# Switchback polls confuse parties

# Leaders trade insults over visions of future

BY ROBIN OAKLEY, POLITICAL EDITOR

BRITAIN'S two main party leaders launched their election manifestos with a barrage of invective yesterday as the latest polls delivered conflicting

messages.

A Gallup poll published in The Daily Telegraph today gives the Conservatives a twopoint lead, but an NOP for last night's BBC Newsnight programme gave Labour a four-point advantage. Two polls yesterday produced a five-point lead for Labour, but a Harris survey published the previous day put the Tories three points ahead. The BBC's poll of polls last night gave Labour a two-point lead.

Neil Kinnock said that another Conservative government would mean a repeat of the "same, stale policies" that had brought economic insecurity, under-funded public services and increased social





Marriage, fatherhood and an Oscar nomination a star is reborn

SHE'S HOME

Life & Times, Page I



The bride with a £2m castle for a wedding present Page 3

THEY'RE OFF



Arazi aims for derby double as the flat gets under way

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Law Report...

Full coverage and analysis of the campaign and the two main parties'

Diary. Leading article Letters . Market reaction L&T section \_

working again". The party was in some confusion, however, over its plans to counter the Tory privatisation

programme.

Roy Hattersley, the deputy leader, yesterday appeared to contradict Labour's manifesto pledge that the water industry would be taken back under public control, but not returned to public ownership. Mr Kinnock had assured investors that the industry would not be renationalised but his deputy suggested that a Labour government would buy back the shares.

John Major said that Labour government would take Britain back to socialism, strikes and strife. Back to the world's pity, or worse still, contempt". As the prime min-ister presented his party's election manifesto, he emphasised that the Tories believed in "empowering people not overpowering them".

ment. The best future for Brit-ain. promised a continued drive to bring down taxes, the privatisation of British Coal, and firm resistance to Scottish and Welsh devolution. It offered a new ministry to look after broadcasting, the arts and sport, and a Millennium Fund to help finance Man-chester's Olympic bid and a Festival of Britain.

The Labour programme, It's time to get Britain working again, included pledges to boost spending on investment and training, to restore public control of the national grid, and to provide an extra £! billion for the health ser-vice. The party also promised

a Scottish parliament, a

Welsh assembly and a minis-

Paddy Ashdown, the Liberal Democrat leader, denounced both documents as "no-hope manifestos". He said that neither party had risen to the challenges Britain Europe. "Neither of them will get an unemployed person an extra job, neither of them will mend a leaky school roof, neither will provide Britain with a modern democracy for the future," he said.

Today's Gallup poll, conducted among 984 people yesterday and the day before, showed Conservative support at 40.5 per cent, with Labour on 38.5 per cent, the Liberal Democrats on 18 per cent and others on 3 per cent. The poll is not, however, directly comparable to previous Galpling method was changed.

The NOP poll measured Labour support at 42 per cent, with the Conservatives on 38 per cent, Liberal Democrats on 17 per cent and others on 3 per cent.

The financial markets showed little adverse reaction to the Labour lead in yesterday's polls. Ministers were also relieved by the latest eco-nomic statistics, which indicated that last month's retail sales were 1.5 per cent higher than last year. Norman Lamont, the Chancellor of the Exchequer, said: 'The last three months show a 0.6 per cent rise on the same period a year ago. The CBI distributive trades survey indicates that sales volumes have risen for seven consecutive

There was some edginess, however, in Tory ranks. Norman Tebbit, the former Tory chairman, said: "We must for the jugular. One of the dogs of war I would like used is Douglas Hurd [the foreign secretary. He's a voice of

authority and integrity."

Kenneth Baker, the home secretary, said: "We are ahead on the issue of the economy and that's very encouraging. We have got to get out attacking Labour. We have got to waken up the Continued on page 24, col 3

# Pound slips despite better sales figures

BY COLIN NARBROUGH, ECONOMICS CORRESPONDENT

month of rising retail sales raised government hopes of a consumer-led recovery yesterday, but failed to prevent the pound from losing more ground against the mark and share prices reversing Tues-

With sentiment in the financial markets dominated by Labour's lead in the opinion polls, and forecasts that figures out today will show another big rise in the num-ber of unemployed, the bet-ter-than-expected figures on retail business in February

had little impact in the City. The provisional data showed retail sales up 0.4 per cent in volume terms in February, following an 0.3 per cent increase the previous

THE second consecutive month But a steep drop in December meant that retail sales over the past three months moved ahead by only 0.1 per cent. Reflecting heavy price discounting, the value of sales fell between January and February.

Stuck at the bottom of the European exchange-rate mechanism, the pound fell back to DM2.8541, down more than three quarters of a pfennig from Tuesday. It also lost half a cent against the dollar. The FT-SE 100 index of leading shares closed at 2,464.7, down 26.5 and wiping out more than Tuesday's gains. Holders of privatisa-tion shares were worried by Labour's election manifesto.

Full details, page 25

# Exuberant youth: South African teenagers hug each other in Cape Town yesterday in celebration of the referendum result Suicide bomber blew up

FROM GARRIELLA GAMINI IN BUENOS AIRES

embassy

A SUICIDE car-bomber belonging to Islamic Jihad cardestroyed the Israeli embassy in Buenos Aires on Tuesday, the Iranian-backed terrorist group said in Beirut

The bombing killed at least 12 people and injured more than 200, while at least 20 under the rubble last night.
The bombing brought the
Middle East closer to a new

outbreak of violence as Israel vowed to avenge its dead and wounded diplomats. Islamic Jihad said the attack was in revenge for Israel's assassination last month of Sheikh Abbas Moussawi, the Hezbollah leader.

The group, which kid-napped and held foreign hos-tages in Lebanon, said the bombing was dedicated to the soul of Sheikh Moussawi's son, Hussein, aged 6, who was killed with his father and mother in an Israeli helicopter attack against their motorcade in South Lebanon on February 16.

A typewritten note which was slipped under the door of a Western news agency in Beirut said the suicide bomber was an Argentinian who had converted to Islam.

The group declared that the embassy attack was "one of our continuous strikes against the criminal Israeli enemy within the open war which we will not settle until Israel ceases to exist".

In Buenos Aires, police said that the car bomb contained at least 220lb of high explo-sive and hopes of finding anyone else alive were fading

last night. Every half an hour rescue workers asked for complete silence around the site of the blast yesterday to listen for any signs of life. Last night they said no more sounds could be heard.

# De Klerk wins by landslide to share power with blacks

FROM GAVIN BELL IN CAPE TOWN

cess in that country". Marlin

Fitzwater, the White House

spokesman, said: "The presi-

dent welcomes this outcome."

Before Mr de Klerk began

speaking, the crowd sang

happy birthday — he was 56 yesterday — and he responded: "This is really the birth-

day of the new South Africa."

of the Conservative party,

said: "Black majority rule

government must come. But the struggle for freedom and

survival is now continuing

than before." He blamed

media propaganda, foreign

intervention and threats by

businessmen against employ-

ees for the result. He vowed

the right-wing would never

join the negotiating forum,

the Convention for a Demo-

cratic South Africa (Codesa),

and would intensify "the

struggle for freedom and sur-vival". However the margin

Andries Treurnicht, leader

SOUTH Africa opened the way to a power-sharing multi-President de Klerk won hi high-risk political gamble when white voters gave him an overwhelming mandate to pursue the reform process.

In a landslide endorsement, the government swept the polls in all four provinces, and all but one of 15 referendum regions, winning 68.6 per cent of the vote in a high turnout.

Computer analyses showed Mr de Klerk had the support of 79 per cent of Englishspeakers and 62 per cent of Afrikaners for negotiating a power-sharing deal with the black majority. The loss of Afrikaner loyalty in particular was a severe blow to the far-



ble policy; that is power-sharing and co-operation in one undivided South Africa. We face a future full of challenges; nothing is going to be easy, but we have chosen our direction, we have laid the foundation on which to build real reconciliation, peace and progress for all. There is no doubt that this was a landslide for the cause of peace

right Conservative party.

which had campaigned for a

book on apartheid," a de-lighted Mr de Klerk told sup-

porters on the lawn of his official residence in Cape

Town. "Today we have writ-ten in our history the funda-

mental turning point." There

was an element of justice in

that those who had devised

apartheid had been called

upon to close that chapter, he

said. "It had to be abandoned

Today we have closed the

return to apartheid.

Nelson Mandela, the president of the African National Congress, was "very happy

and justice in our country."

There were similarly enthusiastic responses from around the world. Douglas Hurd, the foreign secretary, welcomed the news and said a "No" vote would have thrown South Africa back into trouble in the world and at home.

The White House said the results "clearly show an overwhelming vote in favour of continuing the reform pro-

# Sunderland triumph

FA Cup semi-finals after winning their sixth round replay against Chelsea at Roker Park 2-1 last night. Liverpool bowed out of the Uefa Cup,

losing to Genoa at Anfield. The race for the League championship remained open after Manchester United, who are two points behind Leeds, lost 1-0 at Nottingham Forest. Alder-

shot, the fourth division foot-

SUNDERLAND reached the ball club, was wound up in the High Court yesterday owing nearly £1.2 million.

England's cricketers, beaten by Zimbabwe in the World Cup yesterday, will play South Africa in the semifinals in Sydney on Sunday. Pakistan will meet New Zealand in the other semi-final in Auckland tomorrow.

Football reports, pages 37-38 Cup cricket, pages 36 and 38

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army in a lost cause. With a

huge 85 per cent turnout of

the 3.3 million white elector-ate, the result stunned both

camps. Even the Orange Free

State, the conservative heart-

land, voted 55 per cent in

favour of reform. Kroonstad,

one of its two referendum

regions where the Conserva-

tives hold five out of seven

parliamentary seats, sounded the death knell for right-wing

hopes when it returned a

Largely angiophone Dur-

ban and Cape Town shared

the highest pro-reform vote of

85 per cent, followed by Jo-

hannesburg and East Lon-don with 78 per cent.

Pretoria, with a high pro-

De Klerk landslide, page 18

Turning the tables, page 20

Leading article, page 21

Market delight, page 27

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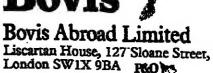
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The duchess: ignored

# Press pack on the trail of a royal rumour

BY ALAN HAMILTON

MOST of the English-speaking world was riveted yesterday by speculation and rumour to which no vestige of a firm fact can at this stage be bolted. By last night there was mounting suspicion among the cynical that it was all a frantic media ploy to save their readers the tedium of having to wade through the Conservative and Labour election manifestos.

Yesterday morning two popular news-papers, the Daily Mail and The Sun, startled their readers with large head-lines proclaiming the end of the marriage of the Duke and Duchess of York. ground detail and history, yet the only fact upon which the entire drama was constructed appeared to be that Sir Matthew Farrer, the Queen's solicitor. had spent a considerable part of Sunday at the Yorks' home at Sunninghill Park.

Bucks. Buckingham Palace declined to make any statement on the matter, and declined to offer any hint or nudge as to whether it might or might not be true, or whether they might make a statement on it at some time.

The official silence did not prevent large numbers of photographers camping outside the Yorks' home. They saw the duke leave for a morning's course work at the Army Staff College, Camberley, and the duchess take her elder daughter Princess Beatrice to nursery school. Shouted questions from

the mob were studiously ignored.

The duke returned at lunchtime, Wednesday being the normal half-day off at his course. He remained at home for the rest of the day, while the duchess drove out again for a brief period in the afternoon with her elder daughter and two

playmates. Another posse of journalists descended on the village of Dummer, Hampshire, which was the duchess's home and where her father, Major Ronald Ferguson, still farms 800 acres. On the whole, they had doors slammed in their faces by a defensive population unwilling to entertain scandal or bad news

about their favourite daughter.
Yet more reporters sped to Islington, north London, to elicit the views of Madam Vasso, a spiritual healer under whose blue plastic pyramid the duchess is reported to have sought solace and calm. Madam Vasso was not in the giving vein, and drove off without comment. Royal fever rapidly crossed the Atlantic, and by yesterday afternoon British time was occupying the pages of the New York newspapers, which were happy to treat unsubstantiated rumour

as copper-bottomed fact. Raoul Felder, a celebrated Manhattan divorce lawyer, was quoted in the Daily News, formerly the property of

Continued on page 24, col 3



shouted questions

**BBC** film

editors

strike over

job losses

BBC film editors staged a ten-hour strike yesterday after a breakdown of talks over re-

dundancies. According to Bectu, the broadcasting

union, the cuts announced by

the BBC's management in

January would involve 88

posts from a strength of 173.

reducing the numbers of edi-

The BBC says that 52 jobs

are to be lost from a staff list

of 184, but that voluntary

redundancies among assis-

tant editors are being asked

Vincent Feiner, the union's

industrial officer, said man-

agement had refused to con-

sider volunteers in the first

instance or to discuss mean-

ingfully the overall job losses.

'We found no common

ground at Acas and our dis-

putes procedure is at an end."

A BBC spokeswoman said:
"We have had detailed negotiations and have followed procedures to the full extent.

out regrettably this has not

achieved the desired agree-

ment. We have looked for a

solution but there doesn't

appear to be one at the

need out dains

tors to 52

for first.

Old Master cash will pay for repairs and improvements to family property in Scotland

# Rosebery is forced to sell Rembrandt

By Sarah Jane Checkland, Saleroom Correspondent

ONE of the largest and most ings in private hands is to be sold by Sotheby's in July.

The portrait of Johannes Uyttenbogaert, court preachcr to the Prince of Orange and an important Dutch religious reformer, is being offered by Lord Rosebery to pay for repairs and improvements to his property and businesses

Having hung for 130 years at Mentmore Towers, the Rosebery stately home in Buckinghamshire, the painting escaped auction at the controversial sale of the house's contents in 1977, when the present earl was forced to raise funds to pay death duties on his father's estate. It has now been removed from Daimeny, Lord

Rosebery's home in Scotland. Sotheby's is timing the sale to coincide with the impor-

# **British** Gas loses sex case

**By David Young** 

A SENIOR executive demoted from her £45,000-a year job with British Gas has won her claim for sexual discrim-

An industrial tribunal had been told that Hilary Williams was an outsider in a male club and had been demoted from her post during a reshuffle after the privatisation of British Gas. The tribu-nal has awarded her £8,000 in "aggravated damages for institutionalised sexual discrimination" and has recommended that she should get her job back by May. The company was ordered to pay all the costs.

The tribunal was told that a British Gas senior manager praised Ms Williams for not causing a numbus when she was told of her demotion. He told her: "Thank God you've taken it like a man, even if you

are the wrong shape."
The tribunal ruled: "It was indicative, in the view of the tribunal, that these people saw the applicant more as a woman than a colleague.

Ms Williams, of Chels-combe, Weston, Bath, claimed sexual discrimination on April 8 last year against British Gas South-western Region. The company denied it

was sexist.
Stella Hollis, the tribunal chairman, said the panel was quite satisfied there was in this case sexual discrimination. There does not seem to be any other reason for the applicant not being confirmed in her job other than the fact men were treated more favourably than she was treated." She said Ms Williams's job had not changed so much that it had to be readvertised.

Ms Williams was once tipped to become the first female director of British Gas and was the most senior woman in its marketing division.

tant Rembrandt exhibition opening at the National Gallery in London this week. With uncharacteristic reticence, however, the company refused to set an ambitious presale estimate. "It is clearly a very important painting indeed, and of an important sitter. There hasn't been a

Rembrandt of this kind on

the market for a long time," said Tim Llewellyn, the company's chief executive. The painting has been au-thenticated by the Rembrandt research project in Amsterdam, which has been painstakingly weeding out dozens of paintings incorrectly attributed to the artist. The previous record for a Rem-brandt was £7.26 million for

an oval portrait of a girl.

Sotheby's announcement follows the unveiling by Christie's last month of a group of three Old Master paintings, all of which are being sold by owners of stately homes. Heritage lobbyists have been preoccupied trying to "save" the portrait by Hol-bein and a London scene by Canaletto on behalf of the National Gallery and Tate Galleries, and were yesterday saying that they did not have either the energy or resources

to take on the Rembrandt. Sotheby's said Lord Rosebery had not considered offering the painting to the nation in a private treaty sale because, as it has never been exempted from inheritance tax, there would be no advan-tages for him in doing so.

The present portrait was executed as Rembrandt's career as a portraitist took off. Having arrived in Amsterdam from his home at Leiden, he had just completed The Anatomy Lesson, when he was asked to undertake this painting.

He used all his powers to capture the psychology of a man who had prevailed through hard times and exile before being welcomed home by his community. For, after having secured the important posts as court preacher to Prince Maurits of Orange and tutor to the young Prince Frederik Hendrik, Uyttenbogaert became closely involved with the liberal and political movement called the Remonstrants, within the Dutch Protestant church, gooosed to the extremes of Calvinism. Disfavour with the government obliged him to leave Holland in 1618. By 1630, however, he had returned and been acknowledged as a religious reformer.

The painting was commissioned by Abraham Anthonisz, a rich Amsterdam merchant, and recorded as being in his collection in 1664. By the early 19th century, however, it had moved to Italy in the Manfrini collection in Venice, from where it was bought for Mentmore Towers by Baron Meyer de Rothschild. His daughter, Hannah, married Archibald, the 5th Earl of Rosebery and



Priceless preacher: Sotheby's has not estimated the value of the Rembrandt

# Roving balladeer hires the **Palladium**

BY LOUISE HIDALGO

A ROVING Yorkshire balladeer is hiring the London Palladium later this year, at his own expense, in a last attempt to launch himself on the recording circuit.

Paul Wheater, aged 47, a father of three, has invested £10,000 of his savings in the evening in the hope that his determination and talent will finally attract the attention of a recording studio. He has been travelling the country since he gave up a career as a research scientist 25 years ago, performing first in clubs, and latterly in shopping cen-tres and markets. "People have been known to dance down the aisles, with a tin of peas in their hand, when Paul has been playing," his wife and business associate. Jill,

Two years ago he appeared on Radio 2 and received more than 3.000 letters asking where people could buy his music. But it failed to result in a recording contract, and Mr Wheater has had to finance and distribute his own com-

The Wheaters are confi-dent they will sell the 1,000 tickets they need to recoup the £10,000 cost of hiring and equipping the venue. They hope to fill the 2,000-seat venue. Tickets for An Evening with Paul Wheater go on sale this weekend. But if it does not prove the success they hope, Mr Wheater will be back on his usual pitch at the markets near his home village of Sleights, near Whitby, the following week.

M3 sadness

Carlo Ripa di Meana, the European Community envi-ronment commissioner who tried unsuccessfully to stop work on the M3 extension through Twyford Down. Hampshire, said yesterday that he was disappointed that his request had been ignored and that work had started. He contends that Britain breached EC law by failing to carry out adequate environ-

Boys crash car Police chased a stolen car

driven by a boy aged 13 through three counties after it was involved in a crash. The and weaved across all three lanes as officers followed it from Coventry down the M6 and on to the M1. The driver and four other boys, aged 11 to 14, were finally stopped on Tuesday night when they crashed into two police vehi-cles blocking their path.

Vagrant jailed

A beggar who stabbed a tourist to death in London's West End when he refused to hand over any money was jailed for life at the Central Criminal Court. Douglas Reed, aged 33, stabbed Ben-jamin Warren, a lecturer, aged 49, from Barcelona, in hunting knife. A charge of attempting to murder another man minutes earlier

#### Station ban

Eight youths charged with conspiracy in a case involving graffiti estimated to have cost rail networks £60,000 over two years were banned yesterday from every Underground and BR station in Britain. Magistrates at Horseferry Road, central London, imposed the travel ban as a condition of bail. The eight, including two boys aged 15 and 16, were remanded to appear next month.

# **Doctor guilty of misconduct**

British prime minister

A DOCTOR was suspended yesterday after being found guilty of serious professional misconduct over his treatment of a patient with a "life threatening" appendix

The professional committee of the General Medical Council found that on September 23 and 25, 1989, Dr Robert Jones failed to carry out a proper physical exami-nation. It dismissed a charge that he failed to refer Brendan McGoldrick, aged 47, a driving instructor, of Cogges-hall, Essex, to hospital when his condition required it.

Dr Jones's eight-month

force in 28 days unless an appeal is lodged. After the hearing Dr Jones said he would not be appealing. He said earlier yesterday in evi-dence that he admitted he was guilty of poor manage-ment and lack of vigilance.

Adrian Hopkins, his barrister, said Dr Jones was a caring doctor who had had an unblemished 22-year career. His conduct in the McGoldrick case was "an isolated incident". Mr McGoldrick had com-

plained of severe pain and vomiting. He claimed he was

examined once. He later went to another doctor, who ordered his immediate admission to hospital, where he had an emergency operation for an appendix abscess. Mr McGoldrick had a his-

tory of indigestion and initially Dr Jones believed he was ffering from a recurrence of his old problems.

Dr Jones was questioned

at length by police investigat-ing the murder of his third wife, Diane, nine years ago, after her battered body was found in woodland. He was released without charge and the murder remains unsolved.

Shoppers delay the final bill By ROBIN YOUNG cause undertakers have tra-

tions, three-fifths said they THe cost of the average modest funeral has gone up by would like to be able to pay for more than half in five years, according to a market

reseach report today.

If charges continued to increase at the same rate, even the simplest funeral could cost £6,230 in 25 years' time, Mintel says. A top of the market send-off would by then be costing some E17,000.

Only a small number of people make plans to pay for their funeral before their their funeral in advance. Hardly any realised that they already could, though it is now more than six years since funeral pre-payment schemes were first launched in Britain. So far fewer than 65,000 people in Britain are believed

to have paid for their funeral in advance. In America, Mintel says, about three-quarters of all funerals have been paid for before death.'
Mintel thinks the British

ditionally been coy about advertising.
"People simply do not know the plans exist and leave it too late to make provi-

sion", a spokesman said. The few funeral business com-panies which do offer pre-payment facilities, though, are inclined to blame customer resistance to the idea of death rather than their own diffidence in marketing.

Funeral Business, Mintel Inter-national, 18-19 Long Lane, London, EC1A 9HE, £195.

# Whale of a yarn drowns in ocean of pointless mediocrity

THAR she blows! Yes, but that Orson Welles chose dismay? Not just a whale which when it belatedly appears, turns out to be a dozen flapping parasols with eyes imprinted on their silk. Cameron Mackintosh Productions was assiduously blowing the chance to cre-

ate a good, strong musical.

Moby Dick is a prolonged attempt to disarm critical objection and discountenance good sense. Not for Robert Longden, its libret-tist, the imaginative frame

what was the chorus of love- when he staged the unstagelies in black swimsuits referable 35 years ago. There, a tyrannical actor-manager was seen rehearsing his version of Ahab's crazed fishing expedition; yet the result was true to the original as well as spectacular. Here, Melville's majestic tome has become a speech-day play performed by what is meant to be a near-bankrupt girls' school. Expensive stage ef-

fects belie the claim. That makes it hard to complain when things get foolish, as they mostly do. It is like being sucked into

Benedict Nightingale, at the West End first night of Cameron Mackintosh's new venture, Moby Dick, found it nothing more than a very silly joke

somebody's very silly, very private joke. The first impression is of clutter lamps, sailcloth, nooses, chairs, tennis rackets and other bric-a-brac dangling from the theatre ceiling and then the show itself conscientiously reduces clutter to chaos. At times you need to be both a Melville fan and an Angela Brazil scholar to

understand it. The school is quickly evoked. Girls in

gymslips strangle each other while sixth-formers in sexy stockings fondle canes. This is St Trinian's 4 la Cynthia Payne. The headmistress is Tony Monopoly. a bulky blend of Margaret Rutherford and Robert Modey, playing Ahab as a black-cloaked Henry Irving

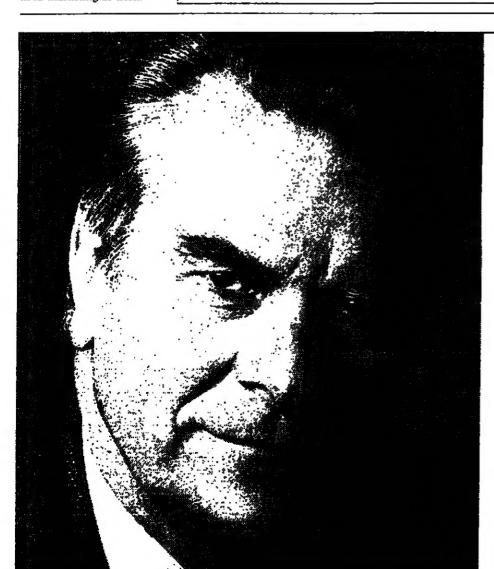
with a cricket pad where his peg-leg should be. The rest of the evening is about the quest for Dick — their joke, not mine - and variously cute, sentimental, facetious and cheap. A Saddam Hussein dum-

my appears in a fortune-tell-er's tent. The African prince Queequeg (Theresa Kartell) is a svelte bird with leopardskin bow-tie, bra and Gstring; and Starbuck (Jayne Collins). Ahab's earnest mate, affects a black corses and puritan's hat.

There are lots of unfunny camp jokes from Mark

by Longden and Hereward Kaye, have a jaunty, brash filt, leaving an aroma of mu-sical bubblegum. That she blows, indeed! The musical is, sadly, not a blow-out in the sense of a rich, gluttonous feast. The effect is of a vehicle whose tyres have gone pop: revving, overheating, going nowhere.

This review appeared in lat-er editions of The Times



# TIME TO DECLARE DAVID OWEN

'By far the best political memoir of the 1980's. We shall miss him' -Richard Gott in the Guardian

'This is gripping stuff, and absolutely essential reading for anybody interested in modern British history' - Patrick Cosgrave in the Sunday Tribune

'An essential source for anyone interested in British politics from early Wilson to early Major. Dr Owen is good on people'

- Frank Johnson in the Sunday Telegraph

'Readable, fascinating, honest, intelligent . . . reveals a great deal that is worth knowing about British politics on the inside track'

- Ben Pimlott in the Independent on Sunday

Out now in Penguin £7.99



# BBCfile Wife admits killing drike one iob losse. husband found buried in garden

A WOMAN who bludgeoned her husband to death with a rolling pin after lacing his food with sleeping tablets to make him groggy buried his body in the garden with the help of her daughter, a court was told vesterday.

MARCH

editor

1 % A ...

M3 sadness

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Station bas

miss him

97 al . 10

P1 A ...

was told yesterday.

June Scotland, aged 52,

and her daughter Camline, aged 22, kept their secret for almost four years by telling friends and family that Thomas Scotland, then aged 48, had gone to work in Saudi Arabia, the jury at Luton crown court was told.

Mrs Scotland denied murdering her husband in August 1987 but admitted man-slaughter. Miss Scotland pleaded not guilty to a charge of obstructing a coroner in

INTENSIVE training to

identify and help dangerous

young drivers should be giv-

en before they are allowed to

hold licences, the Automo-

bile Association said

yesterday.
The motoring organis-ation wants the government to search out drivers with

high accident potential to

help them to cope with the

social pressures that make

them drive fast and, conse-

quently, more dangerously.

A survey by the AA Foundation for Safety Research found that males aged between 17 and 20 were the

most unsale group on the road. Twenty-two in every

100 youngsters in the group

year compared to between three and six in every 100 in

the 31 to 40 age category.

Peer group pressure was often blamed for reckless

driving behaviour but

drinking, mood swings and

even loud music influenced

the way young men acted at

the wheel. As with sex edu-

cation, driver training.

should focus more on atti-nudes and relationships and less on the mechanics, the

The AA is working on

proposals to put to a future

transport minister which

could formulate a plan to

introduce pre-training for youngsters before they go

on the mads and take their

driving test. The aim would

be to identify youngsters whose social background or

A SAFE DRIVER

Enjoys active sports.

Is usually accompanied by his girl friend for an eve-

Rarely drinks and drives. Regards safe and courteous

driving as good driving.
Enjoys benefits of driving more than the driving itself.
Regards his car mainly as a means of transport but

recognises it as a status

Is not much influenced by

Listens to the radio or

cassette player to stay alert. Is unlikely to allow his mood to affect his driving.

passengers when driving.

the execution of his duty and both women admitted pre-venting the lawful burial of Mr Scotland

Michael Stuart-Moore, QC, for the prosecution, said that Mrs Scotland had been planning to get rid of her husband for several weeks. After 22 years of marriage she had reached a point where she hated him because he was strict and bossy. When he returned home from work she prepared him a Chinese stir fry in which she mixed a large quantity of sleeping tab-lets and travel sickness pills.

When he began to feel un-well she pretended to call a doctor but was "hoping that he would die from the poison she had fed him". Mr Stuart-

personality might lead to

The extent of accidents

among the young has been

of growing concern to the

transport department as

well as the insurance indus-

try, which has identified cer-

tain motorists, particularly those under the age of 25, as the biggest risk on the

Insurance companies

have tried to curb bad driver behaviour with higher pre-

miums but a new breed of

affluent young males has been able to ride the tide of

higher costs. The AA report confirms that "unsafe driv-

ers" are more likely to be white collar workers who

stayed on at school after the age of 16. The AA asked researchers

from Southampton Univer-sity to interview 56 young

men drawn from more than

400 surveyed to compile a

Kenneth Faircloth, the

profile of an unsafe driver.

AA's deputy director-general, said: "Clearly only a mi-

nority of young men are

dangerous drivers but of

those too many are influ-

with male friends.

Allows his mood to affect

erratic behaviour.

roads.

Weed out danger

drivers, says AA

By Kevin Eason, motoring correspondent

Moore said. "Realising that if be found out she decided to finish him off by battering

him with a rolling pin."

A struggle followed with
Mrs Scodand attacking her husband in a bedroom, the couple falling downstairs into

The mother and daughter then wrapped his body in a tarpaulin and tied up the bundle with the dead man's ties. They dumped it in the garden shed and after dark dug a shallow grave at the bottom of the garden and buried the body.

The crime remained a secret until Easter last year when Stephen Sykes, a neighbour, in Stevenage, Hertfordshire, began digging up an old fence post. A plastic bag that had been put round Mr Scotland's head and two bones were visible. Forensic scientists found traces of the drugs in soil samples taken from the ground. They also found traces of blood in the

The jury was told that the Scotlands' marriage had been dogged by problems. Mr Scotland was bossy and strict with both his wife and children and when he began drinking heavily his wife began to dread his company.

When her eldest son was away from home and her younger son was on holiday in Corfu Mrs Scotland "made plans to kill her husband". After her arrest she told police that she discussed it with her daughter. "I just said wouldn't it be great to get rid of him. I said it and my daughter agreed with me." The trial continués today.



Rural retreat: the rock singer David Bowie and his fiances Humewood, a £2 million cas-tle in Kiltegan, Co Wicklow, right. The castle, about 45 miles from Dublin, is set in 640 acres of woods and farmland. It has a fine marble staircase. Bowie, aged 46, chose it during a break in rehearsals for his world tour last year. He and Imam, aged 36, a model, are to marry in June. Alan Edwards, Bowie's spokesman in London, said that Bowie had never made any secret of his love for Ireland. "He enjoys the relaxed atmosphere and finds the people very friendly." The postmistress at Kiltegan said yesterday: "Who is David Bowie anyway? I've heard the name, but I don't think I'd



# Rail guard sentenced over death of woman

Frances Foster, a railway guard, was given a ninepended for a year, yesterday being found guilty of wilful in 1990 in which the arm of a trapped in train doors as it

pulled away from a station. Foster said she had not seen passenger Annette Rose, who was dragged down the platform for 100 yards. Mrs Rose, a grandmother, died a month later from her injuries. Mr Justice Johnson told Foster that he and the jury believed "she could not have been bothered" in checking it was safe before signalling the train driver to move off. He added that it was his duty to mark the gravity of what she

#### Seal of success

The first release into the wild in Britain of a common seal born in captivity took place yesterday on Loch Fyne, Strathelyde. The pup, born at the Oban Sea Life centre to a seal found in a children's paddling pool eight years ago, was released with a sick pup found in January.

NCOs charged

Eight army NCOs are to be court-martialled on charges of bullying at a base in Cyprus. The case comes after two teenage privates from the Worcestershire and Sher-wood Foresters made allegations last year about bullying.

Signs must go Oldham metropolitan borough council must remove street signs directing road users to shops and other commercial premises, the High Court ruled yesterday. The transport department says they are distracting.

# Gene tests convict 1978 murderer

BY CRAIG SETON

A MAN began a life sentence yesterday after being convict-ed of killing a schoolgirl 13 years ago. The death of Can-dice Williams in 1978 was resolved using DNA genetic fingerprinting, which had not been discovered when the crime was committed.

enced by their peers to drive Patrick Hassett, aged 33, was found guilty of the 13-year-old girl's murder after must be changed if we are to reduce their involvement in road accidents. the jury at Birmingham "The success of drink crown court was told that, drive campaigns hinges on urging society to reject this behaviour. The same tactics although he had been under suspicion for many years, he was finally trapped by the DNA tests. Mr Justice Brooke told him: "You have should be employed to tar-get unsafe driving." Mr Faircloth said.

Semen found on the body A CASE A DAMAGE. of the girl was frozen by scientists for a decade until 1988, Likes high-risk thrill sports. Spends many evenings out when they were subjected to the tests, which had recently become available for use in Is influenced by unsafe crime detection.

committed a wicked crime."

The tests produced a genetic identity of the killer, but it was not until 1991 that police arrested Hassett, after his release from jail for other sex crimes, and took a sample of habits of parents and Thinks a good driver is one who can handle a car and has quick reactions. May perform risky manoeuvres intentionally. his hair. That was DNA test-Regards his car as far more ed and gave a genetic fingerthan a means of transport. Gets freedom, power and print to match that from the semen. He had refused to provide samples while in jail. Candice was raped and satisfaction from driving. Enjoys working on and talking about cars.

lived. He was interviewed by police at the time, but detec-tives did not have enough evidence to charge him. Det Chief Inspector Ernie

Robinson, of West Midlands police, said after Hassett's conviction: The real breakthrough in the case was DNA and, without it, I do not think there was much of a chance that we would have caught him. If he had not been caught, there was always the danger that he would have killed others. This is the first murder case I have known with such a long delay be-tween the incident and charging a person for it."

He said that Hassent had always been the prime sus-pect but that, at the time of the crime, only blood group tests were available and they were not sufficient to prove that he was the killer.

Samples in the case were frozen at the forensic science laboratory in Birmingham. Mark Webster, of the the unit, said that there was no time limit-on how long samples could be frozen.

The Home Office said yesterday: "Obviously nobody in 1978 could have predicted the advances that would be made in forensic biology, but it was thought that samples should be kept just in case."

# Witness tells of bomb fear

A MAN accused of murder ing a council planner once threatened to make a kamikaze-style explosives raid on his local civic centre, a court was

told yesterday.

The warning was one of several made to Garry Willey, a newspaper reporter, during the build-up to the incident when Harry Collinson was shot dead and a BBC journalist and a policeman were wounded. The shootings took place as Derwentside council tried to demolish Albert Dryden's illegally built bungalow at Butsfield, near Consett, Co Durham, in June last year.

Mr Willey told Newcastle upon Tyne crown court that Mr Dryden had told him that he would "load up his Ameri-can car — which he called The Yank — with explosives and drive it into the civic centre". He allegedly added that "he would be able to take 80 or 90 with him and that they would run out of body bags". Mr Willey said that on another occasion Mr Dryden had told him that he had a Luger pistol and was prepared to use it.

Mr Dryden, aged 51, a former steel worker of Consett, is denying murder, three attempted murders and two woundings. The trial continues today.

"The governing party doesn't really have a position in Scotland. So they should address it. And the timing is perfect now." SEAN CONNERY ON POWER

"You've got to have the bottle to keep your foot right down when you're coming into a corner at 200 mph."

"If you don't have orgasms, then your life isn't worth DUDLEY MOORE ON PRIORITIES

"I saw a pair of green suede shoes in The Gap and all but swooned. I told my wife I simply had to have a baby by the time I was 35." PAUL MORLEY ON FATHERHOOD

"You have to be careful with strychnine. You use just a little bit, well hidden."

DIRK COETZEE, EX-SOUTH AFRICAN POLICEMAN, ON KILLING

"No ghost haunts this apartment. The only thing to do, now that I am here, is to leave." GEOFF DYER IN SEARCH OF ALBERT CAMUS

# BR takes a flail to 50,000 leaf-dropping trees

strangled in Erdington,

Birmingham, where Hassett

TRANSPORT CORRESPONDENT BRITISH Rail has embarked

on its biggest tree-felling operation for 30 years to reduce the threat posed by falling oaks, ashes and sycamores. It wants also to minimise the embarrassment caused by fallen leaves. About 50,000 trees are to be cut down in 60 "vegetation

black-spots" throughout London and the South-East. Decades of neglect had en-abled trackside vegetation to go out of control, BR said. Flail tractors, used by farmers to trim hedgerows, have

been modified to run on the railway, and equipped with extendable rotating blades to cut down small trees beside the track. BR wants to ensure that there is a minimum 15ft of cleared land between the tracks and trees. The operation has pro-

voked protests from local people and conservationists, who have accused BR of "mindless environmental vandalism". BR insists that the felling is urgently needed to regain control of the track-

Paul Knipe, Network South East's lineside vegeta-



commuter services, although sides since the second world non consultant, is overseeing

the operation, which is expected to cost £750,000 this year. Rail managers are determined to avoid a repetition of last year's fiasco when leaves on the line brought widespread disruption to

Mr Knipe said that modernisation and financial cuts were the main factors behind the annual autumn rail paralysis. "BR has carried out minimai management to bank

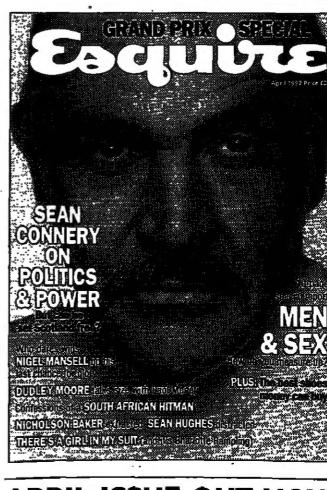
war and the advent of the diesel and electric trains. Trees and shrubs have taken over. Before the war, banks were looked after by length

gangs." he said.
"After the war there were

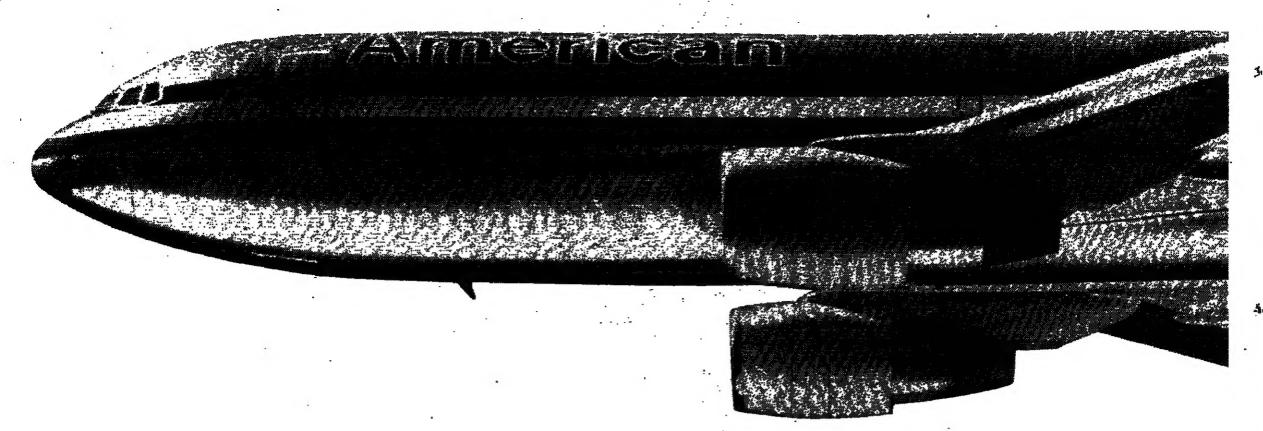
cial constraints on the railways. Length gangs were abolished, and priority moved away from the banks to the tracks. Since then there has been a lack of any longterm management. As a result, vegetation has run riot. trees have taken over, dumping hundreds of tonnes of leaves on to the line each year," Mr Knipe said. "Sycamore, beech and ash

are the worst because they grow in clumps and their large leaves drop by the ton. Oaks aren't as bad because they tend to grow singly and drop their leaves gradually. We don't want to cut down all the trees but we cannot compromise the safety of the railway. We are not running a nature reserve. Advances in technology

have made matters worse. Modern rolling stock is much lighter and more likely to skid, while modern disc brakes do not clean leaves off train wheels the way the old drum brakes used to. Blockages have become more serious as tree density has increased. Mr Knipe calculates that it will take up to ten years for BR to regain control over lineside vegetation.



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nomen indinequality the rule

esewives warn rancial help

# Women directors find inequality still the rule at work

SEVEN out of ten women directors believe that inequality of the sexes is still rife at work. They blame the situation mainly on the attitudes of men, according to a survey of women members of the Institute of Directors.

MARCH

Of those questioned, 36 per cent said that they had suffered discrimination, although more than half of those had encountered it early in their careers when trying to get on to the promotions ladder.

The institute, which has 2,600 women among its 33,500 members compared to 700 ten years ago, ques-tioned 200 at random. They ranged in age from 25 to 64. and 42 per cent were child-less. Sir Dermot de Trafford, the institute's chairman, conceded that a sample of men directors would yield a far higher proportion with

In the survey, 74 per cent said that men and women did not have equal opportunities in the workplace. There was no significant variation by age or region, although in manufacturing a smaller proportion. 58 per cent, felt that inequality existed.

Women in bigger com-panies and those who had held their present high position for at least 13 years were more likely to believe that equality of opportunity operated in their field. Mothers had a higher perception of inequality, which was greatest gest children. Of the total

sample, one in three mentioned the need for career breaks and 21 per cent felt that difficulties were created by lack of child-care

measures to encourage

women to work, opted for re-

training (82 per cent), work-

place nurseries (77 per cent), fiexible working (79 per cent)

and financial support for

child-care (58 per cent - 76 per cent among those with children under 16).

Lady Wilcox, chairman of the National Consumer

Council and a member of the

institute, said that there were

only a few women who en-joyed the chase and kill of directorship, but every effort should be made to encourage

them. "My sort of women are

starting to leave it too late too

breed - 45 really is too old.

More must be done to allow

career breaks for younger

encouraging women with children by allowing them to

be kept up to date and involv-

ed in the company while hav-

ing a five year career break.

She said that Unilever was

Most women (87 per cent) believed that women faced obstacles not encountered by. their male colleagues. Of those, 17 per cent had seen men promoted in preference to themselves. Some 42 per cent of the sample believed that they had had to work harder than male counterparts, and 21 per cent mentioned that senior positions were assumed to be for men. Men were accused of not taking women seriously by 19

less competent. The women blamed the inequality on the attitudes of men to women (37 per cent), fewer opportunities for women (33 per cent), difficulties in returning to work after having children (18 per cent), women's domestic commitments (18 per cent) and the difficulties faced by women in proving themselves (14 per cent). Some women cited

per cent, while 15 per cent felt that men viewed women as

more than one reason. Ann Robinson, head of the institute's policy unit, said: "We are always being asked what we think about women's opportunities, particularly in view of Opportunity 2000. This is the first time we have asked our female members and got a clear picture.

The respondents wanted they can have have children



Power play: Gary Kasparov, the world chess champion, at a London store yesterday using an electronic game bearing his name. He also announced plans to play Deep Thought, an advanced chess computer, in Las Vegas

# Muslims demand separate schools

By MATTHEW D'ANCONA, EDUCATION REPORTER

ISLAMIC activists made a strong pitch yesterday for the establishment of voluntaryaided Muslim schools, more Muslim governors and a curriculum which respected Islamic sensitivities.

Launching their "white paper" on education, mem-bers of the Muslim parliament, which claims to represent British Muslims, warned that failure to establish state-funded Islamic schools might result in a campaign of civil disobedience. Shabbir Akhtar, deputy chairman of the assembly's education committee, said it was unjust that, unlike Christians and Jews, Muslims had to pay school fees to obtain an education which respected their values. Anglican, Meth-odist, Roman Catholic and Jewish schools account for more than a quarter of state-funded schools and are expected to benefit from the government's new funding arrangements for popular

"Muslims have to pay twice if they want to have their children educated in a way consonant with their religion," Dr Akhtar said. "The government is forcing Muslims to take the route of civil

disobedience which might mean withholding a part of our taxes."

He said that informal opinion polls indicated a strong desire among Muslim par-ents for Islamic schools. Such schools would abide by the national curriculum, although there might be amendments where it clashed with Islamic beliefs.

The "white paper", which has been sent to the education department, urges Muslims to seek positions as school governors and use their influence to ensure that more Muslim teachers were employed. Muslim governors are expected to protect the interests of teachers holding degrees from institutions in India, Pakistan or the Middle East. A school with a majority of Muslim governors, the document says, could opt out of local authority control and apply for a change of character. The Muslim parliament regards opting out as one of the most practical routes to establishing Muslim schools.

The document says that sex education should be taught only within an Islamic moral framework and that single-sex education should

# neres 110 nee SIIOUI.

# Housewives want financial help

MORE than half of Britain's housewives feel that they are undervalued and unrewarded and want financial recognition for their work, according to a survey published today.

Two thirds said that high

child-care costs meant that, even if they wanted to, they could not afford to return to work, the survey, conducted by Gallup for She magazine, says. Almost three quarters wanted the next government to provide financial assistance for mothers who go out to work and for those who chose to stay at home, with child-care allowances, tax breaks and increases in child benefit.

The study questioned 1,000 housewives with children. Almost nine out of ten said they felt that housewives were undervalued and 93 per cent defended the value of their work, although most feit ashamed of the label "housewife". Almost half preferred to say: "I'm not working at the moment" or "I'm bringing up children". Half said that their part-

ners neither respected nor appreciated the work they did at home. Four in ten complained of feeling bored, frustrated, lonely or isolated.In the Midlands, housewives are mostly happy, while in north-ern Britain a quarter said they were depressed and suffered from anxiety, and almost half were bored. Most want to return to

work at some stage, with seven in ten saying that they would do so when their yourgest child went to school. A third said that such a step would be difficult because of

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# Scots battle for their robbed Roy

THE Northumbrians. those ruthless Border raiders of old, are at it again, They have been accused of plundering Scottish heritage, particularly the memory of the Highland outlaw Rob Roy, to attract tourists to their "cold, midge infest-

ed" Kielder reservoir.

At a time of rising Scottish nationalism it seemed at best foolhardy, and at worst dangerously provoca-tive, to imply that Rob Roy was from the border country and, moreover, an axe-wielding psychopath. A poster publicising the area shows not only Rob but a blazing building and another figure delivering the coup de grace.

The distortion has led Peter Halley, a Scottish businessman, to lodge a formal complaint with Northumbrian Water, perpetrators of the affront "It is a desperate ploy to poach Scottish tourists and southerners to Kielder who will think it is in Scotland," Mr Halley said.

The depiction of Rob Roy Macgregor is the worst thing about it. It is like people selling knitwear with a picture of Edinburgh

castle in the background even though it might be made in Lancashire. Because of Scottish nationalism people like Northum-brian Water are trying to eash in on Scotland. We cannot afford to treat this advert as a joke. Anyway, it is always raining at Kielder, there are midges and the freezing water is the colour

Northumbrian Water said that the poster was supposed to depict the area's "blood curdling history", particularly during the Border raiders era. A spokesman denied that the figure was necessarily Rob Roy. Scots insist that it can be nobody else - the bearded warrior is, after all, wearing the Macgregor tar-tan and has the freeboot-

er's red hair. The company admitted that the poster showed marauding Scots when, in fact, just as many Northum-brians went rampaging into Scotland. But it would

not be withdrawn. Kielder, which is surrounded by the biggest man-made forest in Europe, attracts more than 300,000 visitors a year.

Most of the 43,000 children who walk out on their family troubles each year find shelter close to home

# Few runaways head for the bright lights

By JEREMY LAURANCE, SOCIAL SERVICES CORRESPONDENT

TEENAGERS are running away from home in an exodus that signals a growing disenchantment with family life.

An estimated 43,000 children leave every year to escape warring parents, beatings, sexual abuse, poverty and boredom, according to a new survey. Other reasons for leaving are disagreements with parents about drinking, staying out late and school.

It is a myth that most run-aways head for the bright lights of London and end up sleeping on city streets, prey to pimps and drug dealers. Less than I per cent come to London, according to the survey by the child-care charity National Children's Home and the police.

In 98 per cent of cases the children run only a few miles from home and in almost two thirds they return of their own accord. Nearly four out of five are back home within 48 hours, but many flee again.

"The survey explodes many of the myths that are traditionally held about run-aways." according to Tom White, director of National Children's Home. "It tells us that this is a nationwide problem. Most do not come to London: there are equal numbers of boys and girls; most

return of their own accord; and many are running from residential care."

Running away was not a trivial matter and should be seen as a warning signal. Mr White said: "It is vital that we find out what youngsters are running from. The focus of attention must broaden from what happens while they are away to the issue of why they decide to leave."

The findings suggest that 3,000 children aged 11 or younger, mostly boys, leave home every year. But most runaways are aged 14 to 16, nearly half of them girls, and are more likely to come from families marked by poverty or unemployment. The type of family — natural parents, step-parents or foster parents appeared to have no effect

on the rate of running away. Nearly a third of runaways were escaping from residen-tial care although only I per cent of the child population live in children's homes. In one home with 70 places, 64 teenagers ran away 565 times during the year.

Jane Asher, the actress,

helping to launch the report. Runaways: Exploding the Myths, met a runaway called Sally who was returned to a children's home after her alle-

gations that she had been bullied were not believed by a social worker. The report says that the high proportion of runaways and their concentration in certain homes may indicate hidden problems.

Mr White said: "Large numbers ran from the care of Frank Beck [recently given five life sentences for abuse of children in homes in Leicestershire over many years], but the local authority missed an opportunity to look at what was behind it. Even if there is nothing wrong, a clear inves-tigation is needed."

Mr White said that all runaways should be offered an opportunity to discuss their problems as part of a national strategy. But the Association of Directors of Social Services warned against "quick fix" solutions that distract attention from issues such as the quality of parenting.

The three-year study examined 17,000 cases of young people reported missing in five areas: Strathclyde, Devon and Cornwall, Northumbria, Tharnes Valley and London. The report distinguishes "runaways", defined as away from home for at least 24 hours, from "throwaways" who have been thrown out by their parents or carers.



Sympathetic ear: Jane Asher, the actress, helping to launch yesterday's report on runaways, meets Sally, who was returned to a children's home when a social worker did not believe she had been bullied

# Home was bench in the park

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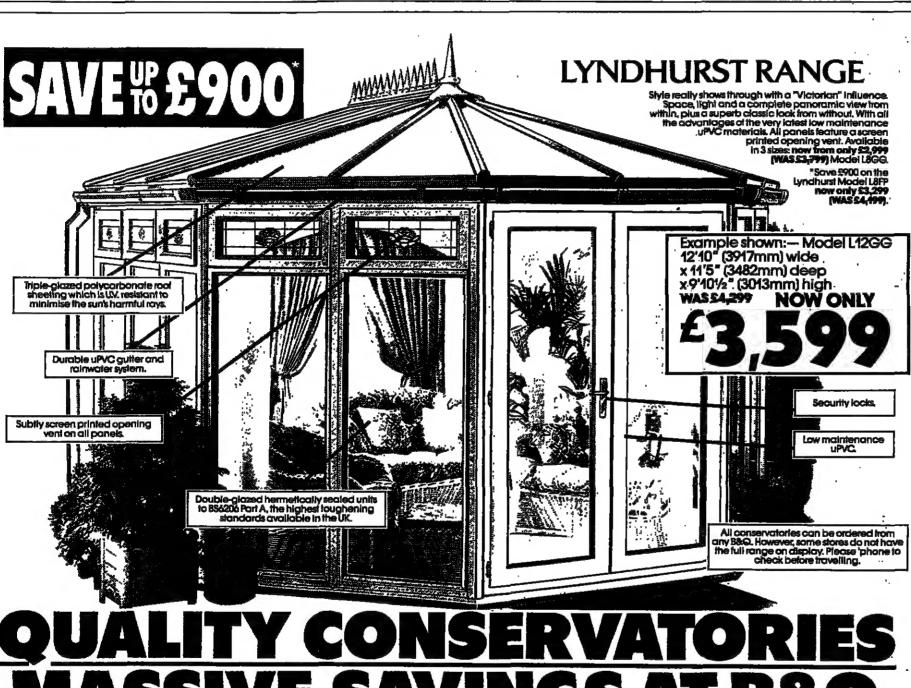
BED was a park bench for Sally, aged eight, when she first left her home in Norfolk to escape repeated beatings from her foster parents (Jeremy Laurance writes).

'It was one afternoon after school. I said I was going out to play. Two days later the police found me asleep in the park." After that she ran away repeatedly. "When I was brought back they would go all lovey-dovey. Then it was back to how it was. Every time they got angry

they took it out on me." When she was 15, Sally was placed in a children's home but she continued to abscond. "The staff used to be really hard, telling us to do this and do that." Now, aged 17, she has found her own place with the help of National Children's Home.

To Raymond, running away brought freedom and excitement. Thrown out by his father for stealing when he was eight, he spent six years with foster parents before going to a children's home. "I didn't get on with the staff. I would get grounded for swearing and beating people up. So I and a couple of kids would run off. We would sleep in bus shelters and steal until we got

caught. It was a laugh."
Now aged 18, he is living with foster parents again.
"They treat me as one of their
own," he said. "It's all right."





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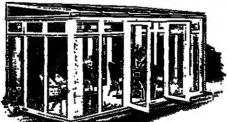
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a flurry of angry telephone calls and legal threats. But next week Gigha goes up for sale again and this time it will go ahead, according to The matter died down after

Gigha is six miles long, with a fish farm, 39 estate

The ship with the rotten fish is the Soviet-registered Kartli, which drifted on to rocks in December. Argyll and Bute council

**Protein discovery** aids birth control

By NIGEL HAWKES, SCIENCE EDITOR

A CONTRACEPTIVE vac-cine suitable for men or women has come a step closer with the discovery of a protein that provides the link between sperm and egg at the moment of conception.

A vaccine that would immunise against this protein now appears a strong candidate as a contraceptive able to provide two to three years' protection from each jab. The side-effects ought to

John Aitken of the Medical Research Council's reproducrive biology unit in Edinburgh yesterday hailed the finding, announced in Nature by a team from the University of California at San Francisco. The evidence was that the protein, known as PH-30 and found in the head of the sperm, was the means by which the sperm recognised and bound to the egg at conception.
The California team has

shown that the PH-30 protein in the sperm of guinea-pigs comes in two sub-units. The first is remarkably simi-lar to the virus proteins that enable viruses to penetrate cells and spread disease; the second has affinities with proteins in snake venom that can bind to materials called integrins, found on the membranes of celis.

The team, led by Judith White, speculares that the sperm binds first to the cell membrane of the egg using its snake venom protein, then the virus-like protein fuses the membranes of the sperm and eg into an embryo

Dr Aitken said yesterday that up to 10 per cent of men and women attending infer-tility clinics were unable to conceive because they had somehow become immunised against sperm. A contracentive vaccination would,s achieve the same result, but would be designed to last for

Ki.

only two to three years.

The detailed information protein gathered by Dr White's team would now make it easier to find the same protein in humans and to begin the development of a contraceptive vaccine based

# in sale of God's isle

BY KERRY GILL

ONE of Scotland's most picturesque islands, Gigha, about two miles off the west coast of Kintyre, goes on the market next week for the sec-ond time in three years. The buyer will take the title Baron of Gigha — and become the owner of a 1,900-tonne wreck containing 400 tonnes of rotten fish.

Gigha, Gaelic for God's Isle, formerly a haven of peace and quiet, appropriately was owned once by the Horlicks bedtime drink family. Its recent history has been rather less than tranquil.

Almost three years ago Gigha was bought for £5.4 million by Malcolm Potier, a property millionaire from Kent, who has spent a further £1 million on developments including an airstrip.

His tenure was thrown into doubt a year ago when the estate agent Savills said it had been asked to put Gigha on the market by the Interallianz Bank of Zurich with which Mr Potier raised money.

Savilis, which is acting for Interallianz

cottages, a shop and more than 3,000 acres of farmland.

said so far there was no problem as the fish was in sealed

containers.

# Fishy catch | Pig farmer killed by rat virus

A pig farmer died after catching a lethal disease from a rat, an inquest was told yesterday.

Graham Bloomfield contracted Weil's disease through a tiny cut on his

finger.
Mr Bloomfield, aged 50, of
East Wellow, Hampshire,
died seven days after becoming infected. He was cleaning out pig bedding which had been soiled by rats. Thomas MacKean, coro-ner at Southampton, record-

ed a verdict of death by natural causes. "We must make the public aware that we need to curb the rodent population and that care is needed on farms," he said.

#### Award cut

Hugo Cassel, age ten, of Kirby Underdale, Humberside, who was awarded nearly £1.2 million compensation after suffering severe brain demand through medical damage through medical negligence, had the award cut by £35,000 when the appeal court ruled that he was not entitled to the cost of a private swimming pool.

#### Murder trial

Richard Yates, aged 32, of no fixed address, was sent for trial by magistrates in Swin-don, Wiltshire, charged with the murder of his daughter, Nicola pp, aged ten, who was found dead in a park.

**Prized strings** 

Two instruments by Antonio Stradivari fetched nearly £1 million at Christie's. The Bonjour violencello sold for £605,000 and the Schreiber violin for £352,000.

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# 'Ministry of fun' promised in Tory Whitehall reform

BY ROBIN OAKLEY POLITICAL EDITOR

REFORM of Whitehall departments and cabinet responsibilities was one of the surprises in a Conservative manifesto devoted largely to a revolution in quality of pub-

The best future for Britain (£1.95) discloses that a new department, already being nicknamed the "department of fun", will be created to take responsibility for broadcasting, arts, sport, the national heritage and the film indusry. It will oversee the spending of the proceeds of the national lottery and the Mil-lennium Fund and will aim to encourage private enterprise.

The department of energy is to be scrapped. Its core responsibilities will disappear into a revamped department of trade and industry, while its energy efficiency responsibilities will pass to the department of the environment. The DTI will also be given charge of small businesses, currently the responsibility of the em-

Another Tory government would mean a repeat of the same, stale policies which brought economic insecurity and increased social division

Neil Kinnock

You can vote for our opponents and watch them take Britain back to the 1970s, back to socialism, strikes and strife

This is a great campaign and a great hope for the

– John Major

 Paddy Ashdown, on learning that the Lib Dem bad won a landstide victory in a poll taken among children

We have no list of companies to re-nationalise - Jack Cunningham

6 His (John Major's) majority is bigger than my vote, and I say that with feeling

- Chris Patten

The next Labour government would transform Scotland into a modern European nation 3

Donald Dewar

Labour's shadow

Scottish secretary

On the road. Peter Riddell.

Market reaction

L&T section.

A non-departmental cabinet minister (such as the Lord Privy Seal or Chancellor of the Duchy of Lancaster) will be given charge of developing the citizen's charter and reforming the civil service. John Wakeham, the present energy secretary, whose post will dis appear, is expected to become the next Leader of the House of Lords if the Tories retain

The prime minister looked at but rejected plans for the abolition of the ministry of agriculture, with its functions being split between environ-ment and DTI. He also came down against the dismemberment of the department of employment, with its training functions going to the educa-tion department. Michael Heseltine, environment secretary, has clearly had a strong input into the manifesto and his department has emerged the winner in an old Whitehall struggle: the envi-ronment department is to be

to revive inner cities. The prime minister told the launch press conference at the QE2 centre: "I certainly don't exclude the possibility of further changes during the next parliament. I think we do have to evolve and ensure that government works in the most efficient manner." Mr Major scotched stories of drastic cabinet surgery. I don't immediately anticipate the cabinet reducing in size,"

given overall charge of efforts

the Tories to more open gov-ernment, is heavily detailed, accommodating many minority interests with specific proposals down to the inclusion of a "hedgerow incentive scheme" and support for the Countryside Commission's

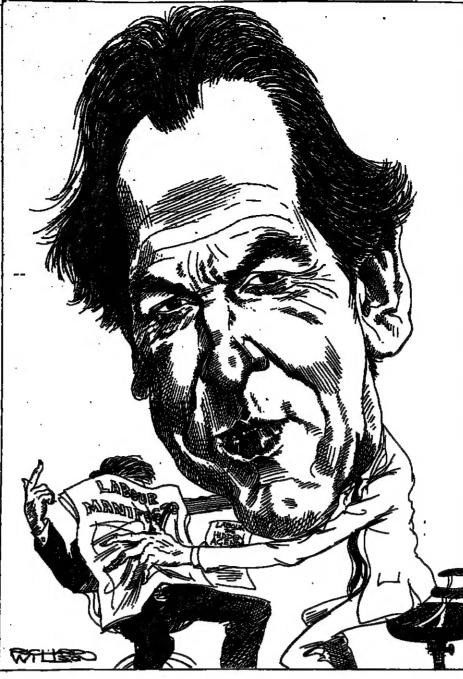
"Parish Path Partnership". It carries a lengthy section on iaw and order, promising more community policing, a police charter, an extension in maximum sentences for causing death through dangerous driving and the creation of a new offence of squatting.
The section on Europe is

soberly pragmatic, despite the prime minister's determination that .Britain should play a role "at the heart of Europe". There are constant references to the govern-ment's readiness to "resist" moves 'from Brussels and stoutly defend" British

On the economy, the docu-ment reaffirms the Tory target of making "further progress" towards a standard rate of tax of 20p in the pound. It pledges the maintenance of mortgage interest tax relief and says that the Conservatives will "reduce the share of national income taken by the public sector".

Much of the manifesto is devoted to fleshing out the citizen's charter. It accepts that this has not had a dramatic public impact and the manifesto, noting that from April hospital out-patients will have fixed appointment times, council tenants will have the right to call in private contractors for repairs and that parents will have the right to reports on their children's school performance, says: "Rights such as these should not have been denied to the public. The citizen's charter, slowly but steadily, is changing all that."

> Details and analysis pages 12, 13



# Cunningham strikes again

sions were apparent yesterum, Labour's campaign chief, became embroiled in another dispute on BBC Radio 4's agenda-setting

Today programme. A week ago he was in-volved in a shouting match with Michael Howard, the employment secretary. Yesterday he upbraided John Humphrys for questioning him about Labour's renationalisation plans. He actrying to force discussion on the manifesto he had gone to the BBC to discuss.

Mr Humphrys retorted: "If it is not in the manifesto, people who hold shares in PowerGen and National Power are bound to be concerned. When are you going to address that?"

Mr Cunningham replied: "We are addressing the pri-orities the British people want the government to adhe said: "We have no intention of renationalising industries ... We have no list of companies to renationalise nor are people's shareholdings threatened by our

At this point Mr Cunningham became annoyed and said: "I was invited to discuss the launch of the Labour manifesto today. You and your producer gave an assurance that I would be allowed to do that."

MEDIAWATCH by Brian MacArthur

# **Editors' royal** prerogatives

magine the dilemma that confronted Sir David English as he prepared the Daily Mail front page on Monday night. On his screen were two stories. One, John Smith's soak-therich budget, was a gift to a Tory paper. The other exclusive story, a gift to any tabloid, was: "Buckingham Palace is preparing to announce the separation of Prince Andrew and the Duchess of York". What a front page - and how it

would sell newspapers.
On such nights editors show their mettle, especially given the golden rule that you never hold on to a scoop, for fear that a rival will out-scoop you. Do you split the front page and run both, thereby destroying the impact of each? Such a split has often

been done, most notably by the Daily Express in 1953 when it had to handle si-multaneously the eve of the Coronation and the conquest of Everest (a Times scoop) on the same night. Edward Pickering, who was then editing the Daily Ex-press, snatched the Times story for his late editions and hit on a classic headline that was displayed across the whole of the front page: "All this and Everest too". But an editor's life was easier in 1953. The Daily Express was a broadsheet and could display several stories at the top of the front page. Most papers now are tab-

loids and achieve their impact from promoting one story with very big head-lines. Sir David chose to hold his royal scoop and to lead the paper with the de-nunciation of John Smith. He was making the fine calculation that there would be an election full on Tuesday before Labour and the Tories published their manifestos on Wednesday, and that the rumoured separation of the duke and duchesspage on Wednesday morning. Sir David has not survived so long at the top of Fleet Street without taking a few gambles, and his on Monday night was bril-liantly successful. His scoop survived Tuesday and news of a Daily Mail "sensation" only started reaching rival Fleet Street editors early on Tuesday night.

They were in no doubt about the superior power of the royals to sell newspapers. The rival tabloid editors decided that "Andrew and Fergie" were a much better story than any election news, even a five-point Labour lead in the opinion poils. That was why all the tabloid front pages yester-day were devoted to follow-

ing up the Mail scoop.
Only the Daily Mirror, since the polls were good news for Labour, kept a full single column on the election. The story was reported briefly in *The Guardian* and *The Daily Telegraph* but deliberately ignored by The Times, The Independent and the Financial

he question prompted by L the instant decisions on Tuesday night was what other news stories apart from royal scoops would disch the election? The Princess of Wales spraining an ankle would be only a pagethree story, suggested my mole at the Daily Mail, but an air crash with more than 20 dead, British troops moving on Saddam, a No vote in South Africa, the fall of Yeltsin or an American assassination would all banish the election. At The Sun Paddy Ashdown won the election on the same night that Andrew and Fergie separated, they would split the front page. If that ever happened, of course, all Sir David's fine calculations on Monday night would have

# Kinnock pledges fixed terms

By PHILIP WEBSTER, CHIEF POLITICAL CORRESPONDENT

NEIL Kinnock's personal advocacy of the principle of fixed-term parliaments is translated into Labour policy for the first time in the party's 10,000-word manifesto published yesterday.

The programme, It's Time to Get Britain Working Again, says that dithering over the election date has damaged the economy and weakened democracy, and majority should be allowed to put the interests of party above country as did the

Conservatives The programme promises fixed terms "as a general rule" but, clearly with an eye to a close result on April 9, says that an earlier election will sometimes be necessary. Although the manifesto does not spell it out, the assumption is that a majority Labour government would legislate early. Whether the pledge would apply to the next par-liament, which could effectively mean Labour fixing the next election date halfway through its first term, is unsaid yesterday, governments would not be able to "play cat and mouse" with the After a painstaking policy

review designed to slaughter sacred cows and set out an agenda that stood up to scrutiny, no big policy changes had been expected.

The centrepiece, as expected, is Labour's £1 billion emergency programme to lift Britain out of recession. It includes bigger capital allowances to encourage firms to bring forward investment, tax incentives for investment by small business, the phased release of receipts from the sale of council houses, a special work programme combining three-days-a-week work for the unemployed with two days' training and job-seeking, and the restoration of last year's training cuts. The pledges of John Smith,

the shadow chancellor, to invest £600m on education, and an extra £1 billion on the health service over the next 22 months, and the extension of tax exemption to private nurseries, are prominent.

There are several new policy pledges in addition to fixed parliaments. Labour would retain Britain's nuclear weapons while arsenals are kept by other countries.

Mr Kinnock has responded to the growing pressure from party members and the need to keep his hand free in a hung parliament, by promis-ing to upgrade in govern-ment the work of his internal system. PR and fixed-term moves would ease the path for Mr Kinnock in any coalition negotiations with the Liberal Democrats if the election results in a hung parliament.

Other firm policy an-nouncements include a promise to give shareholders the right to vote upon all political donations made by public companies. Labour would set up a public register requiring the accounts of political parties to be published. State funding of political parties would be introduced.

Labour reveals for the first time how it will spend some of the El billion health service

Robin Cook on Monday by his shadow chancellor. There will be an extra £25m for tackling the shortage of intensive care beds, and a further £25m for the purchase of several hundred more fully

equipped ambulances. The manifesto earmarks £30m from the education budget to ensure that within 12 months no children have to use outside lavatories. About £20m will be spent on helping improve reading.

Labour promises to strengthen chances for employees to own stakes in the companies for which they work through employee share ownership plans. It holds out the possibility of tax incentives to encourage companies

to set them up.
In the wake of the Maxwell scandal Labour promises reform of pension law so that employers. Half the trustees will be employees, with an independent chairman and pensioners represented.

> Manifesto and analysis pages 14-15



forebears linked the month with moments of madness. Reviewing the antics of mankind upon the planet at the moment, one would be hard-pressed to argue

against that viewpoint. Here at Fortnum & Mason, we endeavour to provide stability and continuity with an overlay of lightness

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#### Never mind the hype, just spot the difference YESTERDAY, Labour launched their manifesto. Minutes later and not five hundred yards away, the Conservatives launched theirs.

On rainy days when we were young, my favourite from the child's puzzle book was "spot the difference". There would be, apparently, two copies of the same picture, depicting (say) a cat up a tree. Firemen with a ladder would be rescuing puss. The challenge was to find the tiny. hidden differences between the two pictures. A twig here perhaps, a whisker there or a fireman's bootlace. would be missing in one, present in

Much the same puzzle now faces the electorate. True, in one corner of Labour's picture John Smith has drawn a terrier dog, Budget, ready to sink its teeth into the ankle of the scowling plutocrat in the top hat. The Tory picture shows no terrier, and the plutocrat is smiling. Any child can spot the difference. It was one of

Both ceremonies were punctuated\_ by the pop of a hundred magnesium flashes. Both were smoothly packaged. One had music but I forget which: the real music was the whirt of television cameras. To avoid ob-



structing one anothers' views, cameramen now go all-fours on the carpet, a whole pack crawling like hungry strays around the podia on which the Great Ones sit.

And the manifestos? Once, a reliable way of distinguishing a Labour manifesto was the appearance of the word socialist, used approvingly. Yesterday a journalist asked Mr Kinnock where "socialist" appeared in his new manifesto. It doesn't. Tippex in one hand, Mr Kinnock is erasing the things that aren't also in

the Tory picture. Others asked about privatised industries. But, crayon in hand, Mr Kinnock has been colouring in, on his own picture, all the privatisations he can find in the Tory one. Already he has spotted a privatised telephone pole, aeropiane, electric light, and gas main, and popped them hastily into the Labour scene. But he had left

out the privatised water pipe. Yesterday he noticed it. In a trice it was sketched in, almost as privatised as the Tory water pipe. This competition is now closed.

Over at the Tory unveiling. John Major declared that "we must be more ambitious about our future". He mentioned street lighting. There would be "more street lighting" under the Conservatives, and a huge party in the year 2000 "to mark the Millennium". There was a bold commitment to the "Parish Path Partnership" and the care of canals. A journalist rude enough to query the solemnity of the pledge to "introduce a Hedgerow Incentive Scheme" was mildly ticked off by Mr Major.

Hedges mattered. As did, for instance, the manifesto commitment to "promote the use of the English language" (page 2). This from the party which gave you

gobsmacked, porkie, whammy and ummeroo! Such were the issues. When some-

one asked what place there would be in a classless democracy for a second chamber filled by patronage or pedi-gree, Douglas Hurd, sitting beside Mr Major, roared with laughter. It is mark of good manners in the British establishment to classify every important question as a lapse of taste, or a joke.

The PM waved his new manifesto.

was like the Labour one. like the Liberal Democrat one. It was full of limp sentences, stale abstract nouns. sly sub-clauses and shiny paper. It was entirely without warmth. Nothing important was put in and nothing trivial left out. No homily was spurned, no cliché unrehearsed.

Somewhere — somewhere beyond the soft lights and pastel carpets of the conference centre where we sat fifty million real souls were moving. This document was for them but not addressed to them. It was crafted to move through them without touching them: never confronting, never insulting, never estranging, never quite embracing. It was evasive, but not unusually evasive. It was like a thousand other political manifestos.

Waverers hold key in Tories' most marginal seat

# Safe' ground proves shaky

It was a reflection in a way

unemployment, the effects of

recession on tourism and re-

hit by the uniform business

the vote of a traditional Con-

servative supporting sector.

There is also uncertainty

The most immediate worries are over the fate of the

1,650 workers at the Brel plant, because of serious doubts over BR being able to

GLENYS Kinnock could be forgiven for thinking that City Mills, on the banks of the Ouse in the centre of York, was safe ground. The impressive and imaginative sheltered housing scheme was built by the Labour council to give residents views to rival those from penthouse apartments fur-ther downriver, and the Labour leader's wife had been there before: she opened it.

Two years later, she returned as part of an election swing through some of the Yorkshire seats the party expects to win from the Conservatives. York, held in 1987 by Conal Gregory, is the most marginal Conservative seat, with a majority of 147.

But Lilian Kidson, aged 81, one of the residents awaiting Mrs Kinnock's arrival, said: "I must admit, I rather admire that young John Major. He wrote to me, you know, explaining all about Conservative policies and asking for my support.
At least he wasn't looking for a donation like some of the

exactly what her visitor would have wanted to hear, but at least Miss Kidson, who voted Conservative in the last two general elections, admitted that she has yet to make up her mind. She added: "Mr Kinnock seems quite go-ahead and I think he is pretty determined on becoming prime minister

Completing her assessment of the party leaders as she waited for the Labour party to sweep in, she added: "I'm not at all sure about the other chap - Ashdown, is it? He just seems like he always wants to be in the news, but then I suppose they all want

It would take only a few waverers, such as Miss Kidson, to give their vote this time to Labour's Hugh Bayley to end Mr Gregory's parliamentary career. Local bookmakers make the Labour man a 2-7 favourite.

Mrs Kinnock spent some time yesterday listening to

the concerns of residents in discussion over tea and sandwiches. Despite the comfort

rolling stock for Network of their surroundings, they had their worries over such

Improvements to the face of York continue, despite the recession. There are elegant new shopping streets and the council has spent £1.5 million on city centre improvements, including an eyecatching, neo-classical issues as pensions and the of the situation of York itself: on the surface, an attractive and prosperous city, but one that is struggling with rising catching, neo-classical public lavatory block that has been dubbed "York's tailing, and doubts over Clochemerie". The city has mounted a

future employment levels at determined campaign to attract new investment and some of its biggest job targeted, in particular, civil ployment has risen by 1.000; service relocation. Tony Bennett, head of York's Economlocal shops have been badly ic Development Unit, said vesterday that it had enjoyed rate and only time will tell if some success with the pros-Budget measures to alleviate pect of up to 2,000 new jobs by the time various schemes their difficulties will secure are fully operational. But the latest bulletin issued by the unit admitted that prospects for 1992-3 were "not over employment levels at British Rail and Brel, the engineering works, which between them provide some 5,000 jobs.

1987 Residt: C R Gregory (C) 25,880; H Bayley (Lab) 25,733; J V Cable (SDP/All) 9,898; A D Dunnett (Grn) 637. C maj 147 (0.2 per cent). C to Lab swing 3 per cent. Turnout 78.4 per cent.



Back to school: Glenys Kinnock at Zakaria Muslim Girls' School in Batley, West Yorkshire, vesterday

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# Wife who advocates right to privacy

BY DAVID YOUNG

NORMA Major last night predicted that her husband would win the election, but added that defeat would make little difference to their life together.

Gone was the shy politi-cian's wife who stood on the doorstep of No.10 Downing Street 16 months ago as John Major was elected as the Con-servative leader. Instead satellite viewers saw an elegant and polished television

performer.

Her first television appearance as the wife of the prime minister had not been a happy one, she said. It was, Mrs Major admitted, tinged with sadness at the manner of the going of her husband's predecessor. "It wasn't a paricularly happy occasion," she

Mrs Major also made it dear that while she would be

playing a full supporting role to her husband during the election campaign — "We have got the basics sorted out. enough food left at home and the laundry is clean" - she still felt that politicians, even prime ministers, should be allowed to keep their private

She said that she had felt deeply for Jane Ashdown, the wife of the Liberal Democrat leader, Padey Ashdown, during recent press comment about his admitted affair. Mrs Major said that she did not think that the press had any right to air some things which should be private. "Are we not entitled to have any

private life at all?" Mrs Major revealed that the private conversations between her and her husband did not concern politics and that she seldom discussed with him matters of policy. Neither did Mr Major ask her for advice on matters which the government was

discussing.
She said: "We don't spend much time discussing politics. When we are on our own, and it isn't very often, there are plenty of other things to talk about."

Interviewed in the Majors' private apartments in Downing Street, where the couple now spend two or three nights a week, Mrs Major made it clear that the family base remained their home in Huntingdon.

She said: "I think we are going to win, but it won't be too difficult to readjust."



Norma Major: win or lose, life goes on

# Coe's wife burnt in cooker accident

The pregnant wife of Sebastian Coe, the double Olympic Games gold medal winner who is hoping to become a Tory MP, has been badly burnt in an accident with the gas cooker at their home.

Nicky, aged 30, who is expecting their first child in June, was alone at their home, Sunny Corner Cottage; Ponsanooth, near Falmouth, Cornwall, when the accident happened. She was taken to hospital in Truro for treatment.

Mr Coe said last night: "One of the dials she thought was off was actually on and there was a backdraft and she burnt her right hand.

"It was a severe burn and her hand is now in a large plastic container and taped and creamed. This has been a nasty shock for her and she is going to hospital every day for the next two weeks to have it

"The flames caught both sides of her hair and she was lucky they did not burn her face as well."

Mr Coe added: "She is a pretty robust lady and we are hopeful that it will not be a permanent problem.'
Mr Coe is fight

Falmouth-Camborne seat for the Conservatives at the general election. His wife, the former Nicky McIrvine, is a talented horse-

woman and a former winner

at the Badminton Trials.

The couple were married at

Guildford in August 1990.

Manifesto for animal rights

A manifesto for animals was published yesterday by the British Union for the Abolition of Vivisection, Compassion in Farming and Lynx, which campaigns against the use of animal fur.

The manifesto calls for at least a 10 per ount drop every year in numbers of animal experiments; a ban on animal experiments including tests for cosmetics; and investment in research methods not involving animals.

#### Children vote

A poll carried among 3,000 readers of the Early Times has given the Liberal Democrats an overwhelming majority. The children, aged between nine and 13, gave the party 1,031 votes and 648 to the Tories. The Green party, with 500 votes pushed Labour with 356 votes, into fourth place.

#### Hawke reports

Bob Hawke, the former Austalian prime minister, arrived in Britain yesterday to take up a new career in television as a current affairs reporter for an Australian programme Sixty Minutes. His first job will be to cover the election and he intends to interview John Major and Neil Kinnock

Braille copy

A braille version of the Labour manifesto was produced yesterday. A spokeswoman for Pia in Cardiff, which prepared the braille manifesto, said: "We back any party that wants to communicate equally with blind and sight-ed people."

ILPUS GET A GRIP ON ARTHRITIS



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# Looking for converts among Essex men

By Sheila Gunn Political correspondent

PADDY Ashdown took the Liberal Democrats' programme for economic recovery to Essex Man yesterday as he continued his assault on former Tory strongholds.

At each stop of the party bus through Essex and the East Midlands Mr Ashdown refined his opinions on the manifesto plans of John Major and Neil Kinnock as he concentrated on meeting as many "real voters" as possible on the campaign trail.

The large Conservative majorities in the last election in Brentwood, Colchester and the Leicestershire seat of Harborough is not deterring the Lib-Dem leadership from expressing hopes of a breakthrough from good council results and the unease among many local voters about the new Tory candidate in each

Mr Ashdown's main message was that the Liberal Democrats were the only party with a long-term plan for



economic recovery. It was described earlier by the party's treasury spokesman Alan Beith as a message of hope that could not be matched by Labour or the Tories.

The plan promises £2 billion of public investment for repairing schools, renovating homes and modernising hospitals; £750 million for more training places; £300 million on energy-saving measures, including home insulation; £320 million in curs in business rates and £830 million on infra-structure improvements and job creation in public transport. It also includes £2 billion over eight years on education, including pre-school places, higher student benefits and college

funding.

During his visits yesterday,
Mr Ashdown repeatedly asked small businessmen and the
self-employed to name the
one thing they wanted a
Chancellor to do for them
during the recession. Their
answers centred on fears of
job losses, high business
rates, late payment of bills by
large firms and cancelled

orders.

If onlookers on such occasions are to be believed, there is a discernible "enough is

enough" sentiment among the voters of Brentwood and Colchester, backed up by a proliferation of "for sale" and

"clearance sale" signs.

Many tradinional Conservative voters encountering.

Mr Ashdown on his walk about said they were prepared to switch to the Liberal Democrat camp. However, some said that they would swing to Labour, which would split the vote in the constituencies to the benefit of the Tories.

In Brentwood and Ongar,

the Liberal Democrats have the advantage of the "Pickles" factor with the Thatcherite Eric Pickles, former Tory leader of Bradford city council, standing in place of the popular retiring MP. Sir Robert McCrindle. Sir Robert's majority in 1987 was 18,921, but last year the Liberal Democrats took control of Brentwood district council, on which their parliamentary candidate, Liz Bottomley, has sat for the past

nine years.

When touring the Brentwood enterpise agency, Mr
Ashdown told those on training courses, including Sheila
Wasmuth, of the Liberal
Democrats' commitment to
training vouchers for updating their skills.

In Colchester, he talked of the need for public investment now to give a short-term boost to the economy. With the party's candidate James Raven, an economics and so-cial lecturer at Cambridge, he tested his policies on a small group of disgruntled men and women running small businesses in the area. All except one backed the party's policy of 1 p on the basic rate of income tax to invest in

Although the Tory majority in Colchester North in 1987 was 13,623, the sitting MP. Sir Antony Buck is retiring in favour of Bernard Jenkin, who is a confirmed Eurosceptic on the right wing of the Tory party.

In spite of complaints to Mr Ashdown of business fallures and job losses, Harborough looks like less fertile ground for the Liberal Democrats. The Tory majority of 18,810 for the retiring MP Sir John Farr is being eaten away, but Mark Cox, the Liberal Democrat candidate and local councillor, is likely to suffer from a rise in Labour's vote, unless Labour sympathisers can be persuaded to vote tactically in favour of the Liberal Democrats.



Paper round: Ken Livingstone, Labour candidate for Brent East, handing out election leaflets in Queen's Park, northwest London, yesterday

# Strategists try to pinpoint the most winnable seats

By Sheila Gunn Political correspondent

PADDY Ashdown took to the road yesterday to bolster Liberal Democrat hopes in the first batch of targeted seats with the aim of translating local backing into national support.

Under the first-past-thepost voting system, the party
is realistic about its chances of
making a breakthrough on
April 9. There is little talk
about "preparing for government" at the start of this
campaign.

Indeed party strategists predict they may enter the new parliament with fewer than their present contingent of 22 MPs, many of whom are themselves in a vulnerable position.

The return of at least thirty

The return of at least thirty MPs would strengthen their hands in the event of a hung-parliament. Although there is optimism about, perhaps, returning 25 MPs, the psychological limit is 13 — the number of MPs representing the various Ulster Unionist parties.

To draw up a list of targeted seats, the strategists have

carried out an analysis of the majorities, candidates, constituencies, together with the record of the sitting MP and the local council, of all 633 seats in Great Britain.

The west country and south coast towns make up the main areas where the Tory and Labour vote is marked down as "soft" and can expect visits in the next three weeks of the campaign from the Liberal Democrat leader and his team.

The Liberal Democrats have their best chance in the following Tory held constituencies and with the following candidates: (Conservative candidate and 1987 majority in brackets).

Conwy: The Rev Roger Rob-

Conwy: The Rev Roger Roberts (Wyn Roberts 3,024)
Isle of Wight: Peter Brand (Barry Field 6,442)
Richmond and Barnes: Jenny Tonge (Jeremy Hanley 1,766)

1,766)
Bath: Don Foster (Chris Patten 1,412)
Bristol West: Charles Boney
(William Waldegrave 7,703)

St Ives: Andrew George

(David Harris 7,555) Tiverton: David Cox (Anjela Browning 9,212) Cornwall North: Paul Tyler

Browning 9,212)
Cornwall North: Paul Tyler (Gerrard Neale 5,682)
Cornwall South-East: Robin Teverson (Robert Hicks 6,607)
Winchester: Tony Barron

(Gerry Malone 7,479)
Chelmsford: Hugh Nicolson
(Simon Burns 7,761)
Seats the Liberal Democrat

held that are at risk include Rochdale where Elizabeth Lynne is standing in place of the retiring MP Sir Cyril Smith (his 1987 majority was 2,779); and Brecon and Radnor, where Richard Livesey is defending a majority of just 56. Southport and Southwark and Bermondsey are also vulnerable. The party's three by-election success constituencies. Eastbourne, Ribble Valley and Kincardine and Deeside, could also return to the Tories.

# High-risk leader strides into salary minefield

By JILL SHERMAN POLITICAL CORRESPONDENT

NEIL Kinnock adopted a high-risk policy yesterday by visiting an information technology company where most of the staff were earning over £21,000 and many stood to lose from his tax plans.

His attempts to woo Londoners, where Labour needs to pick up at least 20 seats from the Conservatives, looked doomed to failure when Mr Kinnock walked into the smart tower block in Euston where the top director gets £120,000 a year and ten other board members earn

more than £70,000.'

But it was all smiles at Logica's headquarters where the Labour leader was invited to try out the latest computer technology. Executives refused to be drawn on how much they might lose under Labour's alternative budget.

ing majo ing helpfully handed out the

but helpfully handed out the firm's annual review, showing how much they earned. Most directors would stand to lose thousands of pounds under John but helpfully plans.

The report also showed that the non-executive directors included Lord Hollick, a Labour peer, and Philip Hughes, a member of the Labour party who was co-founder of Logica and retired as chairman 18 months ago.

Lord Hollick, Philip Hughes and Dr Brian Oakley, a director of Logica Cambridge, a subsidiary which deals with research and development, were signatories of the letter in *The Times* yesterday from businessmen supporting Labour's budget. Dr
Oakley is also a member of the Labour party.

Dr Marion Lewis, market-

ing director, said: "The majority of our staff are earning more than £21,000 a year." Labour has said that no one earning under £22,000 would lose under its tax proposals.

Mr Kinnock met Logica's

managing director, David Mann, and Paul Bosonnet, chairman, and spent some minutes in front of the cameras talking about technological cooperation with the EC.

Mr Kinnock seemed frustrated over the constant presence of cameras and TV crews. As the cameras and pool journalists were herded out after about ten minutes, he turned to the businessmen and said: "Are we going to have a real chat now?". After a burst of laughter from his hosts, he added: "I am expecting to pull back the shower curtain tomorrow morning to find a guy with a camera there."

# Labour 'would boost jobs and inflation'

A new, independent report endorses the macroeconomic claims of both main parties. Anatole Kaletsky discusses the differences which emerge

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AN ECONOMIC recovery should begin shortly after the election regardless of which party forms the next government, but Labour policies would result in significantly lower unemployment, higher inflation and more rapid consumption and investment growth.

growth.

These are the main conclusions of an authoritative analysis of the two main parties economic programmes, released yesterday by the politically independent National Institute for Economic and Social Research. The institute, whose computer model of the economy is widely considered to be the most sophisticated in Britain, broadly endorses the macroeconomic claims made by both parties in their alternative budgets.

in their alternative budgets.

Conservative policies would produce a gradual economic recovery starting this summer and a continuing decline in inflation to below 3.5 per cent. But unemployment would go on rising throughout 1992 and into next year, reaching 2.91 million by the fourth quarter of 1993. The institute endorses Treasury forecasts that gross domestic product will grow by 1.3 per cent this year, but puts next year's growth at 2.7 per cent, slightly below the 3 per cent Norman Lamont assumed in

his Budget.

The institute provides two forecasts for a Labour government, one assuming the introduction of a pational minimum wage in 1993, as promised in the party's manifestate the other involving it.

promised in the party's manifesto, the other ignoring it.

Without it Labour's special employment measures would reduce unemployment by 300,000, relative to the Conservative outcome. Unemployment would still rise to a peak of 2.71 million in the fourth quarter of this year.

but then fall back to 2.61 million in 1993, instead of continuing to climb, as predicted under Conservative policies. GDP growth under Labour would be 1.5 per cent in 1992, against the 1.3 per cent predicted for the Tories. In 1993, Labour's growth rate would be 3 per cent. against the Tories 2.7 per cent. Personal consumption would grow slightly faster under than the Tories, primarily as a result of the higher real wages and personal incomes. This in turn would stimlate marginally faster investment growth. The institute does not think that Labour's directed favourable tax treatment for capital expenditure would have an important impact on invest-ment. Inflation would be about one point higher than under the Tories by the end of 1993, at 4.5 per cent. The higher inflation would be mainly due to faster growth in the economy and lower unemployment rate. If Labour introduced its

minimum wage, the institute believes that growth would be even faster in the short term. but at the cost of substantially higher inflation and a longterm loss of export competitiveness if sterling's exchange remained unchanged in the ERM. The economy would row by 3.1 per cent in 1993 if the minimum wage were introduced that year. Wages would rise by 9.3 per cent in 1993, against a forecast 6.1 per cent under the Tories. By the fourth quarter of 1993, inflation would be 5.5 per cent, against the Tories' 3.4 per cent. There is no adverse impact on unemployment from the minimum wage in the short term. But beyond 1993, the institute predicts it would cost about 150,000

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Leading

role

goes to

investment

BY JOHN WINDER

LABOUR promises a boost to public and private investment in its special manifesto for Wales, launched in Cardiff

yesterday. The programme would help manufacturing, transport and the envir-

onment. The manifesto also

☐ a radical programme to help unemployed people and at the same time improve the

quality of services in Wales;

Wales", restoring cuts made

by the Tories, to improve training and skills provision;

☐ better public services in

health, housing and educa-tion, safeguarding the quality

of life through environmen-tal, cultural and rural

Barry Jones, Labour shad-

ow Welsh secretary, said the

policies were sensible, sound and imaginative. "Labour of-

fers a commonsense approach to getting Wales out of the worst recession for 60

years. These measures offer

the people of Wales opportu-nity and hope rather than the gimmicks and mismanage-

ment of the government."

'I've given my life to beating Provos'

# GP tries third time for Gerry Adams seat

THE man trying to depose Gerry Adams, the Sinn Fein president and MP for West Belfast who has never taken his seat, predicted yesterday that he will emerge victorious on this his third attempt.

Joe Hendron, aged 58, a bustling - at times chaotic doctor and SDLP councillor, has worked in medical practice on the Falls Road in the heart of West Belfast for 25 years. He believes that dissatisfaction with militant Republicanism and what he claims is Mr Adams's poor record as a constituency MP will tip the scales in his

People are telling me they are totally browned off. I think I have an outstanding chance of winning. I have given my life to beating the Provos. I have given 25 years to the struggle and I have been working my guts out in West Belfast.

Mr Adams, as always confident and understated, is deJULSTER :

fending a 2,221 majority. He said: "I see no sign of people in this constituency wanting to surrender the seat - none at all." With almost all of Northern Ireland's 17 seats looking like foregone conclusions, attention is focusing increasingly on West Belfast, where there is a real chance of an SDLP win that would have profound implications the Republican

West Belfast is the republican heartland of the city and a key IRA stronghold. Mr Adams's election as its abstentionist MP is regarded by Republicans as helping to confer legitimacy on their political campaign, and there is no doubt that the movement's international profile is en-hanced by two consecutive successes in Westminster

If he is defeated this time, it might be seen as further evi-dence of the success of the government's marginalisa-

PLUS A NEW SINK

FOR YOUR OLD ONE

tion of Sinn Fein and the IRA and its effort to persuade hard line nationalists to abandon violence in favour of democratic policies.

Dr Hendron, who won 14,641 votes last time compared with Mr Adams's 16,862, is backed by a concerted SDLP effort involving up to 200 party workers and information from a Coopers and Lybrand constituency profile. He believes that around 5,000 of Mr Adams's voters may have had a change of heart.

He says that many people opted for Sinn Fein five years ago partly in protest at harassment by the security forces. By now they may have realised that Mr Adams has a vested interest in doing nothing to help them.

"Harassment is his umbili-cal cord — his lifeblood," Dr Hendron said. "I have never found a single person who has been helped directly by Gerry Adams. He does not sit in an advice centre anywhere. Everybody has my home tele-phone in West Belfast."

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Lending support: Rosic Barnes, standing again at Greenwich, meets some of the local unemployed

PLUS UP TO

KITCHEN CABINETS

# oil jobs

THE energy department is to move its exploration and dev-elopment unit from London to Aberdeen, creating up to 15,000 oil and gas-related jobs in Scotland, it was dis-closed yesterday by Ian Lang.

nouncement of the move was due to be made today when the Conservatives give details

last alimina and resisted the temptation to make the announcement before the Kincardine and Deeside by-election in November, which they lost to the Liberal Democrats. But yesterday Mr Lang said in Edinburgh: "Subject only to the conclusions of [a] consultants' study, we will move the unit to Aberdeen."

Although the unit employs about 80 civil servants in London, Scottish Enterprise, the industrial development and training agency, has estinated that thousands of off jobs could be created. It is widely thought that as many as 15,000 jobs could result

Earlier Frank Doran. Labour's spokesman on oil, who is defending his Aberdeen South seat, had called a news conference at which he

# Whitehall

of their Scottish manifesto,

or their scoular mannests,
Mr Lang's pledge managed
to trump Labour's promise to
site the unit in Aberdeen.
The government has been
considering the move since
last annum and resisted the

from the move.

said his party would move the unit to Aberdeen.

# go north

the Scottish secretary.

Although the official an-

# As an overture to its manifesto to be unveiled today. Plaid Cymru launched a programme yesterday for regenerating rural Wales, where their present parliamentary strength is to be found. This included immediate

By KERRY GILL

investment in the roads infrastructure to link with motorways; safeguarding the future of rail services and research into developing port trade; research and development into energy efficiency in west Wales: more money to develop small business strategies; a package for agriculture; and a commitment to ensure that peace dividend money is allocated first to areas such as Pembrokeshire, at present blighted by threatened de-

Dafydd Ellis Thomas, former president of the party, who has stood down after 18 years in the Commons, told a meeting in Dyfed yesterday that a big increase in the party's vote and in its partiamentary strength would help to secure the future of the principality's rural communi-

David Hunt, Welsh secre-tary, will launch the Conser-vative manifesto for Wales in Cardiff this morning. Yesterday he was campaigning in the north of Wales where the party holds a coastal strip of, three seats, one, Delyn, by a margin of only 1,224 over Labour.

Richard Livsey, leader of Wales, said that the singletier principal authorities they proposed under the umbrella of an elected Welsh assembly would be funded by local income tax.

The party had an abiding commitment to a Welsh assembly and to the establishment of a coherent local government structure.

# **Sutch advocates** five-day weekend

By BILL FROST

BRITAIN'S longest serving political party leader yes-terday made the electorate an offer he thought they could not refuse: a five-day weekend and tax cuts beyond the dreams of avarice. Screaming Lord Sutch, founding father of the Monster Raving Loonies, also expressed his willingness to share power in a hung parliament and donate some of his own flowing locks to Neil Kinnock.

Sutch, who has been leader of his party since 1963 and contested a record 32 parliamentary seats, lost patience briefly with the throng of photog-raphers and television cameramen covering his first general election press conference. "Bugger off you lot. I have got a manifesto to unveil," he snapped before pushing through the crowd to kiss his first baby of the campaign.

Harry O'Donnell, aged ten months, gaped and drooled as Sutch subjected him to repeated kisses for the cameras. "He is a future Monster Raving Loony candidate and we will build a better world for him." Sutch said.

"How many times have you stood for Parliament?", a reporter asked. "Who are you - political editor of Exchange and Mart?", Sutch replied sharply. "You should know all that."

ster Raving Loony party shadow arts minister, joined Sutch on the bonnet of his "Loony Mobile" cam-paign car to promise greater investment in public lavatories, free access to concerts, galleries and the-atres and tax-free income for performers. Dressed in what appeared to be an aluminium foil dress, and topped off with a hat that looked like a silver-plated wedding cake, Ms Avino also announced that under a Monster Raving Loony government all children would learn to play a musi-

The state of the s

cal instrument. Having distributed bo-gus bank notes featuring Margaret Thatcher smirking regally, Sutch laid out his party's policies under the slogan "Vote For Insanity. You know it makes sense." Perhaps the mainifesto's boldest promise is to put Parliament on wheels and move it round the country. "First stop Aberdeen, give the Jocks a treat," he said.

Also on offer: the scrapping of most tax bands, free glasses, free hearing aids, free heated lavatory seats for pensioners and a minister for pets. A Monster Raving Loony party govern-ment would also release crocodiles into the Thames as a tourist attraction and organise skiing trips to EC

butter mountains.

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# Parties remain deeply divided on best way to govern London

By Arthur Leathley

THE Tory proposal for a Millennium Fund, from which cash would be spent on improving London's image, served only to emphasise how far apart the parties re-main over how the capital should be run.

The fund, which would channel extra money into the arts, sport, the heritage and charities, would also pay for the launch of London 2000, an initiative to promote London worldwide. In spite of Conservative softening in recent months towards a rep-resentative body for the capital, the underlying dispute remains over whether such a body should be elected or

The Conservatives unveiled plans for a Cabinet sub-com-mittee of ministers to co-ordinate policy for the capital, while Labour re-emphasised its commitment to creating an elected Greater London Authority working with bor-ough councils and the

Each party is anxious to gain the upper hand in the election campaign in the cap-ital where there are many marginal seats.

The Tory manifesto rejected Labour's plan to recreate what it called a "bureaucratic and wasteful" Greater London Council, such as that abolished by the Conserva-



WILDING OFFICE EQUIPMENT PLC

tives in 1986. Instead, the party vowed to continue a which has already received billions of pounds and is "determined to sustain into the next century London's special position as one of the world's leading capital cities".

It would also include the formation of a private sector forum, chaired by the environment secretary, to promote London internationally as a business, tourist and

Bryan Gould, shadow environment secretary, said: "No amount of gimmicks can hide the fact that Conservatives do not trust Londoners to take control of their city's destiny. The gaping hole in the Tory manifesto is the lack of an elected strategic authority."

Labour's manifesto made

only brief mention of London confirming that it would establish an elected Greater London Authority (GLA).
Last May, however, Labour
published a 50-page manifesto for the capital, London: A world class capital.

In addition to the new authority, its other main plans are the formation of a quality commission to ensure quality of local authority services, increasing training of 16-18 year olds and bringing more manufacturing work to

John Major said that more needed to be done to "restore our capital's pride" and an-nounced plans to set up "a forum of people with energy and enterprise to promote London worldwide and take us forward to a celebration of

Manchester and London have already been targeted as beneficiaries of the fund through creation of sports facilities to support Manches-ter's bid to host the 2000 Olympics games and the set-ting up of the London 2000



Job finished: Norman Tebbit, who retires from the Commons with the election, listening to the launch of the manifesto yesterday

# Shorter waits promised

BY NICHOLAS WOOD POLITICAL COMPRESPONDENT

MAXIMUM waiting times for routine operations will be reduced to 18 months from next year, the Conservative manifesto promises.

The Tories also seek to match Labour's promise of more money for the health service by pledging a year on year increase in "the level of real resources committed to the NHS". Their manifesto says that, allowing for inflation, spending has risen by 55 per cent since 1979.

Labour's manifesto promises a downpayment on NHS under-funding with an investment of an extra £1 billion over the first 22 months of a Labour government. The document also confirms Labour plans to replace the

Conservatives' market-based NHS referent with incentives to improve the performance

"Under-funding cannot be put right overnight," Robin Cook, Labour's health spokes-man, said. "We will make a start in the very first year and continue to make progress year after year. We have over the first two years we will spend an extra £1 billion in-vesting in our health service." He said that a Labour gov-

ernment would not "cheat" health authorities by failing to fund pay awards in full. The government denied under-funding, he said, but from Birmingham to Kent.
The Conservative manifesto says that the national twoyear limit for waiting times will be reduced to 18 months from April next year. "Binding guarantees will be set

the most distress." The patient's charter sec tion of the Tory manifesto also promises to set specific targets for outpatient waiting times to enable the public to are standards in differ ing health authorities.

locally for inpatient waiting

times, starting with the oper-

ations where waiting cause

The consumer section of Labour's document counters with promises to set new standards for reducing cancelled operations, improving cleaniness in hospitals and for

# **Crime fighting effort** to be aimed at young

BY RICHARD FORD

EFFORTS to produce a more efficient police force with stronger links in local communities are at the heart of Conservative law and order

The Conservatives promise offence, begin a drive against school truancy, create a task-force to co-ordinate methods of combating criminal behav-iour among children in the family, at school and on hous-

tory power to increase senes for those who offend while on ball; as part of com-

ROME CORRESPONDENT

fenders will be taken into jail to see what prison life is like and there will be more private-sector management skills in the prison service. Conservative and Labour

support the diversion of people from prison, more crime prevention and support for victims and greater use of non-custodial sentences; one clear difference between them is Labour's pledge to repeal the Prevention of Terrorism Act which it claims alienates sections of the Irish community. The opposition promises to replace it with a more effective, though undefined.

# Cabinet steps back from total sell off

BY NICHOLAS WOOD POLITICAL CORRESPONDENT

THE Conservatives have abandoned plans for the vhole-sale privatisation of ritish Rail in the face of a chinet rift over the formula fr the sell-off and backbench itters about the political wisden of unveiling such a hazadous policy during an election

The extent of the goernment's retreat is disclosed in the Tory manifesto, which does no more than commit the government to what bhn Major called a "step by sep" disposal of the railways.

The revised blueprint envisages opening up BR's track to private competition and the awarding of franchises to firms to operate services on publicly owned lines. The tim is to bring greater commer-cial flair and expertise to the 

railway network before the government considers sanctioning wholesale jell-offs. The chosen formula is a compromise between Mr

Major's vision of a return to the "golden age" of the pre-war private regional railway companies and Macolm Ri-kind's preference for selling on a sector-by-sector basis.

BR's legal monopoly over running services on its track will be ended and private firms allowed to compete with and parcels operations will be sold quickly and private com-panies allowed to bid for fran-

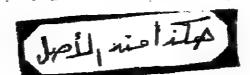
chises to operate services.

A new "rail regulator" will ensure that all companies have access to the track, will award the franchises and ensure that terms of contract are honoured. BR's accounting systems and internal structures will be reorganised with one part of the nationalised industry responsible for track and infrastructure. Stations may be sold to franchise hold-

ers or companies. The transport secretary said that the package was the most radical for improving service quality for the past 40

stock





Mag



Facing the future: John Major launching the Conservative manifesto in Westminster yesterday. The document emphasises the importance of expanding the enterprise culture

'Our aims must be price stability, firm control over public spending, and to reduce taxation'

# Promoting enterprise through lower taxes

THE 1990s present a great economic opportunity. We have got the scourge of inflation under control. We have cut direct taxes. A stable currency gives industry a chance to realise the potential reeased by the reforms of the

We have extended ownership more widely - of homes, savings and shares - with millions more sharing directly in Britain's success. We will promote enterprise through low taxes, sound money and a stable currency.

The government's task will be to provide an economic environment which encourages enterprise. Our aims must be to achieve price stability, to keep firm control over public spending, to reduce taxes as far as we prudently can, and to make sure The Tory manifesto outlines the course for realising the "economic opportunity" of the 1990s. Extracts appear below

incentives are allowed to do their job.

The runte to lower taxes We announced in the Budget an important first step towards a basic income tax rate of 20p; we will make further progress towards that rate. We will reduce the share of national income taken by the public sector. We will see the budget return towards balance as the economy recovers.

We will aim to bring home ownership, share ownership and personal pensions within the reach of more families. Whenever possible, we will future privatisations offer opportunities to employees to secure a

Privatisation:

to the private sector. So will local authority bus com-panies. We will encourage local authorities to sell their airports. We will end British Rail's monopoly. We will sell certain rail services and franchise others.

We are privatising North-ern Ireland Electricity and Ireland water and sewage ser-Northern Ireland Railways.

British Coal will be returned

will privatise the Northern vices. We will look for ways of bringing private sector skills into the management of

We will bring private sector enterprise into the public services by encouraging contracting out and competitive tendering throughout gov-ernment. We will maintain our programme of compul-

☐ Progress towards 20p income tax New cabinet minister for national heritage New minister in charge of citizen's charter and civil service reform

☐ Sale of British Coal
☐ End of British Rail monopoly
☐ Reduced maximum waiting times for some hospital

Urban regeneration agency for England. New minister for London transport ☐ Nationwide rents-to-mortgage scheme ☐ Inheritance tax thresholds to be raised.

sory competitive tendering of local authority services, and will ensure that competitive tendering is extended to white collar local authority services, such as those offered by lawyers, accountants, architects and surveyors. We will tackle all anti-competitive and restrictive practices with

Law and order: We will encourage police forces to develop local com-We will develop an Enterprise

be 1,000 extra police officers

.We want each police force to produce a charter telling local people, for example, how quickly the police will aim to respond to emergency

We will set up a working party to examine what more can be done to protect the police and members of other emergency services from assault. We will encourage victims to report sexual offences by giving them statu-

tory anonymity.
"Joy-riders" will face prison sentences of up to five years. unlimited fines and unlimited driving bans. We will extend the maximum sentence for causing death through dangerous or drink driving. We will create a criminal

develop a Technology Audit which will provide small firms with a plan for change. offence of squatting.

Need, not cash,

is basis of care

# Lottery cash 'will restore heritage'

Towards the Millennium A MORE prosperous Britain can afford to be ambitious. We can aspire to excellence in the arts, broadcasting and sport. We can use our increased leisure time, energy and money, to improve life for ourselves and our families. The National Lottery we propose can be used to restore our heritage and promote projects which will become a

source of national pride. Funds generated by a National Lottery should be used to enhance the life of our nation. People who enjoy the arts, sport, Britain's heritage and fine countryside could all benefit from the proceeds from a National Lottery. Charities will also be potential beneficiaries.

on the best way to distribute the proceeds of a lottery. But we have decided that part of the proceeds should be put aside, year by year, into a Millennium Fund dedicated to projects which will commemorate the start of the 21st century and will be enjoyed by future generations.

Britain has a great artistic heritage and a lively contemporary arts scene. The arts have flourished in recent years, with growing attendance at theatre, opera, dance and arts festivals.

The National Lottery will provide a new source of finance for the arts. We will maintain support for the arts and continue to develop schemes for greater sponsorship in co-operation with business and private

We will re-examine the role of the Arts Council, as many of its functions are now carried out regionally. We will continue our support of libraries as educational, cultural and community centres, and urge local authorities to

Sport, too, will benefit from the resources generated by the National Lottery. We will actively support Britain's bid to host the 2000 Olympic Games in Manchester. We will set up a Business Sponsorship for Sport scheme. This is expected to raise £6 million in its first year to support local and youth sport.

Our Heritage

The National Lottery will also provide funds for the preservation of our heritage. We will continue to provide substan-tial financial assistance for the protection and preservation of the heritage. Together with the heritage agencies, we will work to make heritage

Broadcasting We are proud of our record of extending choice, encouraging new producers and main-

# Backing for bigger UN peace role

ona nas been tran formed in recent years, Communism has collapsed in Eastern Europe, and the Soviet Union has fallen apart. Everywhere Socialism is in retreat and democracy. human rights and market economics are advancing. It is a time of great opportunity but also of new dangers.

Britain needs firm leadership at this time. We must be represented by a team of qualand experience. A team which can help shape the world for the next century. A Conservative team.

We will support an enhanced role for the UN in peace-keeping and combating state-sponsored terrorism. We are determined that iraq should comply with the terms of the Gulf War cease-

The risks we face now: The collapse of the old Soviet Union has dramatically vindicated Conservative defence policy. We have always put the security of our country first. We have kept the peace by staying strong.

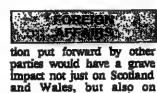
Our armed forces: We will complete the deployment of the next generation of Britain's minimum nuclear deterrent. We will order the fourth Trident submarine.

The European Community: We have ensured that Britain is at the heart of Europe, a strong and respected partner. The Maastricht Treaty was a success for Britain and for the rest of Europe. British proposals helped to shape key provisions of the treaty. But Britain refused to accept the damaging Social Chapter proposed by other Europeans, and it was excluded.

We will continue to resist changes to the Treaty of Rome that would damage British business. We will resist Commission initiatives which run counter to the principle that issues should be dealt with on a national basis wherever possible.

To complete the single market we shall aim to open up the market for life insurance to free competition; liberalise air travel to bring down air fares; free shipping and road transport markets so that British operators can carry freely within the EC; increase competition in the European energy sector.

A United Kingdom: The United Kingdom is far greater than the sum of its parts. The plans for devolu-



England. We will press ahead with the reform of the current burdensome system of local government by introducing single tier councils throughout Scotland. We will extend our reforms to improve NHS

natient care in Scotland. Wales: We will set up a Welsh Economic Council to bring together the various bodies with interests in inward investment, tourism and small business to advise the Secre-

tary of State. We aim to re-

move all significant dereliction from Wales by the end of the new Parliament. Northern Ireland:

We have upheld our pledge that Northern Ireland will remain an integral part of the United Kingdom in accordance with the democratically expressed wishes of the majority of the people who live there. We will always give the security forces our full backing within the rule of the law, and - against Labour opposition - ensure that they have the special powers they need to protect the whole community from violence.

# From town to country, a brighter Britain

MAKING BITT and better place in which to live requires a high quality environment — including housing, transport and reinvigorated urban areas.

stake in the ownership of

We will continue to reduce tax

burdens on business, as we

have done this year for the

motor industry, whenever it is

possible. We will abolish un-

necessary licences and reduce

the need for specific approv-als for product design. We will back British com-

panies encountering any dis-

crimination, trade barriers or

state subsidies that should no

longer exist within the single

European market, and will

back the regulators of the

financial services industry in

their efforts to achieve high

Setting the economy free:

their business.

The Conservative commitment is both to the re-creation of our civic pride and also to the preservation and integrity of our rural heritage, founded on the core industry of agri-culture. Our aim is to enhance the quality of life for the British people. Home ownership:

□ We will maintain mortgage tax relief.

Di We will continue "right to buy discounts and ensure that local authorities respond

☐ We will introduce a new nationwide "rents-to-mort-gages" scheme, enabling council tenants to take a part share in their home, gradually stepping up to full

ownership.

D We will introduce "commonhold" legislation, giving residential leaseholders living in blocks of flats the right to acquire the freehold of their block at the market rate. Leaseholders of higher rated houses will also be given the right to buy the freehold of their property. Leaseholders who live in a block which does not qualify will have a new right to buy an extended

☐ As soon as possible in the new Parliament, we will introduce a new "rent-a-room"

scheme under which homeowners will be able to let rooms to lodgers without having to pay tax on the rent.

Meeting housing need: We are also committed to securing a better deal for council tenants and increas ing the supply of affordable bousing for those in housing need. We will introduce more choice, improve management rights as part of the Tenant's Charter.



Michael Heseltine: raising quality of life

Under the Conservatives,

transport in Britain is being transformed. More competition on the roads and in the air has led to better services and more choice. Our successful policies of deregulation and privatisation have gone hand in hand with a sustained and growing programme of investment.

The railways: We believe that the railways can play a bigger part in responding to Britain's growing transport needs, and are investing accordingly. Next year alone, British Rail's external finance will top £2,000 million. The new Passenger's Charter will help to raise the

quality of service. We believe that the best way to produce profound and lasting improvements on the railways is to end British Rail's state monopoly. We want to restore the pride and local commitment that died with

We will improve road trans-

port by: in our trunk road and motorway network over the next three years, concentrating particularly on bypasses. Some 40 new ones will be opened by 1995 on trunk mads alone.

☐ Increasing penalties for those convicted of drink

# damental to government responsibilities; and we

Service to give small and me-

dium-sized companies help in

diagnosing their most impor-

tant strategic needs. A Con-

sultancy Brokerage Service

will supply information to

small companies. We will also

believe strongly in fostering voluntary services too.

The NHS - Present and

The Conservative Party is totally committed to the National Health Service. The Government has set out in the Patient's Charter the principles on which the NHS is based. The most fundamental of these is that need, and not ability to pay, is and will remain the basis on which

care is offered to all. We have reformed the organisation of the NHS to encourage those working in the service to respond to what patients want and need, and to get the most out of the increased money

We will, year by year, raise the level of real resources committed to the NHS. The Patient's Charter:

Binding guarantees will be set locally for in-patient waiting times, starting with the operations where waiting causes most distress. From 31 March 1993, no one should have to wait more than 18 cataract operation.

We will make it easier for patients to find out what services are available. Care services:

We will take steps to ensure that individuals who need residential or mursing care con-

tinue to have a choice of homes, including independent homes. We will ensure that all local authorities publish informa-

tion about the social services that are available. We will provide choice in domiciliary and day care.

Children Each local authority will be asked to produce a childcare plan setting out the provision

available in their area. Social security: We will continue to simplify social security forms. We will establish a new

agency to provide a better service to war pensioners and war widows. Security in retirement:

As evidence of our continuing commitment to poorer pensioners, we have announced in the Budget an increase of £2 a week for single people, £3 a week for couples, in income support for pensioners. Combined with the increases this April, this will provide less well-off pensioners with £5.75 to £10.70 a week extra.

Supporting families Child Benefit will remain the cornerstone of our policy for all families with children. Help for disabled:

We are introducing new disability benefits which will, in the next Parliament, bring extra help to at least 300,000

sites accessible to the public.

aining high standards in broadcasting. We opened the way to the setting up of Channel 4, independent radio, satellite television and multichannel cable TV networks. We will back the work of the Broadcasting Standards Council and remain vigilant

about ensuring high stan-dards in satellite broadcasts from abroad. We will publish a discussion paper on the future of the BBC recognising its special responsibilities for providing public service broadcasting.

# Public service will be at heart of government decisions

THE Citizen's Charter is the most far-reaching programme ever devised to improve quality in public services. The charter will be at the centre of government's decisionmaking throughout the 1990s.

No one doubts the professionalism of the vast majority of public servants. But too often the system's outdated working methods and attitudes prevent them from giving their best.

In less than a year since the White Paper, 18 detailed charters have been published. Each sets out tough new standards and gives new information and rights to the public. Each will be revised regularly to check on progress, and raise standards higher.

Knowledge, standards, choice The next Conservative government will carry the Citizen's Charter still further. There will be more information about standards and

performance: clear standards set within public services still shrouded in mystery: more choice built into public services and proper complaints procedures.

We will extend competition and accountability in public services. Those who provide public services will have to prove they can give the right quality at the right cost. We will extend compulsory competitive tendering to local authority housing management and examine how to apply it to white-collar

We will publish proposals for the inspection of social work in England, setting up arrangements for systematic independent inspection of care services and every local authority social services department.

We are committed to a nationwide letter service within a uniform structure of prices and a nationwide network of post offices.

We will lower the limit on the Post Office monopoly much closer to the level of the first class stamp. We will provide improved scope for contractors to carry mail to final delivery offices. We will consider requests to license limited specialist services to compete within the Post Office monopoly.

Whitehall and Westminster We will continue to reorganise

central government in tune with its modern role, while devolving and contracting-out executive functions. We want to ensure that the drive to save money, to reduce bureaucracy and raise quality is led from the centre of government. We intend to create a department with responsibility for broadcasting, arts, sport, tourism, the national heritage and the film industry. This department will aim to encourage private sector enterprise in these fields.

We are determined to ensure that women in the workforce realise their full potential. We will transfer from the Home Office to the Department of Employment the lead responsibility for co-ordinating government policy on issues of concern to women.

Open government We will review the statutory restrictions on the disclosure of information, retaining only those needed to protect privacy and essential confidentiality. We will seek to provide greater access to personal records held by government. We will be less secretive about the

workings of government. The workings of Parliament We will propose appropriate parliamentary reforms to ensure that the House of Commons conducts its business more efficiently and effectively, taking into account the benefits of modern technology, the increasing constituency demands upon Members of Parliament and the need to attract more women to stand for election.

The training revolution

We intend to make training credits available to all 16-year-olds and 17-year-olds. The TECs will continue to be responsible for the YT programme for this age group. We will continue to finance training programmes for the long-term unemployed and those who face particular difficulties.

Workers and unions Employees and customers should not have their lives and businesses disrupted by wildcat strikes. We will legislate to enforce and enemployers to give everyone who works for them for more than eight hours a week a clear written statement of their terms and conditions of employment.

We will make automatic deduction of union membership dues without written authorisation unlawful. We will take measures to give individuals greater freedom in choosing a union.

A share in the future

Employees should be given every opportunity to acquire a stake in the business for which they work. We will establish a review of the framework of law and regulation within which occupational

schemes operate. Women and opportunity

We are committed to maintaining the real value of child benefit and will act where a push by government is needed to stimulate the hance these rights: we will require provision of childcare.

# Kinnock reassures water shareholders

BY PHILIP WEBSTER AND JULL SHERMAN

NEIL Kinnock yesterday assured investors in the water companies that Labour would not renationalise the industry. But the Labour manifesto made it clear that stringent regulation would give the government control of prices and investment.

Mr Kinnock's assurance also extended to shareholders in the electricity distribution and generation companies. but there the position is more complicated because Labour intends to take a controlling stake in the national grid. This is a wholly owned subsidiary of 12 distribution

Although the public holds no shares in the grid company the value of any stake in the regional electricity companies could be affected by a

renationalisation.
Labour pledged to bring water back under public control by strengthening the powers of the industry's regu-lator. The party has dropped any idea of taking British Telecom, British Gas, or water into public ownership. Far from abandoning Clause 4 of the party's constiTHE STATE OF THE S

tution, which has been seen as the basis for nationalisation, Mr Kinnock quoted from it at yesterday's manifesto launch to justify Labour's

to launch to justify Labour's new approach.

The Labour leadership has long regarded the cost of formally taking back the industries as prohibitive. Mr Kinnock said Clause 4 referred to achieving "the best obtainable system of popular administration and control" adding: "That is precisely what we are proposing."

He omitted to mention that the clause also talks of "secur-

the clause also talks of "securing for the workers by hand or by brain the full fruits of their industry and the most equitable distribution thereof that may be possible upon the basis of the common ownership of the means of produc-tion, distribution and

exchange".

On the electricity grid, the manifesto says: "We will restore public control of the National Grid and give it new duties and powers to ensure the long-term security of elec-

tricity supplies."
On water privatisation it says: "The provision of water is so fundamental that it is a priority for return to public control. In the meantime we will protect consumers against high prices and poor service and give greater priority to environmental problems."

Speaking later speaking on BBC radio, Mr Kinnock said that neither the electricity grid nor the water industry would be formally renationalised although they would be publically con-trolled. Policies based on ideologies of the Thirties and Forties should be replaced by those facing reality, he said.
"The only commitments we

have are the ones to restore public control of the water industry, basic for the welfare of the British people, and the electricity grid, which is also, for economic and social reasons, very important. A lot of people would say that the water industry and the elec-tricity grid should be under public control." Mr Kinnock said that shareholders would be able to keep their shares.



at the Holly Lodge community centre, Hampstead, northwest London

# £300m injection promised to upgrade skills

LABOUR yesterday prom-ised £300 million for a new training initiative to complete a package the party sees as one of its strengths in a cam-paign increasingly dominat-ed by the economy.

Training was one of the first themes taken up by Neil Kinnock once the election had been called. Labour and the Liberal Democrats see fertile ground in the unflattering international compari-sons and well-publicised disputes over training bud-gets that have dogged

The Conservatives, in their manifesto, said that a training revolution was under way in Britain, the 82 Training and Enterprise Councils rep-resenting the "most signifi-cant peacetime partnership between government and in-dustry this century". Government spending had more than doubled in real terms since 1979. Training credits had given young people more choice and tax relief on fees will benefit the 250,000 people who pay for their own training.

Labour, however, can point to a level of training that most independent analysts consider inferior to European com-petitors in quantity as well as quality. Even Conservative ministers have acknowledged that the jungle of vocational qualifications leaves employ-ers and potential trainees baffled while the recession has accelerated a decline in most types of training.

Labour's proposed "Skills for the 90s" fund is only one element of a policy that includes a training duty for employers and a new form of traineeship lasting up to four years. The fund itself, directed at the unskilled and areas of skill shortage, would inof skill shortage, would in-crease government spending by 11 per cent.

too, would increase spending. Part of the £2 billion increase

a matter of money. Sigbert Prais, of the National Institute of Economic and Social Research, said: "There is no doubt that we are way behind other European countries but throwing more money down the drain just produces more

"If we are serious about wanting to run a modern economy, we need better vocational, technological standards for 70 per cent of the workforce at least. We have been separating theory and practice when integration is crucial to success in a hightechnology world."

Labour promises an entitlement to train while at work, based on qualifications rather than time served. Certified qualifications would have to meet a national standard set. by a new accreditation body, allowing the holder to work full-time or enter higher edu-cation. Legislation would en-sure that no 16 year-old could proved training programme. All the main parties are committed to the CBI's train-ing targets, which envisage 80 per cent of young people achieving the equivalent of top grade GCSEs by the end

of the next Parliament. A more dauming task will be to establish a new training culture among young people, as well as employers.

An Economic and Social Research Coursell Systems Inc. Research Council survey last month found most teenagers viewed training schemes with suspicion and still wanted a full-time job when they finished education.

The Liberal Democrats,

in education budgets would go to training, and employers would face a levy equal to 2 per cent of their pay bill.

Most commentators agree, however, that the British training malaise is not simply



# First-time buyers offered aid

By NICHOLAS WOOD POLITICAL CORRESPONDENT

Their mortgage repay-ments will be reduced by concentrating their tax relief on the early years of home own-ership. Labour also promises to retain mortgage interest tax relief for all at its present rate and the right-to-buy leg-

islation for council tenants introduced by the Tories a

decade ago.

By allowing the phased release of about £8 billion of
capital receipts in local authority coffers from the sale of council houses, Labour intends to rejuvenate the building of homes for rent. John Major said that it would add to public spending and push up interest rates. Labour also plans to out-

law saturaping and intro-duce housing "log books" to help prospective buyers to find out more about a

property.

Housing and the inner cities loom large in the Tory manifesto, with Michael Heseltine, the environment secretary, spearheading new moves to extend home own-ership to council tenants and to reclaim derelict inner-city

The Conservatives promise a nationwide "rents-to-mort-gage" scheme which will en-able council tenants to take a part share in their property at no extra cost and eventual ly acquire the title. They also intend to release more money from the housing corpora-tion's E2 billion budget to enable first-time buyers to get on the housing ladder with shared ownership deals involving a housing association.

Mr Heseltine highlighted the renewed Tory effort to revitalise the inner cities, blaming the dreariness of many council estates on the incompetence of Labour councils. The manifesto promises a new urban regeneration agency which will assume responsibility for reclaiming derelict land. It will have powers to make a strengthened nuclear noncompulsory purchases.

# Calculated silence on Trident

BY MUCHAEL EVANS DEPENCY CONCESPONDENT

FIRST-TIME buyers will be helped under a package of housing reforms set out in Labour's manifesto.

THE most controversial issue dividing the Conservative and Labour parties on nuclear strategy, the size of the clear strategy, the size of the Trident ballistic missile submarine force, has been omitted from Labour's manifesto. Trident is not mentioped.

The omission underlines the difficulty facing Labour. For although its policy until now has been based on the premise of cancelling the fourth submarine, Labour recognises that a decision to have only three would have significant employment im-plications for the 10,000 workers involved in building Trident at the VSEL shipyard in Barrow-in-Furness.

Cumbria John Hutton, the Labour parliamentary candidate for Barrow, a Tory marginal, has been reassuring VSEL workers that he will fight for the fourth boat.

Neil Kinnock, the Labour leader, hinted at the dilemma

yesterday when he said that a final decision would be made when the party came to power and had access to further details of the arguments over the need for a fourth boat.
"But otherwise, we will bal-ance the cost of cancellation and cost of continuation, and

Labour's manifesto confirms previous promises to retain Britain's nuclear capability, although the number of warheads will remain the same as for the present Polaris system. It does not, however, detail plans to reshape the army and there is no pledge to launch a defence review.

There is more emphasis on the need to join the United States in negotiating nuclear arms cuts, ending British nuclear testing, stopping sales of arms to dubious countries, and setting up a Defence Diversification Agency to help workers affected by defence cuts. Labour also promises to support a permanent United Nations peacekeeping force and to work for proliferation treaty.

1st SEMI FINAL - LIVE - FRIDAY 20th MARCH at 9.45pm 2nd SEMI FINAL - SUNDAY 22nd MARCH at 4.30am WORLD CUP FINAL - WEDNESDAY 25th MARCH at 4.30am

\*Available between February 21st and March 25th, 1992 from Colorvision, Comet, Currys, DER, Dixons, Focus, Granada, Martin Dawes, Multibroadcast, Power Store, Radio Rentals, Rumbelows, Visionhire. Ask your local independent dealer or your local cable operator for availability.

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THE TIMES THURSDAY MARCH 19 1992

W Mayor ja

'Recovery must be based on investment, for only this will create lasting prosperity'

# Getting the country back to work

Labour's manifesto sets out a programme for "the huge task of national reconstruction". Extracts appear below

of national reconstruction. From day one, the new govemment must start to get Britain working again. It must get the economy out of recession, it must lay foundations for the future. Recovery must be based on investment. for only investment will create lasting prosperity. .

Today, millions of people fear losing their job, their home or their business. The new Labour government's recovery, programme will start to remove that fear, with immediate action on investment, jobs and training. It will combat recession now and build [a] sustained and sustainable recovery.

Britain's economic prob-lems are deep-seated. We will

# ☐ 21 billion anti-recession

☐ £1.6 billion spending or health and education. Phased release of council

□ National minimum wage of £3.40 an hour. New 50p top rate of tax at

☐ National grid returned to public control ☐ Ban on school class more than 40 children.

Abolition of poll tax and return to the rati ☐ House of Lords replaced by elected second chamber.

☐ Fixed term perliaments. ☐ Retention of nuclea WEEDORS. not be able to do at once

everything that we would like to do. But we will get down to business right away. Action for industry:

1. We will provide enhanced capital allowances to encourage companies immediately to bring forward manufacturing investment in new machinery and plant, innovation and design. This will last for a

2. We will introduce an investment tax incentive tailored to the special needs of small busine

3. We wil immediately begin the phased release of receipts from the sale of council houses, land and property to allow local authorities to new homes and improve old ones. More building workers in the recessionsavaged construction and building supply industries will be employed and more families rehoused.

families rehoused.
4. We will allow Bridsh Rail to proceed with a leasing scheme of 188 new Networker trains on the North Kent line — the first step in securing private investment to help modernise Britain's railways.

> Action for jobs: 5. Housing investment will generate jobs. We will also establish a work programme, combining three days a week

BRITAIN faces a huge task work for the unemployed paid at the proper rate — with two days' training and job seeking. The programme, which can be quickly and easily established, will allow us to start bringing down unemployment immediately. Our aim is to prevent longe term unemployment, rather than just trying to cope with it-Action for wills and schools 6. We will restore last year's training cuts which caused so much damage to training for young people and the unem-ployed. We will establish a new cash-limited Skills for the 90s fund, with an initial budget of £300 million, to upgrade the training of those in work. Investment will be targeted particularly at areas

7. Over the next 22 months. additional resources of at least £600 million will be available for investment in education. Amongst other projects, this will belp to tackle equipment shortages and the backlog of school repairs. Action for the NHS:

8. Over the next 22 months, additional resources of at least £1 billion will be available for investment in the National Health Service. This will help the health service to make real advances in care and treatment. Action for children

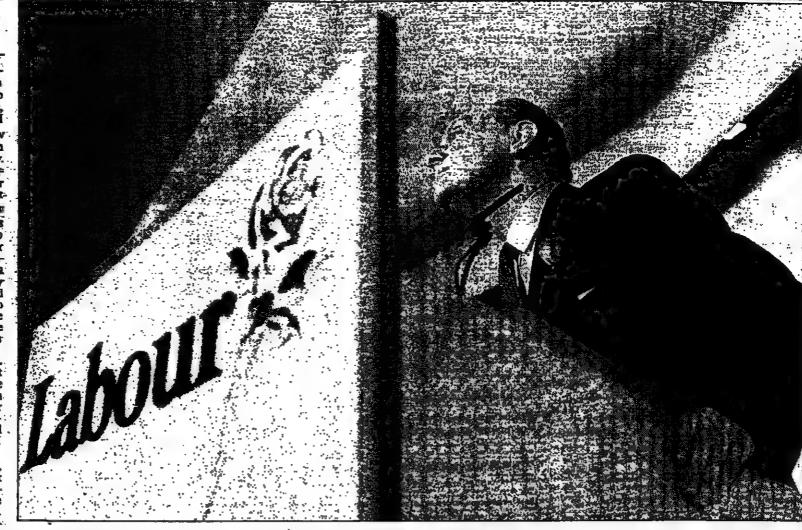
9. We will start to increase nursery education places for three and four-year-olds by making sure that local councils actually use the money they receive for nursery education to create new places and by switching capital funds earmarked for the city technology college pro-grammes. This will lead to the rapid creation of 25,000

10. We will extend the exemption from tax which applies to workplace nurseries to all forms of employer assistance with childcare. Getting results:

Every action we propose makes sense by itself. Together, our proposals add up to a co-ordinated programme for

By investment in housebuilding and repairs, we start to rehouse homeless people. By investing in public transport, we start to transform commuters' lives and create a cleaner environment. By investing in the health service, we offer new security to the patients and the public. By investing in education, we nourish the talents of children and lay the basis for

With each step, we employ more workers in industries from construction and computer software, to high-tech engineering, printing and publishing. We enable busi-nesses to thrive. We save taxpayers' money on benefits. We transform unemployment claimants into employed



On your marks: Neil Kinnock giving Labour's election campaign its official start yesterday with the launch of the party manifesto

# Success lies in making goods that people want

mechanism. We will manage

credit sensibly. We will stop excessive price rises in water,

electricity, telephones, trans-port and NHS prescriptions.

We will introduce fair taxes: Attacking poverty is an essen-

tial component of Labour's programme for recovery and

prosperity. The most effective

way to reduce poverty quickly is to increase child benefit

and pensions and take low-

paid people out of taxation.

We will reform the mational

insurance and income tax

Every autumn, we will make a

State of the Nation report on

the economy. Our assessment

wili then allow employe

trade unions and other social

partners to consider Britain's

competitiveness and the com-

peting claims on national out-

put. These considerations will

be an important influence on

We are determined to make a

swift reduction in unemploy-ment and have explained in

our National Recovery Pro-

action for unemployed

includes immediate

collective bargaining.

We will cut unempi

We will reform

rests on one simple, commor sense fact. The only way for Britain to build a strong economy is to make the goods and services which people want. Britain is in a race for

economic survival and success. Every employee in every enterprise must be involved in a new partnership so that trained and talented people can use the most modern technologies to create top quality products.

None of this will happen with a government that believes that the best thing is to do nothing. Britain needs a Labour government, which will back industry in the way our competitors back theirs.

can do business with:

Modern government has a the market but to ensure that the market works properly. Business needs sustained and balanced growth, stable exchange rates, steady and competitive interest rates and low inflation. We will deliver

We will keep prices down: Inflation has been suppressed by recession, but it has not been cured. To curb inflation, Labour will maintain the value of the pound within the European exchange rate

vestment to create thousands of new johs. Steady and sustained economic growth will generate jobs that last. Better training will help people get back to work.

We will modernise An Investment Decade will

start with the immediate introduction of investment allowances. We will help hightechnology industries with a 25 per cent tax credit for additional investment in research and development.

We will establish regional development agencies in Enterprise and the Welsh Development Agency and modern regional incentives. Regional agencies w come powerhouses for indusdevelopment, encour-

We will invest in people

Expanded childcare will help women return to work and undertake training. We will opt in to the social chapter of the new European treaty and introduce employment standards common in successful economies, including the best health and safety legislation.

# £1 bn to be invested within two years

THIS election will decide the future of the NHS. Indeed, it will decide whether or not we continue to have an NHS of the kind that the British

people want.
Labour will stop the privatisation of the NHS and return opted-out hospitals and other services to the local NHS. We will halt the commercial market which is creating a twofier health service.

Our commitment to NHS: For a decade, the Conservatives have persistently under-funded the health service. Instead of cutting income tax, we will make additional resources of at least £1 billion available for investment in

over the next 22 months. We will retain the pay review bodies. We will not cheat health authorities by agree-ing pay awards which are not fully funded and leaving managers to bridge the gap

by cutting patient care.

We will launch a programme to invest £60 million in the modernisation of cancer services using resources we will save by scrapping the Conservatives tax handout on private medical insurance. We will tackle the shortage of intensive care beds.

A healthy Britain: Labour will launch a Nat-ional Health Initiative to pro-

mote physical and mental

health from birth to old age. We will increase the time [GPs] have for each patient by

reversing the financial pressures to take on too many patients. We will make sure every community has access to dentists and restore the free dental check.

A modern NHS: We will create a modern, effidient NHS with incentives to improve performance but and waste created by a market in health care.

A first-class service to

We will restore the right of patients to be treated in the hospital of their choice. Women will have the right to we will encourage development of well women clinics.

A community service: Labour will expand the services which elderly people and their carers need for long-term support in the community. We will insist that the first call on income from the sale of mental health hospitals is the provision of better accommodation and services in the community for mental health users and people with

learning disabilities.

# Citizens' rights enshrined in law

IT IS time to modernise Britain's democracy. Central to Labour's purpose in government is our commit-ment to radical constitutional reform.

Our charter of rights, backed up by a complemen-tary and democratically enforced bill of rights, will establish in law the specific rights of every citizen. A freedom of information act will open up government. We will give power to the nations and regions:

We will establish an elected Scottish parliament. It will have powers to legislate for and administer Scotland's domestic affairs and modernise Scotland's economy and ... represent Scotland within the UK and Europe.

We will establish an elect-ed Welsh assembly in Car-diff with powers and funct-ions which reflect the existing administrative structure. A regional tier of

government in the English regions will take over many powers exercised nationally such as regional economic

planning and transport.

Labour will give London ers the right to elect a greater London authority, res-ponsible for making London a better place to live and

We will safeguard press

We will remove unjustified restrictions on broadcasting and establish a Monopolies and Mergers Commission enquiry into the concentra-tion of media ownership. If the press fail to deal with abuses of privacy, we will implement the Calcutt re-port's recommendations for statutory protection.

We will offer everyone a fair We will introduce a new law

dealing with discrimination on grounds of sexuality, rethe unjust Cleuse 28 and allow a free vote in the Commons on the age of consent. We will establish a

Ministry for women: Labour will appoint a cabi-net minister for women. She will ensure that women's voices are heard at the highest level.

Northern Ireland: Labour will continue the present talks on Northern

freland. In the long term, we want to see a united Ireland achieved by consensus and without violence. A modern Parliament

We will improve the proce dures and facilities of the House of Commons, strengthen scrutiny of EC

legislation, and end ministerial misuse of the royal prerogative. Futher constitutional re-

forms will include those leading to the replacement of the House of Lords with a new elected second chamber. We will introduce as a general rule a fixed parlismentary term.

# Party promises to continue fight for nuclear arms cuts

WE NEED a new government to grasp new opportunities. A Labour government ready to exploit Britain's unique, interlinking membership of the United Nations Security Council, Nato, the Commonwealth, the European Community and the G7.

It's a new chance to enhance peace in the world: Labour, which in opposition joined our Nato allies in rejecting the Conservative government's Cold War nostalgia, will in government partner the United States in negotiating to reduce the world's stocks of nuclear weapons. We shall seek to involve the four former Soviet nuclear republics, together with France and China. Until elimination of those stocks is achieved, Labour will retain

It's a new chance to solve long-running disputes:

Britain's nuclear capability,

with the number of warheads

no greater than the present

The Labour government will work in the United Nations and the European Community to enhance peace prospects in the Middle East. Our aims are security for Israel and selfdetermination for the

It's a new chance to provide genuine security for Britain: As the party which took Britain into Nato, Labour will base its defence policies on UK membership of the alliance. We will provide whatever resources are needed for effective defence for our coun-

Unlike the Tories, we recog-

tiations and technological change can bring about problerns for our defence industries. Nearly 100,000 jobs have already been lost during the past two years and 123,000 more are in danger. Selling more arms to poor

countries is not an acceptable or effective way of maintain-ing Britain's defence industries. We will stop sales to countries which might use them for internal repression or international aggression.

It's a new chance for a new

The Labour government will promote Britain out of the European second division into which our country has been relegated by the Tories. Our first chance will be the United Kingdom's sixmonths' presidency of the Community, starting on July 1. We shall use that presidency to end the Tories' opt-out from the social chapter, so that the British people can benefit from European safeguards. We will also use our presidency to help ensure that poorer countries are not disadvantaged as a result of the

single market. We shall play an active part in negotiations on economic and monetary union. We shall fight for Britain's interests, working for Europe-wide policies to fight unemployment and to enhance regional and structural industrial policy. The elected finance ministers of the different countries must become the effective political counterpart to the central bank whose headquarters should be in Britain. We shall make the widening of the Community a

priority. If a new chance for human

Labour will set up a human rights division in the Foreign and Commonwealth Office, and require all Britain's diolomatic posts abroad to appoint an officer to monitor human rights. There will be an annual report to Parlia-ment. Decisions on economic aid and arms sales will be linked to human rights

It's a new chance to fight world hunger and poverty: Under the Tories, Britain's aid budget has been cut to its lowest ever. The Labour government will aim to meet the United Nations aid target of 0.7 per cent of GNP within five years - the lifetime of a full Parliament. Labour will establish a separate department of state for international

development, whose minister

will be in the cabinet.

It's a new chance to safeguard the environment: The Tories have been laggardly and reluctant in international moves to protect our planet's environment. Labour will set the pace in pressing for international action to safeguard the ozone layer, to combat acid rain, to tackle the problem of global warming, to face up to the environmental needs of the poorest

# Strategy aims to rekindle sense of community

BRITAIN'S families deserve the support which families receive in other European countries. We will create a new sense of community and social cohesion.

We will make families bet

We will increase child benefit for seven million families. Higher pensions and related benefits will benefit another 12 million people. We will reform the tax and national insurance system, and take 740,000 low-paid people out of tax. After the first Park Resistance

year's extra increases we will restore the link between increases in the basic pension and prices or earnings, whichever is higher.
Labour will develop a flexible decade of retirement be-

tween the ages of 60 and 70. so that men and women can choose to retire on a full pension or continue in work. We will abolish the poll tax: Labour will abolish the poll ux immediately. We will re-

system, related to people's ability to pay. People need decent homes: Labour will establish mortgage rescue schemes We will protect people

place it with our Fair Rates

against crime: Crime in Britain has more than doubled since 1979. Over five million crimes were recorded last year, but the real total is certainly higher. Labour will insist that local councils work with the police to improve crime



Flying the flag: the cover of Labour's manifesto

prevention by: modernising vulnerable estates; improving street lighting; demolishing derelict buildings; fencing off waste-land. We will support arts and

We will renew the BBC's Charter in a way which guarantees the continuation of high-quality public service broadcasting. We will protect consumers:

Our Consumers' Charter will cover all goods and services. It will include: tougher health and safety standards; compensation for injury from dangerous products; comprehensive guarantees, a fast, simple remedy if things go wrong.

#### GOOD education is the best investment in Britain's future. All girls and boys, from every background, must be able to discover their talwill be scrapped. Our Educa-

£600m extra to be

ents and fulfil their potential. We want every child to get qualifications that count. We need safe, disciplined schools, where teachers work closely with parents. Labour will modernise

schools. Over the next 22 months, additional resources of at least £600 million will be made available for investment in education.

We will offer mursery education to three and four year olds:

By the end of the decade, all three and four year olds will have the opportunity of nursery education. Our Ministry for Women will help to develop a nationwide childcare We will raise standards:

Through better teaching, smaller classes and modern books and equipment, we will raise standards. Teachers will be guaranteed a proper salary and career structure.

Within 12 months, we will end the scandal of primary school classes of more than 40 children. To make sure that children are reading by the age of seven, we will create a national Reading Standards Programme.

We will phase out the Assisted Places scheme (without affecting pupils currently on a place, or offered one from September 1992) and redirect the savings.

Guaranteed standards Conservative plans to privatise the schools' inspectorate

# invested in schools FERMINATION -:

tion Standards Committee, together with Her Majesty's inspectors, will monitor the performance of every school. National Awards, similar to the Queen's Award for Industry, will encourage excellence If parents are dissatisfied with the school or education authority, they will be able to call in the Education Stan-

dards Commission. We will modernise the

We will modernise the national curriculum and apply it in all schools. From the age of 14, pupils will study five essential subjects: English, mathematics, science, a modem language and technology. We will establish a five-subject A-level and bring it together with technical qualifications into our new Advanced Certificate.

Labour's targets: First, a nursery education for all three and four year olds by the year 2000.

Second, within five years. we want four out of five 16 to 18 year olds to be able to achieve at least five GCSEs at grades A, B or C, or their

equivalent. Third, by the end of the decade, we want half of 16 to 19 year olds to be able to qualify at the Advanced Certificate level A-levels or the equivalent in BTEC and other post-16 opportunities for

Fourth, within 20 years, we will double the number of students in higher education.

hall

It is the

# intense

flavour of

the finest ingredients

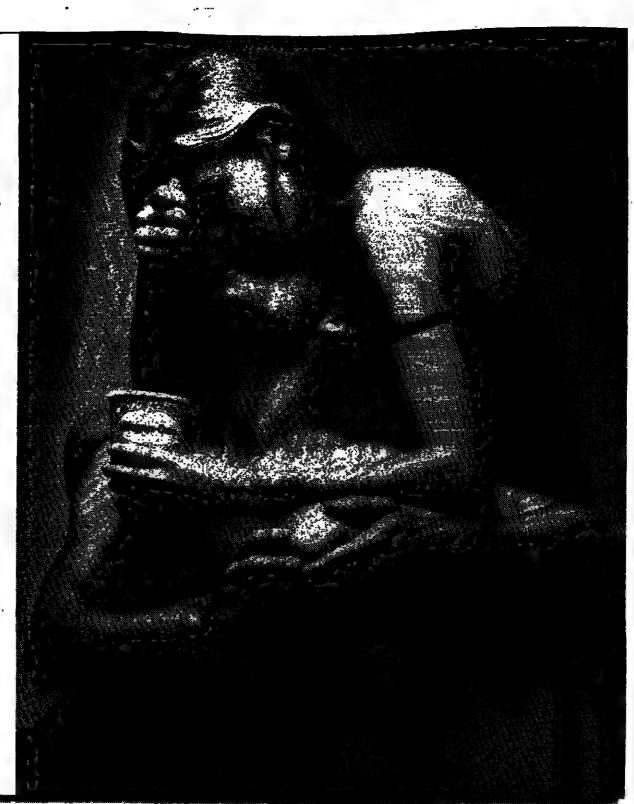
combined with

# fresh

cream that is essentially Häagen-Dazs.



Dedicated to Pleasure



F HÄAGEN-DAZS Ice Cream is dedicated to pleasure, their advertising is dedicated to success. Between July and September 1991, they advertised in newspapers and their supplements. During this period brand awareness doubled, rising from 9% to 21%. And sales in major outlets rose by a third. For the pleasure that only success can bring, why not advertise in national newspapers.



# Arkansas governor almost assured of Democratic nomination.

# Only scandal can now halt the Clinton bandwagon

FROM MARTIN FLETCHER IN WASHINGTON

AFTER three months of dramatically fluctuating for-tunes, the long-distance race For the Democratic presiden-tial nomination looked all but settled yesterday. Bill Clinton enjoyed a com-

manding lead thanks to Tuesday's huge victories in Illinois and Michigan. Paul Tsongas and Jerry Brown trailed far behind, their only real hope being that the Arkansas governor would be tripped up by another scandal. Mr Brown's strong second place in Michigan gave him a second wind, but Mr Tsongas is fading fast and will fall out of the race if he fails to take Connecticut next Tuesday.

A bitter anti-incumbent blast from the Midwest meanwhile had Washington's congressmen trembling an the stands. One of their number, Charles Hayes, the veteran Chicago congressman, was thrown out on Tuesday for bouncing 716 bad cheques at the House bank. This Democratic primary was the first test of voters fury over "Rubber-gate", and they gave the nom-ination to Bobby Rush, a former Black Panther.

> **RESULTS OF** TUESDAY'S PRIMARIES

(98% precincts)

MICHIGAN

Even more horrifying to Capitol Hill's denizens was the Democratic primary defeat of Senator Alan Dixon of Illinois at the hands of Carol Moseley Braun, who hopes to become America's first black woman senator this November. Mr Dixon had won 29 straight elections since 1949 but fell foul of seething public discontent with the Washington establishment. His worst transgression was to support Clarence Thomas for the US Supreme Court, last autumn despite Anita Hill's sexual harassment charges.

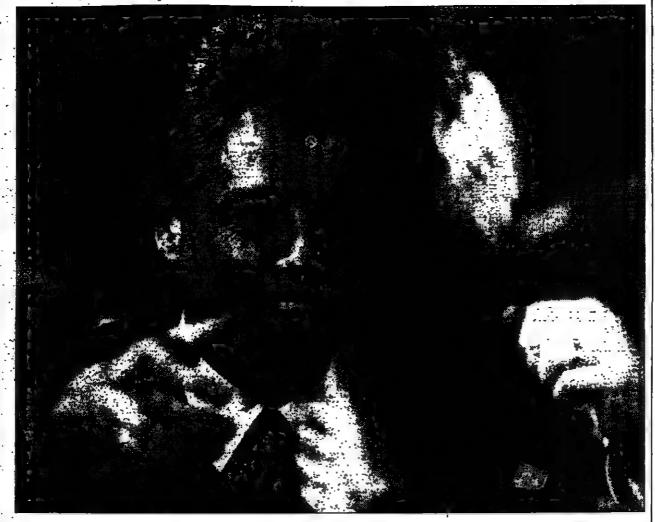
Mr Clinton won as many votes as Mr Tsongas and Mr Brown together in Illinois and Michigan. His first big victories outside his native south gave him 44 per cent of the 2,145 delegates he needs if he is to make July's acceptance speech at the Democrats' Madison Square Garden convention in New York. The apportioning of delegates by vote percentages in the remaining primaries makes it all but impossible for his rivals to catch him.

Mr Clinton's victories were impressive in more than just the headline numbers. He out-organised, out-spent and out-manoeuvred Mr Tsongas and won strong support from blacks, whites, men, women, the young, the old and the sort of blue-collar workers who fled in droves to the Republicans in the 1980s.

Commentators suggested no Democrat had assembled such a broadly based coalition since Robert Kennedy in 1968. His weakest points against President Bush would be the significant percentage who still distrust him, and his failure to attract more of the independent suburbanites who remain Mr Tsongas's only stronghold. The former Massachuseus

senator admitted after a miserable night that Connecticut, in his native New England, was now a "mustwin" if he is to remain a viable alternative to Mr Clinton. He failed entirely to expand his base in the Rustbelt primaries and is short of funds.

Mr Clinton must survive the ravenous New York tabloids in that state's April 7 primary, and Mr Brown will continue to stalk the governor on character issues.



Victory in his grasp: a beaming Bill Clinton, governor of Arkansas, shakes hands with some of his supporters at a party in Chicago to celebrate his winning the Democratic primary in Illinois

#### EPASE AND ESTREPHEN CONTRACTOR SE CONTRACTO

# King Baudouin has heart-valve surgery

underwent heart surgery yes-terday in a Paris hospital. The royal palace said the monarch, aged 60, was recovering well. The operation, carried out in the Broussais hospital, was to repair a defective heart

Vietnam's biggest portrait of revolutionary leader Ho Chi Minh, painted in cement and placed atop the state bank in Hanoi by helicopter in 1969. is coming down. The smiling 20ft portrait, which was threatening to plunge through the roof, will be put in the Ho Chi Minh museum while the roof is strenthened.

The Duke of Edinburgh has asked Brazil's leading industrialists for funds to conserve the environment. The duke, who is on a tour of the country in his capacity as president of the World Wildlife Fund, said: "We have made such a mess in Europe that we are very anxious that the rest of the world should not make the same mistakes again."

Arnold Schwarzenegger is to appear in a third series of Japanese commercials with

King Bandouin of Belgium Rie Miyazawa, a teenage star-underwent heart surgery yes- let and nude model. The highly successful previous series, for a famous fortifying drink, showed him emerging as a genie from a bottle.

> Dan Quayle, the American vice-president, will visit Japan in May to attend a ceremony marking the 20th anniversary of the return of the island of Okinawa to Japan. He will also hold discussions with the Japanese government.

Mickey Rooney has been married eight times in his 71 years, but has now confessed that his greatest love was Judy Garland, his co-star in many 1940s musicals. "There was no love greater in my life than my love for Judy Garland," he said in a television interview. "She was 'my girl' and in my heart, we belonged together."

Terry Waite has signed a contract for his autobiography. The book, to be called Taken on Trust, will cover his life from childhood through to his debriefing at RAF Lyneham after 1,763 days as a hostage, according to Hodder & Stoughton, the

# On March 29th surprise her with a card from WH Smith.



There's more to discover at WHSMITH.

# Buchanan calls off anti-Bush attacks

FROM PETER STOTHARD US EDITOR, IN WASHINGTON

PATRICK Buchanan yesterday called off his bitter three-month war against President Bush. The decision followed poor results in Tuesday's Michigan and Illinois primaries and means an end to the personal "attack advertisements" on the president and his staff.

Aides to Mr Buchanan said, however, that the campaign itself would not be abandoned and would be used to project a more positive conservative picture for the future. The decision reflects an intense debate in the Buchanan camp about how to build national popular support without alienat-



ing the powerful Republican establishment which will be needed for the next presidential race in 1996.

Mr Buchanan won only 25 per cent of the Republican primary vote in Michigan, a state whose angry Democrat-registered car workers he had hoped to encourage to switch parties and rally to his cause. Instead the protest vote appeared to maintain its party loyalty, with Democrats choosing Jerry Brown, the

former California governor. The Buchanan campaign in Michigan never recovered from White House attacks on his ownership of German car. In Illinois, where Mr Bu-

chanan campaigned little and his chances were always poor, he scored only three points lower than in Michigan. This suggested that his current level of support from discontented Republicans was not going to be raised by his current methods. A new set of speeches focusing on ideas for the future rather than on Mr Bush's past failures, is ex-

pected in the coming days.

The president said yester-day that he felt "virtually assured" of the nomination. After wirming 76 per cent in Illinois and 67 per cent in Michigan, the president said that in a second term he would "reinvent our schools, transform welfare and health care and change America as we changed the

White House aides expressed quiet satisfaction that their November campaign would no longer be weakened by "guerrilla raids from the right". There was, however, a "wait-andsee" approach to the challenger who has so irritated them since New Hampshire. There was continuing nervousness that any Buchanan campaign in California, "however positive", could damage the presi-

dent's chances. Tuesday's results in Illinois also raised Republican hopes of winning an unexpected Senate seat. The primary defeat of Senator Alan Dixon, the veteran Democrat, by Carol Braun, a local black activist, increases the chance that the Republican Richard Williamson will

# The South African referendum: de Klerk celebrates a landslide victory

# 'Today we have closed the book on apartheid'

IN CAPE TOWN

THE massive white vote in favour of reform has boosted prospects of South Africa's first multiracial government being installed by the end of

"Today we have closed the book on apartheid," Mr de Klerk told supporters in Cape Town yesterday. Today we have written in our history the fundamental turning point."

Shortly before the referendum, a key working group at the Convention for a Democratic South Africa (Codesa). the multiparty negotiating forum, agreed on the need to form an interim government pending the drafting of a new constitution. This initiative, which was threatened by a white veto to reform, will now proceed subject to the endorsement of party leaders. Sources at Codesa say they are working towards a formal agreement at its next plenary session, due to be held at the end of next month.

Both the ruling National party and the African National Congress have expressed hope that a multiparty executive, drawn from the 19 parties represented at Codesa, will be in place within a few months. The mechanics have still to be worked out, but essentially the proposed interim government council, with various joint commissions, would act in a supervisory role over the present cabinet and tricameral parliament, from which blacks are excluded. The Codesa sources said

# **Budget** is attacked by ANC

PROM AFI IN CAPE TOWN

The African National Congress yesterday criticised this year's South African budget, saying that it remained an apartheid budget.

Tito Mboweni, their economic spokesman, said: "The budget was drawn up by a government for which most South Africans could not vote ... it is inadequate in addressing the basic structural problems facing our society." Barend du Plessis, South Africa's finance minister, unveiled the 1992/93 budget with some 40 per cent of the

100.676 billion rand (E20 bil-

" We feel very strongly that the 1992 budget should be the last apartheid budget and that full participation must go into the drafting of the next budget for South Africa," Mr Mboweni said. But the South African Chamber of Business said that, against the backdrop of continued tight economic conditions, it believed there was little option but to follow a conservative approach in drawing up the budget.

But it said the outcome of the whites-only referendum on reform which gave the thumbs-up for negotiating a black majority, should lead to an improvement in the



☐ June 1992: Interim council established; electoral and media commissions set up: four multiparty committees (foreign affairs, security, budget and local government) take over government.

☐ June 1993: Elections held for single parliamentary chamber consisting of both constituent assembly and interim legislature on the basis of proportional representation; assembly decisions would require two-thirds majority, those of legislature "sufficient consensus". While assembly draws up constitution, legislature would attend to government matters; interim council gives way to elect-ed cabinet drawn from

☐ June 1994: New constitution finalised. General agreement that coalition politics should continue for unspecified period within framework of government of national

the referendum result would also encourage progress to-wards the resolution of other issues, such as a new legislature and a constitution-making body. Differences remain between the National party and the ANC on who should draft the constitution, but the sources said that there apneared to be room for manoeuvre and compromise on

If, as some Codesa sources suggest, the interim council is established as early as June. the first general election could be held a year later, and a new constitution finalised a year after that.

A more immediate result of the white poll may be a formal split in the Conservative party, hitherto implacably opposed to the reform process. Several of the more pragmatic figures in the party have made no secret of their desire to join the negotiations, subject to certain conditions, and the overwhelming vote in fa-vour of reform has strengthened their hand.

As Codesa gathers mome tum, the danger of being left out in the cold is expected to prompt the pragmanists to try for the best deal they can get for right-wing whites at the negotiating table. The die-hard remnants of the party may then be forced into collusion with extremist elements, led by the neo-Nazi Afrikaner Resistance movement (AWB).

A notable feature of the referendum campaign was the emergence of the AWB into the mainstream of the right as a standard-bearer of Afrikaner nationalism. The concern now is that these extremists will be driven to violent resistance of the reform process. So far. they have confined their opposition to sporadic bomb attacks which have caused considerable damage to newly multi-racial schools and municipal buildings, but with their backs to the wall, the fear is that they may now escalate their clandestine offensive.

The good news on the international front is that remaining financial and investment sanctions are likely to fall away. The proclamation of the interim government council will provide the signal for the United States to open the way for South African loans from the International Monetary Fund and the

Early applications for membership of the United Nations General Assembly, the Organisation of African Unity, the Commonwealth, and the Non-Aligned Movement are likely to receive priority. All four have observer status at Codesa.

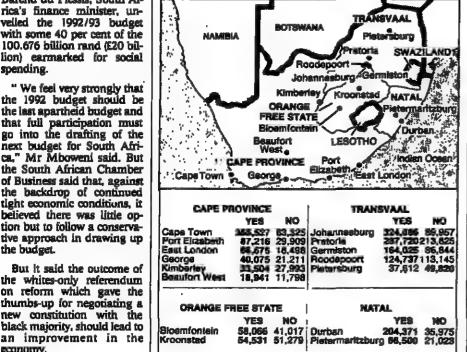
The Commonwealth secre-tary-general. Chief Emeka Anyaoku, yesterday wel-comed President de Klerk's referendum victory for political reform. "It is a vote of confidence in a non-racial future," Chief Anyaoku, leader of the association of 50 nations that grew out of the old British Empire, said in a

We must hope that with such a convincing referen-dum result the people of South Africa will never again want to vote along racially divided lines," he said.

South Africa's referendum was aimed at winning a mandate from whites for Mr de Klerk to continue talks on power-sharing with the country's black majority.

De Klerk's triumph, page 1 After the vote, page 20 Leading article, page 21 Market delight, page 27

# HOW WHITE SOUTH AFRICA VOTED





Birthday party: President de Klerk, 56 yesterday, acknowledging the cheers of the crowd outside his official residence in Cape Town before announcing an overwhelming "yes" vote in the whites only referendum on whether to continue South Africa's reforms

# Afrikaner resistance leader ominously silent

WITH the world last night rejoicing for South Africa over President de Kleck's referendum victory, there was an ominous silence from the man who could yet wreck the dream of a truly democratic, multiracial country.

Eugene Terre Blanche, the bearded leader of the Afrika-

ner Resistance Movement, kept his own counsel as his fellow right-wing Afrikaners planned to set up more white laagers such as that at Orania in the Orange Free State. With at least 150,000 followers on call, Mr Terre Blanche has the power to cause con-siderable discomfort for any coalition or black-dominated

government not to his taste. He has made clear in the nest that he would not start a revolution, but he is also on record as saying: "When the government capitulates and all the power is handed over, the black revolution will mart because law and order will go. Then the resistance movement will take the law and

As the world rejoiced over President de Klerk's referendum win, the man who could still wreck his reform dream kept his own counsel, David Watts writes

order into, its own hands. They will restore law and order. They will fight for it and keep their land."

Even among university students, a high percentage are willing physically to resist a black government. In a study by the Institute for a Democratic Alternative in South Africa, only 8 per cent of Afrikaners would accept an ANC government; 32 per cent would emigrate for political reasons, and 44 per cent would resist.

Anglophone whites may flee to the Sussex Downs should things get difficult, but for the likes of Mr Terre Blanche there is nowhere else to go. In the Journal of Mod-ern African Studies, Brian M. du Toit, a South African

academic, reports hearing in the northern Transvaal the growled epithet: "Rather wek dead) than black."

Scratch even a moderate Afrikaner and the fundamentalist fatalism is often revealed. Andries Treumicht, the right-wing Conservative party leader, told a party congress that home guard units needed to be formed to protect whites against rising lawlessness. The explosion of violence around the country, he said, was only a small foretaste of what would hap-

pen if negotiation continued. "Black majority-rule gov ernment must come," he said terday. "But the struggle for freedom and survival is now continuing with even greater earnestness than be-

Treumicht call for home guard units

fore." In a moment of rare, emotion he added, in the words of Paul Kruger, the 19th-century Afrikaner leader: "The future belongs to us." He said the country's 12 black tribes would eventually turn against the non-racial state that Mr de Klerk is negotiating, "The talks' basis

common. Thus history, with a new isolationist Afrikaner. state could come full circle. • Johannesburg: Fourteen blacks were killed in South African townships in the pasi 24 hours. The killings took to at least 290 the number of people killed in the threeweek referendum campaign

of negotiation and its aim of a

unitary state with one central

government is a recipe for

clashes and power struggles.

he said. But he dismissed

speculation that his party could split into a hardline

faction opposed to negotia-

tions and a relatively liberal wing favouring talks with blacks about limited reform.

"I will never enter talks where

I have to beg for my freedom from Nelson Mandela [presi-

dent of the African National

Congress]," he said.

Many right-wing Afrikaners see Orania-style laager
settlements as their only way

out. There they would return

to surviving on the land. At

Orania the sight of a white

man working his own ground and determined to free him-

self not only from the possibil-

ity of rule by blacks but

dependence on black labour

is becoming increasingly

lehong, east of Johannesburg, they found the bodies of three black men thrown from trains. They reported six other deaths in the Johannesburg area, including that of a man in Soweto who had been "necklaced" with a burning tyre around his neck. Five bodies were found in town-

About 11,000 people have died in black battles for political supremacy in South Airlcan townships since January 1987. Most of the fighting has pitted supporters of the ANC against those of the Zulu-based Inkatha Freedom party. Left-wing groups have said that the space of violence ahead of Tuesday's poll was intended to scare whites into voting "no". (Reuter)

# Mandela insists sanctions must remain

FROM OUR CORRESPONDENT IN JOHANNESHUNG

NELSON Mandela, the African National Congress president, yesterday refused to call for any lifting of remaining sanctions on South Africa de spite whites voting overwhelmingly for reform in Tuesday's referendum.

He also ruled out disband-ing Umkhonto we Sizwe, the armed wing of the ANC. He said the ANC would only accept a merger of its fighters with white defence forces.

Key sanctions still in place include the banning of loans from the International Monetary Fund and the World Bank. Mr Mandela said the ANC was adamant these sanctions would remain until the creation of a multiracial interim government to manage the transition to a new

non-racial democracy. "Our position is that sanctions should not be lifted until an interim government of national unity has been in-stalled," Mr Mandela said. "In spite of the exciting result of the referendum, which we welcome, we are still very far from introducing an interim government. Therefore, in our view, sanctions should

remain in place." Mr Mandela said there was no ANC army operating inside the country. It was only training in other African countries, so this was not an issue within South Africa. As for so-called ANC defence units, there was also no ques-tion of calling on them to disband. He said that, while

to use its influence to end the violence in black townships, it would be political suicide to ask ANC supporters to dis-arm themselves. "We are not prepared to commit suicide," "We never voted for this

regime. As far as we are concerned, it is illegitimate. Therefore, we regard the South African Defence Force as a private army of the National party," Mr Mandela said. "To that extent it is in the same position as Umkhonto we Sizwe. Really, all these armies should unite.

That we support."
Mr Mandela rejected sugestions that President de Klerk had a better chance of controlling his security forces because of the referendum

always had that capacity. Offering assurances to whites, Mr Mandela called

result. He said Mr de Klerk

on them to support fully the gotiation process towards full democracy. The ANC, he emphasised, did not demand a black government, but a majority government run by the political party supported by a majority of votes in a general election.

The extremist black Pan Africanist Congress said the referendum result would not change its position on refusing to join negotiations aimed at creating a non-racial constitution. However, Barney Desai, a PAC spokesman. said the result was a sign of a peaceful resolution of South Africa's problems.

Hotel queen's tearful appeal

ships in Natal.

# **UN demands Iraq destroys weapons**

THE United Nations is demanding that Iraq agrees in the coming days to the de-struction of crucial weaponsmaking plant and equipment. Diplomats say that the UN special commission charged with disarming Iraq has asked Baghdad to prepare a detailed plan for destroying Scud missile-making equipment. The regime has previously refused.

The International Atomic Energy Agency in Vienna is also drawing up a list of facilities it wants destroyed at al-Atheer, Iraq's main nuclear weapons installation. UN officials, although they have not set a deadline for Iraqi compliance, say they expect Baghdad to present its plan for destroying the Scudmaking equipment by March 29 when a UN team is due to leave the country. The list of facilities to be destroyed at al-Atheer is to be handed to Iraq next week, and diplomats said Baghdad's answer would

then be sought "within days". Failure by Iraq to co-operate with either set of demands could provoke an allied military strike to force compliance with the terms of the UN ceasefire. Britain and America have given warning of

Britain and America are considering military action but, report James Bone in New York and Christopher Walker in Cairo, Arab opposition could be crucial

military action in recent weeks as the UN effort to eliminate Iraq's weapons of mass destruction reaches a crucial stage - the dismantling of "dual-use" facilities. Two of the leading Arab

allies in the Gulf war coalition against Iraq yesterday declared strong public opposition to the use of renewed force against Iraq. Western sources said that the stand by President Mubarak of Egypt, and President Assad of Syria, at a press conference in Cairo, had restricted the chances of attacks against military tar-

"It would be hard for the allies to go ahead in the face of such opposition from Arab countries they previously re-lied on," said one European envoy. "This appears an attempt to pull the carpet on those hawks in Washington and London wanting fresh

Rumours that Britain and America had made plans for

renewed bombing and miss-ile attacks were fuelled by the dispatch of the aircraft carrier USS America to the Gulf at the head of a new naval battle group and the arrival in Turkey yesterday of Admiral David Jeremiah, vice-chair-man of US joint chiefs of staff, on a visit which will include trips to the Turkish US air base at Incirlik.

President Assad, one of President Saddam's leading Arab foes, said: "We are not prepared to support military action against Iraq in the light of the present situation. It does not need the use of military force, especially since Iraq assures that it is commit-ted to the UN resolutions."

The aim of the war had been to force Iraqi troops to end their occupation of Kuwait and this had been achieved. A new UN team is due in Baghdad at the weekend and their reception is considered crucial.

Tariq Aziz, the Iraqi deputy

prime minister, travelled to UN headquarters in New York last week to try to defuse the growing tension by promising to co-operate with UN plans. But the security council decided to measure his words see whether Iraq stops obstructing UN efforts to de-

struy its weapons facilities. Iraq has ignored two previous deadlines for the destruction of Scud-making facilities at several sites around Baghdad, saying they could be converted to civilian or permitted military uses. But Western diplomatic sources describe the dismantling of al-Atheer as the "real rest" of Iraq's willingness to comply with UN resolutions. Under US pressure, the

atomic energy agency is likely to seek the destruction of buildings as well as equipment at the site, located 40 miles south of Baghdad. which largely escaped bombing during the Gulf war. "Al-Atheer is the more important ofthe two," said one Western diplomat. 'It's much bigger. It's more controversial. There are more dual-use things, like

## **Old Soviet** Aids myth exposed

the government was refusing

BY NICE NUTTALL

ONE of the more outlandish theories on the origin of the Aids virus was finally demolished yesterday in the bright light of openness which has swept through the secret service corridors of the former Soviet Union

In echoes of John Le Carre's Smiley's People, Yev-geny Primakov, head of Russia's foreign intelligence service, told students at the Moscow State Institute of Foreign Relations, that the KGB planted stories in the late 1980s which alleged that the HIV virus was the result of a Pentagon experiment. This disinformation was part of a plan to link all the evils of the world with America.

Broadcasts were also made from Moscow in English and Turkish warning of Aids epi-demics near US bases. Mr Primakov said that American intelligence officers swiftly counteracted by leaking socalled evidence that the KGB masterminded the attempted assassination of the Pope in

# fails to save her from jail FROM CHARLES BREMNER IN NEW YORK as one magazine called her, sprang from the imperious figure which she cut in her

LEONA Heimsley, the self-styled "queen" of the New York hotel business, was ordered yesterday to start a four-year prison sentence for tax fraud after she failed in a tearful plea to win leniency from an appeal judge.

A figure reviled in local

headlines as "The Queen of Mean". Helmsley, aged 71, was convicted and sentenced two years ago but had won a stay on appeal while the courts reviewed her health and her claim that prison would amount to a death sentence for her ailing husband, Harry, aged 83, who built a property empire that includes the Empire State Building, office towers and several of New York's bestknown hotels. "He has nobody in this world who can care for him." Helmsley said

yesterday through sobs. Ordering her to report to a federal prison on April 15. the judge sided with prosecattors who said that Helmsley was not in grave ill



Helmsley: a four-year sentence for tax fraud

health, as she daimed. In her appeal, Alan Dershowitz, her lawyer, said Helmsley had suffered "two or three recent strokes". Helmsley's role as the

"wicked witch of the West",

advertisements. In these, she castigated hotel employees who failed to live up to the perfection she demanded. such as two fluffy towels for every guest and symmetrically drawn curtains. Witnesses at her trial

claimed she lived in Marie-Antoinette-style excess while tyrannising staff. Her alleged remark to a maid that "only the little people pay taxes" has gone down in New York folklore as the epitome of all that was wrong in the greedy 1980s. Since Helmsley's convic-

tion, she has won some sympathy with her argument that, although her unpaid taxes amounted to millions. this represented only a fraction of 1 per cent of all the taxes that her business had paid over the years in question. Many Americans are said to underestimate their taxes to the same degree.



THE TIMES THURSDAY MARCH 19 1992

# Communist legacy adds bile to Moldavia's politics of division

matic changes in Moscow.

Lenin's portrait still domi-

nates all the public buildings

in his capital, Tiraspol, and

many of his aides are contin-

uing to sport hammer-and-

However, without foolish

actions by the democratically

elected Moldavian govern-

ment, nostalgia for a Soviet

past would not have even the

limited popular base it has

achieved among the non-Ro-

manians. In addition to the

predominantly Russian and

sickle badges.



EMARLE

teid

POLITICS in Moldavia, although often presented as a simple inter-ethnic clash between a long suppressed Romanian-speaking majority and the formerly dominant Russian or Slav minority, are bitterly complicated by the

legacy of communism. Just as militant pro-Soviet hardline communist forces organised themselves to resist demands for democracy and independence in the Baltic republics in the late 1980s, so the same sort of people tried to frustrate the changes set in train after the overthrow of the old-style communist leaders in Moldavia in late 1989. Unlike other parts of the Soviet Union, the hardliners found fertile ground for their

An apparently straightforward and intensifying ethnic conflict has been bolstered by five decades of Soviet repression, Mark Almond writes

Dnestr river, the existence of been able to ignore the draa Slav majority who might fear incorporation into Romania coincided not only with the concentration of the bulk of Moldavia's heavy industry and electricity powergenerating capacity but also with the key bases of the Soviet army in the republic.

Backed by the commanders of the local Soviet armed forces, even after the failure of last August's coup, the leader of the separatist autonomous Soviet socialist republic of Moldavia, Igor Smirnov, has

Ukrainian population of the Transdnestr republic, the Russian-speaking but ethnically Turkish Gagauz people have proclaimed their own autonomous republic in the south of Moldavia around the town of Komrat. Although most of the violence has been in the east of Moldavia so far. the gun-toting Gagauz give every impression of being serious about their decision to break away from Moldavia.

Although many Moldavian police officers are Russians or Ukrainians, everywhere non-Romanians repeat the same basic complaint against the republic's authorities: they are disadvantaged by the introduction of Romanian as a

After almost five decades of

manian-speaking majority celebrated the introduction of democracy by passing a language law which requires all state officials to master Romanian as well as Russian by 1996. Whereas all Romanians speak Russian, few non-Romanians speak Romanian, and fewer still have much inclination after a day's work and a few hours' queueing for life's essentials to settle down to learn their irregular

verbs or the Latin alphabet. The language issue has provided fertile ground for Mr Smirnov's agitation. At the same time, his autonomous republic on the east bank of the Dnestr has become the last refuge of many of the Soviet Union's lost causes. Even Boris Gromov, the deputy head of the Com-



monwealth of Independent States' armed forces, has paid a courtesy call on Mr Smirnov while snubbing Mircea Snegur, the president of Moldavia.

Despite President Snegur's opposition to reunion with Romania which would put

him out of a job and justify all the fears of the Slav third of Moldavia's population, the reality of the relative weakness of the Moldavian authorities' firepower has strengthened the hand of Mr Snegur's rival, Mircea Druk, who demands Moldavia's incorporation into "Great Romania" now.

Romania's own economic difficulties, complicated by the forthcoming general election, produce a situation favourable to nationalist rhetoric there too.

Mark Almond of Oriel College, Oxford, recently visited Moldavia, including Dnestr. with the British Helsinki Group, whose report is available from 22 St Margaret's Road, Oxford, OX2 6RX.

# Ukraine 'to resume nuclear transfers'

FROM ROBERT SKELY IN KIEV

REPORTS from Moscow claimed yesterday that Ukraine had back-pedalled from its decision to suspend the transfer of tactical nuclear weapons to Russia.

The Interfax and Tass news gencies claimed that, in a telephone conversation be-tween President Kravchuk of Ukraine and President Yelt-sin of Russia, Mr Kravchuk consented to resume the shipment of warheads to the Russian Federation. Reuter reported that the Ukrainian leader had agreed on Monday to continue to dispatch the warheads. No announcement was made by Mr Kravchuk's office, or the Kiev government

Last week he banned the shipment, claiming that the warheads were not being destroyed as agreed. Senior officials in Mr Kravchuk's office denied any knowledge of the alleged change and expressed surprise at the news agencies' claim, adding that any official announcement to resume the shipment would be issued only after agreement at the summit of the Commonwealth of Independent States tomorrow. Kirgizla said yesterday it

plans to sell its uranium reserves under the strict supervision of the International Atomic Energy Agency to any countries not considered "undesirable" by the UN.

Ukraine will present a proposal to leaders of the commonwealth whereby officials will monitor the dismantling of all its warheads in Russia

in lieu of Moscow's refusal to allow international observers to oversee their destruction. The Kiev summit will be dominated by questions on the division of the former Soviet Union's military as-Stone walls do

a prison make

LIKE most public buildings in Tirana, this one looked like a prison from the outside, an impression not much altered by the stench of inadequate phumbing within, the walls of babies echoing down the dis-tempered corridors and the kneeling women, their resigned heads bent over

en shared by 13 families. The squalor is reminiscent of Albania's notorious internment camps. The residents are political prisoners released since the fall of the regime without homes or jobs

steaming bowls of water

boiled for washing in a kitch-

to go to. Albania was the most draconian of the Eastern bloc countries in its persecution of dissidents, exiling not only them but their families to remote internment camps



and confiscating their flats so that a return to normal life

ul appe

was effectively impossible. In 1991 the new govern-ment released several thousand but lacked the means to accord them the compensation they deserved. The Association of the Politically Persecuted, set up then to lobby for their interests, is paralysed by splits between those condemned for opposing the regime for ideological reasons and those banished for internal party opposition to Enver Hoxha, the dictator then in

The former communist party school in Tirana has been converted into dormitory accommodation for 100 families of those returned from political exile. Small children play in pools of infected water in the bathrooms and kitchens. The windows and corridors are filthy and the only sign of the building's former inhabitants is a plaque announcing that the ultimate victory belongs to

the proletariat. Zhomete Ognemejie, a handsome woman with flashing brown eyes, shares a tiny room containing two beds and a table with her two teenage children. Mrs Og-nemejie is a poet whose works have been published here only in the past year. "A late harvest," she said, proudly

showing off one of her works in a Tirana magazine,

In 1964, while teaching at a school in a remote village, rural poverty and the hardship of women's lives and sent them to Hoxha. "In those days I was a little naïve," she said. "I thought that Hoxha would be shocked to hear how bad things were in the countryside and do something about it." There was no response, but a secret police file was opened on her and she was put under constant sur-

After trying to publish more of her poetry in 1966 she was sentenced to ten years imprisonment for "attempting to overthrow the dictatorship of the proletariat". Released four years later, she was sent to work in the fields.

"It was a rather silly choice on their part," she said, "That way I came even closer to the desperate conditions in which our peasants lived and I could not make myself be silent about what I saw."

Her marriage broke up when she found her husband had informed on her to the secret police and she spent the next Il years in and out of institutions. When the regime was overthrown it was "like a redemption here on earth".

She has only 600 leks (£8.65) a month on which to support her family, and has little hope of finding a flat or work. Like most other residents of the hostel, she has little faith in the parties running in Sunday's election.

sets. President Kravchuk is believed to have stated that. although the transfer of nuclear weapons had been suspended, Ukraine would, as has been consistently stated, be rid of all tactical nuclear weapons by July 1, in the hope that an agreement with Russia could be found.

Yesterday in Kiev, Major-General Bashkirov, commander of the Ukrainian base 106 strategic bomber division, said that all aircraft at the base had been placed under a state of "rigid con-trol" to stop commonwealth commanders attempting to order the planes back to Russia. More than half the troops stationed at the base, which falls under commonwealth strategic command, have taken an oath of allegiance to Ukraine after a row between Kiev and Moscow in March. Instructions are accepted from the commonwealth command, the general said, only when they do not contra-dict Ukrainian defence minis-

In Brussels, a Nato spokes-man said Ukraine has told the alliance that it would stick by a previous commitment to move all factical nuclear weapons to Russia by July, despite announcing last week that it would suspend the transfer. The spokesman said Manfred Wörner, the Nato secretary-general, had received a letter from Anatoli eign minister, confirming that Klev would complete the

transfer by July. Envoys from the 16 Nato nations discussed the issue at their weekly meeting yester-day. The West has insisted that nuclear weapons in the former Soviet argenal of some 30.000 warheads should stay under right central control. • Yerevan: Leaders of Azer-baijan and Armenia have scrapped proposed peace talks this week, casting doubt on prospects for settling the Nagorno-Karabakh conflict. an Armenian spokesman, the head of President Ter-Petrosyan's office said yesterday

"Armenia is being held under blockade by Azerbaijan and under these conditions it is not the right time for a meeting," Chahen Karaman-ukyan said. Mr Ter-Petrosyan and Acting President Mamedov of Azerbaijan, were to have meet today before the Kiev summit of leaders of the commonwealth.

A series of domestic and international attempts to end the conflict over Nagorno-Karabakh has ended in failure. But efforts are continuing and Iran still hopes its latest initiative will bear fruit. At least 1,500 people have been killed in the four years of fighting in the



erty line: Rosa Tsorgisian, an elderly Axmenian woman, eking out an existence in the ruins of her home in Leninakun, destroyed in December 1989 by the earthquake which

tragedy attracted a worldwide relief effort, little has been done since then to reconstruct the town. Dwellings for most of the homeless consist of

in muddy lots beside the rubble of their homes. Officials are blaming the lack of progress mostly on Arme-nia's conflict with Azerbaijan, which has led to a blockade of shipments of

# Stalin's exiles return to homelands

IN ALMA ATA

A GREAT migration is under way in Central Asia. The punished peoples which Stalin exiled to the steppes and desert of Kazakhstan 50 years ago are going home. Millions of ethnic Germans, Greeks, Koreans, Chechens and others are selling their homes and packing their bags.

Each year 150,000 ethnic Germans are leaving Kazakhstan and in their place hordes of Kazakhs are arriving from Russia, China, Mongolia or Uzbekistan. Some 30,000 Kazakhs have already arrived from Mongolia and the Alma Ata government hopes some two million Kazakhs will eventually arrive so that they will once more be a majority in their homeland.

Stalin had turned Kazakhstan, a republic five times the size of France, into a vast Gulag. More than one million Germans who had lived in the Volga region for generations were brought here in KAZAKHSTAN • Unumqi TABRISTAN CHINA

hardships in penal labour camps. Others followed, such as the Pontiac Greeks from the Black Sea, whom Stalin accused of co-operating with the Nazi invasion.

After Stalin's death, they were released and dispersed in Kazakhastan. Khrushchev and Brezhnev hoped to create a new race, the Soviet people. The children of the exiles intermarried and were educated only in Russian.

For many, such as Heinz Erwin Pfeffer, a retired professor of German, the choice of whether to go or to stay is painful. "My son married a Russian and their children. like those of other Germans,

their home," he said. "But what can we do if we want to rescue our identity?"

Like many ethnic Germans, Herr Pfeffer had hoped to move to a recreated German autonomous district on the Volga, but Moscow has turned down this proposal. Instead, President Yeltsin of Russia has offered the Germans a site of 3,050 square miles, which was once a misslle testing ground. President Kravchenko of Ukraine is prepared to welcome the ethnic Germans and give them good agricultural land, but no autonomy. The local authorities in the Volga have also made it clear that the Germans would not be welcomed back. He is now waiting until June when his grandchildren finish the school year before arranging to emigrate to Germany.

Robert Weimer, a retired economist, aged 67, has applied to leave, although neither he nor his wife can manage more than broken German. I never thought of leaving, can only speak Russian and but now the USSR has collapsed my last ties have been broken," he said. "All my life I believed in the motherland and worked hard. Now the Kazakhs look at me as if I were a foreigner."

"All the Greeks are leaving too. It's a matter of soul," said Spiridon Kosmeridy, an architect and a leader of the Greek community. "I consider myself a political refugee," said Mr Kosmeridy. Stalin moved 150,000 Greeks to Kazakhstan. Many have already left, although Athens is providing the new arrivals with little financial help.

From next year, the ethnic Germans will find it easier to emigrate. Hitherto it was necessary to have an invitation from a relative living in Germany, but after 1993 this will no longer apply. "I predict there will be an avalanche." Herr Pfeiler said.

# **Brussels** dodges farm fight

Brussels: Drastic reform of the European Community's expensive common agricultural policy was pushed fur-ther away yesterday as the Commission decided to dodge its next fight with the Community's farm ministers (George Brock writes).

The Commission announced that fixed prices and subsidies would be continued almost unchanged into 1993 - a price freeze which will infuriate farmers and disappoint the EC's trading partners. It leaves British farmers with guaranteed prices raised by one percentage point, and marks a retreat from the aggressive reformist signals which Ray MacSharry, the farm commissioner, was sending out only a few weeks ago. He had indicated that the commission would propose deep price cuts.

Mr MacSharry said yesterday that "rolling over" last year's prices was not a retreat but rather an acknowledge ment that real reform was in prospect. Cereal farmers, he added, faced price cuts over the next year which could total as much as 11 per cent.

# Youth group on rampage

Paris: Riot police charged thousands of demonstrators who were marching against the extreme-right National Front at the Place de la Bastille, clubbing protesters after a breakaway group of leftwing militants went on the

The group, of Revolutionary Communist Youth, over-turned cars, broke shop windows and set dustbins alight. They also attacked photographers and television crews with tear gas and bot-ties, witnesses said, but were forced to abandon the square when the police charged. *(AP)* 

#### Bosnia deal

Belgrade: Bosnia-Herzegovina looked set for international recognition without the threat of civil war after its Serb, Crost and Muslim leaders agreed that it will become independent but will be divided into ethnic units.

#### Finland plan

Helsinki: President Kolvisto has signed Finland's application to join the European Community after the edus-kunta (parliament) endorsed EC integration by an over-whelming majority.

# Kalashnikovs on menu at Georgia truce feast

FROM ANATOL LIEVEN IN ZUGDIDI

The banquet scaling the I truce between the provisional Georgian government and the rebels in Zugdidi this week was the highly charged sort at which things could go badly wrong. As we feasted, my eyes were constantly drawn to the Kalashnikovs propped against the wall or slung casually over chairs. Only a few hours earlier their owners would have used them on each other if

negotiations had faltered. The feast in Georgia is not just a central part of the national tradition and selfimage; it has always played a vital practical role in smoothing over conflicts, and in maintaining at least the impression of concord.

This was apparent in Zug-

didi. The circumstances

were hardly propitious; it

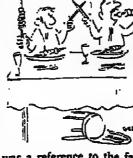
was after 1.00am, and the two sides were exhausted after seven hours of noisy and often bitter exchanges. The agreement finally

reached, giving the rebels effective control of the Mingrelia region, is makeshift and may well prove unworkable. Even the fact that all the participants were known to each other could as easily have led to personal recriminations, even duels, as to reconciliation. The house where the nego-

tiations took place and where we are belongs to a middle-class family. Despite the country's impoverishment and the fact that the town is under virtual siege. they produced among other dishes a sucking-pig rubbed with herbs that could have graced the finest restaurants in the West, a spinach mousse of surpassing delicacy, and a dozen bottles of excellent wine. The quality of the food contrasted oddly with the ugly purely Sovietstyle dining room. Most important, though, are the rules of the feast, regulated

Cometimes translated as O"toastmaster", the tamada is much more. Georgian legend tells of tamadas re-solving conflicts and advising kings, and the feast at Zugdidi may add another legend to the list.

A few hours before, in the next room, people had listened as a local father claimed that his daughter had been killed by those same bandits. If this subject did not surface again during the dinner, one reason was that the tamada kept tight control, summing up his approach by saying that here. men sometimes need to be In fact, close personal netcaressed like women". This



was a reference to the fact that Georgians have a prickly sense of honour and "face", which has to be smoothed and flattered if conflict is to be avoided. In this the feast plays its role. He also said that "in Georgia, personal relationships are all-important".

Lworks are at the heart of politics and business here, networks originally based on old tribal allegiances. The feast symbolises them. But there are only so many people you can invite to the

feast, and the uninvited will be insulted, and one day they will have their revenge. Back in Tbilisi, Eduard Shevardnadze, the former Soviet foreign minister and now Georgian leader, promised to restore the government of President Gamsakhurdia if a commission of enquiry finds that he was wrongfully toppled.

Leading article, page 21

# \$1,000,000 REWARD

Two years have passed since the March 18, 1990 theft of valuable art works from the Isabella Stewart Gardner Museum. Therefore, the museum is offering a \$1,000,000 reward for information leading to the successful recovery of the stolen art.

Any and all information should be directed to the museum at +1 (617) 742-6229 (10:00 a.m. - 3:00 p.m. EST, Monday-Friday) or through the museum's P.O. Box #8361, Boston, MA 02114, USA.

# Chorus of approval

Rachel Kelly on how she discovered opera

at the Coliseum

y knowledge of opera as a teenager was confined to the pages of Tintin. Sopranos, I believed, resembled Madame Castafiore, their bosoms heaving as they belted out "The Jewel Song" from Faust at the slightest provocation.

Then aged 15 I was taken to the Coliscum by my parents. My visit to Jonathan Miller's production of Rigoletto inspired a passion for opera and a loyalty to English National Opera for first opening the door into the garden for first opening the door into the garden of operatic delights. How welcome that ENO's future is now assured thanks to a £12.8 million government grant to buy its home from Stoll Moss Theatres.

The building did not disappoint, from its enormous tower with its figures representing art, music, science and architecture topped by a revolving globe, to its heavy oak and glass doors, which made me feel terribly important, to the gold decorated alabaster of the auditorium, and the scarlet seats and carpets. It

dwarfed any theatre I had seen before. But for me the overwhelming revelation was the emotional power of opera. The duke's rendition of Caro nome to Gilda made the hairs on the back of my neck bristle, and I can still remember the frisson when Rigoletto hears La donna e mobile and knows the duke is not dead.

For all the operatic triumphs of ENO. opera is a relative newcomer in the Coliseum's 87-year history. The building, conceived by the great theatre-manager Oswald Stoll and designed by Frank Matcham, opened its doors in 1904 as a variety hall able to stage grand spectacles. Audiences were wooed with the promise of "waiting rooms, with the free use of telephones and shorthand typists". There was a triple electric revolving stage capable of moving at twenty miles an hour. One of the first acts to appear there was the famous Derby sketch in which real horses and jockeys raced against the revolving stage

hile Stoll provided such specia-cles in plenty, he shunned the ribaldry favoured by many music hall stars. "Coarseness and vulgar-Thile Stoll provided such spectaity are not allowed at the Coliscum", read the advertisement in *The Stage Year-book*. Artists were greeted at the stage door by the sign "Please do not use strong language". However, when it seemed the theatre might fail from the duliness of its shows. Stoll engaged some of the most outrageous names of music hall, plus animal acts, jugglers and curlorities such as." The Tallest Pianist in the World: 7ft 11 in".

In 1961 the building closed to live theatre and was leased to MGM for the showing of film epics and later Cinerama. The latter foundered at the same time as the Sadler's Wells Opera was hunting for a new home.

Fortunately it found one. London was therefore saved from another concrete monstrosity. Only a year earlier in March 1967 the Queen Elizabeth Hall opened on the South Bank, followed by the National Theatre in 1976 and the Barbican in 1982. No one disputes the need for the buildings, only the wretchedness of their architecture. In contrast, the Coliseum, stands as a monument to Oswald Stoll's vision as London's grandest theatre, perfectly suited to its

current purpose. Ten years after that first visit, I am a confirmed opera goer. Despite having experienced the joys of opera from La Scala to the Met. I join the thousands of others for whom the Coliseum retains a special place in our hearts - those who first experienced opera in its magnificent auditorium. Real opera lovers go there from an early age. Merchant bankers stick to Covent Garden.

# South Africa's president has seen off the right, now he faces a backlash, writes R.W. Johnson

The moment of truth in the declaration of the South African referendum results yesterday came with the anregion of the Orange Free State (OFS). Dr Andries Treurnicht's Conservative party holds five of the seven parliamentary seats in this region, which had accordingly been expected to deliver a resounding no vote to political reform and continued constitutional negotiation.

In the event Kroonstad delivered a narrow 51.5 per cent yes majority. The two other OFS regions of Kimberley (54.5 per cent yes) and Bloemfontein (58.6 per cent yes) quickly followed. Overall the whites of the Orange Free State, the most Conservative of South Africa's four provinces, had given Mr de Klerk an

Only a week ago the yes camp was panicked by reports that the no vote was consolidating. Esti-mates began to be heard of a narrow yes victory of only 52 or 53 per cent. Such a result would have been a disaster for the cause

endorsement far more precious

than the mere numbers might

# De Klerk turns the tables

of reform for with the white population equally split President de Klerk would have lacked real authority in negotiations and would have been reduced to lame duck status. Moreover the unwelcome possibility loomed that the yes vote would carry the day thanks only to large majorities in the Cape, Natal and Johannesburg, with the OFS and Transvaal both voting no.

Such a result would have replicated the old division of the Boer war, with the Uitlanders of Johannesburg, supported by the loyalist Cape and Natal ranged against the old Boer republics. For, ninety years on, this is, not far beneath the surface, still the fundamental fault-line of white politics - and it would be fatal for an Afrikaner politician like Mr de Klerk to find himself on the

wrong side of it. But the referendum has brought to birth a new political alignment, one which could conceivably dominate the next century. Since 1948 South African life has been composed of three warring forces: the Afrikaner nationalist state; English-speaking big business and African nationalism. The struggle between Afrikaner nationalism and big business raged for decades. never achieving more than an uneasy truce, and both these two contenders warred in turn against the third force, African

The referendum campaign. however, saw the formation of a quite unprecedented coalition between all three of these forces. President de Klerk, Nelson Mandela and Sir Harry Oppenheirner all called for a yes vote as did the communist leader. Jo Slovo - and the business community financed the yes campaign in prestigious style.

Here we have an embryonic ruling bloc of enormous strength. It may be that the referendum will be remembered in future not just for the historic defeat of the white right but for the Disraelilike way that the old ruling groups smoothly incorporated their erstwhile enemies to the left. If this new composite ruling bloc can stick together it is difficult to see how it can be successfully

challenged.

But the white right cannot be written off yet. Mr Treurnicht and his men have been run off the field by a quite brutal media blitz. a unanimously hostile press, a heavily biased broadcast media and a yes campaign which outspent them at least twenty-fold. The South African cricket team campaigned openly for a yes vote on prime-time television every night, sports lovers were threatened with an immediate pull-out from the cricket World Cup in the event of a no victory, employers warned their workers that a no vote would loose them their jobs and home owners were warned

plunge. In a last minute campaign the right was depicted on posters as hooded terrorists and bogey men wearing swastikas. Such were the somewhat dubi-

ous means employed to achieve a result unique in Africa - a massive vote by whites to surrender white supremacy. But not all the features of this campaign augur well for the future of South African democracy and one wonders what lessons have been learned by the rising black élites as they watched the manipulation of opinion by state controlled

It is hardly surprising that Mr Treumicht's party is now furiously challenging the fairness of the campaign, and even at the polling booths yesterday one could not but be struck by the sheer defensiveness of the no campaign and the amateurishness of their cheap, often home-made posters: "You're voting yes? One million

lemmings can't be wrong - or can they? And "One rape every forty seconds - thank you de

Conservative party organisers were quick to admit that many of their supporters were embarrassed to admit openly that they were voting no, such was the social pressure to which they were subject, and they had to remind their followers repeatedly that the ballot was secret. For all that Mr Treurnicht's Conservative party mustered almost a third of the white vote. Some, at least, may be ". willing to fight and die rather :: than concede.

For the moment, however, the right is demoralised, divided and thoroughly beaten. In just a month since his defeat in the Potchefstroom by-election. Mr de Klerk has turned the tables on his 🤼 opponents and can now return to constitutional negotiations with renewed authority and confi- 9 dence. The obstacle of "the last white vote" has been surmounted and the road ahead to the new South Africa is now clear.

The author is a fellow of Magdalen College, Oxford.

# Vision of the Brixton boy

The manifestos show convergence on policies but sharply differing goals, says Peter Riddell

Thatcherite, post-socialist Britain. Neil Kinnock yesterday casually admitted that the word socialist was "probably" not mentioned in the Labour manifesto, though it was still based on "democratic socialist values", while the Tories managed just the odd perfunctory reference to Margaret Thatcher in their

The two manifestos offer a clear choice, but a choice within limited parameters. The election result could matter a lot for the takehome pay of some income groups, but I doubt if it will substantially change Britain's long-term eco-nomic performance. The dramatic choices of the past three elections have gone. Such is the apparent convergence that almost no one asked about defence, Europe or the trade unions at sterday's press conferences.

The Britain of the 1990s will neither go as far towards American capitalism as Mrs Thatcher would have liked nor return to the trade union collectivism of the 1970s. Instead, it will be a managerial Britain as ministers busily sort out problems. There is none of the hands-off spirit which a Nicholas Ridley would prefer. Tory proposals like a department of the national heritage or an urban regeneration agency sound as if they could be from the Labour manifesto.

The choice is partly one of managers. If Labour wins office. there will be an active public sector. Regulators, lawyers, directors of public/private sector quangos, and local authority and health service managers will thrive. If the Tories stay in power, there will be a drive to involve the private sector wherever possible. The managers of independent

# RIDDELLON

hospital trusts and grant maintained schools, the heads of privatised utilities, and those offering contracted out services will all prosper.

The parties visions of Britain differ almost more than their policies. In part it is a matter of geography. Looking at the array of ministers and aspiring ministers yesterday. I was reminded how regionally divided British has become Only three of politics has become. Only three of Labour's team of 22 come from southern England, while 17 out of 20 senior ministers do. That contrast is reflected in the parties' priorities. Labour still speaks for the disadvantaged, for those who lost out in the 1980s, while the Tories are the voice of those who, at least until the recession, did

well out of the Thatcher years. The argument over Labour's tax proposals partly reflects that division. Few Labour spokesmen are from constituencies where many people will be hard hit by the removal of the national insurance ceiling, let alone the rise in the top rate of income tax. The election choice is now partly one of region and of class. The Torie have returned to their late 19thcentury role as defenders of property, though more widely defined than in Lord Salisbury's heyday - not just those within Hatfield House but also those who have bought their homes

ourside. The new version of the Tories as the party of property surfaced in Mr Major's return to Coldharbour Lane in Brixton in the first election broadcast last night. His vision is of someone who can

do what he has done; who can rise up the ladder, buy house and shares, benefit from tax cuts and, from parents, arrange a personal pension and take out private health insurance, while still being able to turn to public services. Mr Major aims, for example, to widen the path to ownership

carved out by Mrs Thatcher with several new ideas to extend choice in housing. Labour's vision looks more to those who are excluded from the who depend on the health service. public housing and state education. For Mr Kinnock, the pub-

crucial to protect these people and to assist the advance of the wardly mobile like himself, "the first Kinnock in a thousand years to go to university". Labour may now offer a message of industrial

an interventionist state. The rival manifestos face tests of political and electoral credibility. The Tories say their host of new ideas has been costed and can be met from the spending reserve in future years without

modernisation but it still involves



budget for the coming year, but is vague about how its myriad of aspirations in the manifesto will be financed in later years. Mr. Kinnock talked yesterday of accepting both that taxes could not be raised for the huge majority of people and that public borrowing

adding to existing plans. Labour should conform over time with has, of course, offered a detailed the European guidelines. There may be some leeway if Labour does not reduce borrowing as much as the Tories hope to do, but the government's current assumptions look optimistic. In practice, there may be little scope to achieve Labour's plans for social security, transport and

health at present tax levels. Electorally, the issue is how far the manifestos convince voters that 17 the parties have changed - the Tories from the days of Mrs Thatcher, and Labour from 1983

and 1987. The Tories succeeded yesterday in conveying an impression of freshness and liveliness; along 5 with the gimmicky ideas about a millennium fund, there is even ! some radicalism. Mrs Thatcher ?

would never have proposed, as yesterday's manifesto does, less secrecy about Whitehall, with details of the names and members of cabinet committees and ance for ministers. The current top permanent secretaries did not want Mr Major to go so far.

All Shanes

Labour has started the cam- - 3 paign strongly. Mr Kinnock has been in self-confi- , dent form and, whatever the shortcomings of Monday's shadow budget. John Smith appeared in waiting. But the manifesto launch yesterday was rather flat, in part because so many

are familiar. What matters more is whether Labour can overcome voters' 🚓 doubts about its competence and past by convincing them of its. "time for a day's verblage, one slogan, from

Labour's latest poster, stuck in my mind, "If they : can't get it right in 13 years, they never will."

It is a powerful message. Yester- // day's Tory manifesto was a partial answer. But Mr Major also needs voters to forgive, and forget, the many errors of the last few years and to treat him as head of a new government.



# ...and moreover CRAIG BROWN

Continuing our series guished MPs on their imminent retirement.

sented the constituency of Ptsylwyn in North Wales for Labour for over thirty years. He admits that it will be a wrench — or, as they say in these parts, a wrnch — to leave it. "What I always say", he begins, "is start by saying, "What I always say'. It's a great way to begin a sentence, don't you think? That's what I always

A constituency worker enters to offer us a cup of tea. "Wid yyu lyk a cp of ty?" she says. We both accept most gratefully. Drawing on experience of over thirty years in politics. Frank has three pieces of advice for aspirant politicians, followed by another three, and then three more.

"What I always say", he says, is you've got to care passionately for what you believe in. For instance. I've always been absolutely passionate about the Common Market. Passionately against it before the mid-Eighties. Passionately for it from then on. And I don't mind telling you. they couldn't make me budge from either of those positions.

"Over the course of my pol-itical life I've carned myself a reputation. I don't mind admitting, as someone who'll stick his neck out, a bit of a rebel, trade union and constituency party permitting, of course. You don't have to look further back than. ooh, 1967 for a time when I

spoke out on an issue which others would have liked to have seen forgotten. I forget what it was now, but I wrote a very strong letter to our then leader. Harold Wilson, giving him what for. 'I will have no alternative', I wrote, 'but to resign from my position as Under-Secretary for Sport (Lacrosse, Deck Quoits and Badminton) if you go ahead with your plans. This issue simply will not go away. Indeed, I felt so strongly that I almost posted that letter there and then, but within a couple of

weeks the issue had gone away, so I didn't bother." "Wd yyu cwr fr a typ-yp?" The constituency worker asks us if we would care for a top-up. "So long as it's not South African," replies Frank Tork,

adding, "all my life, I've stuck by my principles never to drink tea from South Africa. I'm sorry, but I just won't." "But South Africa doesn't

produce tea," I say. Then it's been a stand worth taking," Frank replies with a sigh of satisfaction.

He then offers me his second big piece of advice to new MPs: "Concentrate on the issues, lad," he says, "and never let personalities get in the way. That's what the great Hugh Dalton said to me on my first day in the House, and then he looked me firmly in the eye with that great look of his - he always used two eyes, I'll never forget it, both pointing in the same direction — and he said, 'But whatever happens, don't tell Jim (Callaghan) I told you

because he'll start thinking I've also told Tony (Crosland) who could only have heard about it from Roy (Jenkins) and then Dick (Crossman) will be ab-solutely livid because I haven't told Tony (Benn)."

For his final piece of advice, Frank Tork tilts his chair so that

he is afforded a clearer view of the beloved trade union bonner opposite his desk. "You see that banner," he says, "well, it de-picts the decent folk of Ptsylwyn and their brave struggle against the vowel. The insignia reads, 'Nvr Vwyl n Ptsylwyn' — that's 'Never a Vowel in Ptsylwyn' and it's there to remind me of my roots. And that's my advice to all newcomers: ne er forget your roots. I would have collected the banner in person, only I had an invitation to the opera with the arts minister of the time, so I received a small delegation to present it to me, and very chuffed they were too to be accepted into the office of a reallive Member of Parliament for a few minutes before I had to shoo them out'

Frank is now set to retire to his 400-acre farm in East Sussex. "I chose it because its flowing hills remind me so much of my beloved Ptsylwyn," he says, "but of course it's much more convenient for the city." He will remain busy in retirement, though, completing his forthcoming memoirs, Hardly Ever a Yes Man. He will shortly take his place in the House of Lords. "I hope to see the place abolished shortly after my death - that's what I always say."

# The Terry and John show

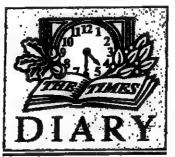
AMONG those glued to their screens last night for the election broadcast showing John Major's first trip back to Brixton in nearly 20 years was his elder brother Terry Major-Ball. He was watching the broadcast for the second time after Downing Street had earlier rushed a copy round to Terry, aged 60, at his Surrey home. 24 hours before the rest of the nation was offered the peek

into the family's past. Not that all members of the Major family were desperate to have a look. Terry's wife, Shirley. had preferred the attractions of EastEnders. Terry's son. Mark. aged 24, a computer operator, was even less keen to see his Uncle John's roots. "I am not terribly interested in all that," the prime minister's nephew told the Diary

yesterday. Unlike his younger brother, who in the broadcast expressed surprise that their former house in Burton Road was still standing, Terry knew the house was still there. "We used to share a bedroom," says Terry. "I was too old for pillow lights, but I can vividly recall my annoyance at John taping Pick of the Pops off the wireless. John used to complain about our budgie singing over the

Terry still makes occasional trips to Brixton market, where in the film the prime minister recalls buying kippers. "We used to take it in turns to visit the fish man. I also remember buying a Christmas tree in the market. John helped me to carry it home. He thought his reward would be to help me decorate it. But that was my job."

Terry, who is spending his retirement researching the fam-



to cook the kippers, leaving that to their mother. But it was in that house that John learnt to cook" and there that he developed his liking for Happy Eater fare. "When we were courting, Shirley used to call round at lunchtime from her job at Woolworths to see my mother. John, who was unemployed, would cook the lunch.

It was normally egg and chips."
Terry, who says he has still not drunk the bottle of champagne given to him the day his brother became prime minister, instead toasted last night's broadcast, entitled Major - The Journey, with a pot of tea. "Yes, it made me very proud. He is my little brother and it made me think. One of his journeys was with me pushing him in his pram."

• Labour became the last of the three main parties to unveil its election theme tune yesterday — a specially written piece by Michael Kamen, who seems to delight in composing tunes to accompany punitive tax policies. His last major commission was the score for Robin Hood Prince of Thieves.

#### No biz like show biz

THERE were at least a couple of coups for Labour in the list of "business people" who signed yesily's history, says John never used terday's letter to The Times backing John Smith's budget proposals. Jarvis Astaire was last seen in New York in January organising a dinner at the Waldorf Astoria in honour of Mrs Thatcher. Tim Pendry, who now runs a small cornorate affairs firm. was until three years ago deputy managing director of Shandwick, which is advising Tory central of-

fice in the election. Few of the others were household names, even in business circles. Just 14 of the 43 are listed in the Directory of Directors, while only three are to be found in Becket's Directory, the bible of British

By far Labour's biggest name is Lord Hollick, the instigator of the letter and managing director of MAI. Yet calls to his office to ascertain the identity of his co-signatories have gone unanswered.

Punctilious research, however, reveals a truly entrepreneurial cross-section. Douanne Alexander-Moore, for example, is a businesswoman who started a hot pepper sauce business in the kitchen of her council flat. Most of the signatories were drawn from Labour's "finance and industry group". But even Pendry, a leading member, said yesterday: "I must admit I don't know all of

#### Cats on parade

them. Do you?"

THE Post Office Cat Force will be celebrated tomorrow when Lord Mackay of Clashfern opens the organisation's new records centre. The Force was established to keep the mice down at the Post Office's London headquarters in 1868 and its history has been given pride of place in the centre alongside historic documents such as the letter which informed Benjamin Franklin in 1774 that he was being sacked as joint deputy manager of the postal service in the North American colonies for supporting independence. Keith Hardie, a Post Office

spokesman, says: "The cats were ! paid a wage just like everyone else and even enjoyed maternity leave." Sadly the Post Office made the Cat Force redundant in the



seventies. Presumably it can no longer afford them. "In 1868 the E cats received an allowance of one b shilling a week. By the 1970s they a were on £2."

• Beatrice Behan is planning a 2 rare visit to London to see a revival of her late husband Brendan's last play. Richard's Cork Leg, is being staged — where else, given the Behan legend? — in: a pub. The playwright's widow? had a hand in the seldom performed work. "My husband died i! before completing it and I advised Alan Simpson, who finished the play." Last night Behan's children, Paid and Blanaid, attended the first night at the Pentameters pub in Hampstead and expressed themselves delighted with the bawdy satire on religious and sexual repression in



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# **NOW THE HARD PART**

Mr F. W. de Klerk has once again shown his mastery of his country's politics. His vanquishing of his Conservative party opponents in Tuesday's referendum has put his negotiating strategy back on the rails. The setback of his Potchelstroom by election defeat has been more than repaired by an overwhelming vote of confidence. Progress in building an interim multiracial government in South Africa can resume.

So far so good. Mr de Klerk has managed to maintain the two imperatives of leadership in a time of change: keep the process legal and keep control. But both principles are still stunder threat. Mr de Klerk had promised the white electorate that he would permit them a final veto on the terms of any multiracial constitution. They were shown no such constitution on Tuesday, yet Mr de Klerk says he regards the referendum as honouring his pledge. Certainly, the existing apartheid parliament, dominated by the Nationalists, will have to approve any constitutional reform including any blocking mechanisms. The letter is thus honoured. But Mr de Klerk has plainly reneged on the spirit of his pledge. The goalposts have not just been moved; they have been taken from the field and the players sent home. The path to black rule is now clear of obstacles.

Resentment at this breach of faith will form the basis of white antagonism to any deal with black leaders. The Conservative party will split, some joining the negotiating process but many taking to militancy. But expectations of a police or defence force coups are fanciful. Both institutions, already integrated, are fast adjusting to the prospect of black leadership. But white militancy can do without them. As fantasies of a white homeland evaporates, frustration will express itself in terrorism and mayhem. The descendants of the Boer kommandos have found a new enemy in their midst and they care not that

he is the erstwhile leader of their tribe. South Africa now moves forward to the

second round of talks on an interim government, known as Codesa Two. The likely outcome will be the admission of a number of blacks into ministerial posts, including such sensitive areas as development and defence. Such gradualism, possibly stretching over many years, is not just essential to assimilating blacks into the leadership of white power structures. It also enables the process itself to remain within an agreed framework of multiracial control.

It is this framework that is now going to be under extreme strain. For the time being, a rough and ready coalition of trust between Mr de Klerk and Nelson Mandela has held. It sustains a consensus astonishing to all who do not understand the genteel respectability of South Africa's lawyer/politicians. So far, constitutional reform appears to be based on political rights safeguarded by means of strong regional devolution. But how many regions, and how vigorous the devolution? The African National Congress negotiators are already seeking to clip Zulu wings by splitting Natal between two regions. The right would like a region so gerrymandered as to give whites a local majority (which is virtually impossible). And what rights are to be devolved? Can a regional assembly run its own police, education, housing and land-use policies, all fraught with racial implications?

This framework holds the key to legitimising the revolution over which Mr de Klerk and Mr Mandela are presiding. The tribal and ethnic tensions within South Africa are far stronger than the social and economic ones. There is hardly a constitution in the world robust enough to restrain them. Devolution is the only answer, fragmenting power, respecting local opinion, offering a safety valve against the dictatorship of bigness. The irony is that both participants in the Codesa. process, the white Nationalists and the African National Congress, are parties to a centralist tradition. For them to see freedom in devolution will be hard indeed.

#### **MANIFEST PROMISES**

"Vote for the man who promises least; he'll be the least disappointing," recommended Bernard Baruch, the American presidential adviser. Judged by economy of words, Labour easily beats the Tories and just beats the Liberal Democrats. Two-and-a-half times as many trees will have been cut down. to print the same number of copies of the Conservative manifesto as that from Labour. The 1992 Tory manifesto, at about 25,000 words, is five times as long as Mr Churchill's Declaration of Policy to the Electors, the manifesto of 1945. Is yesterday's inflation of election wordage any use to democracy?

Manifestos are a necessary part of the democratic process. They mitigate, however marginally, the elective dictatorship. As long as they matter to politicians themselves, they matter. When the 1832 Reform Act extended the franchise to the middle class. Robert Peel set out his policies to the many thousands of new voters. His Tamworth Manifesto of 1834 was the first of its kind, and its language was no less woolly than that of its successors. The "question of tithe" was to be settled by a commutation "founded upon just principles, and proposed after mature consideration". When did a party claim otherwise?

Over the years manifestos grew gradually, but even in 1945, when Labour was promising the most radical government in decades, it took only 4,500 words to do so. The establishment of the National Health Service was set out in three paragraphs, as was the welfare state. Churchill forbore to mention apple pie, but was unabashed in claiming

motherhood to be "our special care". Lest it be accused of running out of steam. the Tory party has this year taken manifesto to excess. No policy, however obscure, is left undetailed, from parish path partnerships to the liberalisation of cabotage. Yet it cannot resist such leaden platitudes as: "We believe that people at work should be helped to build security for themselves and their families."

Labour for good measure replies with: "Young people must have real opportunities to widen their experience and skills."

· Are these documents any use in holding a party to account once in office? That an MP be elected simply to enact the wishes of his voters is, according to Burke, "utterly unknown to the laws of this land" and arises from "a fundamental mistake of the whole order and tenour of our constitution". The nation elects governors to do right, not to do what they are told, to lead not to follow.

None the less there is an impressive correlation between a party's election pledges and its subsequent performance. In 1964, the Conservatives boasted of having met 92 of the 93 promises they made in 1959. Even the 1974-9 Labour government, which lost its majority and had to limp on in a pact with the Liberals, managed to enact more than half of its definable manifesto commitments. In a fast changing world, there is a comforting certainty that MPs can be held, it

only morally, to their promises. But which promises? Voters have to take their party's policies table d'hôte rather than à la carre. Margaret Tharcher pushed through the poll tax against the opposition of much of her cabinet and most of the country, on the ground that she had a "mandate" to do so. The House of Lords was unable to reverse it because it was a manifesto pledge and, by convention, such legislation is not blocked. John Major endured the humiliation of having to repeal her "flagship"

statute during the same parliament. But more often the public is distilusioned by the promises that parties fail to deliver, like those of stable prosperity, law and order and better public services. They can express that resentment only through opinion polls and, every four years or so, at general elections. Mr Major is determined to make the public sector more accountable through a citizen's charter. Perhaps manifestos should contain within them some similar mechanism for self-validation. What price a voter's charter?

# **TABLING A MOTION**

Jaw jaw is better than war war -- especially if the jaws are not mouthing angry communiqués but champing on tournedos Rossini while swilling continual toasts. Our correspondent's account of the feast between the troops of the provisional Georgian government and the rebels of Zugdidi goes to the roots of diplomacy.

The feast is an ancient tool of foreign policy not confined to Georgia, though the Georgians do seem to have brought it to a fine art over their centuries of uproar, with their tamada or superior toastmaster to act as chairman, and Kalashnikovs propped against the wall. It is harder to kill a man after you have broken bread with him. A feast can be a path to agreement as well as a

symbol of concord. To eat a man's salt creates a sacred bond among the Arabs. No one who has eaten of another's salt should speak ill of him or do him a bad turn. In China the number of courses increases with the importance of the guest and the significance of the occasion. In Russia ambassadors and lesser fry get the cheap red caviare. For heads of state, the Beluga and champagne are brought out. In the United Kingdom the ancient custom of feasting greases the wheels of business and politics. The Chancellor makes his third most important statement of the year at a feast at the Mansion House, and the high point of any state visit is the banquet at Buckingham Palace. The English toastmaster in full cry is quite as pompous a functionary as the Georgian tamada.

Even the business of the European Community is dominated by gourmandising, interminable meals in seemingly identical capitals. The most difficult decisions are left to the final dinner of prime ministers "on their own", on the grounds that there is no conflict so irreconcilable that it cannot be lubricated by a good feast. Thus is updated the ancient Persian custom of voting when drunk on policies determined when sober, and sober on policies decided on when drunk

Festal diplomacy is not infallible. There was a disastrous final feast in Brussels in 1988. The French prime minister accused the British prime minister of approaching budgetary problems like a "housewife". She replied across the table that the only sensible way to approach a budget was indeed as a housewife. But Mrs Thatcher was notoriously unclubbable.

Another famous diplomatic feast that failed was one to arrange a dynastic marriage for the daughter of the tyrant of Sicyon. The Athenian candidate, Hippoclides, was so carried away by drink and music that he started to dance. He ended up by standing on his head and beating time with his legs in the air. This so shocked the Jacques Delors tyrant of the day that he cried out, "Hippoclides, you have danced away your marriage." "Hippoclides doesn't care," replied the Athenian commissioner, waving

his legs. These are exceptions. Most feasts achieve something, even if it is only symbolism and hangover. This may be the end of history. though reports of its death are surely much exaggerated. But as long as men fight and argue, from Georgia to the City of London. feasts have a part to play. It is the one activity that politicians have always been good at.

# LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

# Business and party politics: blast and counterblast

From Mr Stephen Mulliner

Sir. The counterplast to Labour's tax proposals is simple and should be delivered with a fury that was notably absent from your otherwise excellent leader, "The pips squeak" (March 17).

These proposals represent an extreme fiscal shock, shattering the confidence and aspirations of the 13.5 per cent highest-paid and their families who are responsible for one third of all consumer spending. They will respond by cutting discretionary spending so drastically as to prolong the recession and directly threaten the employment of a significant number of the lower-paid. There is little point in over-indexed allowances if you have

Demand for builders, carpenters, painters, decorators, gardeners and other craftsmen and service providers will largely vanish. All but the cheapest ends of the leisure, clothing and motor industries will be hammered. Private schools will close in umprecedented numbers and unemployment among teachers will rise because the state system, with its lower teacher-numil ratio, will be unable to take up the slack. The City of London, whose grip on its position as Europe's leading financial centre is hardly scorre, will

suffer from large scale expatristion.

Mr John Smith joked that he had
not given much thought to the motivation of stockbrokers. The truth is that he has not given sufficient thought to the predictable secondary consequences of his proposals. This monumental blindness should cost Labour the election.

Yours sincerely, S. MULLINER. Witherden, Weydown Road, Hasiemere, Surrey.

From Lord Hanson

Six, I strongly support the views expressed (letter, March 16) by Sir Allen Sheppard and other distinguished business leaders.

In spite of the apparent move by both major parties to the centre, there really is a world of difference between Labour and the Conservatives. There have indeed been substantial and continuous improvements to the international competitiveness of British businesses since the Conservatives came to nower in

Although the economy, as in many other countries, is currently recessed, there have been very significant productivity gains which we shall be able to exploit when normality returns. Recovery in the United States has already started, which we in the UK show every sign of emulating this

It is depressing enough to hear the chant "Here we go ... again", but Labour's promise of a return to enterprise stifling by confiscatory tax penalties on wealth creators will not

Frank, fearless, free

From the Editor of The People

Sir, Graham Paterson's highly sub-

jective view of last weekend's general

election coverage by "the Sunday tabloid newspapers" ("A popular misconception of democracy", March 16) sourned The People's

support of Born Free's efforts to save

the lives of chimpanness exploited by

failing to show "any hint of oppo-sition to its established political stance". How fatuous, would any of

our newspapers consider changing political horses in midstream?

Then Mr Paterson praised The Mail on Sunday, which of course is

He also accused this newspaper of

Spanish beach photographers.

do anything to help the average wage earner. The "great lie of socialism" has been exposed in the collapsed heap that was the Soviet Union. Ordinary working men and women there were not better off as a result of decades of socialism. In fact,

shockingly worse off in every degree. Does the British nation really want to repeat that? And pay for it again? Now that the failed experiment has been so resoundingly rejected in the rest of Europe, would it not be madness indeed to vote for it here? And at a strake destroy the spirit of enterprise that has been achieved for the general good these last 13 years.

I am, Sir, your obedient servant, HANSON, Chairman, Hanson plc, 1 Grosvenor Place, SW1.

March 17.

From Mr R. J. Murphy

Sir, I act as senior partner for a firm of chartered accountants which represents over 450 businesses. Many are small. Quite a number of my clients have been forced into selfemployment through redundancy. All genuinely understand enterprise, for the risk of their business truly

Being objective, as professionally I must be, I find the Labour party has as much and more to offer a significant majority of my clients than the Conservatives. John Smith's shadow budget has genuine mea-sures to support small business, such as increased capital allowances, and it reduces tax on small incomes more than Norman Lamont's.

Most of those in the enterprise economy do not earn a great deal. They will appreciate the support that lower tax, increased child benefits and better state pensions can supply.

Yours faithfully, RICHARD MURPHY, Murphy Deeks Nolan (Chartered accountants) Gardiner House Broomhill Road, SW18.

From Sir Christopher Cockerell, FRS

Sir, Many of us would approve of the points made in Sir Allen Sheppard's etter, but I fear that these top executives, and also the top poli-ticians who appeared in the BBC Panorama programme on March 16. still do not put their fingers on the real trouble in this country.

Why does my friend buy a BMW car, and why do I buy a Honda and a German dishwasher? And why are we flooded with foreign-made producis? It is not lack of investment in our manufacturing industry, it is because our products are not good enough.

And why is this? Because our

not a tabloid but an extremely small broadsheet, for proving that the election campaign can be brought alive and make good popular jour-nalism by telling an "illuminating" story of the prime minister's aversion

to anyone who is rude to waiters. How radical. How brave. And there's silly old me thinking that the plight of families having their homes repossessed was the type of signifi-cant story for which The People has for a long time justly been famous. Where Mr Paterson's editorial

judgment is concerned, give me a

be regressed," the "New York Evening Post" once said, "that Dr Bell did not perpetuate the practice of 'ahoying' along with his invention itself, and that for such

a lusty shout, such a round, ringing call, should have been substituted the present

'Hello,' a vapid, flat, meaningless term in

"How efficacious 'Ahoyt' would have been in smoothing over difficult telephone interludes, and in making the crusties interludes, and in making the crusties interlocutor affable with its jovial sound; in waking the steeplest office boy to alertness with its heartness; in pleasantly existing the imperiors in with its nextical

agitating the imagination with its nautical associations." Nevertheless, "Hello!" for

telephone use spread at once, not only in the United States but elsewhere, though

Englishmen chang to the more dignified and eaphonious "Are you there?"

This does support the earlier use of

chimp every time. Yours faithfully. BILL HAGERTY. Editor, The People Holborn Circus, EC1.

#### Telephone talk

From Mr George Toms

Sir, With regard to the interesting discovery of a letter confirming the origin of the word "hello" (report, March 6), the following, quoted from Edison: The Man and his Work, by George S. Bryan, published by Alfred A. Knopf, circa 1927, may be

It is stated that "Heliot" as a prelimin It is stated that "Hellot" as a preliminary call-word in telephone talk was first heard in the Menlo Pauk laboratory when Edison was developing a transmitter for Bell's invention, and from Menlo was carried over the world. Bell's original call-word was "Ahoy." In 1876, in testing his line between Boston and Cambridge, Bell called our "Ahoy! Ahoy!" to Thomass Watson, his apparatus-malar, who was stationed at the other end. "Ahoy! Watson sent back. "There is nothing the matter with the instruments."

Of "Hellot" the "Century Dictionary"

Of "Hello" the "Century Dictionary" tells us: "As a greeting its ust is confined to easy colloquial or vulgar speech." "It is to

Sofia newspaper From the Prime Minister of Bulgaria

Sir, Mr Stefan Prodev, editor-inchief of Duma, does not reveal the facts in his letter (March 13) about the so-called threat to the newspaper.

As is well known, property of the former Communist party acquired through dictatorial methods over the last 40 years has been confiscated under a law passed by the present

Duma has not been confiscated. It. continues to be issued by the former Communist party, which is now known under the name of the Bulgarian Socialist party. Moreover, the paper has retained the rights over the title Duma, to all receipts from subscriptions, and more importantly, to complete editorial freedom.

It is obvious, however, that the paper is well protected and provided for since it is possible for it to publish its complaints on the same day when

Loughborough, Leicestershire. its sister-communist publication

PHILIP DIMITROV. Sofia 1000, Bulgaria.

Yours faithfully

GEORGE TOMS.

16 Stewart Drive,

From Mr Tim Rathbone

Sir, The survival of the Bulgarian newspaper Duma is not, in my view, exactly as portrayed by Mr Prodev whom I met on Monday in Sofia. I

Duma, the leading political newspaper in Bulgaria, has done well, as ave others, including a thriving tabloid press. Other newspapers use the Duma publishing house's facil-

may be sent to a fax mumber (071) 782 5046.

Pravda had to close down.

Dondoukov Boulevard,

was visiting as a representative of the Council of Europe, to which Bulgaria has applied for full membership.

ities and pay rent for them. Only

Letters to fac editor should carry a daytime telephone number. They

lowest paid of all the professions, with the result that manufacturing industry can neither attract nor hold their fair share of the young brains of this country. Worse than this, our education system, by allowing specialisation at an early age, does not

influential positions. Many executives and board members and politicians are simply not equipped to make wise decisions in this ever faster developing technical

equip our engineers to have the

breadth of vision required to reach

engineers and designers are the

Yours truly, CHRISTOPHER COCKERELL, 16 Prospect Place, Hythe, Southampton, Hampshire.

From Ms Janet Salmon

Sir. Of the 41 companies listed in today's letter from Sir Allen Sheppard and his fellow chairmen and chief executives, United Biscuits was last year's top contributor to Conservative party funds (E112,000). Allied Lyons came second at £100,000 and Forte joint fifth at £80,000. Fourteen of the companies donate directly to the Conservative party, contributing £588,500 to their chosen party's cause during that period.

In such circumstances, how can these businessmen be regarded as giving objective analysis on the economic competence of the three major parties?

Perhaps it is time their employees and shareholders had a say about this expenditure, in the middle of a on, and whether the money could be better used in making the companies themselves more compet-

Yours sincerely JANET SALMON (Liberal Democrat prospective candidate, Brentford and Isleworth), 20 Amherst Road, Ealing, W13. March 17.

From Mr Monty Meth

Sir, We are now seeing an open and healthy debate giving the people a choice of alternative budgets. One good thing that could come out of it would be the end of the ridiculous secretive purdah period which ministers and their officials traditionally go through.

Mr Lamont has signalled the end of the March budget (report, March 11). Why not go the whole way and in future let us have the government and Opposition's ideas out in the open for discussion, comment and representations? We are getting that now, so why not when life returns to

Yours sincerely. MONTY METH, 57 Lakenheath, N14.

#### Yugoslav monarchy

From Prince Vladimir of Yugoslavia Sir, Your report of March 17, Serbian royals fend over who should be king", has missed the point. Gossip about divisions within the Yugoslav royal family has been exaggerated and is unimportant

Whilst it is true that my cousin, Crown Prince Alexander, is associated with the leader of a declining political party, my uncie, Prince Tomislav, has always refused to associate himself with a single pol-itical group. As a result, he has attracted a great deal of popular support, although he has never, as your report correctly points out, indicated that he wishes to be king.

Speculation over his future amongst the public and in the media stems from the Serbian tradition of ignoring the normal line of succession. My grandfather, the second son of King Peter, became King of Yugoslavia in spite of the fact that his elder brother was still alive.

The question of monarchy or republic is important and will shortly face Serbia. I believe that the current socialist government, as well as the opposition, understand this. When the decision comes the people of Serbia must choose their own destiny. All members of the family will rally behind the future monarch in the best traditions of service over and above personal ambition.

Yours faithfully. KARL WLADIMIR KARAGEORGEVITCH. Suite 401, 302 Regent Street, W1. March 17.

Duma benefits from cost-free or highly subsidised use.

Duma publishing facilities, like so much else, were part of the previous communist apparatus, passing at no cost to the socialist successors to communism. One hopes that one day the publishing house will be independently owned and operated. Until then it is unfair to give sole economic benefit to any one newspaper, and I believe that it is constitutionally and practically correct to take it into proper public ownership.

None of this affects the freedom of Duma to publish, or freedom of expression in Bulgaria. None of this should affect the development of the democratic process in Bulgaria, which has come on apace in the last year with free and fair elections for president, for parliament and for local government.

Yours truly. TIM RATHBONE, House of Commons. March 13.

#### Positive views of Spain's Expo 92

From the General Commissioner of Expo 92

Sir, Your editorial of March 17 on Expo 92 in Seville ("Castles in Spain") is rather surprising. One would not think it necessary to go as far south as Seville to launch an attack on Brussels, or even on Madrid. Using the world fair in Seville as a straw man to criticise the European Commission's policies would seem a bit cumbersome, were it not totally unwarranted, wrong on just about every fact, and openly prejudiced against Spain.

Expo 92 will be ready. You incomprehensibly describe the site as being "short of finished buildings". I recommend that you ask your correspondent in Seville to look harder: the infrastructure was completed a long time ago: service buildings, entertainment venues, theme pavilions and transport systems have been operational for months now: and 60 per cent of the national pavilions on site are completely finished, the rest are receiving final touches. What Expo did your correspondent visit? Certainly not the one I see from my office window.

Everything has been foreseen for those visiting Expo 92: there are 25 new hotels in Seville alone; nearly a million beds within two hours of Expo 92 of all types and at all prices. And British tourists in southern Spain will be hard pressed to find a fresher and more agreeable place than Expo 92 during the summer months. More than 1,000 kilometers of new motorways are in service in Andalucia, and those stretches still under construction will be completed for the time they are needed.

The fact that an editorial in The Times still thinks it necessary to remind readers of such phantoms of the past as the Armada or the Escorial to define modern Spain is a fair indication that chauvinistic attitudes die hard, and that there is still need for instruments of international communication and understanding such as world fairs.

Sincerely yours, EMILIO CASSINELLO, General Commissioner of Expo 92, Isla de la Carduja, Pabellon de Gubierno, Expo 92, 41092 Seville, Spain.

March 17.

From Sir John Ure Sir, Your leading article presents Expo 92 in a light which seems extraordinarily negative to someone who has visited the Expo site regu-

larly over the past two years. You say categorically that it is not going to be ready. We shall see, but the fact is that a great deal of it is already constructed and a million risitors have so far found it worth touring the Expo site to see what is already there — even before it opens. The new airport is already finished and operational, the new fast rail link with Madrid will open before Expo itself, and many of the new roads are already easing the traffic around

You refer to the fire which severely damaged the Pavilion of the Discoveries; this was certainly an unfortunate setback, but it should be set in the context of a site where there are nearly 100 pavilions, all at the vulnerable stage for accidents of this sort; I am told that previous Expos in other countries have had a much higher rate of fire damage, and it therefore seems unfair to blame specifically Spanish incompetence.

You refer to chauvinism towards Spain being a deep-rooted English sentiment, and remind your readers of the "ramshackle facilities" available to foreign tourists in the 1970s. The fact that over six million British tourists go to Spain every year suggests that neither anti-Spanish sentiment nor inadequate facilities can be a very dominant factor now.

Spain has long been Britain's favourite holiday resort, and it is rapidly becoming one of our favourite business partners.

Of course the building of a world fair on a formerly barren island in the Guadalquivir is an act of faith. Only the visitors this summer can decide whether that act of faith is justified. But I for one am impressed with what the Spanish have already achieved, wish them well and am glad that we are associated with them in what may still prove to be "the greatest show on earth".

Yours faithfully, JOHN URE (United Kingdom Commissioner General for Expo 92). Department of Trade and Industry, 10-18 Victoria Street, SW1. March 17.

#### Long and short of it From Mr P. G. H. Lewison

Sir, To secure a refund of £25.90 on a single credit card transaction, the credit card's bank required details.

These I received today in a computer print-out from the firm who entered into the transaction, measuring seven feet in length by eight and a quarter inches wide. Every conceivable aspect of the one transaction had been included

Yours truly. PETER LEWISON. Court Hill House, East Dean, Chichester, Sussex

> Business letters, page 29 Sports letters, page 34

Forthcoming

marriages



#### **COURT CIRCULAR**

BUCKINGHAM PALACE March 18: The Queen, Patron, attended a Service in St Lawrence Jewry-next-Guildhall, London EC3, today on the occasion of the Seventy-Fifth Anniversary of King George's Fund for Sailors, and was received by the Rt Hon the Lord Mayor (Sir Brian Jenkins) and the Chairman (Admiral Sir Anthony Morton). Her Majesty subsequently attended a Reception at Guild-

The Lady Susan Hussey, the Rt Hon Sir Robert Fellowes and Rear Admiral Sir Paul Greening were in attendance

The Queen was represented by Mr Magnus Shearer, Her Majesty's Lord-Lieutenant for Shetland, at the Brent Oil Field Shetland, at the Brent On Freid Air Accident Memorial Service which was held at Sumburgh Airport, Shetland, today. By command of The Queen, the Viscount Astor, Lord in Waiting,

was present at Heathrow Airport. London, yesterday evening upon the arrival of The President of the Republic of Kenya and welcomed His Excellency on behalf of Her

**BUCKINGHAM PALACE** March 18: The Prince Edward, Trustee, today gave a lunch for The Duke of Edinburgh's Award at Buckingham Palace **BUCKINGHAM PALACE** 

March 18: The Princess Royal, Chief Commandant, Women's Royal Naval Service, this morning visited the Head-quarters of Commander-in-Chief Fleet and HMS Warrior, Northwood, Middlesex, and was received by Commander-in-Chief

#### Today's royal engagements

Queen Elizabeth the Queen Mother will attend the annual meeting of Queen Mary's Cloth-ing Guild at St James's Palace at

The Princess of Wales, as Patron of London City Ballet, will attend a performance of Romeo and Juliet at The Hawth, Crawley, at

The Princess Royal, as Patron of Victim Support, will address a seminar on victim support for senior officers of local authorities. councillors and selected business leaders at Greater Manchester leaders at Greater Manchester Police Training School at 10.40; will open Girobank's Quayside Centre at Westwood Business Park and at 12.45; and, as Patron of Farms for City Children, will attend the premiere of My Friend Walter at the Bafta, 195 Piccadilly, at 7.15.

The Duke of Clausester Basis.

The Duke of Gloucester, President of the National Association dent of the National Association of Boys' Chubs, will visit Kirkcaldy Boys' Chub, Fife, at 10.30; Valley-field Community Centre, at 11.20; City Chambers, Edinburgh, at 12.10; Gorgie Vale Thistie Boys' Club, Edinburgh, at 1.40; North Merchiston Boys' Chub at 2.00, Currie Youth Club at 2.00. Currie Youth Club at 2.40, Royal Bank of Scotland, St Andrew's Square, at 3.15.
The Duke of Kent, as Vice-Chairman of the British Overseas

Trade Board, will visit Swarovski UK, Watford, at II.10; as Presi-dent of the Licensed Victuallers National Homes, will attend a Denham, Uxbridge, at 12.15; and will visit the Coine Valley Park Centre and Denham Country Park at 1.45.

#### DBE for judge

The Queen has approved that Mrs Justice Ebsworth be appointed a Dame Commander of the Order of the British Empire on her appointment as a Justice of the High Court of Justice. Fleet (Admiral Sir Jock Stater). Mrs Andrew Feilden was in

KENSINGTON PALACE March 18: The Princess of Wales, President, Barnardo's, today visited St Luke's Community and Day Centre, Gosterwood Street, Deptford, London E8.

Her Royal Highness, Patron. Turning Point, attended a briefing at the Special Hospitals Service Authority at Charles House, 375 Kensington High Street, London W14. Mr Patrick Jephson was in attendance.

YORK HOUSE ST JAMES'S PALACE March 18: The Duchess of Kent this afternoon opened the newly extended Radiology Department at Yeovil District Hospital, Yeovil, and was met on arrival by Her Majesty's Lord-Lieutenant for Somerset (Colonel Walter Luttrell). Her Royal Highness later visited Westland Helicopters, Yeovil. Mrs David Napier was in

The Duke of Kent, Patron of the Imperial War Museum, this afternoon attended a Board Meeting at the Museum, Lambeth Road, London SE1. Captain the Hon Tom Coke

the Royal Armouries Development Trust, this evening attended the relaunch of the Trust Appeal at HM Tower of London London EC3. Commander Roger Walker RN, was in attendance.

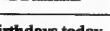
## Birthdays today

Coleridge, 76; Dr J.D. Davies, director, Polytechnic of Wales, 63; Professor Ronald Girdwood, clinical pathologist, 75; the Right Rev Ronald Gordon, former Bishop of Lambeth, 65; Viscount Hill, 61; Vice-Admiral Str Norman King, 59; Slr David Lumsden, principal, Royal Acadenay of Music, 64; Mr Patrick McGoohan, actor, 64; Dazne Elizabeth Maconchy, composer, 85; Slr Peter Masefield, aviation expert, 78; Mr Philip Masson, writer, 86; the Earl of Mordon, 65; Mr David Nicholson, raceborse trainer, 53; Lieutenant-Kenneth Robinson, former chair-man, Aris Council of Great Britain, 81; Mr Philip Roth, author. 59; Mr Michael Rothenstein, painter and print-maker, 84; Sir Leonard Scopes, diplomat, 80; Lady Sempill, 72.

#### King George's **Fund for Sailors**

of Landon pronounced the Heming. The Lord Mayor and Lady Mayoress, accompanied by the Sheriffs and their ladies and the President of the Methodist Con-Afterwards a reception, was

His Royal Highness, President



Mr D.R.Y. Bluck, former chairman, British Tourist Authority, 65; Mr Michael Chapman, race-horse trainer, 54; Lady Georgina Coleridge, 76; Dr J.D. Davies, horse trainer, 53; Lieutenant-General Sir Alan Reay, 67; Sir

The Queen attended a service of thanksgiving held yesterday at St Lawrence Jewry-next-Guildhall to mark the 75th anniversary founding of King George's Fund for Sailors. The Rev David Burgess officiated, assisted by the Ven Michael Henley, Chaplain of the Fleet. Admiral Sir Anthony Mor-Council of King George's Fund for Sailors, read the lesson and the Bishop of Sodor and Man preached the sermon. The Bishop

given by the Corporation of London in Guildhall



Barnado's and Lewisham council in east London. The princess is patron of Barnardo's

## School announcements

Ciarcasont School.

The School Governors have appointed Mr Anthony Lee as Headmaster in succession to Mr Robert Bairamian who leaves at the end of this term.

Derivate School
The following awards have been
made at Durham School (to
commence in September 1992). commence in September 1992).

Lies Scheldinger M 2 Monn. Ber
School, Durmane C W Rather, Russwich
House, Derlingma.

Landen P D Wassen, Chieffer School, Durham School, Burtan,
Berde School, William R A W Ellis,
Durham School, W I Munray, Languard
School, Bedale.

Mexic Derlines W H P Durant,
Candall Manor School, York P M
Oriosva, Derlines M R Nilsen, Sew
School, Dorham.

Awards at 11+ Awards at 16+

mprehenstve School.

Than Sigh School.

Daniel Backer LA Seri, Folian

Eton College The Lent Half at Eton College closed yesterday.
The Newcastle Scholarship has been awarded to A.A.A.

been awarded to A.A.A.
Kwarteng KS and the Newcastle
Medallist is F.F-T. Ch'en OS.
The Rosebery Exhibition has
been awarded to E.P. McBride
KS, the Huxley Prize to U.A.
Salam KS, the Keynes Prize to
C.J.B. Alexander OS, the
Newcastle Classical Prize to
C.A.I. Kern OS and Months. G.A.J. Kelly OS and Her Majesty The Queen's Prize for French to N.P. Larkin KS and for German

to M.E. Hartridge OS.
In the final of the House
Footbell Mr J.C.M. Rose's defeated Mr T.M.S. Young's by 9 points to 6. Mr T.L. Holden's retained the Athletics Cup. School opens for the Sum Half on April 15.

L W Blake: M E Cole; S J Coppard; F Cunion: W J Donn: R D Blwell; R C Globins: P F Gorman: M D Gress-wood; S F Hammond; F J Harrhem; P T Hey: L Kia; P J King; M Morrison: J L Princhard; D S Rogerich; S P Tapple; W M Tunners: D J Uppor: M & Wingase; S M Whitehouse.

R Appeton: E J Bareson: J M Chimmons 'S I Copperd: W / Own S Drager C Garte, S G Gibbles '1 F 3 Godolphin: M D Greenwood: F 4 Handson: M W K tot D Locker: A 5 Nickells 'A R Rees '7 D V Taffurelii.

Distinction. † Awarded the Myerson
 Prince for Conveyanting.

Appointments

Latest appointments include:

Sir Rodric Braithwaite, HM

Ambassador at Moscow, to be also HM Ambassador (non-res-ident) to the Republic of Armenia and the Azerbaijan Republic.

Sir Mark Richmond, FRS, to be

Mr Gerald Hattee, Principal of

Collingham, to be Chairman of the Conference for Independent

Further Education, for two years.

Mr Gerald Davies, to be Chair-

man of the new Wales Youth

President of Epsom College.

#### Council for Licensed Conveyancers

The following candidates have passed the Council for Licensed Conveyancers winter examina-tions 1992. Professory Exemination
C B C Car; M Grainger; M Lerroit: B F
Hormo-field H E Olleries: E A Roward

M & Cole: E Grey: P J Harrison: P J Ring: A Riewaye. نظ أغماد

Lambert & Terms R C Gibbins I W Hadley, A Khaliq N P Ledger: J Poland: M & Rodger; E L Transact II J Uppen.

# Earl of Southesk

A memorial service for the Earl of Southesk will be held at St Andrew's Episcopal Church, Brechin, Angus, on Friday, March 27, 1992, at 2.30pm.

**Guild of Freemen of** the City of London The following have been installed officers of the Guild of Freemen of the City of London for the ensuing

year:

# Latest wills

Mr William Rupert Rees-Davies, QC, of Monkton, Kent. Conservative MP, left estate valued at £906,308 net. He left £5,000 to

Sir Patrick George Hamilton, of Cambridge, former president of Possum Controls, left estate valued at £1,077,051 net.

Miss Prances Barbara Young, of Henleage, Bristol, left estate valued at £917,856 net. After various bequests, she left the residue to the National Trust. Sir Terence George Ward, of Benhill-on-Sea, East Sussex, consultant oral and maxillofacial

surgeon to Queen Victoria Hos-pital, East Grinstead, left estate valued at £172,893 net. Mr Alfred James McAlpine, of Wrexham, Clwyd, former chair-man of Alfred McAlpine Construction Group, left estate valued at £1.036,633 net.

Mr Joseph Gernall, of Carnforth, Lancashire, left estate valued at £303,152 net. He left the entire amount equally between the Cancer Research Campaign and the Royal National Lifeboat Institution.

#### Mr James Douglas Campbell, of Ganton, Scarborough, company director, left estate valued at £2,230,232 net. He left his estat mostly to relatives.

Other estates include (net, before

Mrs Elling Hollowell, of Epson \_£959.401. Mr Michael How, of Milwith MIS Alice Nichols, of Sideup Mr David Palmer, of Liphook, Hants \$607,061. Mrs Dolores Rosen, of London

\_\_\_£2,220,138. Mrs Edith Mary Wilson of Keitering, Northants .....£666,166 Mr Charles Maxwell Wise of Hastemere, Surrey....... 6662, 127.

## **Dinners**

Royal College of Annesthetists
The Lord Mayor of Westminster
attended the anniversary dinner
of the Royal College of
Annesthetists and former faculty The Buropean Associa Professional Secretaries The European Association of Protestoral Secretaries held its UK Amusal Dinner at the Dorchester last night, which was attended by 170 members and guests. Mr Chips Keswick, Chairman of Hambros Bank Limited, was the guest of honour. Speeches were also given by Miss Barbara Smith. Mr Mark Raddiffe and Mrs Kerting Rose. Anaesthetists and former faculty held last night at the Royal College of Surgeons of England. Professor Alastair A. Spence, president, was host. Dr K.C. Calman, Chief Medical Officer, and Professor A.C. Kennedy, President of the British Medical Anaestical also make Realist Association, also spoke. Barlier, Professor Cedric Prys-Roberts had delivered the Joseph Clover lecture and Professor LJ. Mrs Katrina Rose. Saidman from San Diego was admitted to the Fellowship. Luncheon

Lord Smith, Sir James Black, Sir Turester Erabla, Sir Peser Galerian, Sir Denyi Henderson, Sir Alex James, Sir Bobert Klipanick, Sir Reginald Meriey, Sir Gordon Robson, Professor Sir Geoffrey Sianey, Danse Margare Turner-Warwick, Lieutensan-Oemeral Sir Peter Seale, Mr G i de Densy, Surgeon Bour-Admiral D a Lamestman, Dr A E Adams, Professor D Campbell, Dr A D Donald, Professor T G Gray, Dr V F Hall, Professor D Hull, Professor M Mason, Dr J Lee-Poner, Professor M

The European Association of

5 Arlington Street, St James's Lord and Lady Walpole were the guests of honour yesterday at number Five Arlington Street, former home of Sir Robert Walpole and his son Horace Walpole.
The lunch was hosted by Mr Peter
R. Trigg, Managing Director of
DBM Ltd, who yesterday celebrated the lifth anniversary of their move to number five, with a Monograph of the building.

Mr J.R.S. Allin and Miss A.T. Farrell The engagement is announced between James, younger son of Dr and Mrs John Allin, of Hardwick House, Caythorpe, Grantham, Lincolnshire, and Anne, only daughter of Mr and Mrs Martin Fartell, of Druids Hill, Stoke Bishop, Bristol.

Mr T.R. Amos and Fran E. Mand

The engagement is announced between Tim, son of Mr EJ. and Mrs J.M. Amos, of Bhmham, Bedfordshire, and Elke, daughter of Frau W. and Herr S. Mund, of

Mr R.M. Green

and Miss E.L. Hadley The engagement is announced between Michael, son of Mrs Penny Green and the late Mr Tony Green, of Sawley, Lanc-ashire, and Louise, daughter of Mr and Mrs John Hadley, of

Captain A.A.J. Issues-Whitehouse

d Miss P.E.C. Thomas The engagement is announced between Antony Innes-Whitehouse, 15th/19th The King's Royal Hussars, son of Mr and Mrs Alan Innes Whitehouse of Ascot, Berkshire, and Emma, daughter of Mrs and Mrs Comban description of Mrs and Mrs Comban description. daughter of Mr and Mrs Graham Thomas, of Alfriston, Sussex.

Mr R.C. Newstan The engagement is announced between Richard, younger son of the late Sir Ralph Newman, Bt, and of the Hon Lady Newman, of Dartmouth, Devon, and Louise, daughter of the late Mr Gordon Ruck and of the Hon Mrs Ruck,

Mr N.R.H. Parker and Mrs P.M. Thomas The engagement is announced between Nicholas, son of Mr Cyril Parker, of Southampton, and the late Mrs Enid Parker, and Pamela, daughter of Mr and Mrs Malcolm Bentley, of Bristol.

Mr A.G. Wedderburn and Miss L.A. Rhodes The engagement is announced between Guy, eldest son of Mr and Mrs A. Wedderburn, of Cupar, Fife, and Lucy, youngest

daughter of Mr and Mrs D.S. Rhodes, of Blairgowrie, Perth-

Mr R. Willia and Miss C. Brodrick The engagement is announced between Richard, second son of Mr and Mrs Glynn Williams, of Porthmadog, Gwynedd, and Caroline, elder daughter of Mrs Ann Brodrick and the late Mr. Alan Brodrick, of Slinfold,

Marriages

ide C.M. Panton and Miss S.E. Quinn and Miss S.E. Quinas
The marriage took place on Saturday, March 14, at the
Saturday, March 14, at the
Temple Church, of Mr Christopher Paxton, som of Major and
Mrs Michael Paxton, of
Caversham, to Miss Susannah
Quinn, daughter of Mr and Mrs
Briss Ouing of Gerrards Cross Brian Quinn, of Gerrards Cross. 🚕 Canon Joseph Robinson

The bride, who was given in marriage by her father, was attended by Miss Flona Sinclair, Miss Marie Paxton, Katy and Jamie Paxton and Emily and ... Oliver Woodhouse. Mr Matthew ... Ponsonby was best man.

A reception was held at the
Athenaeum Club and the honeymoon will be spent in the

Caribbean. Mr S.D. Service and Miss Z.M. Passerfeet

The marriage took place on February 21, in Kirkwall registry and St Magnus Cathedral, Orkney, of Mr Alastair Service, son of the late Commander Douglas Service, of Torsonce, and Mrs Evelyn Service, of Hampstead, and Miss Zandria Madeleine Pauncefort, daughter of the late John Ernest Pauncefort and of Mrs Madeleine Pauncefort, of Kent. The marriage was followed by a wedding feast overlooking Scapa Flow.

#### University news

Cambridge
The Queen has approved that David Eric Lothian Johnston, PhD, MA, be appointed Regius Professor of Civil Law, in narrossion to Professor Peter Gonville Stein, PhD, MA, LLB, who will be retiring in September 1993. Dr Johnston, aged 31, was research fellow at Christ's College, Cambridge from 1985 to 1989 and is currently completing a pupillage currently completing a pupillage at the Scottish bar in Edinburgh. A university spokesman said Dr Johnston was the youngest regins professor to be appointed in recent times.

Election

Manches Grants

ESTIASP.

Editab Heart Foundation: Functional and hisological investigations of the sympathetic beauty-effector function, Profustor A. M. Heagarty, 196,040.

College of Foarmacy Practice, Profused: Profused Department of Health: Rolling coorse: Only care (General practice, Professor D Minimally and Dr D Wilkles, C108, 771. Information Systems Communice of the UPC. Kill Infinitive: Promatype co-operative Information Support services are the Goulant Care Tests. Dr A L.

# Anniversaries

BIRTHS: Georges de La Tour, paimer, Lunéville, 1593; Tobias Smollet, novelist, baptised, Cardross, Strathclyde, 1721; David Llvingsmue, explorer and missionacy, Blantyre, Strath-clyde, 1813; Sir Richard Burnon, explorer and scholar, Torquay, 1821; William Allingham, poet, Ballyshannon, Donegal, 1824.

M A Sambrook and Dr ? J Mitcheil, 1762,094; Ultra-structure and function in connactive thesaes, normal or pathological, Professor J E Scott, £172,985, Natural Environment Essearch Compell: Artic conysisms and environmental change, Dr M C Press and Dr J E Yulks, £199,970. Science & Ingineering Research Conscience & Ingineering Research Constituency at Malal, Jodgell Bank, Professor R D Davies, £1,994,413; Visual Interaction Systems Application Commission Environment (VI. 452- Dr. Graham and Professor P Taylor, £1,59,302; Exchangle modal logics through theorem proving, Professor Martinger and Dr R Simmons, £145,970; MavIts; Built Agent Visual Interpretation System. Professor C J Taylor, £122,551. University of Leader Gessly II. Mr J Williams (VI. 122,551. University of Lands: Guisby fl. Mr J A Williams, £171.425. Williams, 1171.425.

Wellcome Trust bluess giveoproteins—
an old barrier coder new ausei,
professor M E Griss, Dr J K F Ebestan,
1841.6444 Combinson WMF and molecular biological approach to studying
embysies in Who, Dr E M Brindle,
112.020; Research training fellowining
for medical and denue graduates,
Professor M W J Porguson, 131.311.

Lord Carrington, CH, is to be installed as the sixth Chancellor of Reading University on March 23, in succession to Lord Sherfield.

After the ceremony, honorary is degrees will be conferred upon Sir Amony Acland, Provost of Eton; General Sir David Fraser, for-merly Vice-Chief of the General Staff; Sir Roger de Grey, Presi-dent of the Royal Academy; and Mr Raymond Seltz, American

DEATHS: Stephen Storace, com- ^poser, London, 1796; Sir Joseph ... Banks, nanuralist, Isleworth, ... London, 1820; Thomas William landscape painter, 1840; - Arthur James Daniell. London, Balfour, 1st Earl of Balfour, prime minister 1902-05. Woking, Surrey, 1930; Edgar. Rice Burroughs, novelist, creator of Tarzan, Encino, California,

LEGAL NOTICES

# You have made the Most High your dwelling place: no disaster will beful you, no culamity touch your nome. Psalm 91: 9,10 (REB)

BENNETT - On March 17th, in Boston, USA. to Judith and James. a daughter. Rachel Jennifer. ComPLS - On March 15th, to Katy (nie Thompson) and Danny, a son, Benjamir. Conny, a son, Benjamin.

CONZÁLEZ - On March 7th, to Arabella inte Munfordi and Fidel. a daughter, Bentra Leonor, a sister for Tomas

HASLAM - On February 8th, to Miranda (nee Moore) and Jonathan. a daughter. Charlotte Eldie. a sister for Alexander HAWKINS - On February 25th 1992, to Jill and Robert, a son, Harry James, a brother for Lucy MENRY - On March 17th, to 1is and Peter, a son, Patrick, a brother for Emms.

HVMARD - On March 18th, is Deborah Inée Rosal and Andrew, a son, James Raiph REOGH - On February 27th, to Jane and Domink, a daughter. Helen Rose, a sister for Jennifer and

LEPERE - On March 12th 1992, to Zoe and Marc, a daughter, Imogen Lily, a sister to Lydia. McCALLUM - On March 17th, to Angus and Jane, a daughter, Rosanna. MeNULTY - On March 12th, at \* Northwick Park. to Wendy Joy (nee Pepper) and Antony, a lovely daughter. Olivia Charlotte, a sister for Joseph and David.

ministration - the Consider O'SULLIVAN - On March 12th, at St Heller Hospital. Surrey, to Mary ince Couriney) and Patrick, a son. POWELL - On March 8th, to Claire (nee Evans) and Anlony, a daughter. Emma Victoria imogen, a sister for Rachel, who is one today.

BIETHS PRIOR-WILLEARD - On March 17th, to Penelope (ne Steen) and Christopher, daughter, Emily Camilla, stater for Mark and Annabe CUINE - On February 28th, at Queen Charlotte's Hospital, to Christine (nee Smith) and Robin, a son. Theodore Alexander.

Carry, a sont, Casey sent.

TAYLOR - On March 4th
1992, at Epsom General
Hospital to Anne and Peter,
a daughter, Emma Louise, a
itales for Michael TOWNSON - On March 12th.

Circuitan.

WEDGE - On March 17th, at the Humana Hospital Wellington, to Alan and Sera, a daughter, Polly Jane.

WIRGMAN - On March 17th, to Kerena tree Henderson) and Roddy, a son, Hamish, a brother for Edward. GOLDEN ANNIVERSARIES BAKER-HIPPS - On March

DEATHS

ACTON - On March 18th 1992, peacefully after a long filmess, Bertha Joice, last surviving child of Lt. Col. J.L. Acton (The Counaught Rangersi arid Maud
(Milman), longtime resident
in Palace Gardens Terrace.
W8. aged 95. Dearly loved.
Cremation at Guildford
Cremation at BUTLER - On March 17th. Krenia, peacefully at home after a brief final kiness. Born in Owsk 1904, beloved wife of George since 1933, devoted mother of Tania and John Quiel funeral service at Bakewell, March 24th, No flowers please but donations if desired to RNLL c/o J W & J Meilan. Sake-of.

SPARROW - On March 18th. lo Amanda (née Graham) and James, a son. Frederick John George. to Penelope and Jonathan, a son, a brother for Edward and Alexander. al the Humana Hospital Wellington, to Debble and Gary, a son, Casey Ben. to Vanessa (née Kenny) and Barry, a son. Joshua Circulian.

19th 1942, at St John the Divine. Richmond, Surrey, Robert to Buth.

Private cremation, Memorial Service at St. Lawrence's Church. Appleby. Cumbria. on Tuesday March 24th at 2mn. Family flowers only. Donations if desired to Breaman Mountain Rescue c/o Cityn Jones Funeral Director. 12 Battlebarrow. Appleby. Cumbria Appleby, Cumbria

FLANAGAN - On March
15th, Sybil, after a long
struggle against cancer
bravely borno at St Helena
Hospite, Chichester, Funerni
Mass at St James the Less,
Priory Street, Cotchester, on
Friday March 20th at
9.15am, No flowers please,
donations to St Helena
Hospice c/o Co-operative
Funeral Services, Wintpole
Road, Cotchester, Essex,
FORTESCUE - On March
16th, suddenly at homo.
Prudence (Toodle), wife of
Martin, Funeral at Donbeed
St Mary at 2.30 pm on St Mary at 2.30 pm on Friday March 20th. The Friday March 20th. The more flowers the merrier.

LEATHAM - On March Listh at King Edward VII Hospital, peacefully after a long times borne with great fortitude, Michael William Thomas Leatham of Farley Hill. Reading. Much loved by 8th his family. Funeral private.

DEATHS MacMERIL - On March 16th 1992 peacefully at her home in Jersey. Many unle MacCommach, widow of the sate M.A.C. MacNelli. Funeral private no flowers please by request.

MATHESON - On March 1895 1992 at Charing Cross Hospital. Jo. aged 45. wife of David and mother of Samand Nina. Service at St. Alban's Chrisvick, on Monday March 25rd at 10mm followed by a furnial is Mortlake Cemetery.

MORRIES-EYLE - On March

BRISELDEN - On March
15th. Alberta Gladys (Bertie)
in her 94th year, al Bridge
House Nursing Home.
Twyford, Berishtre and late
of Peppard. A much loved
and respected sieter, auni
and rivend. Hesionistress of
Rugby High School for Gris
1933-85. Funeral at Reading
Crematorium on Monday
March 25rd at 2.30 pm. No
flowers please but donations
if whished to The Rector. All
Seinia Church. Resherfold
Peppard, Henley-on-Thaines.
Oxon. for the unkeep of the
Church which she loved.
CARR - On March 12th.
soddenly at his home in
London. Ronald Alesslar.
aged 72 years, beloved
husband of Clob and father
of Patrick, Tessa, Casudia
and Suzamna and fruch
loved grandfather. Service at
2.15 pm ort Tuesday March
24th at Holy Trinity. Eridge.
Sussex, Gallowed by private
cremation. No mourning,
Flowers to Bysouth. 9 Croft
Roed. Crowboruugh, Sussex.
PARSHAWE - Ch Saturdia.
March 14th, in Scotland.
Andy aged 28 years, of
Dufton, Appleby, Cumbria. Mortiake Cemelery.

MORRIS-EYLE - On March
18th 1992, Marian, aged 90
years. A very dear cousts,
more Communicated B.E.C.S.

North Africa, Sicily, Belly.

Mantilemedian. Demoschest. North Africa, Sictly, Belty, identioned in Despatches). Widow of Cuthbest L.S. Norris-Eyle and daughter of the late Li. Col. Montague McPherson. Battye, 10th Foot. Lincolnshire Regt and Millary Knight of Windsor, Funeral Service, All Sainis Parish Church, Swallowiled 2.30 pm Monday March 23rd, followed by private cremation. Flowers and enquiries pleade to Cyril H Lovegrove.

Reeding. lef: 60734) 572016.

PAWLE - On Morth 17th, al home is East Sheen.

Kathleen (Kay). aged 96. much loved wife for 73 years of Freesenth Stratchan Power.

Cremston at Mortake on Monday March 23rd at 3.30pm. Plowers and enquiries to 7.H. Sanders 4. Sons Ltd. 10811 876-4673. POTTER - On March 11th 1992, Cecilin, aged 91 years Much loved by all her (amily Much loved by all her family.

RABAGLIAT! - On March
17th, peacefully at home,
Beatrix, aged 96 years.
Funeral at Church of Our
Lady and St Alphonsus,
Hanley Swan. on Saturday
March 21st at 2.30 pm. SLADE - On March 18th 1992, pencefully at home to Somertan, Somerari, L. Col. reld. Peter Rutherford Slade, aged 78 years. A beloved husband. Father and grandfather. Cremation pri-vate: Enquiries and if desired, denations. Per Maria Circle

om, Pound Pool, Somerton.
SMITM - On Morch 16th m
Torquay. Craham, aged 94,
dearly loved husband of
Gladys and baher of
Michael. Careline. Resembly
and Robert.

DEATHS

SPENCER MARRI - On Tuesday March 17th, pencerully at home, Louse, Lady Spencer Nairn, aped 79, beloved wife of the late 8th Douglas Spencer Nairn. 8t., dear mother of Frank and Texas and devoted grandmother of Pippa, Jenny and Douglas and Kira, Mungo, Freddie and Roste, Mungo, Freddie and Roste. and Tessa and devoted grandmother of Pippa. Jenny and Douglas and kirn. Mungo, Freddie and Roste, By her own request, a family cremation service will take place in Partin on Saturday March 21st at 10 am. Family flowers only but donations. If desired, to 'Friends of the Spafford Childrens' Centre' in Jerusalem. 8 Royalty Mews. Dean Street. London W1V 5AW.

MEMORIAL SERVICES

LEGAL NOTICES

MYTHNE-MORGAM - On March 16th, peacefully al horne in Minchhisteropten, Marjorie Mary Marche, odored mother of David, grandmother of Pichotes, Adrian, Jamie and Harry, and orest-conditrother of and great-grandmother of Torn. Fleur, Hermione and Berhamy, as well as Charles and Francesca. Fureral Service at Marchishampton Parish Church, Saturday March 21st at 11 am. Family Hermion and Amadems. In liovers only, donations to Minchinhamaton Centre for the Elderty c/o Philip Ford & Son (F.D.) Ltd., Dirieton House, Stroud, Glos.

Thanksgiving for the life of William D'Abbans will be held at St Michaels. Cornhill. on Thursday March 26th at 12 soon.

ADEPT DESIGN
ASSOCIATES LIMITED
IN LEGERATION
TAKE NOTICE THAT I the
understoned Nigel John Hamilten-Smith of Nocions Theorem &
Co. Terrington House, a
Helly well Hill. St Albana. Herts
ALI 1190 vera appointed Licelain
ser of Adopt Design Association
Limited by a resolution of a manting of the company's creationsbed on 10th Mary 1992.
Dated this 10th day
of March 1992
If J. Namillan Zmith. Lipidate.

LEGAL NOTICES

April 1992 at 10,00 am for the purposes mentioned in Sections 48 and 49 of the said Act.

A treating resembled in Sections 48 and 49 of the said Act.

A treating resembled to the said Act.

A treating resembled to the said Act.

A treating resembled to the Joint Administrative Receivers, for P of the said and the sa

April 1992 at 10,000 art for the purposes then thought of in sections all and 40 of the said Act.

A creation to entitled to vale in this receiving only if to the foliate Assistantiate (Fecch ver. left PW O Dullburson acted left 1 it is to the foliate than 12,00 incurs on 14th April 1992 details in writing of two dest than the claims to be sure to interm from the above marries to be slue to interm from the above married company and the claim has been sluth as a sure of the purpose of collisiences to view that the company and the claim has been sluth as the company and the claim has been sluth as the company and the claim has been sluth as the company and the claim has been sluth as the content of the claim has been sluth as the content of the claim has been sluth as the content of the claim has been sluthed to the content of the claim has been sluthed to the content of the claim has been sluthed to the content of the claim has been sluthed to the content of the claim has been sluthed to the claim has been sluthed to the claim that the company of the claim has been sluthed to the claim has been sluth

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LEGAL NOTICES

Applicant and HULLARY CREY CROSSY Respondent

100/100, why the mist is asset of the short-warmed Respondant should not be placed under float windshope. Order.

2. Third a must Respondent and the save of the Respondent and the save of the save o

of the Remoundant by registered and the American be and out of the Estate.

In 194AT the contine of the Estate of the Contine of the Estate of the Interest of the foot of this order and/or with the Marster of the Supresse Court, Private Bay X60. Preferin, 0001.

THE COLUMN TO CONTINE ASST. INCOMING THE COURT ASST. INCOMING THE COURT

IN THE NICH CELAT OF
JUSTICE UND. DOSSTS of 1990)
CHANCERY DIVISION
COMPANIES COULT BY THE
MATTER OF YALMET ASSET
MANAGEMENT LIMITED
GK LUCLIDATION) and
IN THE MATTER OF THE
RISOLVENCY ACT 1996
This is to pertify that John Colin
Shullinworth & Means
EMMANWORTH of Means
Shullinworth Economy of 20
HIJCTOR, Loughton, EMMX KO10
2PS, has been duty appointed as
fegutiater of the Short-named
company with effect from Str
Blanch 1998.

THE RESOLVENCY ACT. 1986
BRANDSOUNCE LIPSTED
Notice is levelay given, pursuant to Section 98 of the Inspirseries Act 1886. But a series of the creekons of the above-parend company is to be field at 76 New Cavestides Street, London W1M
TLB on 27 March 1992 at 11,20
a.m. for the purposes mentioned at the said Act.
A Set of the purpose shot for tripection free of charge at Berley & O., Cherriered Actorathets. 76 New Cavestides Street, London W1M
TLB 72.5 between 10.00 a.m. units. 50 p.m. as from 17 March 1900.

Proteins to be med at the most.

and 4.00 p.m. as from 17 March 1992.
Promise to be need at the regis-tered office of the community hard Accountings. 75 New Cav-surd Accountings. 75 New Cav-surdist Street. Levelon Wild T.E. not laker than 12 recen on 26 March 1992.
J. Maryden, Director. The Invelvency Act 1986
WILEY LESGIBS: LINSTED
IN LIGHTED IN LINSTED
IN LIGHTED IN INVENTION
IN COTTCE IS HEREBY COVEN
IN MARKING INDIVIDUAL HEAD
DOTTSINGON, FLIPA, of 4
Chartestonue Square, London
ECS IN 6EN was appointed Liquidator of the said Company by a
resolution of the company's reunbers and creditors on 27th February 1992.
Dated this 16th March 1992
in It. Devivenes. 1 installation.

BER. Devision. Liquidinar.

TOM SYSTEME LIMITED T/A SOUND SYSTEME MODERY CIVEN pursuant to Section 96 of the insulvancy Act 1986 that a Meeting of the Creditors of the above-named Company will be held at 51 Oray's inn Road. London Well's SPF with the 5 April 1982 at 11.30 a.m., for the purposes recolored in Sections 100 and 101 of the said Act.

101 of the said Act.

101 of the said Act.

102 of the said Act.

103 of the said Act.

104 of the said Act.

105 of the said Act.

107 of the said Act.

107 of the said Act.

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103 of the said Act.

104 of the said Act.

105 of the said Act.

107

LEGAL NOTICES

THE INSOLVENCY ACT 1996
HEWCASTLE
GATEFANG LIMITIED
Notice is bereby given, puretaint to Section 90 of the Issuevency Act 1996, that a resetting of
the creditors of the show-named
correspany is to be hade at 76 New
Carvendian Server, London Wint
71.8 on 19 March 1992 at 3.30
p.m. for the purposes mandomed
is Sections 59, 100 and 101 of 7LB on 19 March 1992 at 3.30 p.m. for the purposes manifolms in Sections 99, 100 and 101 of the said Act.

A that of the newton and softwares of the company's creditors will be available for impaction free of charge at Seriey & Co. Chartered Accountaints. 76 will be available for many wille 1992. Deted 21 February 1992 J F Obertoll, Director.

> PERSONAL APPEARS IN LIFE & TIMES **SECTION** . PAGE 19

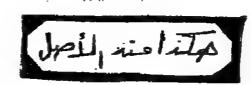
LEGAL NOTICES ALSO APPEAR IN THE PERSONAL PAGE

Anthers from page 24

STROKE OF NINE (c) From Oscar Wilde's The Ballad of Reading Gaol:
"I never saw a man who looked with such a wistful
eye Upon that little text of blue/ Which prisoners
call the sky — He skall hear the stroke of eight but
not the stroke of nine." PORTMANTOLOGISM .

(c) A blended word, combining the sounds and meanings of two others, from portmenteen from the French porter to carry + manteau a mantle: "An allusion to the Totrible Zone, which is of the most beautiful of portmantol CHOPIN

(c) A ceramic cup or drinking vessel, from the French old measure chopine, about half a pint: "My landlord brought up a chopin of white wine." RYOTWAR (a) Tax or reat paid directly to the government by peasant farmers in India, from the Arabic raipab a flock or herd + war, pertaining to: "The Government of Madras was induced to entertain a doubt whether it was not desirable to relinquish the ryotwar is



Catto joined the RAF in

1939, and worked on the

development of radar. He

then became a member of

General Eisenhower's D-Day

staff. After the war he decided

to stick to fiction, and he

continued to write novels un-

til 1977, when his last, The

Empty Tiger, appeared. It was not long before the reading of his fiction became rou-

time for studios in search of

The first film, Flanagan's Boy (1947), was a low-key, low-budget affair from Ham-

mer about the corruption of a

good storylines..

**MAX CATTO** 

# OBITUARIES\_\_\_

Max Catto, English playwright and adventure novelist, died on March 12 aged 84. He was born in Manchester on July 29.

Me . Hraines

414

triages

W PARTY

new.

1907. MAX Catto liked to refer to himself as the lineal descendant of the old man of the tribe who tells stories. Certainly his own well-crafted stories entertained millions. and not least because so many of them formed the basis for major films. Critics were, more often than not, unkind about these films, but most were good box-office, Ad Carol Reed's Trapeze (1956), adapted from The Killing Frost, was the biggest success of its year. Catto himself was none too keen on the picture, describing it as "ter-rible" and complaining that only a couple of his chapters

were used. In all he wrote four plays and 28 novels, of which no fewer than ten were turned into films. He would never agree to write a script even when pressed to do so.

Catto was a thoroughgoing Mancunian. He became a scholar of Manch-



ester Grammar School. At Manchester University he took first-class honours in electrical engineering. He yent on from there to work in in electric cable factory. But he had always wanted to write and, at the same time as he was bringing out his first novels — River Junk (1937) and The Hairy Man (1938) — he produced four expertly written plays, of which the thriller They Walk Alone (1938) is probably the best known. It continues to do well in repertory and amateur performance even now.

young merchant seaman by a hard-boiled blonde, and was shown in America as Bad Blonde. The book was better than the film. than the film.

Catto's big break came
when Carol Reed bought the rights to The Killing Frost, and made the celebrated Trapeze from it. The plot was very similar to that of a 1932 German film called Trapeze and to an Anna Neagle film

of the 1930s called The Three Maxims, but it was Catto's treatment of it that Reed chose. James R Webb wrote the script, and Malcolm Ar-nold the music, for the movie which starred Burt Lancaster, Tony Curtis and Gina Lollobrigida. Filmed almost entirely within a French winter circus, it gave, wrote Leslie Halliwell, "a very effective feel, almost a smell, of the life therein". Perhaps Max Catto was too hard about it.

More films, some of them

ell known, were to come. Perhaps the best remembered are Fire Down Below (1957), which had a script by Irwin Shaw (Catto's books tended to attract top screenwriters) and a memorable performance from Rita Hayworth and, above all, Peter Yates's Murphy's War (1971), whose shortcomings as a film were forgiven because the star, Peter O'Toole, "was in bener form than the script" (which was by Stirling Silliphant).

Catto, a thorough profes-sional who knew just what he wanted to achieve and achieved it, is remembered with great affection by those who worked on and in the films derived from his books, which were translated into numerous languages.

He is survived by his wid-ow, Jane, whom he married in 1932, and by his son,

# JOSEPH FISHER

his home in Arlington, Virua, on February 19 aged 78. He was born in Pawtucket. Rhode Island, on January 11, 1914.

JOSEPH Fisher was an experi on natural resources whose work anticipated the current concern with the subject by more than two decades. An economist by training, having earned his master's degree and doctorate from Harvard, Joseph Fisher first rose to prominence in the post-war Truman administration, serving as senior economist on the Council of Economic Advisers to the president for four

Although a life-long Democrat he retained his position for a further year under President Dwight Eisenhower, m en left to pursue the subject he saw as vital to the world's future. For the next 20 years, Fisher worked for Resources for the Future, a non-profit

Joseph L. Fisher, ecologist, organisation devoted to ananatural resources. He served as its president for 15 years and in 1962 directed a 1,000 page forecast of America's needs through to the year 2,000. He later served on federal panels on oil policy

and noise pollution.
In 1974, riding on the Democratic support that followed the Watergate disclosures. Fisher won a seat in Congress. He was immediately given a coveted seat on the House ways and means committee, and seized the opportunity to create a fund to clean up oil spills, before losing his seat when the Republicans swept back to power in

From 1982 to 1986 he served as state secretary of human resources for Virginia, then left government service to teach political economics at George Mason

Joseph Fisher is survived by his wife, Margaret, four sons and three daughters.

# LEWIS MACKENZIE CROOKS

Air Vice Marshal Lewis Mackenzie Crooks, CBE, consultant adviser in orthopsedic surgery to the RAF, 1966-70, died on March 12 aged 83. He was born on January 20, 1909.

"MAC" Crooks was the father of orthopaedic surgery as it developed in the RAF after the war. While service colleagues returned in 1945 to their civilian hospitals and consulting rooms, he stayed on - to help establish onthopaedics as a peacetime specialisation. The Mackenzie Crooks lecture, held annually by the RAF Orthopaedic Association, is his memorial.

He was not himself short of offers from elsewhere. The teaching hospitals at Liverpool and Edinburgh were among those which tried to recruit him after the war. In 1947 he was granted a year's study leave to work at Edinburgh with King George VI's surgeon, Sir James Learmonth Learmonth was so impressed that he wanted his young assistant to take up a Rhodes scholarship. But the

RAF could not spare him any

longer.
"Mac" Crooks had not at first meant to stay in uniform. Born in Edinburgh, the son of a Scottish general practitioner who soon afterwards moved to Wales, he was educated at Epworth College and Liverpool University medical school. He then worked as a house surgeon at the Northern Hospital, Liverpool, and the Shropshire Orthopaedic Hospital, Oswestry, between 1931 and 1933. He was a senior house surgeon at Selly

Joanna Ravenscroft Spicer, CBE, an

influential background figure

through the formative decades of

British television, died on March 17

aged 85. She was born on April 29,

UNDER the guiding hand of Joanna Spicer, the General Overseas Service of

the BBC in particular grew to its full

stature as a powerful instrument projecting the voice of wartime and

postwar Britain to the world. Then for a

further 25 years she was a central figure

in BBC Television programme

At the BBC in the war years it was unusual to find a woman presiding over a high-powered programme group, but Joanna Spicer quickly gained the respect and admiration of all her male col-

leagues. Their conference room had a

glass roof, and she discovered that a pact

existed among the men, requiring them

to huri themselves instantly upon her should a buzz bomb be heard to cut out

overhead. When it was revealed to her.

she begged that the plan be abandoned,

fearing that she would suffer more from

the protection than from the bomb itself.

Paul's School and at Somerville College,

Oxford, where she read History. When

her husband was called up for active service in 1939, she felt that she should

find a job for herself, and she became an

assistant principal in the Treasury, deal-

ing with the BBC's finances and particu-

larly with the wartime expansion of its services to overseas listeners. Her BBC

contacts quickly became aware of her talents. Although until that time she had

paid little attention to the actual nature

of broadcasting she responded to their

pressures and moved across from the

civil service to the corporation. From 1941 to 1943 she was Empire Service

programme planner and for the follow-

ing two years Overseas Programme

Planner (1948-50). She was thus a key

executive in the operation of the services

which, at the Treasury, she had helped to

bring into existence.
In 1949 the Director of BBC Tele-

vision, Sir George Barnes, invited her to

join him as a special assistant, with the

task, as he put it, of "stopping fires" in

Joanna Spicer was educated at St.

planning.



**JOANNA SPICER** 

this infant service, which had yet to

formulate an effective system of organis-

ation. The lack of hierarchical authority

was no great handicap to Joanna Spice

in this role. Her powerful intellect, and her persuasive personality, achieved re-sults far more effectively than disciplin-ary measures would ever have done. The

potentially tyrannous barons in the vari-

ous departments responded to her influence. In 1955 she was appointed Head

of Programme Planning, a position she held for 14 years, coping effectively with

all the problems of programme develop-ment, engineering development and ad-

ministrative control, in a service where

resources always fell woefully short of demands. With great skill and firmness,

Oak Hospital, Birmingham, and All Saints Hospital, London.

While at Oswestry, however, he had fallen for a young trainee physiotherapist Mildred Gwyther and, in order to save enough money to get married, he signed up in 1935 with the RAF - to the fury of his old Liverpool professor. His intention was only to serve for a few years before resuming his promising clinical career. But his plans were to be overtaken by events.

By 1937 he was in Palestine, treating servicemen in action under the British mandate. Then, just as he was nearing the end of an exhausting tour, the second world war broke out. Instead of returning home as planned - and eventually abandon-

ing service life - he was

transferred to the military hospital in Iraq.

Mackenzie Crooks, who was mentioned in dispatches for his work in Palestine, was still operating as a general surgeon and continued to do so until after the war. It was not until 1946 that he began to specialise full-time in orthopaedics. At the same time he decided to remain in the RAF - partly because of his doubts over the new National Health Service.

He was posted to Egypt for two years shortly after completing his study leave in Edinburgh, then became an RAF consultant in orthopaedic surgery on his return in 1952, a senior consultant in 1955 and consultant advisor (the chief of department) in 1966. In the same year he was made an honorary sur-geon to the Queen. Although retiring from the RAF in 1970, he continued to work part-time as a locum orthopaedic surgeon in Cornwall. A reserved but well-liked

man, Mackenzie Crooks was widely recognised as a clever surgeon and an able, considerate administrator. His deci-sion to stay in the armed forces after the war must have had the effect of limiting his dinical experience. But he did much to encourage RAF medical research and is personally identified with a study of chondromalaca patellae.

a painful condition of the kneecap which affects active young people, servicemen among them.

but always calmly and courteously, she

held the ring while the arguments raged.

and her judgments were invariably ac-

cepted. She herself was inclined to intel-

lectual pursuits and interests, but she easily came to terms with the journalistic

and show business sides of television.

without condescension and without any

Her last BBC post was as Assistant

Controller, Television Development,

which she held from 1969 until her

career, she was told by the hierarchy that, as a woman, she could not expect to

rise further in the BBC. She took this

philosophically, confident that she would surmount that particular barrier.

In the end she became an assistant

controller in television, first of planning,

and then, freed from day-to-day problems, of development. In this final role she was instrumental in setting up the

television development committee, which has been well described as the

foundation of good management in BBC

As a linguist and a convinced Europe-

an, Joanna Spicer became the foremost

representative of the BBC in European

and other international television organ-

isations. She played a very large part in

the evolution of Eurovision, and for

many years she was chairman, and the

only woman member, of the Eurovision

planning group.

Like all great chiefs of staff and senior

planning executives she knew how to get her way and was always capable of

having six or seven courses of action at

her instant mental disposal, several of

them contradictory at any one moment. When it came to final decisons it was

rare for her to back a loser: her judgment

Joanna Spicer was appointed MBE in 1957 and CBE in 1974. She retired

from the BBC in 1973 but maintained

many of her television activities through the International Institute of Commun-

ications and other international bodies.

She collaborated with Asa Briggs in writing The Franchise Affair (1986) a

study of the independent television pro-

gramme companies. Her husband died in 1956, but she is survived by her son.

was consistently respected.

Television. She was its first chairman.

At each step in the advancement of her

retirement in 1973 at the age of 67.

lowering of her own standards.

# APPRECIATIONS -

#### **Sydney Harpley**

I FIRST met Sydney Harpley (obituary March 18) in 1977 in a garage in Chiswick which housed no car just several sculptures, where after some considerable bargaining I purchased the most beautiful maquette of a girl dancing for £100 with lunch thrown in at the pub on the opposite side of the road.

It was to be the beginning of a long and rewarding friendship which resulted in several of his sculptures ending up at my homes in London and Cambridge, not to mention the larger ones which had to be put in the garden.

As the years passed it gave me great pleasure to watch his success first at the Royal Academy and later as his career advanced under the shrewd guidance of Chris Beetles. Only weeks ago he was describing to me an idea for a sculpture which he had hoped would be the centre piece of his latest collection. It was to be called "Barcelona" and would consist of three girls running across a tape in the gold, silver and bronze

positions. I could visualise it Laslo Benedek

Air Vice-Marshal Mackenzie Crooks is survived by his wife "Gwy", a daughter and



in my mind and his cruel and untimely death has meant that I, along with so many fans all over the world, will

Sydney had none of those pretensions that so often lesser artists feel necessary to display with people like myself who are lovers of art rather than experts. His work displays the same honesty and wit as his outspoken views on almost any subject which is why he will always be a favourite among genuine

LASLO Benedek (obituary March 14) had been for more than 50 years one of my dearest friends. He was an enormously talented film director whose gifts were never sufficiently appreciated by the powers of Hollywood. The Wild One, which he directed with Marion Brando in the title-role, is a classic. In addition he was an outstanding teacher who could explain complicated problems of film-making in a most lucid manner to eager groups of young students.

Above everything else he was a caring and most decent human being. His death is a



tragic loss to the many people who loved and admired him.

also, would seem to suggest.

ity or weakness happened to be suffered by any character of virtue in a well written play. There were a number of such heroes and heroines to be found in long experience as a critic who happened to be a theatre enthusiast. The character in the drama invariably happened to be uncomplaining — like Harold himself, ir fact — illustrating a trium-phant example of Good over-

I too can readily testify to Stephen Lloyd's invaluable contributions on the cultural and religious levels. As a former Birmingham diocesan

coming Evil, a quality that the religion in the critic rarely

Peter Cotes.

Donald Bradley

addenda to your excellent obituary of Stephen Lloyd (March 3) by my distinguished colleagues on the Birmingham Cathedral Chapter, Canon Ronald Lunt and Dr Farr.

director of education I frehis capacity as chairman of the diocesan board of finance and was invariably impressed by both his superb business acumen and his broad humanity. He was typical of the old Birmimgham patriciate with their readiness to engage in both local and national concerns.



adding that the girl's employment as a dancer piece nade thinness imperative.

of Gloucester Road, Kensington, a chemist, said Miss Philcox had bought a bottle of 25 capsules on February 1, and another on February 20. On the first occasion, his assistant told her that she would be well advised to take it under doctor's orders. They had received a warning as to medical advice from the representatives of the

will do almost anything to does not seem to be so much a nature of her employment as a dancer made it imperative that she should remain slim. Finding that she was putting on a lowed it, she would probably have been alive to-day, but that it was not as quick as she

# Water sports plan delayed after protest

BY JOHN SHAW

A SCHEME to create a water sports complex next to the National Trust's wildlife reserve at Wicken Fen near Ely. Cambridgeshire, has been withdrawn pending a study Fof its environmental impact.

The project, proposed by John Barron, whose company Moulton Manor Farm owns four farms in the Newmarket area, would involve the flooding of 300 acres of land at Burwell Fen farm to create water skiing and rowing facilities. The plan has prompted

MATE service

is the

4 me ....

widespread protest. The trust said the project threatened the Wicken reserve and its withdrawal was given a cautious welcome by Merlin Waterson, NT regional director. He hoped that in carrying out the assessment Mr Barron and his advisers will begin to understand the very serious nature of our objections to the scheme and will decide not to resubmit his plans to the authorities". Mr Waterson felt any revised scheme was unlikely to be acceptable.

#### The Rev Alan Harold Frank Luff. Precentor of Westminster Abbey, is to be appointed to a Residentiary Canony in a Residentiary Canonry Birmingham Cathedral.

Clergy appointments The Rev Canon David H Bishop: to be Canon Emeritus of Norwich Carhedral (Norwich). The Rev Stephen C Brown, Curate. Whitkirk: to be also Assistant Diocesan Youth Chaplain

> The Rev Malcolm A Cohen. Rector, Stifford: to be Priest-in-charge, Mayland with Steeple The Rev David Dale, Chaplain

and Head of RE, Reading School (Oxford): to be Priest-in-charge, All Saints, Ryde, Isle of Wight (Portsmouth).
The Rev Paul Day, Assistant
Curate, St Jude and St Paul,

Mildmay Grove, London (London): to be Assistant Priest. Loughborough Emmanuel The Rev David Divail, Assistant

Curate (NSM). All Saints, Catherington and St James, Clanfield: to be Assistant Curate (NSM). St John the Baptist, Rowlands Castle (Portsmouth). The Rev Roger Edwards, Curaic. Wellington and District Team Ministry (Bath and Wells): to be Vicar, Hursley and Amplield

(Winchester). The Rev Jennie Evans, Assistant Curate, St Mary, Bramshott to be Assistant Curate, St Mildred, Whippingham and St James,

East Cowes, Isle of Wight (Portsmouth). The Rev Nicholas P George, Curate, St Aidan's, Leeds to be Curate, Richmond Hill, Leeds

Church news

The Rev Paul F Green, Assistant Chaplain, Mental Health Services Unit, Carlton Hayes Hospital: to be Chaplain, Mental Health Services Unit, Towers Hospital, Leicester (Leicester). The Rev William StJ Kemm, Rector, Berrow and Breane (Bath and Wells): to be Vicar, All Saints with St John, Hertford (St

Albans). The Rev Trevor Maslen, Team Vicar, St Barnabas, Huntingdon (Ely): to be Vicar, St Jude, Southamnton (Winchester). The Rev Brian Morris, Assistant Curate, St Mary, Hayling Island and St Peter, Hayling Island: to be Priest-in-charge, Conventional District of St Andrew, Hayling

Island (Ponsmouth). The Rev Ian R Parkinson, Assistant Curate, Linthorpe to be Vicar, Saltburn-by-Sea (York). The Rev Andrew J Pearson Curate, Knaresborough: to be Curate, Wetherby (Ripon). The Rev David J Peat, Curate, Wetherby: to be Curate-in-charge. St David's, Waincliffe, Beeston

(Ripon).
The Rev Andrew Rimmer, Assistance Revision tant Curate, Collier Row, Barking (Chelmsford): to be Assistant Curate, Haziemere (Oxford). The Rev Steve Smith, Curate, St Peter's, Redcar (Durham): to be Curate, St Aidan's, Leeds (Ripon). The Rev Robin P Walford, Priestin-charge, St Alban the Marry, Forest Town, Mansfield (Southwell): to be Mental Health Chaplain, Leeds Health Authority (Ripon). The Rev Robert C White, Assis-

tant Curate, St Mark, North End, with special responsibility for St Francis: to be Vicar, St Clare, Warren Park (Portsmouth). Resignations and retirements

The Right Rev Richard Third. Bishop Suffragan of Dover, diocese of Canterbury, is to retire as from 30 September. The Rev Ewen M Pinsent, Rector, Holy Trinity, Blendworth with St Michael and All Angels, Chalton and St Hubert, Idsworth (Portsmouth): to retire as from Novem-

The Rev Canon Derek W Price, Vicar, Castle Acre with Newton-by-Castle-Acre, Rougham and South Acre, Surrogate, and Honorary Canon of Norwich Cathedral (Norwich): to retire as from May 31.

The British **Psychological** Society

The following have been elected to fellowship of the society: Dr Michael Banks, Dr Richard Bentall, Mr Weerawardhana De Silva, Mr John Presland, Dr Ramadhar Singh, Mr Robert Woods.

#### Archaeology

# First Ice age art in China discovered

BY NORMAN HAMMOND ARCHAEOLOGY CORRESPONDENT

ICE age art has been identified in China for the first time, extending the distribution of early human imagery to every continent except Antarctica. An antier shaft with several designs carved on it has been dated to more than 13,000 years ago.

The discovery was made at Longgu cave, near Xinglong in Hebei, the northeastern province surrounding Peking. The antier tragment. about 14cm (5.5in) long and 3cm in diameter, has "three distinctive, carefully engraved and complex noniconic patterns", according to Robert Bedarnik, an Austra-

lian rock art specialist It has been radiocarbondated to 13,065 years ago (plus or minus 270 years), making it roughly contemporary with the great flowering of Magdalenian cave art in Europe, at sites such as Lascaux in southwest France and Altamira in northern Spain.

The designs consist of

firstly four sets of six or seven parallel wavy lines; then an elaborate figure-of-eight built up of multiple concentric ovals: and thirdly parallel and

zigzag lines enclosing two panels of crosshatching. Mr Bedarnik says: "The bold layout of all three designs and the excellent workmanship suggest the hand of a highly experienced artisan, backed by a sophistacted tradition of such non-representational art." The Longgu carving, like

most Pleistocene art from the

period between 10,000 and 30,000 years ago, is "geometric". Representational art. such as the bulls of Lascaux. is almost absent outside southwestern France and Spain. This, he says, has led to an overemphasis on that region at the expense of other art of equal antiquity, and has 'created a distorted picture of early art development", Mr

Bedamik believes. Source: Nature 356: 116.

# 1934

Modern feminine fashions

#### CABARET GIRL'S DEATH

At the resumed inquest at cabaret arrist, who died on at Knaresborough Place, Ken-sington, the Deputy-Coroner (Mr. Idris Evans), recorded a verdict that Miss Philcox came to her death from nitrophenol poisoning and that death was the result of misadventure.

Mr. John Frederick Ward. read from a label on the bottle: never see it. Jeffrey Archer



Fred Zinnemann

#### Sir Harold Hobson

ALTHOUGH Sir Harold Hobson (obituary March 14) may have been both brilliant and capricious in equal proportions as a critic, a fact so well expressed by your obituarist, he was not always so predictable as his teasing technique, touched upon

He was most easily carried away when a physical disabli-

Stephen Lloyd I WAS delighted to read the

a leaflet was sent out with each

warnings as to the use of the capsules and the suggested

dosage was one capsule daily. The leaflet also stated that the

effects should be studied very

carefully and the appearance of

nausea or intolerance to the drug must lead to special

Mr. Ward sai! that it was

essential to impress on the patient that the capsules must

be treated with the utmost respect, and any attempt to hurry must be strenuously

Mr. Melford Stevenson, for

the makers of the cansules, said that the order of events was

that on February I the girl bought a bottle of 25 from Mr. Cane. She was given seven tablets by Dr. Wilson. The next

fact was that on February 20 she bought a further bottle of 25. The witness agreed that, assuming that a bottle which

had been found containing

eight capsules was the bottle she bought on February 20, the

contents suggested that she had some 17 capsules between

the 20th and the time of her

The Coroner, summing up.

package. The leaflet contain

# March 19 ON THIS DAY "To be administered only on medical prescription." In addition to that warning.



demand a slim figure," said the Coroner in this sad case,

Paddington Coroner's Court on Saturay on the body of Miss Vivian Bates Philcox, a young February 22 in a nursing home

When the inquest was opened on February 26, evi-dence was given that the girl had been treated by a doctr for increasing weight. She had been given steam baths, massage and radiant heat, and Dekrysil tablets. Medical evideath was due to the internal drowning from fluid in the traches and bronchi.

Mr. William Edward Cane.

the next witness, said that since 1915 he had been chief chemist at Crookes' Laboratories. He said the preparation was first made a year ago by Sir William Pope. The purpose of its administration was to increase metabolism with a view to securing what was called slimming. Mr. Ward produced packets of the capsules and

said: "The evidence leaves no doubt as to how Miss Philox came to her death. Modern feminine fashions demand a slim figure and many women attain that object and so gratify their vanity. But, in this case, it matter of vanity as that the little extra weight, she sought measures by which she could reduce. In the first instance, she was wise enough to seek medical advice. Had she folfinding the treatment was not having the desired effect, or liked, she apparently took matters into her own hands."

By Rachel Kelly, property correspondent

WHILE property prices throughout the South-East have slumped, people in two London boroughs have seen the value of their homes rise over the past year. The average price of a house in Wandsworth or in Hammersmith and Fulham increased by 2 per cent between December 1990 and December 1991, according to figures released by the London Re-

search Centre yesterday. People in Islington and Kensington have suffered the biggest losses. Prices in the former have dropped by 21 per cent and in the royal borough they are 17 per cent down. Other losers are people down. Other losers are people in Lewisham (15 per cent) Sution (12), Havering (11) and Croydon, Waltham For-est, and Newham, where val-ues have dropped by 10 per cent. Barnet and Merton emerge unscathed with no change over the year. The increase in Wands-

HOUSE PRICES

	Average price (£)	Annual ch'ge (%)
Barking and		• • •
Dagenham	<i>57</i> ,900	- 4
Enmet	100,400	0
Buxley	73,400	-6
Brent	B2,400	-6
Bromiey	97,400	-6
Camden	111,800	100
Croydon	71,300	-10
Ealing	89,600	-6
Enfield	R2_400	-6 -7
Greatwich	79,000	-7
Hackney	79,700	-6
Hammorumith		
and Fulliam	114,900	1.2
Haringey	88,400	-8
Harrow	96.800	-3 -11
Havering	75.500	-11
Hillingdon	53,900	-5
Hounslow	96,600	-2
Islington	105,700	-21
Kensington		_
and Cheises	163,900	-17
Kingston	97,000	-3
Lambeth	78.800	-7
Lewisham	69,300	-15
Merton	93,300	0
Newham	56,100	-10
Redb :		
lichmond	120,500	-6
<b>3outhwark</b>	<u>87</u> ,000	+1
Sutton	77,500	-12
Tower Hamlets	89,200 84.700	-0
Walthum Forest	64,700	-10
Wandsworth	98,600	+2
Westminster	122,000	-7
Paulent Lande	100 000	145
Central London	122,900	-10

worth is easy to explain. "It's because of there was no poll tax last year and minimal poll tax the year before that," Lorna Vestey, a partner at Knight Frank & Rutley, says. She puts the rise in Hammersmith down to the predominance of first-time buyers. "In a boom, people go for 'im-proving' areas, but in a dismal market they go for safety in an area which is already established as a safe place in investment terms."

Ms Vestey says the big fall in Kensington and Islington reflects an equally large rise during the boom when both areas were hyped to the hilt. Now the froth has gone out of the market, prices have col-lapsed that much more. The boroughs on the frin-

ges of London that have experienced sharp falls reflect changing patterns among first-time buyers, Howard Benjamin, a director from the Fulham estate agency Wel-lington's, says. "People who wanted to be in London and who couldn't afford central London prices moved during the boom to outer London where they got much more for their money. Prices were over-inflated as a result." Now, first-time buyers are more cautious about volatile prices in such boroughs and are going for a more secure in-

The London Research Centre is an independent body, which was set up by the boroughs after the abolition of the Greater London Council. Its statistics are based on mortgage approvals by the Halifax building society.

In its figures for the country as a whole, the Halifax records an average drop of 7 per cent in prices in London and a fall of 7.5 per cent in the rest of the South-East. Prices are beginning to rise elsewhere, with Northern Ireland showing a 10.8 per cent increase. The society's survey also noted a 3.5 per cent increase in the North, a 1.5 per cent improvement in the North-West and a 0.6 per cent rise in the Midlands. Gary Marsh, head of re-

search at the Halifax, said the picture of the market as a whole was rosier and even areas where prices were still failing were experiencing smaller drops than in 1989.

# Where short and sassy meets slinky silk



Lindka Cierach, the designer who established her name when she was chosen to create the Duchess of York's wedding dress five years ago, paraded her latest line at the Royal Society of British Sculptors in London yesterday (Liz Smith,

fashion editor, writes). Such is her popularity with London's high-pro-file fashion followers, including the Duchess of Westminster and Queen Anne-Marie of Greece, that four shows had to be held to fit them all in. As well as printed silk

and cotton faconne short-skirted suits in sizzling colours, she offers a graceful version of the new long lengths with ballerina skirts slit into six fluttering panels. She also mixes stretchy Lycra and cotton in a jazzy abstract print for cropped

tops that bare the midriff and are worn with a short, flirty skirt. Known for her finely detailed evening dresses, she closed the show with leaf-embroidered and beaded

dresses and slinky columns of silk

# Party leaders trade insults over manifestos

Continued from page 1 fire and the flint." Mr Major

and his close colleagues be-lieve that John Smith's shadow budget will produce a. sharply adverse reaction when middle-class voters become fully aware of Labour's tax proposals. They think Labour has made a tactical blunder by choosing to re-move the £22,000 ceiling on National Insurance contribu-

Continued from page 1

Robert Maxwell, as advising

the duchess: "Don't move out

of the palace and don't take

Newspapers sought to touch base with Steve Wyatt,

a Texan and heir to an oil

fortune with whose name that

of the duchess has been asso-ciated, and falled. They had

the crown off your head."

tions and to put up the top tax rate to 50p in the pound. The Tories are planning a re-newed attack on the shadow chancellor's proposals. Mr Major said yesterday

that the Conservatives would go on cutting taxes. "We want to see a cascade of wealth from one generation to an-other. I believe in low taxes, not just because they ignite enterprise - the spark of eco-

to make do with people who claimed to know him, and

they did not appear to know anything at all. Not that it

stopped them saying that any association between Mr Wy-att and the duchess had been

Back in Britain, the rest of

the royal family went about its business. The Queen at-

innocent, and had cessed.

nomic growth — but because they put power and choice where it belongs — in your hands," he said.

Conservative strategists are expecting the Liberal Democrat vote to collapse in the last ten days of the campaign as better-off potential Ashdown supporters decide that the party has little chance and drift back to the Tories. The Liberal Democrats be-

tended a service in the church

of St Lawrence Jewry in the City to mark the 75th anni-

versary of King George's Fund for Sailors. The Prin-cess Royal spent five hours visiting the Nato operational

headquarters at Northwood, Middlesex, and the Princess

of Wales toured a Barnardo's

children's centre in southeast

early campaign polls. In past elections they have tended to to be squeezed in the early stages by the main parties, but they are now holding support at 16-18 per cent.

prosper in targeted seats and they are pleased that their vote has held up well in the

Mr Ashdown claimed yesterday that his party was "a week ahead" of the others in Press pack goes on the trail of royal rumour

London, Meanwhile, the en-

a week with two days of training and job-seeking.

The party manifesto also says that Labour would maintire episode was causing something of a headache at the headquarters of the main political parties. They are afraid that, if any formal announcement is made about the Yorks, attendance at their election press conferences on that day will be disappoint-ingly thin.

campaigning terms with more election literature dis-

tributed and more door

knockers rapped.

Labour's manifesto was condemned by Chris Patten. the Conservative party chairman, as a " milistone manifesto". It pledges enhanced capital allowances to encourage companies to bring forward investment in new plant, phased release of receipts from the sale of council houses to allow new house-building, and a programme for the unemployed which combines work on three days

tain the pound's value within the European exchange-rate mechanism and stop excessive price rises in water, electricity, telephones, transport and on health service prescriptions.

# De Klerk secures reforms landslide

Continued from page 1 portion of civil servants, sec. urity personnel and blue-collar workers, had been expected to fall to the Conservatives, but it voted 57 per cent for the government. The smallest region of George in the eastern Cape dealt a personal blow to former president, P.W. Botha, a local resident, who had campaigned for a "no" vote. It returned a 65 per cent "yes.

The only region which reected reform was Pietersburg in the northern Transvaal, a rural right-wing stronghold where Dr Treurnicht has his parliamentary constituency. Even there, to the Conservative leader's dismay, 43 per cent of the electorate support-

In his brief speech and at a subsequent press conference, Mr de Klerk appealed to the black majority and the defeated right wing to join him in building a new South Africa

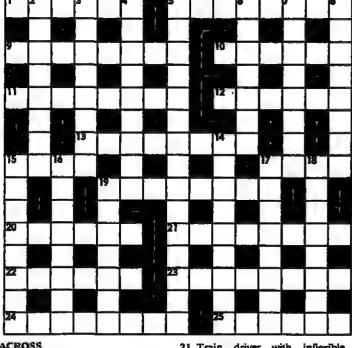
based on peace and justice.
"It is up to us, the 90 or 95
per cent of the nation from all walks of life, to join hands and stand firm against radi-calism, to reach out and built a new future for all our people. I say let us use this magnificent result as an impetus for what we have to do." Switching to Afrikaans, he

said: "Those who voted 'no' must accept this vote as a clear expression that this process is irreversible. We cannot return to the old days, and a policy which failed over 40 years." Mr de Klerk said the result would be a boost for Codesa, but he could not commit himself to a timetable commit nimeet to a innetable for installing a multiracial government, which required further discussions. He did not fear a violent right-wing backlash, saying he did not believe voters would allow

small handful of radicals. Dr Treurnicht, sulking in his political bunker in Pre-toria, was in no mood for reconciliation last night. The hysterical claims of the possibility of sanctions, or a bloodbath, and the ghost of unemployment were clearly just too much for many voters. The 'yes' vote will now have to pay its bill. They have voted for power sharing. They will now find out what it means to lose the power to protect your own freedom.

De Kierk landslide, page 18 After the vote, page 20 Leading article, page 2 Market delight, page 27

# THE TIMES CROSSWORD NO 18,870



#### ACROSS

- I Detectives about to hold one back from biting? (6)
- 5 Money one lost after a couple of drinks in card game (3,5)
- 9 Wood from this tree causes a fire in chimney (8) 10 The dash shown by a shop-keeper? (6)
- 11 Forces official notice to gunners to proceed south (8)
  12 Woman embraced by little one -
- 13 Man on parade swaggered (8) 15 Insect turning to bite (4)
- 17 Tree found in Crete, akin to
- 19 Tall fellow giving a lead to 20 A fool likely to end up in the soup

Solution to Puzzle No 18.869

# WARDROBE SWATCH A E H A J I R A RECTO BROADLOOM REAPER CHEMIST

- 21 Train driv charges (8)
- 22 A tenor out of control (6) 23 One digging into meal served on this? (8)
- 24 Protest by student is hard to knock down (8) 25 Bargains in entertainments (6)
- DOWN 2 Sandhurst entrant in line for position of authority (8) 3 In North America he may dis-
- pense with scruples (8) Gathering of a hundred properly directed (9)
- 5 Plucky resistance securing Eng-lish striker's comprehensive victory (4,3,3,5) 6 A revolutionary captured by another did a stretch (7)
- 8 Why. say "Listener" is on record as an annual publication (8) 14 Soothing girl in medical depart-
- ment (9) 15 Wins support when challenged
- 16 Flying post necessarily folded (8) 17 Grasping attribute of creature 'e can't let out (8) 18 Fellow gets fee to keep up bill
- 19 Threatening disturbance to be-fall University (7)

Concise crossword, page 19 Life & Times section

# By Philip Howard STROKE OF NINIL

a. A bell-ringer's peal b. A had drive at last hole c. Unheard by condemace PORTMANTOLOGISM a. Mania for luggage
 b. Speech in several l
 c. A bleaded word CHOPIN

a. An exhibitionist pl

b. The upper chopsis

c. A ceramic cup

RYOTWAR n. Farmers' tax b. Undeclared civil war

Answers on page 22

AA HOADWATCH For the latest AA traffic and roadworks information, 24 hours a day, dial 0836 401 followed by the appropriate code

London & SE C London (within N & S Cros ) M-ways/roads M4-M1 M-ways/roads M1-Dartford T M-ways/roads Dartford T-M23 M-ways/roads M23-M4 731 732 733 734 735 736 M25 London Orbital only

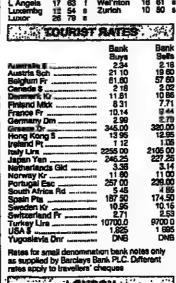
Weles . Midlands East Anglia. North-west England North-east England

737 738 739 740 741 742 743 744 745 AA Roadwatch is charged at 36p per minute (cheap rate) and 46p per minute at all other times.



#### England, Wales and Scotland will start mostly dry, perhaps i little sunsnine in eastern darts of El rain will spread into western parts during the morning and to most other places by evening. Rain will be heavy in the North-West but light and patchy in the South. Northern Ireland will be mostly cloudy with rain at times. Outlook: changeable with rain or showers, becoming colder.





LONDON

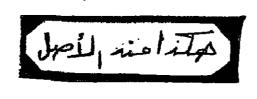
# 8 46 rain 12 54 rain 10 50 rain 12 54 rinname 13 65 cloudy 11 62 shower 13 65 cloudy 11 62 sh rain 11 82 fain 11 85 cloudy 12 54 rain 13 55 cloudy 13 54 rain 14 57 cloudy 11 52 cloudy

702 703 704 705 706 707 708 709 710 Norfolk, Suffolk, Cambs.
West Mid & Str Glarn & Gwent...
Shrops, Hereids & Worcs......
Central Midlands......
East Midlands East Midlands
Lincs & Humberside
Dyfed & Powys
Gwynedd & Ciwyd
N W England
W & S Yorks & Dales
N E England
Cumbris & Lake District
S W Scotland
W Central Scotland
Edin S Fite/Lothlan & Borders 714 715 716 721 722 723 Grampian & E Highlands. N W Scotland ..... Calthness,Orkney & Shetland..... Weathercall is charged at 36p per minute (cheap rate) and 48p per minute

HIGHEST & LOWEST Yesterday: Highest day temp: Northolt, west London, 15C (59F) Lowest day musc. Wick, Hightand, 6C (43F) Highest rainfalt: Tiree, Inner Hebridee, 1.09tn, Highest



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Midland  SDAY Was

THURSDAY MARCH 19 1992

BUSINESS EDITOR JOHN BELL



**CO-OP SAYS YES** 



One of the last big British boycotts against South Africa, by the Co-operative Wholesale Society, was withdrawn after the yes vote. Reaction to reform

#### CLOWES ORDER

Peter Clowes, serving a prison sentence for fraud, and his wife, Pamela, have been ordered by the High Court to pay damages Page 27

GAME OVER



Tiny Rowland has been told by the London Stock Exchange that Lonrho can no longer play Footsie Page 28

#### POR FAVOR

Cadbury Schweppes is seeking £145 million from shareholders to buy Mexico's largest mineral ater company Page 27

ACCOUNTANCY



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9

7474 =

MOCH.

KPMG Peat Marwick is to lay off 390 accountants. In Accountancy Times, Robert Bruce looks at the parliamentary reports on the profession Page 33

#### THE POUND

**US** dollar 1.7290 (-0.0050) German mark 2.8541 (-0.0079) Exchange index 89.9 (-0.3)

Bank of England official close (4pm)

#### STOCK MARKET

FT 30 share 1925.8 (-15.0) FT-SE 100 2464.7 (-26.5) New York Dow Jones 3255.14 (-0.90)\* Tokyo Nikkei Avge 19764.31 (-153.32)

# INTEREST RATES

London: Bank Base 1012% 3-month Interbank 1013+1053% 3-month elicible bills 1013+10535 US: Prime Rate 612% Federal Funds 3156 Federal Funds 3156 3-month Treasury Bills 4 05-4,03%\* 30-year bonds 59-99\*\*\*\*\*

#### CURRENCIES

#### GOLD

London Fixing: AM \$340.00 pm \$340.30 close \$340.30-340.80 (\$196.70-197.20 ) New York: Comes \$340 25-340 75\*

NORTH SEA OIL Brent (Apr.) .. \$17.70 bbl (\$17.75)

RETAIL PRICES

RPI: 135 6 January (1987=100) Denotes midday trading price

2X

Labour poll lead depresses sterling

# City scepticism greets growth in retail sales

By Colin Narbrough, economics correspondent

A FURTHER rise in retail sales was hailed as a sign of returning consumer confidence by the government, keen to banish the gloom from Tuesday's data that showed rapidly deteriorating public finances and continued

The City, however, was ceptical of yesterday's official data, showing a seasonally adjusted 0.4 per cent rise in volume sales in February. Despite the stronger than ex-pected figures, economists still believe that the sales trend remains flat, reflecting

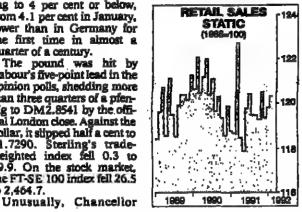
continued consumer caution. Today's labour market figires, expected to show a rise of between 35,000 and 40,000 in the number of unemployed last month, are likely to heighten concern about the elusive recovery. Industrial output figures for January, published on Tuesday, showed a 1.3 per cent fail in production. Inflation figures for February, out tomor-row, should provide better news. They are forecast to show annual inflation slowing to 4 per cent or below, from 4.1 per cent in January, lower than in Germany for the first time in almost a

quarter of a century. The pound was hit by Labour's five-point lead in the opinion polls, shedding more than three quarters of a piennig to DM2.8541 by the offi-cial London close. Against the dollar, it slipped half a cent to \$1.7290. Sterling's trade-weighted index fell 0.3 to 89.9. On the stock market the FT-SE 100 index fell 26.5

Helmut Kohl will attend to-day's session of the Bundesbank's policy-setting council, but no change in lending rates is expected. However, speculation that the Bank of Japan is about to cut its official discount rate intensified in Tokyo.

The provisional February rise in Britain's retail sales built on a 0.3 per cent advance in January, which had been revised down from a 0.4 per cent gain. Year-on-year, volume sales were up 1.5 per cent in February. But the broader picture drawn from the latest three months showed a 0.1 per cent in-crease, as retail sales had dropped 0.9 per cent in December. Compared with the equivalent three months a ar earlier, there was a fall of

0.6 per cent. The British Retail Consortium, which speaks for more than 90 per cent of the industry, was encouraged by a 6 per cent growth in the value of retail sales in February, the fourth consecutive month of rising year-on-year volume growth. But it said the im-



widespread price cutting and that the figures were flattered by poor sales in February last year, when shopping was restrained by heavy snow and the impact of the Gulf war. James May, the consortium's director general, said: "We expect several more hard months ahead before any significant upturn."
Michael Saunders, econo-

provement had only been achieved with the help of

mist at Salomon Brothers. said the retail sales "probably do not herald a sustained resurgence of consumer spending". He expects spending to be subdued in the coming months by weak growth in personal incomes and falling personal wealth. Although the January and February rises were the first consecutive monthly gains since mid-1991, retail sales had yet to break out of the tagnation that began in mid-

1988, Mr Saunders said. Food retailers saw volume sales fall 1.2 per cent in Feb-ruary, but mixed retail busies, which include the department stores, saw a 3.4 per cent jump. Non-food re-tail sales were up 0.7 per cent. In the latest three months, food retailers reported 0.2 per retailers suffered a 2.3 pe cent drop. Household goods

sales were up 3 per cent.
The Bundesbank's latest monthly report, out today, contains a warning that German taxes might have to rise again unless budgetary aus-terity is urgently adopted.

# Midland shares rise again on bid contest speculation

Persistent speculation that Lloyds, the strongest but smallest of the big four, had been planning a merger with Midland, sent its shares down a further 13p to 375p, making a drop of 5 per cent in two days; Lloyds made no comment. And in Hong Kong, HKSB shares fell by HK\$3 (22.5p) to HK\$42.25, as local shareholders feared that even an all-paper offer for Midland would lead to the market being flooded with shares. The City has generally welcomed the prospect of a

Michael Lever of Smith

New Court estimates that Midland's asset value may be about 319p per share, rather than the balance sheet figure capital group. He argues that this could rise rapidly as Midland profits recover from effects of the recession lift. He said: "Midland shareholders may share in faster have to be at a higher price . He also projects pre-tax prof its of about £600 million for

Midland and HSBC made



Out of a hole: George Russell (left) and Chris Beenham, finance director, after announcing results yesterday

# BAT makes its first £1bn

BY COLIN CAMPBELL

SIR PATRICK Sheehy, chairman of BAT Industries, says 1991 was a testing year for business worldwide, but there are signs that life will be better in 1992.

The tobacco and financial services group recorded pre-tax profits of £1.05 billion in the year to December 31, up from £945 million in 1990, and fulfilled its promise to make dividend increases substantially ahead of the rate of inflation.

BAT's final dividend of 11.2p a share makes a total 33.6p (31.1p) a share payment for 1991, an increase of

per cent. From now on, BAT will revert to an interim and final dividend payment schedule, rather than make three separate dividend declarations, Sir Patrick said.

Trading profits from tobacco exceeded £1 billion for the first time; they were 14 per cent higher at £1.075 billion. Cigarette volumes were 3 per cent higher, sales of international brands were buoyant, and BAT's share of the world market rose to 10.5 per cent.

Trading losses in financial services were £22 million, against a 1990 profit of £145 million — a setback largely

Trade Indemnity

has its worst year

BY MATTHEW BOND

attributed to Eagle Star. Profit from life businesses rose to E254 million (£234 million). Farmers, the American insurance group, had a strong

Sir Patrick believes Eagle Star has passed its nadir. Exposure to unprofitable business has been reduced, and "the business is becom-

ing leaner".
He added: "Eagle Star's business will be ready to move forward when the UK econo my recovers." Sir Patrick said that there had been some improvement in the second half of 1991.

Eagle Star reported a £213 million underwriting loss on domestic mortgage insurance
— which reflected the record number of repossessed prop-erties — and an overall under-writing loss of £576.6 million (£274.5 million loss). Sir Patrick believes that

Labour's tax proposals, if the party won the election, would worsen many people's mort-BAT still harbours the am-

bition to expand its tobacco operations throughout Europe and says a joint venture in the Ukraine is under negotiation. The group would welcome tobacco opportunities in Russia, a market with potential for sales of 400 bil-lion cigarettes.

Comment, page 29

losses by falling 13p to 30p. · Tempus, page 28

and Royal Insurance, will re-

ceive no dividend for 1991,

compared with an uncovered payment of 1.9p in 1990. The shares reacted to the

blocks the drain

By MARTIN WALLER

Marley

A RAY of light for the embattled building industry has been spotted by Marley, whose interests span building materials and automotive components. "We're pleased that we have managed to start moving out of this hole which we've been in for the past two years," George Russell, the chairman, said.

Falling sales were offset by cost savings, leaving pre-tax profits at £25 million for the vear to end-December, up from £14.3 million in 1990, which included a £7.7 million exceptional loss from restruc-

Marley pleased the market by holding the dividend, a final of 4.25p making a total of 6.35p. The shares advanced 3p to 122p.

Mr Russell said the divident

dend, although not matched by attributable profits, was almost entirely covered change gain last year had been credited to reserves.

Marley reduced gearing from 50 per cent to 41 per cent during the year. Mr Russell said: "Too many people are going to come out of this recession having held on for grim death but without the cash to grow."

Tempus, page 28

# By Graham Searjeant, financial editor

SHARES in Midland Bank rose a further 11p to 340p, making a rise of 34 per cent since HSBC, the Hongkong and Shanghai banking group, announced it was preparing an agreed bid, as stock market analysts concluded that Midland's recovery potential might justify a higher price and pondered a possible bidding contest.

merger as a long-term strate-

gy for HSBC and Midland. Analysts are, however, look-ing for a strong, continuing recovery at Midland and are anxious that its board should not agree hastily to a deal that might undervalue, its

of 299p, after adjusting for falling property values, tax losses and the likely value of its stake in 3i, the venture 1991's £36 million to perhaps £650 million in 1994 as the

growth in the long run as part of a merged group, but it is a question of price."
Julian Robins of BZW argued that the battleground in

a bid for Midland would be Midland in 1994. He said: "People are concentrating on the strategic benefit to HSBC of a big move into Europe but this could also be a very good commercial deal for them."

a joint statement about the merger but the initiative is thought to have come from HSBC, which already owns 15 per cent. In Hong Kong, bank analysts are already speculating that as the centre of gravity of HSBC moves to London, where the group already has its legal base, Chinese government sharebolders might eventually be brought into Hongkong and Shanghai Banking Corporation in Hong Kong, following similar moves by other big companies prior to 1997.

Comment, page 29

#### TRADE Indemnity, the cred- which include mortgage insion of £25.5 million. 1991 as the worst year in its TI's shareholders, which include Guardian Royal Exchange, Commercial Union

74-year history. Pre-tax losses totalled £46.6 million, exceeding the previous record loss of £28.8 million reported in 1990. The company paid out £163 million in claims, almost 90 per cent up on 1990.
Peter Dugdale, chairman, is cautiously confident that

the company might have the worst behind it. He said there were signs supporting Trade Indemnity's forecast last August that business failures no-tified would level off. The number of failures this year should be close to that of last

The company has raised its premium rates by 40 per cent and appointed Victor Jacob as chief executive. Richard Duggan departed from the post after the group's failure to buy ISG, the short-term credit arm of the Export Credits Guarantee Depart-

In 1991, business failures reported by TI's customers jumped by 60 per cent to 8,824. Under the group's three year accounting policy, however, most of yesterday's losses relate to 1989 and 1990. Underwriting losses totalled £50.6 million. The group's traditional and continuing business required £25.1 million of provisions and discontinued businesses,

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# Charging banks lose card vote end of the year — an increase of more than 20 per cent. Existing holders also began

MONEY EDITOR

ANNUAL charges caused 3 million people to cut up their credit cards last year, according to a report from Datamonitor. Lloyds Bank, first to impose a levy in 1990, lost most customers when it introduced the £12 charge.

Barciays followed with an ES charge: Midland set its charge at £10 and is now to increase it to £12 while National Westminster started last autumn at El2. Most of those who cancelled their credit cards had been in the habit of paying

credit they received for up to 56 days. In 1990, the number of people paying off in full was 59 per cent. This increased to 62 per cent in the first half of

off their bills in full each

month and therefore paid

nothing for the interest-free

cent in the second half. Cred-Co-operative Bank have benit card issuers were happy to lose such customers because each of their transactions

produced costs in administrative and lending terms which were not covered by the merchant fees paid by retailers on credit card business. (This fell to an average of 1.65 per cent while the card issuers competed to sign up retailers but is now

lion on the year. Some customers turned to

efited from the migration of customers, the report concludes. Even allowing for the customers who moved to issucrs of "free" credit cards, the number of Access. MasterCard and Visa credit cards in circulation at the end of 1991 was 27.4 million, down more than 1.5 mil-

debit cards during the year. Switch and Visa Delta totalled 23 million cards by the

The number of store cards in issue remained steady at about 12 million. The majority of these are now operated by independent finance Apart from closer attention being paid to the cost of credit offered by cards, there

using them more often. The

number of transactions and

value of expenditure on debit

cards grew by more than 90

per cent in the year.

is also evidence that cardholders, worried about the threat of unemployment, are making efforts to pay off their credit card bills. The number of claims on credit insurance policies from people who have lost their jobs has also increased dramatically. These policies will meet the monthly payment of a credit card while a person

increasing again.) Other credit card issuers last year and fell to 45 per such as TSB, Girobank and

# **UK** rejects Brussels tax ideas

FROM TOM WALKER IN BRUSSELS

AN INITIAL step taken by the European Commission towards harmonising corporate taxation in the EC was rejected by Britain yesterday as an encroachment on sovereignty — and even Christiane Scrivener, the tax commissioner, seemed embarrassed by the proposals.

She walked out of a press conference as Onno Ruding. former Dutch finance minister charged with producing a working paper on tax harmonisation, spoke.

His proposals were dismissed by one British official as "nothing more than a series of pipe dreams". Mr Ruding, who has worked with a team of tax academics for two years on corporate tax harmonisation, suggested that there should be a minimum rate of corporate tax in the EC and that Brussels should be able to determine a member state's taxable pop-

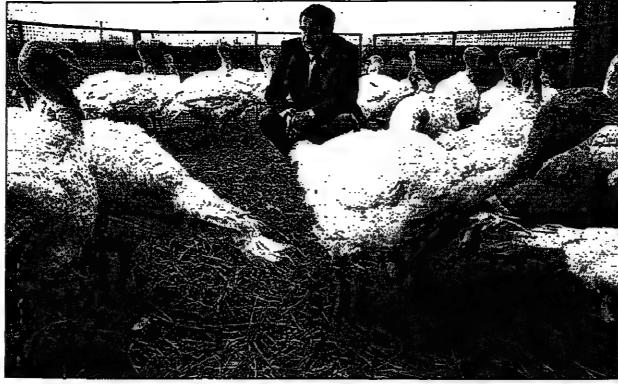
Tax experts immediately -pointed out that imposing a uniform, but heavy, tax burden on companies throughout the EC would automatically make third country companies think twice about

investing in Europe, and would encourage EC companies to move outside the Community.

Although Britain's present 33 per cent level of corporate tax falls within Mr Ruding's guideline of a 30 per cent to 40 per cent band, the government would not be allowed to set a rate below 30 per cent.

Recause finance directives proposed by the European Commission need unanimous approval to be passed into EC law by the Council of Ministers, it is unlikely that much of Mr Ruding's work will ever be adopted. "It's as if the lunatics had taken over the asylum," said one diplomatic source. These academics have designed a system they like, taking no account of the realities.

Mr Ruding even admitted that the working group had not considered the competi-tive effect of the proposals for the EC as a whole in relation to third countries. British sources said the only acceptable way forward on harmon-ising EC corporate taxes is to allow market forces to naturally weld the disparate sys-



Fowl play: Bernard Matthews says lowest-ever poultry prices hit him hard, but new products are ready

# Cheap birds peck at Matthews result

By GILLIAN BOWDITCH

THE lowest-ever poultry prices in real terms affected profits at Bernard Matthews, the meat group based in Norfolk, last year. After a record year in 1990, pre-tax profits in 1991 fell from £15.5 million to £13.2 mil-

Bernard Matthews, the group's chairman, said he was pleased with the results under the circumstances, but added that it was too early to

much of an upturn this year. The recession is also hurting the business, with the consumer trading down from high margin to lower margin

products.
"As far as the recession is concerned, we do not see any light at the end of the tun-" Mr Matthews said. Turnover fell from £150 nillion to £148 million and the final dividend has been held at 2.5p, making 4.5p for the year, the same as last from 12.4p to 10.6p. The number of turkeys sold last Christmas fell slightly as

competition from other meats and from chickens sold at very low prices in-creased. Prices of chickens proved somewhat in the first three months of this year as the number of imported French fowls has declined.

Prices are expected to stabilise further following the acquisition of Unigate's poultry business by Hillsdown Holdings, Brit-ain's largest supplier of poul-

try products.

Mr Matthews said that last year, for the first time, no new products were launched, but he added that the group has several ready for launch this year.

profitable, Mr Matthews Bernard Matthews shares

were unchanged at 71p.

The group's fish products

# BUSINESS ROUNDUP

# Diversification helps Steel Burrill Jones

s der proc

HIGHER profits have enabled Steel Burrill Jones, the insurance and reinsurance broker, to raise its dividend despite the contraction in London's insurance market. Tony Keys, the finance director, says that while life is difficult for its reinsurance broking activities, the group's recent diversification has helped pre-tax profits grow 11.7 per cent to £10.5 million in the year to end-December. Brokerage income rose 22.6 per cent to E41 million.

With 45 per cent of group income in dollars, the figures were bolstered by an exchange gain of about £500,000. Investment income grew 6.1 per cent to £6.83 million, but the contribution from associates fell to £115,000, against £572,000 last time. The final dividend is raised from 8.25p to 9p. giving shareholders a total of 13.25p for the year, against 12.25p previously. Earnings rise from 19.17p a

# Rentokil lifts earnings

property care group, the environmental services and property care group, increased its earnings by 27.6 per cent in 1991 from 12.22p a share to 15.59p. Pre-tax profits increased from £74.66 million to £94.6 million. There was an extraordinary charge of £3.9 million against the cost of completing environmental works in Virginia. Year-end net cash was £27.2 million. A final dividend of 2.9p a share (2.24p) increases the total from 2.3p to 4.23p. The share (2.24p) increases the total from 3.3p to 4.23p. The shares rose 7p to 392p.

Tempus, page 28

# Clyde urges patience

CLYDE Petroleum, whose shares have slumped from 146p to 48p in one year, will ask shareholders to consider forgoing future dividends to help fund its exploration programme. The independent oil and gas company is investing in Malaysia, Burma and Vietnam. A final payment of 0.75p a share makes a total of 1.25p a share for 1991, unchanged on 1990. Net income fell from £10.49 million to £6.54 million after the payment of £8.39 million in interest charges. Earnings fell from 2.9p a share to 2p.

# Bowthorpe warning

BOWTHORPE Holdings, which suffered an 11.4 per cent decline in profits in 1991, gave warning that any recovery this year would be modest and would come late in the second half. The electrical and electronic components company reported pre-tax profits down from £45.52 million to £40.32 million. Earnings fell from 16.01p a share to 14.04p but the final dividend is lifted from 4.13p a share to 4.34p, making 6.04p for the year (5.75p). Operating profits fell from £42.69 million to £38.53 million.

#### **Bristol & West rises**

BRISTOL & West Building Society increased its pre-tax profit by 11 per cent to £67.4 million despite increasing its total loss provisions from £6 million to £51 million during 1991. The society said the merger with the Cheshunt Building Society contributed to the level of mortgage arrears and repossessions. Retail savings increased 13i per cent to £436 million and lending rose 11 per cent to £1.3 billion. The society has assets of £7 billion and more than one million mortgage and investment accounts.

# Hadleigh restates loss

ACCOUNTING errors have forced Hadleigh Industries, the automotive and engineering group, to restate interim figures announced for the six months to end-September and admit losses before tax of £535,000, against a £283,000 deficit already reported. The company said the further losses arose from incorrect allocation of spending and the writing-off of costs that were erroneously capitalised. David Maddison, the finance director, has resigned. On the USM, Hadleigh shares were unchanged at 54p.

# Director leaves C&W

PETER van Cuylenburg, who played a leading part in the development of Mercury and is director of group interests in Organisation for Economic Co-operation and Development the end of March to join NeXT Computer Inc. Lord Young, C&W's chairman, said Mr Cuylenburg had assisted greatly in developing C&W's strategy, but had been offered a position as president and chief operating officer of NeXT. C&W results for the year to end-March are due in June.

# Costs of closure stagger ASH

AUTOMATED Security the loss prevention business (Holdings) is making extraor- (EA million) and provisions dinary provisions of £15.2 million for 1991, virtually wiping out attributable profits for the year.

Provisions include costs of 15.9 million related to the closure of the ill-fated major systems business after just 18

The security and loss prevention group, which suffered a 20 per cent slump in profits at the pre-tax level, is reducing the final dividend from Ip a share to 2.83p, leaving an unchanged total of 4.9p.
 After dividend costs, the

company is left with an overall deficit totalling £8.12 million.

Pre-tax profits in the year to end-November fell from E33.2 million to £23.2 million, struck after an exceptional charge of £3.5 million against redundancy and rationalisation, together with adjustments to long-term contracts. Earnings fell from 23.3p a share to 11.4p.

The two core businesses showed resilience in the recession, with security systems earning £35.1 million, compared with £37.2 million, and loss prevention contributing £12 million, up from £10.6

But the picture was clouded by losses of £2.6 million at MSS, the major systems subsidiary that earned profits of £800,000 in the previous 12 months through security packages for projects such as Canary Wharf.

Extraordinary charges in-cluded closure costs at MSS. aborted project costs related to the proposed flotation of against investments (£5.3 million).

Mouse chan

Tom Buffett, chairman and chief executive, raid the mainprospects in core businesses. "The loss in MSS was a one-off, which will not be repeated.

We have cleared the decks and must go forward from here. If we saw this as a decline in the main business we may have thought again about the dividend."

Loss prevention would continue as an integral part of the business, Mr Buffett said. ASH shares fell from 133p to 108p.

MAYER AKTENGESELISCHAFT The Annual General Meeting of over Althengesellschaft will be held on 29th April, 1992 in Cologne Pay-ment of a Dividend of 25% for the year 1791 will be proposed

Capies of the Company's Annual Report for 1991 in English will be avail-

Hamilaras Bank Limited Hill Somuel Bonk Limited S.G. Wordung & Co Util

United Kingdom Shareholders who wish to oftend and vote at the Armuol General Meeting should by 21st April, 1992, Inform S.G. Worburg 8 Co. Ltd., Paying Agency, 2 Firsbury Avenue, London EC2M 2PA who will make the necessary arrangement on their behalf.

Under Section 125 of the German Companies Act, the Board of Manogement is only obliged to provide information on proposals and nominotions that may be made by shareholders if the parties concerned prove their standing as shareholders in good

19th Moren, 1992

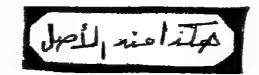
Revenue growth 8% in a recovery year. Earnings per share up 21%.

PRELIMINARY RESULTS £1 = \$1.77 for 1991 (\$1.79 for 1990)	Year 19 <del>9</del> 0	Chang		
REVENUE* (continuing operations)	£18,170m	£19,569m	+8%	
PRE-TAX PROFIT	£945m	£1,050m	÷11%	
EARNINGS PER SHARE	23.0p	27.9p	÷21%	
DIVIDENDS PER SHARE	31.1p	33.6p	+8%	

- Including exchanges managed by Farmers
- Tobacco trading profit, up 14 per cent to £1,075 million, comfortably breaks £1 billion barrier for the first time.
- Cigarette volumes increased by 3 per cent with buoyant sales of international brands. Exports up 24 per cent.
- Financial services £232 million trading profit from continuing operations, despite losses suffered by Eagle Star's general business.
- Good performances from Farmers, Allied Dunbar and Eagle Star Life.
- Recommended final dividend of 11.2p. Total for the year 33.6p, up 8 per cent, demonstrates the Board's continuing commitment to dividend increases substantially in excess of the rate of inflation.



Full financial statements for the year ended 31:12:90 have been delivered, and for the year ended 31:12:91 will be delivered, to the Resistrar of Companies, both of which carry an unsuabled audit report The full results are being posted to shareholders and copies are available from the Company Secretary, B.A.T Industries g.l.c., Windsor House, 50 Victoria Street, London SWIH ONL.



# on helps

patience

Varning

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MNOUP

# Cadbury buys top Mexican mineral water producer

BY GILLIAN BOWDITCH

brands, £60 million for net

assets and £100 million for

goodwill, which will be writ-

the purchase price through a placing of 34.4 million shares

at 425p. The issue has been

fully underwritten and the

brokers to the issue are Hoare

Govett. Cadbury's shares fell 10p to 433p in the market.

im dividend on either

ordinary (0.5p) or preference

Mr Rock said contact with

the fraud office had been

limited to just two telephone calls since the enquiry into 1990's bostile bid for Mid-

summer Leisure became pub-

The group has reached agreement in principle with

of further borrowing facilities

for the period to April next

no sign of improvement. The shares fell 1p to 3p.

to be taken as an extraordi-

nary item. Mosaic is also like-

ly to show a "modest"

exceptional charge, relating to cost-cutting of existing

Mosaic stressed that other

divisions continue to be prof-

itable and are generally in a

strong position, although

some sectors are trading be-

low expectations. "We are not

going to be reporting a loss. We are in a better position

than most, although we think

that the market has over-

lic last week.

purchased debt-free.

**European Leisure** 

dives into the red

BY MARTIN WALLER

EUROPEAN Leisure, the lion profit: There is no inter-

**Mosaic Investments** 

issues profits warning

BY PHILIP PANGALOS

CADBURY Schweppes, the confectionery and drinks group, is paying £188 million for Mexico's biggest mineral water business. FEMSA Aguas Minerales. The British company is financing the deal by means of £145 million

Aguas Minerales is Mexico's leading bottler and distributor of mineral water, with a 68 per cent share of the Mexican market. It is owned by the fifth-largest private company in Mexico, which has recently moved into banking and is selling the mineral water company to raise mon-

discotheques and snooker

clubs group under investiga-

tion by the Serious Fraud.

Office, plummeted to a £56.4

million attributable loss in

the six months to end-Decem-

ber as a result of the "new

broom" policy of lan Rock,

the managing director.

About a fifth of the group is

up for sale and European,

owner of the Hippodrome

club in London, hopes to raise

£10-£12 million to cut bor-

rowings of £76 million. But

that aim has required excep-

tional write-offs of E34.6 mil-

lion to reflect probable losses,

while changes in accounting

European incurred a £45.8

million pre-tax loss (E4.4 mil-

SHARES in Mosaic Invest-

ments, the engineering to

marketing services mini-con-

glomerate, dived 86p to 120p

after the company issued a

Poor trading in January

and February, and "signifi-cantly" lower profits from the marketing division, will "ma-

sults for the year.

terially affect" the group's re-

A rationalisation pro-

gramme at the marketing ser-

vices division is in progress,

involving the closure of loss-

making units, with the costs

standards have taken another

£12.3 million from profits.

ey to finance its banking The new shares represent 4. per cent of the enlarged ordi-Cadbury is paying 26 times nary share capital of the company and the placing is not historic earnings for the conditional on completion of group. The price split is £25 million for Aguas Minerales'

The £42.9 million of cash which Cadbury is using to pay for the deal will take its gearing ratio from 39 per cent to 42 per cent. Dominic Cadbury, the group's chief executive, said the effect of the ten off. The business is being Cadbury is raising most of deal would be to dilute margins by about 1 h per cent in the next financial year.

The brands being put chased by Cadbury include Penafiel, the market leader in Mexico, Balseca, Etiqueta and Azul. Aguas Minerales has five bottling plants and 3,900 employees.

Mr. Cadbury said largescale closures and redundancies would not be necessary. The group aiready makes between £3 million and £4 million profits a year in Mexico through sales of Crush and Canada Dry, and Cadbury intends to integrate its distributions to distributions. bution facilities. Mexico is the second-larg-

est market for soft drinks in the world, with a population of 81 million growing at a rate of 2.1 per cent a year. Around 70 per cent of the population is under 30 years of age. The deal will give Cadbury a 5.7 per cent share of the Mexican soft drinks

its bankers for the provision Aguas Minerales sold 423 million litres of plain and flavoured mineral water last year and does not expect to be in breach of banking cove-nants in that period. Mr Rock year. Sales were around £73 million and profits £13

said the start of the second half had been stable, but con-Frank Swan, managing director of the Cadbury Schweppes beverages divi-sion, said the deal was part of the group's strategy to devel-op its global beverage busi-ness. He said the group had undertaken exhaustive tests sumer spending was showing on the quality of the water business it had acquired and he praised the Merican man-

agement. When saked whether there was potential to export the Mexican water, he said: "Exporting water from Mexico is almost an oxymoron. People tend to avoid the water in Mexico but there may be some possibilities of export-US which have large Mexican populations".

A small refillable bottle of Penaniel water in Mexico costs about 10p retail. Mr Swan said locals as well as tourists drink bottled water in Mexico because of the worder over drinking tap water.



A taste for acquisition: Dominic Cadbury, the group chief executive

# CE Heath aims to float its Australian subidiary

CE HEATH is to float its Australian subsidiary CE Heath International Holdings (HIH), on the Australian stock market in a move that will cut the insurance broking group's gearing to less than

30 per cent.

The Australian public is expected to be offered 22 million HIH shares at Aus\$1.5, raising Aus\$108 million (£47.4 million). None of the shares will come from Heath's existing 90 per cent holding. The group will issue stake in HIH to 44 per cent.

The move is part of its strategy of boosting broking activities and reducing its exposure to underwriting with its associated risk and requirement for capital.

Heath said repaying HIH debts and buying certain of its assets would cost some £13.5 million. The floration would knock £6.9 million off the parent company's pre-tax profits for the year to March 1993 — 64.8 million from lost HIH earnings and £2.1 mil-

lion in funding costs. The group expects to make an exceptional charge of £10.9 million in its accounts for the financial year ending this month, to cover losses on HIH's discontinued aviation insurance business.

HIH is a general insurer, concentrating on liability in-surance such as workers' compensation, public liability and professional indemnity, with subsidiaries in California, New Zealand and Hong Kong. HIH's management will retain some 18 per cent of the enlarged share capital but has the right to sell its shares to Heath if the float does not go ahead by the end of 1995. The offer is subject to approval of Heath shareholders.

Heath has promised not to sell any of its own shares for two years after the offer, but said it believed its stake represented "a substantial and

BY OUR CITY STAFF

marketable asset for the miums of Aus\$365.7 million group in the future". As part of the deal it will buy HIH's 5 per cent holding in Trade Indemnity Group for Aus\$16.8 million cash:

HIH made a pre-tax oper-ating profit of Aus\$24.6 million in 1991 on gross pre-

and at the end of last September had net assets of Aus\$39.7 million. The company is forecast to make a profit of Aus\$43.7 million in 1992. Full terms of the float will be released when the prospec-

The two companies said the referendum closed the chapter of racially exclusive politics and pointed the way tus is registered on April 3.

prepare for investment boom

By Jon Ashworth

**South Africans** 

a wave of foreign investment after Tuesday's referendum, in which white voters threw themselves resoundingly behind President FW de Klerk's

A "yes" vote from just under 70 per cent of the white electorate has given Mr de Klerk the mandate he needs to press on towards the goal of an interim government. His victory was welcomed in Lon-don and other world financial centres, which had been ready to reimpose sanctions in the event of a "no" vote.

John Taylor, mining analyst at James Capel, said the convincing victory would spur new investment. Even Scandinavian countries, once South Africa's most vitriolic opponents, are showing signs of interest in the country.

Norman Riddell, chief executive of Capital House, the investment management arm of the Royal Bank of Scot-land, said the firm would take a serious look at the South African market. He said, however, that the low level of liquidity on the Johannesburg stock exchange, where annual turnover is typically about 5 per cent of market capitalisation, gave cause for alarm. Capital House is one of several investment groups thinking of adding a South Africa recovery fund to its portfolio.

The African National Congress wants a ban on new investment in the republic until an interim government ls in place. However, British groups, such as Abbey Life, are already investing in South Africa, and institutional investors have eagerly partici-pated in the republic's bond ssues in international capital markets. Anglo American and De Beers jointly hailed the outcome of the referendum as "outstanding" and said the result was a "re-sounding vote in favour of rejoining the world commu-nity and competing in the international economy".

SOUTH Africa is primed for forward for "all South Africans to confront together the real problems facing the country: the lack of economic growth, poverty, crime, violence and unemployment".

> The South African Chamber of Business said: "The decisive outcome of the referendum will undoubtedly have a positive effect on the medium and long-term performance of the economy and should lead to any remaining trade and other sanctions being lifted soon." The onus was now on South Africa to create stability and growth that would promote investment and job creation.

> Markets in Johannesburg ended on a strong note as polling results filtered through. Trading in the financial rand, regarded as a barometer of foreign investor sentiment, resumed after a suspension of operations by most institutions for fear of volatility during region-by-re-gion announcements of the referendum results.

The South African budget was all but unnoticed in the suphoria surrounding the referendum result. Exports were expected to show a marginal increase. Lack of investment is seen as an important reason for the economic slow-down of the past three years.

The South African finance department said multinationals were increasingly aware of South Africa's attractions as a springboard for business in the region. The republic's economy is expected to grow by 1 per cent in 1992 after a three-year slowdown but living standards will fall.

The Co-operative Whole sale Society has decided to reestablish trading links with South Africa, which were broken off in October 1985. Up to 4,700 co-op stores in Brit-ain will be free to stock South African goods. Sir Dennis Landau, CWS chief executive, said he was convinced that sanctions had helped to bring about change in the

De Klerk's triumph, page 1 Apartheld ending, page 18 RW Johnson, page 20 Leading article, page 21

日に 中心 本体人を支援 日本の日本の日本の日本では日本では日本で

# reacted," the company said. Hayter ousts chairman

By OUR CITY STAFF

HAYTER Brockbank, the Lloyd's members' and managing agent, has removed John Hayter as chairman and appointed John Shipton, a past chairman of Bowring (UK), in his place. George Stevens, group

managing director, said the board had asked Mr Hayter to step down as chairman of the holding company and its managing agency subsidiar-ies, but he had declined. Mr Stevens said: "It was felt that the company re-

quired a cohesive and single minded approach in the boardroom to tackle problems and grasp the opportunities that lay ahead." A company spokesman

said it was felt that Mr Hayter was no longer in tune with the needs of Lloyd's. There is no scandal. The



Hayter: being replaced company has changed at a rapid speed. Mr Hayter was no longer in sync with the market." Mr Hayter was unavailable for comment.

In a separate development, a single High Court judge has been assigned to deal with the hundreds of cases now in the pipeline involving disputes over the Lloyd's insurance market

Mr Justice Evans, acting as administrator of the Commercial Court, announced sterday that Mr Justice Saville will hear all existing and future cases concerning the conduct or management of business at Lloyd's, except for one case - Ashmore v Lloyd's - which is already part-heard before another

It is hoped that the arrangements will ensure that the Lloyd's cases, including more than 700 writs issued recently by names, can be dealt with as economically and conveniently as possible. Solicitors acting in any litigation that might benefit from being included are asked to notify the clerk to the Commercial Court.

Hoechst

#### Invitation to the **Annual General Meeting**

Notice is hereby given that the Annual General Meeting will be held at 10 a. m., on Tuesday, 28th April 1992, at the Jahrhunderthalle Hoechst. Frankfurt am Main

#### Agenda

1. Presentation of the approved annual financial statements, the Group financial statements, and the combined management report of Hoechst Aktiengesellschaft and the Group for the financial year 1991, together with the report of the Supervisory Board

Allocation of the unappropriated retained earnings It is proposed to pay a dividend of DM 12.- per share of DM 50.- nominal value.

3. Ratification of the acts of the Board of Management

4. Ratification of the acts of the Supervisory Board

5. Approval of a profit-and-loss transfer agreement

6. Election of the statutory auditor for the financial

The full agenda, including the proposed resolutions, is contained in the Bundesanzeiger no. 55 of 19th March

Shareholders wishing to be present and to vote at the Meeting must comply with Article 14 of the Articles of Association and deposit their share certificates during usual business hours by Tuesday, 21st April 1992, at the latest until after the Meeting, at one of the depositories listed in the Bundesanzeiger no. 55 of 19th March 1992, or, in the United Kingdom, at the offices of

S. G. Warburg & Co. Ltd. 1 Finsbury Avenue London EC2M 2PA

> Hoechst Aktiengesellschaft Frankfurt am Main, March 1992

# Clowes must pay damages to DTI

PETER Clowes, serving a prison sentence for fraud, and his wife, Pamela, have been ordered by the High Court to pay damages to the trade department, which took over the claims of thousands of small investors who lost out in the collapse of the Barlow Clowes invest-

ment group. Clowes, serving a ten-year sentence for fraud, sat impassively between prison officers in court as Sir Donald Nicholls, the Vice-Chancellor, said it was "incontrovertible" that there had been a fundamental breach of the contract entered into by investors and there was "no defence" to the claim for dam-

Mrs Clowes, said to be jointly liable with her husband for the millions missing from Barlow Clowes and Partners,

The amount of damages to be awarded will be assessed later. The trade department claim is one of many against Clowes, aged 49, who cheated investors of an estimated £113 million by falsely promising to invest in government gilt-edged securities and spending the money on a yacht, executive jet, expensive cars and various business

Only £1.9 million of a £115 million investment fund was found to have been invested in government stock. The trade department paid out £150 million incompensation to investors after its attempts to regulate Barlow Clowes were strongly criticised by the Parliamentary

In yesterday's case, the department asked the court to grant summary judgment in the sum of £19.8 million, representing the losses suffered by investors in Barlow Clowes and Partners before the management of its funds was taken over by Barlow Clowes Gilt Managers in

The Vice-Chancellor said that application was "misconceived", but he went on to say that investors were the victims of a fundamental breach of contract in

June 1988, when BCGM was compulsorily wound up.

He said: "I will therefore give judgment for the DTI against both defendants for damages to be assessed in respect of that breach." He added that the court would sit

again shortly to decide what sort of interim payment should be made pending final assessment.

Clowes, who is fighting the case with the benefit of legal aid on the basis of a nil contribution, and his wife, aged 48, who has an emergency legal aid certificate, are considering whether to appeal against the ruling.

At present, the Clowes's assets are

charged to the joint liquidators of Barlow Clowes, leaving the couple without funds. They were ordered to pay the trade department's legal costs. However, the order is not to be enforced without further leave of the court,

Effectively, this means the costs order will not be implemented unless the couple accumulate money in the future. The judge stressed that Mrs Clowes, although involved in the partnership, "had no personal involvement whatever had no personal involvement whatever in partnership business".

# Making a drama at Trade Indemnity

TRADE Indemnity, the credit reinsurer, has long been a barometer of British business. So it should have come as no surprise, given the severity and depth of the recession, when the company reported a pre-tax loss of £46.6 million for 1991 and passed its dividend for the first time.

The reaction of the stock market, a 13p fall in the share price to 30p, suggests otherwise, but then with less than 20 per cent of the shares normally traded. Th stock can be relied on to

make a drama out of a crisis. Just about the only pos-itive thing that can be said about the impact of the recession is that it has raised the business community's awareness of the service that TI offers. Assets are insured as a matter of course, so why not debtors?

But 1991, or come to that the preceding two years, were never going to be good years for those that insure debts. Last year, TT's customers reported 8,824 business failures, about 60 per cent up on the year before, while the company paid out about £163 million in claims.

Underwriting losses, even horrendous. The now closed year of 1989 has resulted in a s of £19.3 million, about £4.5 million more than provided last year. But 1990 was far worse. Total losses are estimated at £37.5 million, £20.6 million more than pre-viously provided. The big question mark hangs over 1991, although the 40 per cent increase in premium rates should ease things considerably, with gross premium income rising 29.5 per cent to £136 million. The less mid about the discontinued businesses, which fatally included commercial mortgage

THE shadow of re-national-

isation loomed large over the

City as the Labour party pub-

lished its election manifesto. Millions were wiped off the

value of privatised companies on fears that shares would be

bought back on the cheap Ly

Until now, renationalisa-tion by Labour had been

treated as an empty threat by dealers in the Square Mile.

Rolls-Royce, the aero en-

gine group, was steady at 149p, helped by a strong

buy recommendation from

which rates the shares a ma-

Henderson Crosthwaite.

points to a £6.6 billion

record order-book, share-

holders' funds of £1.12 bil-

lion and £52 million cash.

Labour promises to "stop ex-

cessive price rises in water.

electricity, telephones, trans-

Market-makers slashed

prices to deter possible pan-

icky selling. Their manoeu-

vre seems to have been suc-

cessful. By the close of

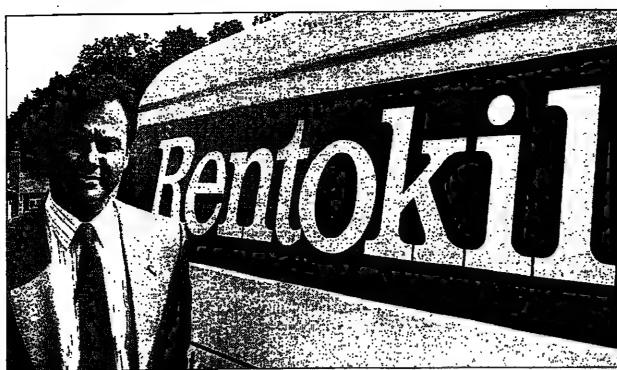
business, a total of only 453

million shares had been trad-

and

prescriptions".

a Labour government.



Preservation in a world recession: Clive Thompson, the chief executive of Rentokil, has not faltered

STOCK MARKET

Millions wiped off privatised companies

MOSAIC INVESTMENTS

SHARES TUMBLE ON

indemnities, the better, with E25 million of additional

An underwriting loss of £50.6 million has put paid to the £39 million proceeds of last May's rights issue. Solvency margins at 93 per look fine, but the shares' appeal must be restricted to those who can foretell the timing and extent of any recovery.

#### Rentokil

MAYBE Clive Thompson should set himself a stiffer target. Having committed himself to increasing earn-ings at Rentokil by at least 20 per cent a year, the chief executive returns a 27.6 per cent rise for 1991, brushing aside the impact of the deep recession with contempt.

ed. Dealers were last night

saying that the privatised

Water companies were probably hardest hit. Losses

were recorded across the

board, with Anglian down

14p to 332p, Northumbrian 15p to 363p, North West 10p to 342p, Severn Trent

10p to 321p, Southern Sp to

320p, South West 11p to 333p. Thames 13p to 341p. Weish 7p to 366p. Wessex 13p to 371p and Yorkshire

Electricity distributors also

blew a fuse. There were losses

for Eastern, 6p to 228p. East

Midland, 8p to 234p, Lon-

don, op to 256p, Manweb, 12p to 292p, Midland, op to

246p. Northern, 8p to 248p.

Norweb, 8p to 268p, Seeboard, 6p to 254p, South-

ern. 6p to 244p. South Wales. 8p to 287p. South

West, op to 252p, Yorkshire,

7p to 297p. The Electricity

Package also suffered a big

drop, ending £75 down at £2,543. The power generators, already overshadowed

by the prospect of increased

regulation, lared little better

with National Power losing

10p to 357p.

polling day on April 9.

Never mind that the economies of Britain and America remain depressed. In each case Rentokil increased profits by 15 per cent and 41 per cent to £42.3 million and £6.3 million

in the UK, property care and timber preservation dis-appointed, but this was offset by good performances from higher margin busi-nesses, such as healthcare

and hygiene. The Asia Pacific and Africa region is proving lucrative, lifting profits by 57 per cent to E17.4 million, with strong growth in Singapore, Malaysia, Hong Kong and even Australia and New Zealand. Europe came in 45 per cent higher at £27 millio Net cash at the year-end

was £27.2 million after acquisitions costing £43.6

A strong balance sheet and growth prospects underpin the 28 per cent dividend increase to 4.23p for the

It is this sort of record that thrust Rentokil into the FT-SE 100 index last year. Under Mr Thompson, in the hot seat for ten years, the company has not put a foot

Continued geographical expansion should ensure that Rentokil at least equals its 20 per cent growth target this year, ensuring earnings of at least 18.7p a share. The shares, up 7p to 392p yesterday, but still 24p adrift of a 12-month high, trade on a heady rating of 20. This

and are, apparently, in no hurry to sell — although this will certainly become an issue in the longer term.

#### Marley

MARLEY has done well out of the collapse of the Berlin Wall and will equally wel-come yesterday's "yes" vote for the dismantling of apart-heid. Strong performances from overseas, from Germany and South Africa es-pecially, were a feature of 1991 results and counter-

water supply company. Full-year figures from BAT Indus-

tries, the tobacco and financial services group, were

in line with market forecasts.

with pre-tax profits topping El billion for the first time.

Rival Rothmans International fell 26p to £10.13 after

a profits warning from its

Australian operation. Ana-

lysts say profits from Austra-lia are likely to drop by one-third. Last year Rothmans

made pre-tax profits of £542

Mining stocks, and shares

with a South African flavour,

rallied strongly after whites

voted overwhelmingly for

President de Klerk's pro-

gramme of constitutional

There were widespread

gains among South African

stocks. Among the winners,

Barlow Rand-advanced from £8316 to £81816, Anglo American from £171416 to £19316,

Durban Deep from 262p to 268p, E Rand Prop from 146p to 149p, Freegold from

481p to 484p, and Vaai Reefs from £30½ to £32116.

Charter Consolidated added

Shares in Mosaic Invest-

ments, an engineering to

10p to 488p.

should not deter potential investors; the 5-for-2 share split will improve liquidity.

The canny Danes who invested £2,000 in the company back in the Twenties now own a 55 per cent interest worth £845 million and are acceptable in no

balanced the disastrous showing in Britain. George Russell, the chairman, claims his company is the dullest in the world. But

it, along with Rugby Group, which also reported this week, could provide a lesson for some of the bigger and more exciting combines on how to keep your head above water in a recession. Pre-tax profits were a creditable £25 million, against £14.3 million last time, although they did not have to collision exceptional item for ration-

• That threw up the expected £23 million to £24 million of cost savings, and the further merger of the British heavyside interests will clip another & million of annual overbeads. But the engine for growth in the current year will again be overseas.

In America, housing starts are on the up again. In Germany, reunification led to a DIY boom that raw the existing retailers in the West rushing to build 200 new superstores to cope with demand. In South Africa, Marley has a business waiting for the apparently in-evitable building boom.

British bricks, blocks and pavings lost more than £6 million last year and the prospects for this year are little better. But overall the group should have no difficulty matching current market forecasts, for example, that from Donald Anderson, at Hoare Govett, who is looking for £30 million pre-

This puts the shares on a forward multiple of 17, which suggests little further progress. But the maintained dividend gives an historic yield of 6.8 per cent, and the shares remain a long-term

# WORLD MARKETS

# Overseas falls put pressure on Dow

ended barely changed, over New York — Blue chip prices were subdued in early mornshadowed by Friday's simul taneous expiry of four con ing trade after a brief bounce. tracts on the German futures Their weakness was due to and options exchange. falls in overseas shares and "The market is still hesitat high yields in Treasury ing ahead of the quadrupk bonds. Analysts said falls in witching hour on Friday," said Helmut Siegers at Dres-Tokyo and London had dampened sentiment among investors. The Dow Jones indner Bank. dustrial average rose 1.34 There were fears of lastminute volatility as dealers points to 3,257.38 in morning trading. About 18 million tried to set favourable settleshares had changed hands at ment prices. The 30-share

that point. ☐ Frankfurt — Share prices

firmer at 1,732.18. (Reuter) Nikkei closes weaker

Tokyo — Shares closed weaker but off the day's lows in nervous, volatile trade. The Nikkei average ended down 153.32 points at 19,764.31. If the Nikkei should sink below 19,000, the yen would be under strong selling pressure, dealers said.

☐ Singapore — Share prices drifted lower in featureless trading as investors remained withdrawn pending a recoverv in Tokyo.

The Straits Times industrial index closed at 1,441.84, down 3.52 points from Tuesday's finish. Trading volume

rose to 24.17 million shares from 19.37 million. Losers outnumbered gainers by 129 to 46.

Dax index closed 2.11 points

☐ Sydney — Australian shares followed Tokyo to a weaker close, finishing on their lows for the day under pressure from Japanese selling on the local market. Brokers said falls were across the board but blue chips, favoured by Japanese investors, were hit hardest.

The All Ordinaries index lost 10.8 points to 1,568 after rising four points to 1.583 in early trading. (Reuter)

SWALL STREET, STREET,

marketing services mini-con-PROCESSES HEREE STREET, THE PROPERTY OF THE glomerate, plunged 86p to 120p after the company is-sued a profits warning. Mosaic said results from its marketing services operation had fallen "materially below Speculative buying continued to push Midland Bank higher as investors assessed the bid from Hong Kong & Shanghai Bank. Market estition by James Capel, the bro-

vision will announce a joint venture with Vodafone. mates currently range from 350p to 400p a share. The possibility of a counter-bid is not being ruled-out. The rest of the banks saw much of the previous days' gains whittled away, with Bardays losing 11p to 330p, Lloyds 13p to 375p, National Westminster 5p to 297p.

Dowty, the aerospace and

electronics group, eased 1 p

ker, this week. Hopes are high that the final dividend

may be held. There is also

talk that Dowty's informa-

tion and technology di-

MICHAEL CLARK

# NOTICE OF MEETING

#### Clerical Medical

Annual General Meeting

Notice is given that the 168th Annual General Meeting of the Clerical, Medical and General Life Assurance Society will be held at 8 John Adam Street, London WC2N 6EZ on Wednesday, 15 April 1992 at 2.30pm for the following purposes:

- To receive the Directors' Report and the Audited Accounts for the year ended 31 December 1991.
- To receive a Report on the actuarial valuation of the Society's liabilities as at 31 December 1991, made for the purpose of a distribution of profit.
- 3. To re-elect Directors and to fix their remuneration. 4. To re-appoint the Auditors and to authorise the Directors

to fix their remuneration. 5. To transact any other ordinary business of an Annual General Meeting.

Any member entitled to attend and vote at the Meeting may appoint a proxy to attend and vote instead of him. A proxy need not be a member of the Society.

Any instrument appointing a proxy must be deposited at the undermentioned address not less than 48 hours before the time fixed for the Meeting.

By order of the Board S A M Fogarty Secretary

Temporary London Head Office The Little Adelphi 10-14 John Adam Street London WC2N 6HA 18 March 1992

Clerical Medical Investment Group comprises Clerical, Medical and General Life Assurance Society and its subsidiaries

# **Lonrho shares leave Footsie**

ment securities remained in

the doldrums as scope for a

cut in interest rates before the

election receded further after

another nervous performance

the bottom but still showed

losses of around £12 by the

Cadbury Schweppes, the

confectionery and soft drinks

group, dropped 10p to 433p

after Hoare Govett, the stock-

broker, made a private plac-

ing of 34 million shares at

425p. The money will be used

to finance the acquisition of

Mexico's leading mineral

Prices managed to close off

by the pound.

BY MARTIN BARROW

LONRHO, the conglomerate headed by Tiny Rowland, has been removed from the FT-SE 100, after a sharp fall in its share price.

5p at 194p, PowerGen 6p to

203p, Scottish Hydro 3p to

100p and Scottish Power

The threat to other priva-

tised companies appears less,

but there were setbacks for

the likes of British Telecom,

ip to 318p, British Aero-

space, Ip to 313p, BAA, 8p

to 545p, British Airways, 2p

to 245p, and Associated Brit-

market remained volatile, a

trend that brokers expect to

continue until the polls. The

FT-SE 100 Index ended 26.5

lower at 2,464.7. Govern-

Conditions in the rest of the

ish Ports, 3p to 345p.

2 ap to 98 ap.

Concern over debt, trading prospects and succession problems has pulled the shares down from 277p to 98p over 12 months, via a seven-year low of 85p. Lonrho has been part of the index since January 1988. Three other companies -

Trafalgar House, Tarmac and Royal Insurance — have also been removed after a quarterly meeting of the London Stock Exchange. The four are replaced by the return of ECC Group, Bowater, Siebe and Coats Viyella.

Trafalgar House, whose shares fell 2p to 126p yesterday, against a 12-month high of 261p, has been further affected by problems at Davy Corporation, the engineering contractor rescued from the brink of collapse last year. Royal Insurance shares were unchanged at 173p, com-

pared with a peak of 491 p for the 12-month period. Membership of the FT-SE 100 usually lifts shares as it attracts investment from larger funds that are obliged to

track the index. Deletion of-

ten results in an extended

period of underperformance. The new reserve list, used to replace members that are withdrawn, are De La Rue, Carlton Communications, Granada Group, Standard & Chartered, Ti Group and SG

# more money

the company that supplies the Bank of England with banknote paper, rose by 2.7 per cent to £27.6 million on sales up 2.2 per cent at £194 million. Earnings per share rose 2.7 per cent to 31.4p. Final dividend is 8.8p making 13.8p for the year.

Demand for banknote paper after the Gulf war

# **Portals prints** PRE-TAX profits at Portals,

helped boost profits at the security and specialist paper-making division by 21 per cent to £16.5 million. The shares rose 13p to 386p on

# COMPANY BRIEFS

Pre-tax: £2.63m EPS: 1.3p (0.62p) Div: 0.3p (nil) SPANDEX (Fin) Pre-tax: £4.2m (£4.3m) EPS: 20.4p (24.4p) Div: 4.1p, mkg 6p (5.5p) RPS GROUP (Fin) Pre-tax: £493,000 Loss LPS: 3.36p (EPS: 9.49p) Div: 0.6p, mkg 2p (3.2p) SANDERSON MURRAY Pre-tax: £1.55m EPS: 44.1p (32.3p) Div: 7p, mkg 10p (10p)

MAUNDERS (JOHN) GP

Pre-tax: £2.19m (£2.56m)

LIONHEART (Fin)

Profit last time was £704,000. Preference dividend arrears cleared. Restructuring complete. Sales rose to £32.3m (17.6m). Turnover up 24 per cent to £52m. Group benefited from expansion into continental Europe, offsetting effect of recession in Britain. Profit last time was £1.74m.

Reorganisation costs led to an exceptional debit of £928,000. Turnover fell to £8.33m (£9.63m). Final results. Comparative figures are for 18 months to end-1990. Last time's profit was £836,000. Turnover rose to £72.3m (£22.6m). Interim results. Turnover declined to £26.8m (£29.2m). Company sald

EPS: 5.97p (6.84p) Div: 2.3p (2.3p) TRY GROUP (Fin) Pre-tax: £2.21m (£1.8m) EPS: 4.69p (5.65p) Div: 4p, mkg 6p (6p) WSP HOLDINGS (Fin) Pre-tax: £1.06m (£1.5m) EPS: 7.2p (10.1p) Div: 1.8p, mkg 2.9p BRITISH MOHAIR HLDGS Pre-tax: £2.62m (£2.52m) EPS: 13.71p (12.71p)

Div: 7.1p, mkg 8.5p

Pre-tax: £318,299

EPS: 3.80p (4.39p)

ARCOLECTRIC (HLDGS)

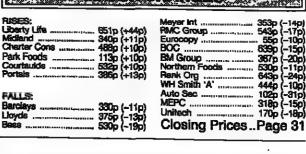
it is well placed to take advantage of any upturn in housing market. There was an extraordinary loss of £3.25m, relating to provisions against property assets, and an exceptional debit of £1.15m. Previous total dividend was 2.9p. Turnover slipped to £9.64m

continuing to win new business. Final results. Previous total dividend was 8.5p. Turnover fell to £36.5m (£39.5m). Group expects trading to remain difficult.

Final results. Previous profit was \$446.665. Last time's total dividend was 1.06p. Group said the current sales outlook is good.

(£11.6m). Company said it is

# Bodycote tim (art or Capital Industries 1p 58 Fleming Inc & Cap Tit Inc (70) 64 do- Units (100) 96 do- Zero Div Pf (30) 324 Fleming Japanese Warrants 34 Headism Group (RFD) 127 Latte Amer Inc & Ap § 104 51 72 Latte Amer Inc & Ap § 104 51 72 RIGHTS ISSUES Bespak 10p N/P (410) 108 ... British Via N/P (212) 29 +7 Caldwell Investments 10p N/P (27) 10 ... Maddox 5p N/P (8) 1 - 11 Raine Industries 10p N/P (98) 5 -2 Thinly Inf 10p N/P (215) 20 -9 West Trust N/P (4) ... MANOR ELANCIES



THE TIMES

# **BUSINESS TO BUSINESS**

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MARIN

# **BAT** recovery taking shape

B AT Industries is, at long last, beginning to see light at the end of the sorry black hole called Eagle Star, whose ill-fated mortgage indemnity debacle has cost millions. If BAT is spared a Labour victory on April 9 — and Sir Patrick Sheehy, the chairman, fears that Labour's tax proposals would compound current mortgage difficulties across every tax band - then the quality of BAT's 1992 profits will improve markedly.

In the year ended December, BAT posted pre-tax profits of £1.05 billion (£945 million), despite having to absorb pre-tax losses from Eagle Star of £394.3 million (up from losses of £127.9 million). And BAT is sticking fast to its promise of increasing the year's dividend substantially above the rate of inflation. A 1991 dividend 8 per cent higher (twice the rate of inflation) at 33.6p a share will be of comfort to income conscious investors, and it is no great matter that the dividend is not covered by net earnings of 27.9p a share. Barring accidents, BAT's earnings potential from 1992 and beyond is solid enough to ensure, in a relatively short time, that dividends will be covered twice.

Trading profits from tobacco operations crossed the £1 billion mark for the first time, helped by greater inroads into Europe and by helated price increases in Brazil. Further profit advances from tobacco are expected in 1992. It should, however, be within financial services where BAT is seen to be making the most profits headway, and if Eagle Star's losses are all but eliminated, that would do wonders for BAT's investment credibility. BAT's tax bill at 54 per cent, of which Advance Corporation Tax write-offs accounted for £85 million, would be much relieved by a UK acquisition while the group puts Eagle Star back on to its feet.

Pre-tax profits in 1992 of £1.49 billion, equating to net earnings of 48.7p a share, would aptly demonstrate that BAT's days of disappointment are over. On 13.8 times prospective earnings, backed by a 6.7 per cent yield, the shares do not look as if they are about to suffer an accident.

# Midland options

he merger agreement between Midland Bank's Sir Peter Walters and William Purves of HSBC, which at first sight seemed straightforward, is already being seen as only the first public stirring of behind-the-scenes manouevrings that have some way to go before Midland's is resolved. Until recently, Midland was seen as a sad case of decay being cleaned up for an uncertain future. As the results of that action are projected forward, the possibility of Midland reviving as an independent force, as Lloyds did in the Eighties, looks a serious option, along with a contest between HSBC, a continental bank or even Lloyds, which would become the biggest clearer if it bought Midland.

Midland should recover smartly this year and even more dramatically in 1993 and 1994, depending on economic recovery and how quickly the domestic provisions, some 2.5 per cent of lending last year, come down to a more normal level of about 1 per cent. On an optimistic view, ald be about 50p per share in 1993, partly thanks to a sub-normal tax charge. That could easily justify a takeover price equivalent to more than 400p per share, given that there are few opportunities to buy a big name that has about 16 per cent of the British banking market and useful continental and merchant banking interests. In an agreed merger with no competition, HSBC may calculate that disappointed Midland shareholders, including Kuwait, may not be so choosy.

# Guinness uses marketing skills to prove it is still good for you

Martin Waller explains how Britain's biggest drinks group recovered from a disastrous 1987

to become a strong stock market performer

he miraculous recovery enjoyed by Ernest Saunders since the doors of Ford prison swung open and the apparent return to robust health on the part of Roger Seelig have been mirrored by a similar rebound in the stock market fortunes of the drinks group with which their names will lways be linked.

Outside the City, Guinness re-mains inextricably tied in the public mind with the takeover excesses of the Eighties. Inside the Square Mile, however, the group is seen as one of Britain's most successful businesses, whose reputation was tarnished but whose trading surged ahead to make it Britain's biggest drinks group and biggest exporter, and to take annual profits within a whisker of El billion.

In the dark days of late 1987, Guinness shares were trading at the equivalent of little more than £1. They rose to more than £6 at one stage this month.

The two men largely responsible are Anthony Tennant, the Guinness chairman since May 1989, and Tony Greener, his successor next January. The two represent quite different types of corporate man. Mr Tennant, one of the healthier scions of the wealthy Tennant clan, ex-Eton and Cambridge, is a diffident, patrician figure; Mr Greener, who left his public school at 18 with one A-level to work in the family firm, is a driven, sometimes abrasive, exercise fiend. The two will today further demonstrate Guinness's apparent immunity from recession with record profits for 1991, the last fullyear figures to be unveiled by the current chairman.

Mr Tennant and Mr Greener do have one quality in common: an appreciation of the profound importance of marketing that Mr Saunders had already applied, before his demise, to turn round the rambling old family stout firm and assemble the building blocks that his successors were to use to such great effect. Mr Tennant had spent some years in an advertising agency before becoming a master of brand-ing at Grand Metropolitan, supplier to an unwitting drinking public of Bailey's Irish Cream, Malibu and the alcohol-free Aqua Libra, before being passed over for the top job in vour of the more down-to-earth Sir Allen Sheppard. Mr Greener, originally a non-executive director in the new regime, eventually transferred full-time from Dunhill, so he did not need telling that drinkers tend to pay more attention to the label than the price or contents.

late expert, a blend of

Penafiel (Aguas Minerale's

leading brand), cocoa and

herbs would provide Cadbury

drink based on the ancient

Aztec recipe for chocoatl.

Cadbury, which has sold its

chocolate drinks business to

Premier Brands, is unlikely to

find this particular recipe of

much use - and perhaps that

is just as well. According to

Rubinstein, chocoatl was fat-

ty, bitter and not at all sweet.
"It's pretty disgusting," she

GRAFFITO on a hoarding

alongside a City building

site: "I hate graffiti." Be-neath it someone has added:

GEORGE Greener, the new

er's annual corporate contest.

"I hate all Italian food."

Moving over

with the ingredients for a new

There is a pleasing symmetry in the fact that Guinness, having found itself in the mire through the quintessentially Eighties excesses of financial wheeling and dealing.



Weatherproof: Anthony Tennant has steered Guinness clear of the storms of recession

clawed itself out again by grasping another totem of the decade, branding. The key phrase is "confident pricing." — all the market will bear plus a little more to stress to the drinker the high worth of what he or

she is drinking.

The principle works in Japan, where Guinness can sell a single bottle of whisky for \$1,000. It works equally well for the group's eponymous stout, ten years ago the tipple of an ageing and downmarket cus-tomer base but now successfully targeted at the affluent twenty- and

Mr Saunders took a sleepy brewer that had apparently been left somewhere in the Edwardian era by its other competitors in the drinks trade and, with a little discreet help from his friends in the City, built an entity that could compete with the best and became big enough to take out Distillers, another of the indus try's notorious lame ducks. The latter had been a byword for profligacy and inefficiency, but Mr Saunders, at the time of his forced departure. had hardly started the heroic task of knocking it into shape.

Mr Tennant arrived as chief executive in March 1987 at a sprawling combine that still boasted a raft of irrelevant businesses, more low-calibre drinks brands then it knew what to do with and a tangled and wasteful distribution network over which it had little control.

His strategy was threefold. He would sell hotels, retailing, health food and other fringe interests and focus on drinks, splitting the group into two divisions, beer and spirits. He would take a firm grip of the distribution network to enable Guinness to wring as much profit as possible from each bottle sold, and he would strip out large numbers of make-weight brands while using skilful marketing to heighten the worth of what was left.

The Scotch side, for example, like much of that industry, was in the daft business of overproducing to the extent that prices were forced down; Mr Tennant's response was simply to reverse that equation.

Prior to the reorganisation, Guinness only had control of a quarter of its distribution network. The group now owns or controls 80 per cent and has direct influence through joint ventures over the rest.

n exemplary deal was the \$480 million purchase in September 1987 of Schenley, the distributor in America of Gordon's gin, from Meshulam Riklis. This had the dual benefit of bringing under Guinness's control one of the biggest markets for one of its most important brands and repurchasing another brand. Dewars Scotch that had been ceded to Riklis as part of Mr Saunders' maneouvrings during the Distillers bid.

Thanks to the web of joint ventures and distribution agreements put in place since 1987, the onceailing spirits business now accounts for about 60 per cent of sales and 80 per cent of profits under the leadership of Mr Greener, managing director of United Distillers.

The brewing side, under the guidance of Brian Baldock, who is the third in the triumvirate that has been running Guinness post-Saunders and will be deputy chairman after the May animal meeting, has been somewhat outpaced by the explosive growth of spirits profits. Guinness has produced the black stuff from the St James's Gate brewery in Dublin since 1759 and Ireland remains the big est market followed by Britain and various African and Far Eastern countries. where the group operates more than

40 different breweries. A boost to his ambitions in Britain was the enormously successful 1988 launch of draught-style Guinness in a can using technology that took £5 million and five years to develop and won a Queen's Awardfor Technology. More importantly for

Guinness, it was the most successful

WAS A CONTROL OF BUSINESS AS THE BUSINESS AS THE RESERVE OF THE PARTY OF THE PARTY

ingly important off-licence trade in a

The most tangled of Tennant's oint ventures, and possibly the most fascinating, is the cross-holding with LVMH, the French luxury goods group. If the Guinness clan has a French equivalent, it is arguably either the Vuitton or the Moet dynasties, creators of this unstable alliance. The two families were at each other's throats almost as soon as they came together. Guinness, initially involved through a joint distribution agreement with Moët, backed the winning side.

he link between Scotch and gin and Moër's champagne and cognac interests was clear — they created a strong inclusive portfolio of drinks brands if handled by the same distributor. The link between spirits and Louis Vuitton huggage is less apparent except that both require strong brand management, but it is not one lost on Mr Greener, who spent 15 years building up the luxury goods trade at Dunhill.

LVMH has a direct 24 per cent shareholding in Guinness; the reciprocal stake is held by Guinness indirectly through two other companies, the French, as ever, unhappy on a level corporate playing field. The relationship is mutually supportive but the imbalance of power could be crucial if that ever ended.

Although most drinks groups have a vested interest in throwing as much of their product down customers' throats as possible, they maintain the polite fiction that they welcome the trend towards more sensible drinking. The boast is that customers are drinking less but drinking better. Guinness is one of the few exceptions for whom this is literally true. The group therefore has less to fear from a further downturn in alcohol volumes in western countries, while there are expansion possibilities in growing markets elsewhere, not least in Japan and the Far East.

Among some City analysts, there is, however, a feeling that the years of exceptional regular growth may soon be over for Guinness. Its shares still sell on a premium rating of almost 17 times expected 1991 profits because the group is regarded as a solid and reliable performer, but nobody is expecting a repetition of the achievements gleaned from combining growth with the remaking of United Distillers since the merger. The City is looking to other drinks groups less highly rated and more geared to economic recovery.

One answer for Guinness may be to focus on the brewing side again, and in particular the benefits that stem from the last big corporate deal, the £518 million 1990 purchase of Cruzcampo, Spain's biggest brewer. The deal presaged further expansion in Spain and other markets while adding a second leg to the traditional stout operation. To keep its premium rating, Guinness will need to maintain the momentum built up under Mr Tennant's leadership. Even with the formidable marketing skills already in-house, that may prove a tall order.

# THE TIMES CITY DIARY

#### Opening doors after Sassoon

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porean broking firm, 49 per cent owned by the Kuwaiti investment Office — and used by the KIO for some of its investments in Japan and continental Europe - has pared down its London office from 30 or so people to ten. Among those to leave are Tony O'Sullivan, its erstwhile managing director, Roger Homen, his deputy, who is adamant that he was sacked but was also compensated with a large financial settlement, and Judith Beresford, who has just resurfaced at Smith New Court, where she will specialise in analysing French stocks. Beresford, aged 30, previously worked for James Capel, as did Hornett, who ran James Capel Europe at a time when it was ranked first by Extel for six consecutive years. Hornett, described by ex-colleagues as "enormously dynamic" left Sassoon in August last year and has since been offered, and declined, four jobs, all as head of sales. I wanted something bigger. I wanted to be head of sales and research but it became apparent that there was no such position available," Hornett says. Working on the philosophy of "if you can't beat 'em, compete with 'em". Hornett has spent the past three months in partnership with Hugh Hughes, the ex-Wedd partner, and in talks with a European securities house with a view to launching a new broking operation,



stocks. "It will be an agency broker, but it will also make the most of Hugh's expertise by facilitating client orders and taking positions from time to time. We will certainly not be on Seaq to start with, but no door is closed." Homett says.

#### Prime forecast

THE Institute of Directors must know something that the rest of the country does not. In the March edition of Direct Line, its newsletter, a front page headline, referring to its 1992 annual convention, says: "Prime Minister to address business event of the year." The ensuing article then reveals that one of the guest speakers at the event, on April 28 - 19 days after the general election — will be "Prime Minister, the Rt Hon

#### Chocolate roots CADBURY'S acquisition of Agua Minerales in Mexico gives the company a foothold in the country where choco-

specialising in European to Helge Rubinstein, a choco-

late was invented. According

year - he refuses to identify the bride to be, saying, "I'd rather keep my private life private — will be leaving Vickers at the end of this week, after a four-and-a-halfyear stint, and starting his new job, in Swindon, at the end of the month. "I will be the media relations manager, the number two position, reporting to Beb Gill," says Butler, who, at Vickers, witnessed both the fending off of Sir Ron Brierley and the winning of the Challenger II tank contract. He will, however, be best remembered for organising the company cricket team, which reached

# Princely painting

NOW that they are getting the hang of capitalism, the Russians are anxious to col-lect some of the trimmings that traditionally go with boardrooms in the western world. Sources in the London art market say Russian companies are keeping a close eye on auction rooms here and the first instance of corporate buying by the Russians has been noted by Sotheby's. A portrait of a Prince Grigori Gagarin by Karl Bruilov has been bought by the Menatep Commercial Bank of Moscow for £15,950. The Prince was a leading figure in the artistic and literary life of 19th century Russia. In his youth he was friend of Turgenev, he became ambassador to Rome in 1827 where he mixed with a colony of young Russian artists, including Britillov.

#### chief executive of Allied Dunbar, is bringing with him a PR man, Matthew Butler, ex-

Wall St's new age Vickers. Butler, aged 32, who POLICEMEN may still be is due to be married later this getting younger, but stockbrokers, at least on Wall Street, are getting older. The fashion for young, inexperienced dealers is, it seems, over. As older, more experienced candidates - albeit experienced in different fields leave other recession-hit industries, the choice being offered to the big American securities firms has widened dramatically and, given that choice, they are opting for older men and women. "We have seen a dramatic change," says Robin Dwyer, responsible for recruitment at Dean Witter Reynolds. "In 1991, the average broker recruited was 36 years old." the semi-final in The Cricket-

CAROL LEONARD

## Bank service with a smile

From Mr.D. A. L. Seekings Sir, In his search for a bank which is run in the old manner, Mr Eminger (Business Letters, March 18) need look no further than Coutts & Co. Three hundred years old this year, the bank prides itself on the quality of its service. Indeed. Mr Ettinger's account manager would gladly travel to Eastbourne to see him, to save him the trouble of a journey to London (where most of the bank's UK branches are located). It is fortunate that Mr Ettinger recognises that his bank also has to make a profit for themselves, for it will certainly cost him more to bank with Counts & Co than

with a high street bank. However, the discerning person knows one has to pay more for a fillet seak at, say, The Savoy than at a steakhouse. The steak may be very similar, but the service, the surroundings, and the quality of the supporting fare justify the extra cost. Incidentally, I am not an employee of the

bank — but I am a satisfied Yours faithfully. D. A. L. SEEKINGS, St Catherines, Ely,

# Marriage of minds

From Mr Patrick Cherry Sir. Yes, Mr Ettinger, I rec-ommend your local Barclays, where you will get courtesy and business assistance as your attitude and information proffered deserves. I can truthfully say that over the 56 years since I opened my first personal account and through years of business, and latterly during my retirement, in investment matters I have had exemplary service in all departments of my bunch. My father cautioned me in my youth to choose both bank and wife with the greatest of care; in both I have

been well satisfied. Yours faithfully, PAT CHERRY, Broaddose, Swinbrook,

#### Patents and generic drug competition

From Dr H. E. Rosenberg

Sir, It appears that your correspondent, Alan Rousell (Business Letters, March 18) may have swallowed the research-based pharmaceutical industry's propaganda along with their products. It is our contention that the type and breadth of the monopoly protection afforded to these multinationals is frequently understated by them and is not limited to protection by one or more patents. May we point out that the

purpose of a patent is to make publicly available confidential information in exchange for being granted an exclusive monopoly period. After expiry of

patent it is expected that other competitors could then enter the field of interest. In the pharmaceutical industry, generic competition can only take place after expiry of a patent

term, provided the generic product is approved by the health authority in question. Generic companies carry out their own independent R&D in order to produce their analogous product and terminology such as "steal" and "pirate" is not only grossly misleading but currency offersive.

H. E. ROSENBERG. Generics (UK) Ltd. Potters Bar, Hertfordshire.

#### Raising the stakes to host Eurobank

#### Sir. Ian Murray's article concerning German pressure to gain the seat of the European Central Bank (March 17) points to the heightening debate over the location of the bank. This is of particular interest as the United Kingdom's presidency of the Euro-pean Council of Ministers begins this summer. There are, however, certain vital is-

The ECB is a wholly new

From Mr Mathew Heim

institutional creation. The draft statutes endow it with political independence, combined with executive functions and legislative powers in the monetary sphere; its actions are to have a direct effect on the Community's economy like no institution can. These factors, and its central role in Economic and Monetary Union will make the bank the most important institution to be established since the inception of the EC. As such, no one country can lay claim to it. Despite Germany's political weight, it will only be one of 12 members in the European Council when the decision as to where the bank will be is taken. London. Luxembourg and Amsterdam have just as good a case for the seat as Frankfurt.

Chancellor Kohl is preempting other governments by opening the bidding for the seat of the bank. Following the classic bargaining strategem, Kohl has opened with high stakes; Germany's withdrawal from the single currency and the threat of Kohl's possible defeat in the next German elections.

In such political discussions, all issues can be bargained with. It must be remembered that the first president of the bank is an issue as politically important as the seat of the bank. Furthermore, it is possible that Germany would prefer to drop the claim to the bank for another concession, such as increasing the powers of the European Parliament.

Kohl's posture to the Bundestag to fight for the seat of the bank should be seen in the context of Germany's interbeginning of national lobbying (which will soon appear throughout the Community) in preparation for when the decision on the seat of the bank will be taken. This will, in all probability, be under the UK's presidency in Edinburgh.

In spite of Germany's muscle, there is still everything to play for, providing the players can put up a high enough stake. For the United Kingdom, that stake is joining Economic and Monetary

Yours sincerely MATHEW HEIM. Centre for European Studies, Exeter University.

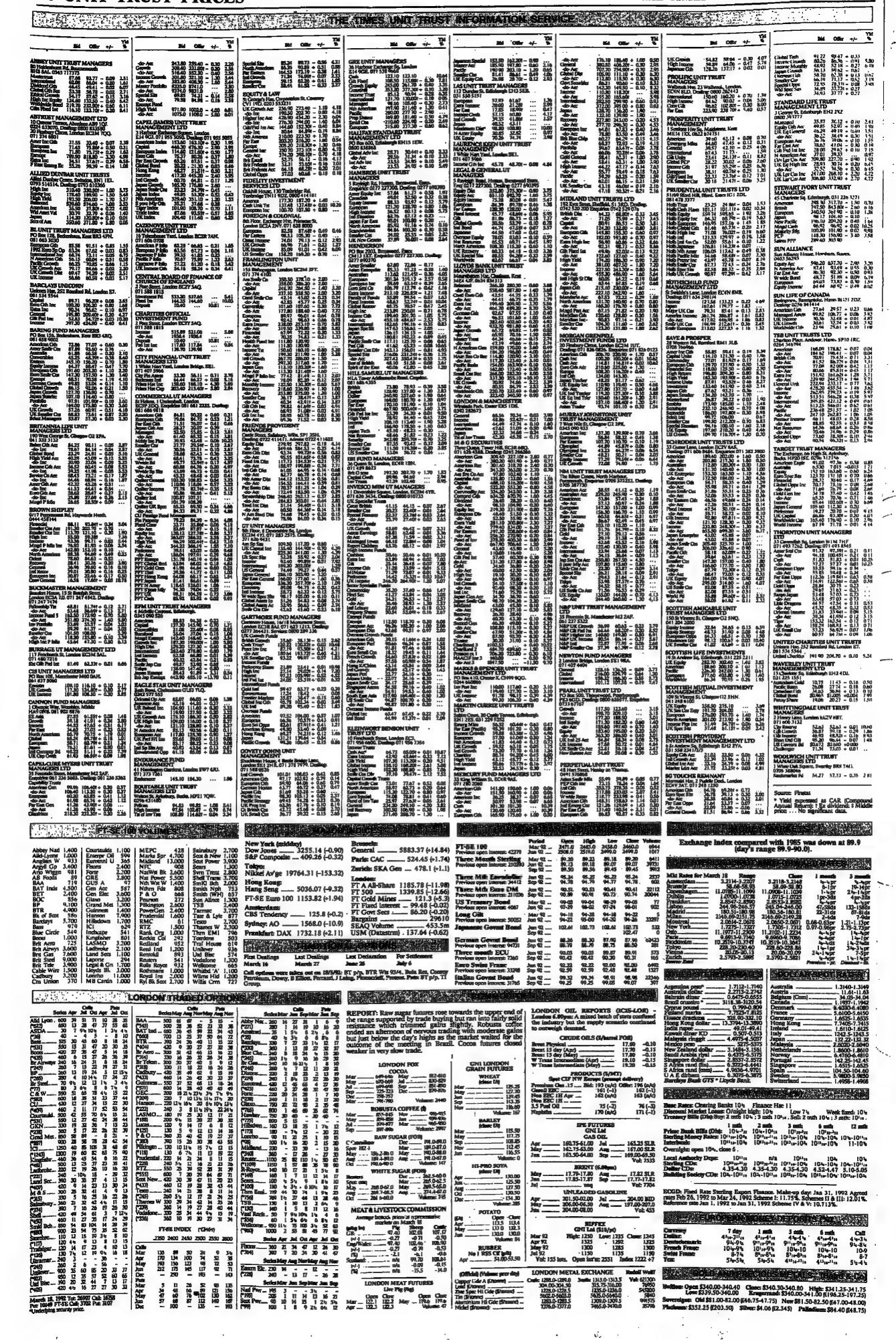
#### Penny-pinching or penny-wise?

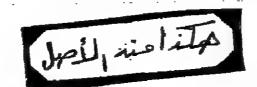
#### From Mr G. D. Speake

Sir. My wife and I applied for and were allocated equal numbers of shares in Scottish Power. We have received our first dividends. Mine was for 29 Coombe Rise,

£5.92. Is this not a suitable case for the Equal Opportunities Commission?

G. D. SPEAKE. £5.91; my wife's was for Shenfield, Essex.





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Auditing has become a political issue: two calls for reform show the gulf in this debate

# Allies needed to toughen resolve

A leading practising auditor argues that the role of the

profession should be extended

not the tip of

an iceberg.

of an ice cube'

THE role of auditors is in the spotlight. That is healthy. I welcome it because it is time to have a fresh think about a service that hasn't changed much in many years. Many people believe there is a need generally to toughen up audits. As head of the audit business in one of the leading firms, I would like to bring more realism to the current

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ME TO THE PERSON NAMED IN

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This debate typically takes a giant stride from asserting that auditors should be better at uncovering fraud and incompetence, to proposing two remedies that, to my mind, do

the real issues. Audit firms, it is said, should be rotated automatically a euphemism being ery so often. They should also be banned from pro-

viding man-agement advisory services, a suggestion that, strangely, often comes from those who also seem to blame the auditor for company failure. Then, so the theory goes, the auditor would be a better auditor.

I suggest that he would be nothing of the kind, because there would be a debilitating effect on the ability of the audit profession to attract people with talent and flair r business. Without that flair, the auditor will be a less effective auditor.

Auditors also give much unsung but valued advice to management. They are, after all, uniquely placed in their level of general business and financial management experience. Surely that advice, objectively provided, need not inconsistent with their

duty to shareholders. The real incentive for the professional firms to adopt the highest standards is simply that we do not like being sued and fear the damage to from a perceived audit failure. Maintaining those standards is a business priority. I am certainly not inhibited in this by the fact that we provide other services to our clients; indeed it is because we have a large consultancy firm

auditors with a greater understanding of business.

Now, I turn to what I believe are the real issues facing the auditor. Over the past few years, the climate in which auditors operate has become more hostile to their resolve to stand up for their

The increasing aggression of the capital markets has placed company directors better face on their results. Annual growth in shareholder value has become king. Creative accounting schemes

have been an gressively. marketed, of-'The publicised problems are tions. Even the more prudent They are the tip

> isn't it in our shareholders' interests that we do so too? The auditor has often felt himself to be a voice in the wildernes

> The thousands of talented men and women in the profession have been just as conscientious as they always were. For every apparent audit failure, there have been countless cases where the accounts have been changed on the auditor's advice or insistence. The publicised problems are not the tip of an iceberg. They are the tip of an

> Added to this has been the competitive climate. There is nothing inherently wrong in competition in the profession. My interest is in obtaining a healthy market share in auditing, which is surely what competition is designed to encourage. This makes us better and more cost-efficient

However, I see a danger that competition will go 100 far, so that the audit will be than the professional service it is. In the climate I have described, there has already been a decline in the perceived value of the audit. That trend must be reversed. The public interest and the business interests of the profes-



"Providing unsung but valued advice": Roger Davis, of Coopers Deloitte

sion are aligned. This means that auditors must reassert the traditional value of professionalism as part of a toughening of resolve.

However, the auditor often needs more support from the system than he has been used to receiving over the past few years. Non-executive directors, for example, can be a Auditing firms must also

do better to convince the public of their independence. I do not believe independence needs more buttressing through structural changes. But if it does, I urge a private sector rather than a public reason to change the central tenet of company law that auditors are appointed by, and report to, the shareholders. Possibly, therefore, shareholders should have a more direct say in appointments. A fundamental rethink of the role of the auditor is also required. That role is restricted in law to reporting on the annual accounts. That is all. The yearly accounts are forming an ever smaller part of the total communication to

I would welcome a wider remit, one that, for example, allows us to report publicly on the adequacy of management controls, on an objective narrative of business performance and prospects and on interim results. It is also time to employ imagination in cutting through the wood to determine the auditor's responsibility for preventing

Naturally, I have a vested interest in additional audit work, but so too have shareholders and the public. The cost would be small for the well run company, but larger for the less well administered. which is where the public

interest lies. I accept that the profession needs to do more to restore public confidence in auditing. We now need to move on two fronts. First, to re-examine the role of the audit, the legal definition of which is steeped in history. Second, audit partners should be able to assert their opinions without fear of the consequences. In the long run, this will be good for the profession and good for our business. With the new dimate to encourage better standards of business behavlour, the opportunity is there. Several company directors have recently told me that they would welcome a tougher stance from auditors. That

The author is Roger Davis, head of audit and accounting at Coopers & Lybrand

is the support we need. It is an

encouraging sign of the

# Important points in buried reports

ROBERT

BRUCE

IN THE midst of last week's political upheavals, two parliamentary reports were published, which had great significance for the accountancy profession. It would be unfortunate if their message was ignored because they happened to appear in the same week as the Budget and the announcment of the general election.

First, there was the report from the House of Commons social security committee on the operation of pension funds, which, by a happy accident of timing, covers the Maxwell affair in detail. Then came the Treasury and civil service committee's report on banking regulation following the collapse of the Bank of Credit and Commerce

At the heart of both reports are central issues for the profession that are still unresolved. The pensions report raises the question of conflicts of interest from audit

firms providing both audit and ancillary services for the same client. The banking report raises the question of how far auditors should take their role of watchdog and whether they should upset City conventions and perhaps bark out a plain and unequivocal warning when they are worried. The question of conflict of interest seems a simple one to the watching public, particularly in a situation where a strong chief executive wields power The audit firm wants to sell more of its products, such as consultancy work, to the client. The client realises that it is possible to use that desire as a ever when discussing ticklish bits of the audit. At least that is how it seems to outsiders. And

that was how it seemed to the committee. "We believe," it said, "that the auditor of the pension fund ought to be totally independent. of the employer and we want the enquiry to look at the practicalities of this."

They then went on to make the principle underlying message as clear as possible: "In other words, the same auditor should not be used in any other business activity of the employer while acting as auditor of the pension fund. The auditor should not provide other services to the company, its associates, or its owner." For the audit profession, this principle should not be too hard to implement, if it is wise enough to do so. Many pension fund audits of large companies are already carried out by different auditors to those of the main companies. Many large pension funds are independent of the chief executive of the

main company.

The real question, however, is that if the audit profession accepts that the separation of the two strands of work should happen in the pension fund field, what argument is there against separating responsibilities throughout all their other fields of work.

The same type of questions are raised by the BCCI report. Here it is plain that the Bank of England is the main culprit. "The Bank of England's principles suggest remedial action against an institution is appropriate if it is 'adequate and speedy'." the report says. "There is little evidence to suggest that the actions taken in BCCT's case

The minority report from the Labour members of the committee is blunter. "We believed," it says, "that the public, like us, will find it impossible to understand how the Covernor of the Bank of England could allow BCCI to continue to operate as a bank after March 1990, by which time the Bank of England was aware of 1, dreadful weaknesses in BCCI's accounting controls; 2, lousy management: 3, the fact that one set of auditors. Ernst & Whinney, had had enough: 4, drug money laundering by BCCI; and 5, the existence of terrorist finance accounts at BCCI. If regulators at the Bank of England can tolerate this, we

wonder if there is anything they will not tolerate." Against that, the criticisms of the auditors almost pale into insignificance. But they are there. Having two firms of auditors looking after different parts of the bank "must have helped manage-ment conceal the fraud". On the question of breaking client confidentiality to report worries under the Banking Act, "it seems desirable to tighten the wording of the Act so that there can be no doubt, either from the point of view of the auditor. his client or the regulator, as to an auditor's duty to report." Most important was the lack of a flashing red light in the report Price Waterhouse attached to the 1989 accounts.

They were faced with "a ma-terial uncertainty" but failed to qualify the accounts. Instead, they chose to insert a note saying that, effectively, the whole enterprise "rested on Abu Dhabi's financial commit-

ment to the group".

This note, while of interest to bankers, was hardly phrased in a way that would alert an interested observer, still less depositors. The report states: "The interests of depositors were not well served by the inadequate disclosures in the BCCI 1989 accounts."

It is ironic that Price Waterhouse has been down this path before. In the mid-Seventies similar seemingly innocuous note on the Peachey Property accounts failed to alert investors to the real troubles. The subsequent trade and industry department inspectors report criticised the "hieratic" language of the note. However, there are straws for the profession to clutch at in all this. The chairman of the social security committee said afterwards of Coopers Deloine's performance before them that "they set a standard of co-operation and openness which is a model of its kind". It has been a long time since anyone said that of accountants. If they are still looking for a mission statement, perhaps that's the one they should adopt. The author is Associate Editor of Accoun-

MARTIN BEDDAL



# BA and Norsk go green

BY JON ASHWORTH

Norsk Hydro (UK) have been voted joint winners of the annual environmental reporting awards sponsored by the Chartered Association of Certified Accountants (ACCA). David Hyde, BA's director of safety, security and environment, and John Speirs, managing director of Norsk Hydro (UK), received their awards from David Bellamy, the environmentalist and television personality, in a ceremony in London on Tuesday.

BRITISH Airways and

Their efforts in preparing a separate environmental audit are likely to increase pressure on companies to account more closely for "green" issues. However, Roger Adams, head of technical services at ACCA, said it was likely to be some time before companies felt a need to produce such audits alongside stan-

dard reports and accounts. Mr Adams said British companies were experiencing pressure for change on two fronts. One was the so-called "big stick" approach to environmental issues, in which rules laid down by the European Community would eventually prompt firms to account more fully for their policies on such matters. Cost pressures could also force companies to become more environmentally conscious. Companies such as British

Airways and Norsk Hydro have begun voluntarily to vet their activities in "green" terms. ICI has also enthusiastically espoused green reporting. Until an environmental audit is required by law, however, it seems unlikely that many others will follow their example.

Most large companies are aware of the pollution generated by their factories and of the amount of material wasted in production. Recording them in an official audit is

another matter. Mr Adams said: "Companies have an awareness of environmental needs but they are not necessarily saying so. One argument is that full disclosure would give away trade secrets. Also, there is no

established framework for en-

might be different. EC rules are expected to force companies to disclose environmentally relevant information. Norsk Hydro said: "People spend money making waste. They should rather aim for a minimal depreciation of resources, since this is in the interests of the profit and loss account." British Airways, like Norsk Hydro, has spent the past two

vironmental reporting." Five

years from now, the situation

years reviewing its environmental strategy. Hugh Somerville, BA's head of environment, said: "With growing concerns over environmental issues, the company felt it necessary to have a focus; to see what had to be done."

Both BA and Norsk Hydro have produced environmental reports separate from their corporate and financial reports. Although Professor David Tweedie, of the Accounting Standards Board, was involved in judging the awards, a standard for green accountancy does not yet seem to be on the cards.

# Watchdogs must be forced to bark

concern. The aim is to minimise au-

ALLEGATIONS of widespread fraud at Maxwell, BCCI, Mint and Boxed, Levitt, Polly Peck and others, pose fundamental questions about corporate governance in Britain. Audits are regarded as an essential feature of the system, but despite their enormous cost, they gave no warning of

the misdeeds. The Seventies' experience is being repeated all over again, but on a much larger scale, with dire conse-quences for shareholders, pension scheme members, employees and consumers alike. Then companies such as Vehicle and General, London and County, Pinnock and London and Capital collapsed. All had received the customary unqualified audit opinions.

The system of corporate governance relies heavily upon auditors to alert the public. However, these watchdogs rarely bark. Despite receiving billions of pounds in audit fees, auditors have been slowly stripping themselves of their social responsibility. So much so, that many denied a general duty to detect and report material fraud, give warning of financial unsoundness and highlight a company's ability to remain in business. The government has been unwilling either to clarify auditor re-sponsibilities, or to impose a clear duty to detect and report material

The seeds of the present bleak situation were sown a long time ago. This bleakness is most clearly reflected in the lack of any coherent/sustained economic policy and the absence of independent structures to police major businesses. Regulation of markets and companies has consistently taken second place to protecting capital markets and the value of sterling. In their role as trade associations, the accountancy institutes have been direct beneficiaries of this situation.

These bodies were formed to promote and protect the interest of their members and this remains their prime mission. For these reasons, the Institute of Chartered Accountants in England and Wales (ICAEW) is opposed to a statutory duty upon auditors for detecting and reporting material fraud.

The institutes have used their control of audit policy to promulgate "passive" auditing standards for matters such as post balance sheet events and assessment of the ability of a company to remain a going

Three accounting academics demand

public accountability to prevent fraud

dit effort and responsibility and maximise auditor profitability. Issues of auditing policy and ac-counting disclosures are ultimately about income measurement, wealth distribution, pension values, risk management and stakeholder protection. Rather than assume full responsibility for these matters, the

state has delegated responsibility to accountancy trade associations, who act as quasi-state regulators. These associations are opposed to auditors acting exclusively as auditors. So auditors continue to write up accounting records, hire company directors, assess business solvency for banks and advise companies on tax avoidance and creative accounting Given their financial involvement

with companies and conflicts of interests, many auditors are unable to blow the whistle or perform stringent audits. Accounting and auditing choices are public choices. However, under the guise of self-regulation. accountancy trade associations have sought to exclude wider public interests from such social choices. In effect, the self-regulatory system acts as a cartel to promote the interests of major firms and is used to obfuscate auditor accountability. So much 50, that following the ICAEW's policies. auditors who preach accountability to others, are not required to publish a single line of information about themselves. The accountancy bodies are certainly not lobbying government to make auditors accountable to the wider public.

Due to the closed nature of the auditing firms, we know little about the standards of Britain's auditors. The few published trade and industry department reports relating to corporate collapses show that the standards of KPMG Peat Marwick, Price Waterhouse, Pannell Kerr Forster, Grant Thornton, Coopers & Lybrand Deloitte and others have, at various times, been found deficient. Ernst & Young, or its pre-merger constitu-ents, have been criticised in five reports by trade department inspectors

published since 1988. The poor standards were not highlighted by any vigilance on the part of

the institutes. Rather than prosecuting auditors for delivering poor audits, the government relies on their trade associations to discipline the

Peter Lilley, the trade secretary. told Parliament in November that not only large auditing firms, but also "no auditor criticised in inspectors' reports had been debarred from auditing as a result of information in

that report". Rather than requiring an independent regulation of the auditing industry and investigating the work of the firms implicated in scandals, the government has recently extended the power of the institutes.

Under the Companies Act 1989, in their capacity as Recognised Supervisory Bodies (RSBs), trade associa-tions are expected to regulate the industry. This is to be done in accordance with the 'passive' auditing standards developed by the accountancy bodies. For monitoring purposes, some 40 inspectors in all have been appointed for a joint monitor-ing unit set up by the ICAEW, the Institute of Chartered Accountants of Scotland (ICAS) and the Institute of Chartered Accountants in Ireland (ICAI). Eighteen of these are already monitoring firms conducting investment business, who are visited at least once every three years.

One might have hoped that in the field of auditing, regarded by some as the core business, the visits would be more frequent and more stringent. Not so. The intention is that 250 auditors of public limited companies will be visited every five years, and the rest, 150 or so, will be visited every year.

By prior arrangement and notification of up to eight weeks, the audit monitoring will last for about three to three-and-a-half days. Only three au-dit client files will be examined. Under the current arrangements, it has been estimated to take 57 years to visit all auditing firms - hardly the regulation to worry the auditing

In the case of the Chartered Association of Certified Accountants, the UK's second largest accountancy.

body, with 15 per cent of the mem-bership in public practice in small firms, the situation is even more farcical. By prior notice, each monitoring visit is likely to last about one-and-a-half days and each firm will be visited once every five years. On average, one client file will be scrutinised.

The cost of these monitoring ritu-als is ultimately to be borne by the public through audit fees passed on in the prices of goods and services. The public will, however, not have any access to any files of the monitoring units. Even the procedure manuals of the monitoring units are

There is to be no full public report, no public identification of poor firms, nor any general investigation of firms compensate the public for concealing the identity of firms with generally poor standards, or for persistence of dit failures by the same firm. In fact, they enjoy statutory immunities from prosecution. The aim is clearly to give the appearance of regulation without any meaningful checks and sweep things under an already dustladen carpet.

In their current form, audits are an expensive nuisance to companies and a disappointment to the public. Auditors remain unaccountable and none are prosecuted for delivering audits that are as worthless as they

A complete overhaul of the system is long overdue. Self-regulation must go. Without independent regulation of the auditing industry, the plague of BCCI, Maxwell, Milford Docks, Parkfield, Mint and Boxed, Levitt, British and Commonwealth, Pinnock, Vehicle and General, Barlow Clowes, Dunsdale, Coloroll, Sock Shop, Grays Building Society, Mil-bury, London and County, Johnson Matthey, Sound Diffusion and Polly Peck will continue to revisit us.

How many sequels must we have before Britain has an effective system of auditing, dedicated to informing and protecting shareholders and the wider public rather than fattening and feather-bedding the top auditing firms?

• The authors are Tony Puxty, professor of accounting. University of Strathclyde; Dr Prem Sikka, principal lecturer in accounting, Polytech-

# Woosnam ready to hand over the leading role

IN ORLANDO, FLORIDA

IAN Woosnam has held the No. I position in the Sony world rankings for 48 weeks. but his reign will be over if Nick Faldo finishes above him in the Nestle Invitational tournament, which starts on the Bay Hill course here

But far from being dispirit-ed, the 5ft 4 2in Woosnam appeared almost relieved at the prospect of no longer looking down on his rivals. "I've had my little spell at the top," he said. "I've enjoyed it. but there are other guys who deserve to be No. 1. I'm not really worried about being

Any suggestion that the Welshman has lost his bite can be rejected. He believes that, at the age of 34, he must concentrate on the major

championships.
"I feel I have more in the locker than one major," Woosnam, who won the Masters last year, said. "Obviously, I want to win the Open and I feel that by winning at Augusta I showed I can handle major championship pressure. I want to win all of them at least once, but the first thing on my agenda is the defence of the Masters.

"I need to get in the groove,

CARD OF THE COURSE OM 3,580 36 in 1.554 36

My first target is to hole a few putts. It's no secret I've not been happy with my putting. "The better the greens, the

better I normally putt, so I'm hoping to get my touch back in these three weeks before The greens in America are consistently good, so that

should help. Bernhard Langer, Greg Norman, Severiano Balles-teros and Faldo held the No. 1 place in the world rankings before Woosnam.

Fred Couples, however, could become the first American to reach such lofty heights since the introduction of the rankings in April 1986. To do so, he must win and both Faldo and Woosnam finish outside the top ten.

Couples lost a play-off against Corey Pavin in the Honda Classic last Sunday, but he is the leading moneywinner on the United States PGA Tour this year with \$524,412 (about £303,000).

# Davies spurns the stuff of legends

FROM PATRICIA DAVIES IN PHOENIX, ARIZONA

THE Laura Davies legend has it that she rarely visits the practice ground. A couple of Mondays ago, the legend was given a boost when she gave the practice ground a miss (It was raining) and flew to Las Vegas. She made a bit of money and flew back to Califormia for her tournament.

On Monday, however, she was there in black and white: belting balls on the range at Moon Valley for the Stan-dard Register Ping tournament, which starts today.

'I missed the cut in Tucson and I thought I'd better do something about it," she sighed, sending a perfect fiveiron steepling into the desert sky. "But I'm hitting the ball really well. It's my puning that's the problem."

This week, Davies intended trying out a new putter, a Ping B60, in an effort to sort things out. She will also be reunited with her brother, Tony, a renowned reader of putts, who has had two weeks

off from his caddying duties.

Davies is only one of nine
Europeans chasing the
\$82,500 first prize. Also here is Andrea Doyle, the boss of the European Tour, for discussions about this year's Solheim Cup, at Dalmahoy in Edinburgh.

She was buoyed by news of another professional wom-en's competition, the Sunrise Cup, for teams of two from 16 countries, "It's a tremendously exciting concept," she said, expressing her players' senti-

nold Palmer built, he has Bay Hill only once in nine years. The odds must be stacked against him because the assembly includes all the major championship winners from last year.

Payne Stewart, the US Open champion, won here in 1987; Ian Baker-Finch, the Open winner, is, like Stewart, a member at Bay Hill; and John Daly, the US PGA champion, is the new man in

Daly has a character all his own, but he continues to infuriate some, such as the producer of CBS television, with his unpredictable behaviour.

Frank Chirkinian has made it clear that he will no longer invite Daly to be interviewed after the golfer used a four-letter word on a live

Greg Norman could be fur-given for uttering a profanity or two after being compelled to withdraw. He has finished runner-up twice here, but considers himself not fit fol-

lowing arthroscopic surgery on his left knee last month. David Feherty, Bernhard Langer and Colin Montgomerie bolster the European challenge. It should prove good experience for Feherty and Montgomerie. The tournament is only the third in three months for Langer.

## Richardson has iron treatment

Vilamoura: Steve Richardson defends his Portuguese Open title today after sending his new irons in for anti-glare treatment. The Hampshire player, aged 25, who seeks a boost to his confidence before making his first Masters appearance in three weeks, shot a 68, four-under-par, in yes-terday's pro-am, but was troubled by the sun reflecting off his clubs.

"I didn't know if anything could be done about it, but I went to the Tour workshop and they were able to buff them up and take the glare away," he said.

Richardson was runner-up to Severiano Ballesteros in Europe last season, but has made a disappointing start to this year, missing his second cut last week. (Agencies)

# **Boutin** wants Arazi at **Epsom**

By RICHARD EVANS RACING CORRESPONDENT

razi may still go for a unique Kentucky Derby-Epsom Derby double, Francois Boutin. trainer of the world's top horse, said in London His surprise announce-

ment, made on the eve of the 1992 Flat season which gets under way at Doncaster this afternoon, is the latest twist in the transatlantic tug of war between the horse's two owners, Allen Paulson and Sheikh Mohammed, over plans for their prozed thoroughbred. Arazi, the leading Euro-

pean two-year-old, took the racing world by storm at Kentucky last November when he won the Breeders' Cup Juvenile in sensational style, coming from almost last to first inside half a mile before opening up a lead of ten lengths in the final furlong.
Paulson sold a half-share

in the horse for \$9 million to the American triumph and since then the unanswered question has been where Arazi would run this season. Paulson, head of a US aerospace company, is keen to go for the American triple crown which carries a \$5 million bonus. Sheikh Mohammed yearns for a Derby winner and wants to see Arazi at Epsom in June. Under the contract gov-

erning their joint owner-ship, Boutin will, in theory, decide, if the two owners cannot agree; hence the significance of his remarks at the Ever Ready Derby lunch yesterday, Boutin confirmed that

Arazi is due to reappear in the Prix Omnium II over Saint-Cloud's left-handed mile on April 7. If all goes well, he will then travel to the Kentucky Derby on May 2, for which he is 8-5 featurity.

Speaking through an in-terpreter, Boutin said: The plan is to run in the Kentucky Derby on May 2 and then, if all goes well, to go to Epsom."
His remarks brought a
big cheer from the gather-

The fallwarry are the 115 antiver for the Ever Fleedy Derby to be no over 1m 4f at Epsom on Wedneedey, June 8:
Agent Cooper, Alflora, Albamad, Aljadeer, Al Karnak, Allegan, Alnater Alwashoek, Alpherd, Alum Bey, Anchorite, Arazi, Archangel, Arctic Charm, Assessor, Badle, Beyin, Berselo, Biriskhaldour, Blessington, Boloerdo, Bonny Soot, Bryan Statlen. ing of top owners, trainers. jockeys and racing officials at the lunch. Ladbrokes offer 3-1 with a run, while

Strituri,
Calling Collect, Coburg Island,
Code Bresker, Colorific, Contested Bits, Corrouge, Coemic The Kenticky Derbypersonal plan," Alan Coo-



Caught in the middle: Boutin, who would like to run Arazi, owners permitting, in the Derby at Epsom

per, racing manager to Stavros Niarchos and impromptu interpreter, added. "He says the problem is that the horse has two owners; one who is American and keen on their triple crown, the other who is pro-European. But Francois is the judge."
The arbiter's role could

put Boutin in an impossible position, as he pointed out to the lunchtime audience, although those remarks were not picked up. Lucy, his English-speaking wife, told me: "Francois said that, because he is the judge, he risks losing both the owners and the horse. He said that with a big smile on his face."

One fascinating possibili-ty being floated last night was that if Arazi were to win the Kentucky Derby. Sheikh Mohammed might then buy the other half of

the horse from Paulson for a massive sum to ensure his participation in the Ever Ready Derby. Boutin believes Arazi

would have no trouble staying the mile-and-a-half trip at Epsom although his abili-ty to handle the undulations at the switchback track is a different matter. "You never know until you run a horse at Epsom because you have never run the horse there before," he explained.

Arazi, who underwent op-

erations to remove chips from his knees following the Breeders' Cup, has far from perfect conformation and has run only on flat courses. Interestingly, he ran wide round the final turn at Churchill Downs and could find Epsom's ups and downs difficult to handle.

Boutin adminstered Bute, a medication not allowed

Close, El Cortes, El Prado, Emir Albedou.
Fisvanyid, Feetive Cheer, Forest Tiger, Fort Shirley, Glaleut, Greet Paim, Greek Gold, Greek Tycoon, Hatta's Mil, Highest Ody, Highland Dress, Hill Gitter, Hypoliko, Imperial Sallat, Inchcellooh, Johann Oustz.
Kingdom Of Spain. King Ubad, Kinwood, Lambrino, Lelf The Lucky, Let's Get Loet, L'Hermina, Loblio, Mack The Knife, Made Of Gold, Mahool, Messad, Muharib, Murtaram, Nightmen, Ninja Denoer, Non Partisen, Pabouche,

Paradise Navy, Political Fact,

before Arazi's US victory last year. It is uncertain when the drug could be used again and clear from the horse's system before the Epsom Derby. The possibility of Arazi running in Britain is

an enormous bonus

at the start of a new Flat

campaign. However, Lord

White of Hull, whose company sponsors the Derby. was the first to sound a note of caution. We all hope to see Arazi run in the Derby, but hav-

ing spoken to Allen Paulson, I think we may have to wait," he said. Meanwhile. Ted Bassett, president of the Breeders'

Cup and guest speaker, of-fered the most practical ad-vice to Boutin. The French trainer should leave it to the two owners to decide where

owed the reservations expressed by David Elsworth about the well-being of Seattle Rhyme, ante-post favour-ite during the winter, who is only 95 per cent sound.

The Arazi news overshad-

A foot injury resulting from a freak accident at the Whitsbury stables is taking longer than hoped to heal and the Racing Post Trophy winner faces a light against time to run in the 2,000 Guineas.

"I don't want to alarm anybody. It's a superficial injury which he will recover from but I am not totally happy with him at the moment. It could jeopardise the Guineas. He twisted a shoe and punctured the sole of his foot with the nails. It slightly bruised his pedalbone and it is taking a long time to get right." Elsworth

Sheikh Mohammed, yet to taste Derby success, again has the largest contingent of the 115 Derby entries, aithough his team of 18 is five down on 1991.

Of the trainers, Henry Cecil has the biggest entry with 12, including Aliadeer. impressive winner of two races last year and Berseto, who entered many notebooks when winning at Doncaster in November. Ladbrokes offer: 3-1 (with

a run) Arazi, 14-1 Seattle Rhyme, 16-1 Zinaad, 20-1

#### **SPORTS LETTERS**

## Horse racing tactics

From Mr David Taylor Sir, Why do the rules of racing allow a horse to be run in a steeplechase, not to win. but with the apparent intention of spoiling another horse's chances. Before the Cheltenham

Gold Cup, the media led the public to believe that Golden Freeze would be ridden in the race with the sole objective of harassing the favourite Carvill's Hill.

In the race, the jockey on Golden Freeze intentionally quickened and slowed his pace to do exactly this, alhough Peter Scudamore on Carvill's Hill tried the best he could to keep away from

trouble. These tactics succeeded in forcing Carvill's Hill to make several very bad mistakes and the horse appeared to finish

If these tactics are within the rules of racing, they are not within the spirit. Can the racing authorities afford to be seen to countenance these actions?

Yours faithfully, DAVID TAYLOR. 27 Beech Close, Towcester, Northamptonshire.

From Mr P. J. Simpson Sir, Yet again we have seen the unacceptable face of horse racing in the final stages of the Gold Cup at Cheltenham. There are two points worth observing over whipping. First, any jockey who treats a horse like that should be banned for life. The four-day suspension handed out is no deterrent as this is not the first time the jockey concerned has been suspended presumably he feels it was

This leads to the second point. How is it that he is permitted to break the rules(by improper use of the whip) and yet win? The second-placed jockey may feel that if he, too, had resorted to Surrey.

improper use of the whip, he Sport might have won. Surely it cannot be right that this situation can be allowed to continue. It is high time the Jockey Club put its

Yours etc... P. J. SIMPSON, 19 The Cowans, Sutton on the Forest,

house in order.

From Mr P. J. B. Harrod Sir. Like Henry Kelly (March 14) I despair over the standing-down of Adrian Maguire, the winning jockey in the Cheltenham Gold Cup, for four days for excessive use of the whip, but from a different viewpoint.

Kelly says that the horse. Cool Ground, is the type of horse that "responds to a smack and emerges none the worse", but we have been told in a different context that "if doesn't hurt, it doesn't work". This worked (Cool Ground won the race) and we must assume, therefore, that it hurt. From what I saw the horse was subjected by its jockey to a merciless beating, which I hope and believe is objectionable to the great

majority of the British public.
The trainer has publicly stated that the horse is "idle". and would not have won the race had this beating not been administered. He and the owner are therefore apparently content with what happened. Clearly, therefore, a four-day suspension of the jockey is an inadequate

The jockey broke the rules, in just the same way that an athlete who takes drugs. The only effective sanction is disqualification from the race and forfeiture of the prize-

Yours faithfully. P. J. B. HARROD, Merlebank, Knowle Grove, Virginia Water,

# Replays in

From Mr J. G. Broad Sir, I concur fully with Henry Kelly's comments (Sport on TV, March 11) on the instant-replay syndrome endem-ic within the BBC sports

department. Not only are these constant replays frustrating — missing goal kicks, quickly heeled scrums and even tap penalties, when the "replay operator" usurps the captain's decision as to whether it is to be a kick or a tap — they also destroy the continuity of the game resulting in a loss of atmosphere, such as it is, when stuck in front of a television.

Perhans it would help if the "instant-replay operator" were to have some knowledge of the game as he appears to have no interest in, or experience of, the game. I remain, sir, Yours truly. J. G. BROAD. 171, High Street. Brentwood, Essex.

#### Dear coffee

From Mr David Williams Sir, Supporters on the terraces at Watford have to pay El for a cup of coffee from one of the refreshment kiosks. Is this the most expensive coffee in the Football League?

It will cost £12 million to £14 million to create a 20,000-seat stadium at Vicarage Road. Judging by present form.

Watford could make more progress towards that target by selling hot drinks instead of players! Yours sincerely. DAVID WILLIAMS. 70 Hadleigh Road, Leigh-on-Sea.

Sports Letters may be sent by fax to 071-782 5046 They should include a daytime telephone munber.

# Controversy over rain rule in cricket

From Mr M. K. Griffiths Sir, Alan Lee has demonstrated conclusively that the rain rule which is being applied in this year's World Cup is inequitable. If only the committee, when devising the rule, had included the word consecutive".

When rain caused England's innings against South Africa to be reduced by nine overs, their target was reduced by only 11 runs to 226. Now if the reduction had been the lowest total of runs scored by South Africa in any nine-over period (i.e. nine consecutive overs), the target would have been re-duced by approximately 27 runs to 210, a much more

realistic figure. Where the second innings is drastically shortened (say to 15 overs), a better result may be obtained by ruling that the first team shall be deemed to have scored the best total from any consecutive 15-over period. The resulting target should be preferred if it is higher than the target ob-tained using the first method.

Unformnately, there is one significant factor - the timing of the interruption - for which it is virtually impossi-ble to legislate. The side which bats second will have an advantage or disadvanrage, depending on whether it learns of its revised target before its innings commences. However, on balance the "consecutive overs" method does not

appear to favour either side unduly. There remains one problematical solution, which is exemplified by the England v Pakistan match. Although Pakistan were bowled out cheaply, under the "rain rule" the English batsmen had to score at a much faster rate in order to win the match. Surely, however, by bowling out the opposition within their allocated overs, England had earned the right to

In an uninterrupted match where the first team to bat is bowled out, the run-rate required of the second team is the first team's run-rate multiplied by the ratio of the actual duration of the first team's innings to the total number of overs available. In an interrupted match. I believe that it would be both

logical and fair to calculate the target by applying the above mentioned ratio to the figure obtained by the basic method ruling at the time. Yours faithfully, M. K. GRIFFITHS, 202 Upper Grosvenor Road,

Tunbridge Wells, Kent. From Ms Elizabeth Gaylard Sir, Given that the authorities require the game to be, if possible, finished on the day, the fairest solution would seem to be that the "revised" runs required be based on the run-rate per over required at the time weather intervened.

If, when play recom-menced, the batting side was set a target that still required the same run-rate per over at least this would more fairly reflect the state of the game at the time of the stoppage. It would probably still give a bias towards the end of the innings but must be fairer than the present system. Yours faithfully, ELIZABETH GAYLARD,

10 Station Road. Helmdon, Brackley. Northamptonshire.

From Mr S. G. Heppenstall Sir, In a rain-affected match the overs that should be removed from the first team's score (Team A) should be the same ones that are lost to the team batting second (Team B). Therefore, if the game is abandoned after 30 overs of Team B's innings, the side that has scored the most runs in the first 30 overs shall be the winner. If, after 20 overs of Team B's innings, 10 overs are lost, then the runs that Team A scored in overs 21 to 30 are deducted from the

total. Finally, if the overs have to be reduced before Team B commences its innings, then the runs scored in the equivalent number of overs at the beginning of Team A's in-nings are deducted from the

while it can be argued that the laner two examples favour Team B, the method can be amended to provide greater balance by removing one batsman from Team B for every five overs lost (in a 50over game).

Thus, for a game reduced to 30 overs. Team B would only be allowed seven batsmen. Another minor variation could be introduced for the situation where Team A is bowled out without using its full complement of overs, and time is then lost between innings. In this case the runs scored by Team A should be

allocation of 50 overs, as if they had batted through. This would be achieved by reducing the runs scored in each over in the same propor-tion as the overs bowled compared with total overs allowed, and sharing the difference equally between the overs not used. This would prevent the unlikely anomaly of Team B being left with a target of just one run, and would also restore the advan-tage that Team B earned by bowling out Team A. · The variations can be made

as complex as necessary to cover every imaginable occurrence. I have tested this method in all the rain-affected World Cup games: without exception a fairer competition would have ensued. In addition, by displaying Team A's equivalent score at the end of each over, all confusion as to which side was leading in a rain-affected match would be dispelled. Yours etc.,

S. G. HEPPENSTALL 13 Keith Park Crescent, Biggin Hill. Westerham, Kent.

Worcester

Going: good to soft 2.20 (2m 4f hds) 1, Ring Of Fortune (P Scudamora, B-11 lav); 2, Child Of The Mist (12-1); 3, Comedy Spy (10-1), 17 nn. Hd, 35. I.M. Pjos. Tote: 21.70; 21.30, 22.80, 21.90, DF: 25.80, CSF: 211.23.

T180. DF: 25.80. CSF: E11.29.
2.50 (2m ch) 1, Tildebo (M. Yurch, 9-1); 2, Ringmore (4-1); 3, Cavelier Crossett (11-4); fistend Jiefsetter 13-6 fav, 7 rsn. 4; 2, 4) Webber. Totse: 25.40; 22.80. DF: 217.90. CSF: 239.91.
3.20 (2m holle) 1, Policoix (P Soudsmorte, 13-8 km²; 2, Nordic Delight (20-1); 3, James My Boy (10-1), 17 rsn. NR: King's Shilling, 4, 1161. M Pipe. Toler 22.80; 21.90, 25.10, 22.80. DF: 238.70. CSF: 236.82.
3.50 (2m ch) 1, Arctic Teal (M Richards, 3.50 (2m ch) 1, Arcti

236.82 3.50 (2m ch) 1, Arstle Teal (M Richards, 9-2); 2, Hurry Lip Henry (9-2); 3, Puldol Major (12-1), Pharosh's Lean 11-4 fav. 6 ren. 7, 10. O Sherwood, Tota: 55.60; 54.30, £2.80. DP: 29.90. C3F: £2.95. 54.30, £2.80. DP: 29.90. C3F: £2.95. EA.50, E2.80. DF: 20.90. CSF: E22.95. 4.20 (2m 4f ch) 1, Marcin's Friend (R Greene, 65-1); 2, Major Krisman (5-5 tay); 3, Senor Tormas (6-4); 8 ran. NR: Freedby Oven, 41, 251, D Showtheld, Tota: E20.80; 53.40, £1.10, £1.20. DF: £25.10. CSF: £118.97.

2118.97.
4.50 (2m 4f nh) 1, Mad Casanova (J. Osborns, 11-8 hrv; 2, Abingdon Boy (25-1); 8, Honsywell Lad (58-1); 9 nm. Dist. (etc. O Sherwood, Tois: £2.00; £1.10, 23.40, £2.80. Dr; £18.90. CSP: £28.75. 5.20 (2m hd/s) 1, San Famando (D Murphy, 9-2); 2, Bean Ring (14 hrv); 3, Katina John King, 10 hrv, Pleaspot: 254.60.

Kelso Going: good to firm, firm after 2 30 nace

Going: good to firm, firm after 2 30 nace 2.00 (2m 8f hole) 1. Clandy Tuff (P Niver., 1-5 lay), 2. Westwell Boy (11 2); 3. Westwell Boy (11 2); 4. Class 10. Class 10. Class 11.0. Class 1 230 (3m cm) 1. Bishopdale (C Grant. 6-1) 2. Lacidar (85-40); 3. J.J.Henry (6-1) Shiff Knoll 13-6 (sv 5 ran NR Renus, Shoon Wind, Vilking Rocket. 8, 5t. W A Stephenson, Tote. E9-20, E3-70, £1-90 DF 28-60 CSF- E17-11 OF 28 bill CSF 27 71 4.00 (2m 21 holls) 1, All Welcome (N Doughty, 74 law), 2 Knews Of Cubs (7-2), 3. Saxy, Mover (15-5) 4 rain NR Sweet City, Sir Feter Lely, Royal Blusson, Vol. 21 G Moore Toter 22.60 DF 25-50 CSF 27 12

5.00 (2m flat) 1, Hondaghern (W Dwa 100-30), 2, Why Not Equipme (7-2):

10J-30). 2. Why No! Equipment (7-2); 3. Strong Sound (14-1) Lord Tim 9-4 tav 13; ran. NR Konvakta Control, Mr Knitwil 10i, 11/61 C W Elsey Tote 23 80; £1 80, £2 40, £4.20 DF £11.30 CSF: £14.80 Placepot: £302.00.

Southwell .

2.40 (Im 6) 1. Steppey Lane (Dean McKeom. 5-1); 2. Subr. (9-2); 3. Temper-ing (13-2). Aude La Belle 2-1 fav. 8 nm 291, 394. W. Heigh. Tota. 25 10, 213-2200, 52-30. DF: 211,10 CSF 525.64. Tricast: £132.85. Tricast: \$132.85.
3.10 (8) 7. African Chimes (Emma O'Gorman, 64 lav); 2. Gorinsky (4-1), 3. Morpick (8-1), 12 ran, Wt. 11, W O'Gorman, Tote: £2.60; £1.10, £2.00, £2.30. DF: £2.80 CSF- £8.48.

1.10.8U, USF, £13.97, 4.10 (1m) 1, Erroy (K Darley, 5-1), 2, Silver Samurai (6-1), 3, Up The Purpab (3-1) Alore 11.4 fev 7 ren NR: Trustop, Elehent, 101, Wt. 3, Nortion Tote: £7.30, £2.20, £4.00, DR: £40.70 CSF, 31.80, Tricant: £35.19

135 19 4.40 (1m) 1, Kay's Dilemma (D Biggs, 11-1); 2, Firefrighter (11-2) 3, Mill Burn (25-1). Hertu 5-4 lav 12 ran, 4ú, hd. P Kellevety Tole: 211-30: 22-20, 21: 50, 214-20 DF 1280 CSF: (74-1) After a stewards

☐ Pip Payne, the Newmarket trainer, has a rare overseas runner today when he saddles Medaille D'Or in the listed Prix Cor de Chasse over six furlongs at Maisons-Laffitte. The colt, who will be ridden by Guy Guignard, faces eight opponents including last year's 2,000 Guineas third, Ganges. Richard Quinn partners the Spanish-trained El

☐ Martin Pipe and Peter Scudamore landed a shortpriced double at Worcester yesterday with Ring Of Fortune and Pollock.

THE \*\*\* TIMES

CRICKET Reports and results from the World Cup in Australia and New Zealand Call 0839 555 506

RACING Commentary Call 0898 500 123 Call 0898 100 123

3.05 RACEFORM UPDATE HANDICAP

BETTING: 5-2 Inherent Magic, 3-1 Echo-Logical, 7-2 Trave, 5-1 Cindora, Doesyoudoes, 10-1 Angels And

1991: ROCK BREAKER 7-8 J Lowe (20-1) 8 McMahon 8 ran FORM FOCUS

ECHO-LOGICAL 2 2nd of 6 to Tamin in a listed race, over course and distance, with CINDORA (3b) better off) 251 4th. Previously, 2 2nd of 14 to Walking Possesson in a nursery at Haydock (5), good to firm), BOULABAS 4½1 8th of 20 to Soba off), with DOESYOUDOES (3b) better off) 1½1 3rd sind BOULABAS (8b) better off) 1½1 3rd sind BOULABAS (8b) better off) 1½1 3rd sind BOULABAS (8b) better off) 1½1 3rd sind 3rd off) 10 Girnor Time in a handicap at Southwell (AW, 5f, standard). DOES-141 4th of 8 to Distinct Thatcher in a coractions race Lecester (8i, good to firm) ANGELS ANSWER 111,

BETTING: 7-4 Luchiroverte, 9-4 Arcadian Heights, 4-1 Spinning, 6-1 Lift And Load, 8-1 Per Quod. 10-1 Uluru. 14-1 others.

1991: WARM FEELING 4-8-10 M Hills (11-4 jl-/gv) 8 Hills 7 ran

FORM FOCUS

PER QUOD 5MI 4th of 10 to Proud Paritier in a listed race at Milan (1m 71, heavy) in October. Beat Warm Feeling 11 in the 7-numer group il Ormonde Stales at Chester (1m 5f 88yd, good in May AR-CADIAN HEIGHTS beat Secret Waters 31 in a 5-numer sted race at Chester (1m 5f 88yd, good to firm) in August, with PER QUOD 4MI 5th LUCHI-ROYERTE 19MI 4th of 10 to Toution in the group 1 Coellie St Lager, here (1m 6f 132yd, good to firm), with ARCADIAN HEIGHTS e harther 12MI 8th. GULF PALACE 3MI 2nd of 14 to Lord Hestie in a hendicep at Heydock (1m 44, good to soft) in October.

1991: MUSE 4-9-9 S Cauthen (5-1 fev) D Eleworth 17 ran

FORM FOCUS

LORD HASTIE best Paper Craft 2I in a 10-runner handicap at Southwell (AW, 1m 4f, standard). Previously, best Guif Pelece 34I in a 14-runner handicap at Haydock (1m 4f, sod) to soft), with EIRE LEATH-SCEAL (3to bester off) 11 5th and WEST WITH THE SCEAL (3to bester off) 11 5th and WEST WITH THE PRIVILE ALLANCE 8I 4th of 11 to Red Bishop in a master at Haydock (1m 2f 120yd, good) GREY POWER best Cheeky Pot 34I in a 17-runner handi-

4.40 HALL GATE MAIDEN STAKES (3-Y-O: \$2,427: 1m 2f 60yd) (11 runnera)

SETTING: 2-1 Feedern, 8-4 Touch Paper, 7-2 Muminaling, 6-1 Nuez, 8-1 in The Money, 10-1 Tree Fog, 12-1 Northern Kingdom, 14-1 others.

1991: LORD HASTIE 9-0 D Nicholis (15-2) S Norton 11 ren

FORM FOCUS

FASSPERN 3161 3rd of 15 to Allements in a marden at Pontetract (im, firm). IN THE MONEY 7161 8th of 15 to Mehool in a marden at Domester (71, good to firm). TOUCH PAPER 11 2nd of 16 to Stan in a marden, here (71, good to firm). ILLUMINAT-

3.40 DONCASTER SHIELD (£7,180: 1m 4f) (8 runners)

4.10 BACK A WINNER BY TRAIN HANDICAP

(£3,418: 1m 4f) (16 runners)

(3-Y-O: £3,557: 5f) (7 runners)

# Luchiroverte looks to have edge in Doncaster feature

the state of the second second

A NEW Flat season on grass gets under way at Doncaster today with Luchiroverte and Arcadian Heights standing head and shoulders above their opponents in the day's feature race, the Doncaster

AARL FE

The last time this pair were seen in public was on today's course in September when they contested the St Leger.

On that occasion Luchiroverte finished fourth, four places ahead of Arcadian Heights who, to be realistic. set far too fast a pace early on as he endeavoured to escape the attentions of the other front-runner, Jahafii.

Arcadian Heights had earlier been seen in a more favourable light when finishing second to Jahafil in the March Stakes at Goodwood and when winning another listed race at Chester where Per Quod, another of today's contestants, was behind in

A form line through that Goodwood race and an earlier one at the Sussex course simply confirms that Luchiroverte, in the hands of Michael Roberts, should have the beating of Arcadian Heights

For, when he was beaten only a neck by Man From Eldorado in the Predominate Stakes in May, Luchiroverte had Jahafil two and threequarter lengths behind in fourth place.

Luchiroverte's only win last season was at Ascot in June when he landed the Churchill Stakes over today's trip but before that he had run well to

DEVONSER

MICHAEL PHILLIPS

finish second in the Chester Vase and fourth in the French

George Robinson, our Newmarket correspondent, reports that Arcadian Heights has been working well at home recently but, on balance, Luchiroverie's form looks superior.

Those who prefer to side at this early stage of the season with horses whose fitness is proven can choose between Lift And Load and Spinning, both of whom have been hurdling with success.

The last time Spinning won on the Flat was on today's course last October when he made his class tell in an ordinary race over two miles. Whereas he had more or less everything his own way that. day, he undoubtedly has more on his plate here.

bet, though, is Galaxy High in the Robert Webb Travel

Roberts rides Luchiroverte at Doncaster (3.40)

My information from the heart of Lambourn is that the Barry Hills-trained Touch Silver is expected to give a good account of himself in the Philip Cornes Brocklesby Stakes while Echo-Logical, who won first time out last season, ran sufficiently well later on to suggest that he can dely top weight in the Race form Update Handicap. Twelve months ago, Lord Hastie won the Hall Gate

Maiden Stakes at the end of the programme. Now he returns to the scene of that triumph with a solid chance of winning the Back A Win-ner By Train Handicap, even under 10st 11b. That burden includes a 5lb penalty for his clear-cut win at Southwell on

Today's finale can go to the Julie Cecil-trained Fassfers. Being by the dual Arc winner Alleged out of that fine racemare Comtesse De Loir, Fassiern will appreciate rac-ing over today's trip for the first time having shown promise over a lesser distance at Pontefract, in October when third to Aljernaas. My idea of the day's best

Novices Hurdle at Devon and Exeter Although he was beaten a long way by that classy indi-vidual Carobee at Chepstow last time, Galaxy High still managed to finish in front of Mighty Mogul, Valfinet, Needwood Muppet and Saffaab who had all won their previous race, as indeed he had done at Newbury.

4.10 Lord Hastie. 4.40 Fassfern. (nap). 4.10 Saffaah. Our Newmarket Correspondent: 2.00 Chatham Island. ARCADIAN HEIGHTS (nap). 4.40 Fassfern. DRAW: 5F, HIGH NUMBERS BEST 2.00 RACEFORM APPRENTICE HANDICAP (£2,826: 1m 2f 60yd) (25 runners)

THUNDERER

3.05 Trove.

2.00 Chatham Island.

3.40 LUCHIROVERTE

MANDARIN

2.00 Sooty Tern. 2.35 Touch Silver. 3.05 Echo-Logical. 3.40 Luchiroverte.

BETTING: 7-1 Chetham Island, 15-2 Sooty Tern, 8-1 Westfield Moves, 10-1 Cheerful Times, Pilve-Jumelle 12-1 Ikleshaf, Mingus, 14-1 Colonel Fairfax, Golden Torque, 16-1 others. 1991: MARGS GIRL 48-11 J Fanning (20-1) T Fairhurst 18 ren

FORM FOCUS

IKTESHAF 2/4/3 3rd of 16 to Breezy Dey in a handicap at Chester (6), good to sort), BELMOREDEAN
1/4/2 2rd of 6 to Modesto in a handicap at Lingfield
(AW, tra 2), standard), NAKORA BISTRAYA 2/2 2rd
of 5 to Lofe in a handicap at Redcar (1m 2f, good to
firm) on penultimate start. ROLDEN TORQUE 3/1/2
th of 16 to Duggen in a handicap at Southwell (AW,
1m 4f, standard), with TANODA (15) worse off) 12/5/1
TH. RIVES-JUMELLE II 2/2 of 20 to Felancium in an
apprentices' handicap at Newmerket (1m 2f, good
to ferm), MR CONFUSION (4) 3es of 14 to Greenities

Name and the firm, onto 18 m), with UNASSUMING
(7b batter off) III it.
Selection:, MR CONFUSION

C4

2.35 PHILIP CORNES BROCKLESBY STAKES (2-Y-O colts & geldings: £3,687: 57) (10 runners)

SETTING: 5-2 Touch Silver, 3-1 Sebre Rattler, 7-2 Gone Prospecting, 6-1 Nominator, 6-1 Sherro, 10-1 Duke Of Treams, 12-1 Second Chance, 14-1 others. 1991: SYLVAN SABRE 8-11 J Williams (6-1) P Mitchell 13 ran

FORM FOCUS

CRACKER JACK (fosled May 23rd, cost 8,600gras) is a hell-brother, by Chilibang, to useful juverile 8 winner Feyrug and to several other sprint winners. Dam was a 6t winner. DUKE OF DREAMS (Jan 19, 11,000gns) is a hell-brother, by Elisio, to Denieh juverile winner Dusty Grey. (GONE PROSPECTING (May 31, 865,000) is a hell-brother, by Gone Weel, to 1m winner Kempinekt.

MANDARIN

2.10 Not So Soon.

3.10 Hiram B Birdbath. 3.45 Manhattan Chase.

4.15 Celtic Leisure. 4.45 J Brand.

5.15 Camelot Knight.

GOING: GOOD TO SOFT

SABRE RATTLER (Apr 14) is a heli-brother, by Beveledin to juvenile 6/ winner Cashtal Queen. Dem won 3 races over 61-7/ as a three-year-old. TOUCH SELVER (Ainy 2) in a helf-brother by, Local Suttor, to 61-1m winner Festival Mood and 1m-1m 7/ winner Lefty Lady. Dem was a winning juvenile over in the control of the control of the control over the control of the control of the control over the control of the control of the control over the control of the control over the

4.15 Celtic Leisure.

COURSE SPECIALISTS TRAINERS JOCKEYS Rides Per ceni 19.6 17.4 16.7 13.9 13.0 12.9

THUNDERER .

3.10 Smith's Gamble. 3.45 Fire At Will.

4.15 Celtic Leisure.

2.10 Burnet

5.15 Doradus

The Times Private Handicapper's top rating: 2.10 NOT SO SOON.

# THUNDERER

1.50 Gold Medal. 2.20 Spring To Glory. 2.50 Galaxy High. 3.20 Pamber Priory. 3.50 Dormers Delight. 4.20 Woodland Minstrel. 4.50 Silver King. Richard Evans: 2.20 Cabin Hill.
3.20 FALSE ECONOMY (nap). 2.50 Galaxy High.

1.50 Gold Medal 2.20 Greyfrians Bobby. 2.50 GALAXY HIGH (nap). 3.20 Pamber Priory. 3.50 Dormers Delight. 4.20 Bumpdous Boy. 4.50

GOING: GOOD (CHASE COURSE); GOOD GOOD TO SOFT PATCHES (HURDLES) SIS

# 1.50 ROBERT WEBS TRAVEL NOVICES HURDLE (Div 1: £1,165: 2m 1f) (11 runners)

UNDIE (UNV I: E1, 165): 201 17) (1) FURTHERS)

1 2811 GQLD MEDAL 14 (0.8) M Pps 4-11-9. P Scudemore
2 6 COMEDY GAYLE 8 Creates Shain 5-11-3. Mr R Darke (7)
3 205 ULCKY BULE 17 J Fox 5-11-3. R Gayatt
4 7-0 OLD DEER PARK 19 D Barton 6-11-3. M Hawden
5 283- CRUER OF MERIT 222 S Turton 7-11-3. G Upton
6 PADDYSMAY 44 G Hain 5-11-3. B Burrough
7 O WEST BAY 108 17 Remains Johns 5-11-3. Mr R Cote 7)
8 CHARMER CONE Mr M Scrib's 10-12. Mr R Cote 7)
10 F323 WICLYER GOLD 94 (0.7) J Roberts 10-12

8 CHIROLET

6 WOOTTON LADY 70 (4) C Brooks 510-12...... G Brading 1-3 Gold Medial, 6-1 Wootlon Lucky, 8-1 Old Deer Park, 12-1 Orde Ol Ment, 18-1 Lucky Blue, 20-1 others.

# 2.20 HEAVITREE INNS NOVICES HANDICAP HURDLE (\$1,165: 2m 3f) (18)

ICING RESULT

Callegada

Carlo W. A. C.

3-1 Sonng To Glory, 4-1 Greytrars Bobby, 9-2 Debai Prince, 8-1 Durrington, 10-1 Tufok, 12-1 Maiden Of Iron, 14-1 others.

#### \* 2.50 ROBERT WEBB TRAVEL NOVICES HURDLE (Div II: £1,165: 2m 1f) (10)

4-5 Galaxy High, 7-2 Christmas Hols, 6-1 Kamogue, 8-1 The Stray Butlett, 12-1 Robotto, Struan Run, 16-1 others

# 3.20 HEAVITREE BREWERY CHALLENGE CUP HANDICAP CHASE (£3,260: 3m 1f) (14)

1 P-P2 BUMBLES FOLLY 90 (B.S) P Nachols 11-11-10
M A Fittgerink (3)
FP1F PAMBER PRIORY 15 (G.S) 7 Thorson Jones 9-11-3
Fittgerink (3)
Rights (7)
1 0PP4 GLENSIDE JERRY 17 (B.CD,F.G.S) R Frost 12-11-2
J Trook 4 3531 FALSE ECONOMY 15 (G.S) J Edwards 7-11-1 N Williamson 5 19-5 SUPER EXPRESS 15 (O.G.S) R Manning 11-10-10 R Greene (S) 6 1-4U YOUNG WARRIOR 20 (B,CD,S) Miss H Knight 8 10-5 7 UP44 PADDY BUCK 12 (D.F.S) J Honeycol 12 (0.1 — N Hambe 8 31P3 DOUBLE TRICKS 15 (H.D.G) D Suchet 9 (0.1 ) The whole 9 3212 KELLYAIN 83 (G.S) G Ham 9 (0.0 ) S Burrough 10 (0.52) HEIGHT OF FUN 40 (0.F.S) C Popham 8 (0.0 ) L War 11 1.PP BONANZA REBEL 35 (V.D.F) C Berwel 10 (10 A Guest 12 PSPP WINDLEDALL 35 (C.F.S) J Payne 12 (0.0 ) Windra 2 POPP MONTGOMERY 63 (F.G.S) W McKence-Celes 11 (0.0 W Invited

14 /POP JELLY MORTON 94 T Halled 7-100 ... ... S Higgs (7) 3-1 Pamber Priory, 4-1 False Economy, 6-1 Bumbles Folly, roung Warner, 7-1 Kellyann, 8-1 Glensede Jerry, 10-1 others

# 3.50 LANDLORDS NOVICES SELLING

MURDLE (£1,165: 2m 11) (17)
1 0000 PADIORD 58 (G) D Wintle 5-11-11 P MoDurmott
2 000P ARTHROET 59 (H) D Burchell 6-11-6 D J Surchell
3 0- DR GWEEP 518 (B) P Leach 5-11-5 L Wyer
4 6462 EMERALD MOON TO W G Times 5-11-5
D Marrielli (2)
8 SP46 FENOUALE 72 William Price
7 OSPP KILTONIGA 110 P Leach \$-11-5 8 Mackey
8 OPOD PADDY'S LINE 8 (B) O C Tucker 5-11-5 J Neeves (7)
9 P043 POST CODE 10 (V) D R Tucker 5-11-5
10 0336 RUSTY MUSIC 16 R Brown 6-11-6
11 5542 THE OIL BARON 6 R Hose 6-11-5 M Hosel
12 0000 MISS ENRICO 28 (B) T Forsier 6-11-0 J Planton
13 GP2 DORMERS DELIGHT 23 (8) M Pipe 4-10-11
14 OUPO TEAR ALEXES 28 (B) C Pophem 4-10-11 Martin James
16 0300 GLEN FINNAN 14 J Fox 4-10-6 8 Fox (7)
16 00 ORCHANDA 16F Mrs A Krepht 4-10-5 & Knight
17 ASPS STAPLEFORD LADY 14 R Righting 410-6 N Marti
11-8 Dormers Delight, 4-1 Stepleford Lady, 5-1 Rusty Music,
8-1 Emerald Moon, The Oil Baron, 12-1 Paciest, 74-7 others.

4.20~sheaf a sickle novices handicap chase (22,103: 2m 11) (16) 1 0F00 PERSIAN STYLE 28 (D.C.S) W G Turner S-11-10 2 4SP1 HOLTERMANN 15 (D.F.G) Mrs L City S-11-7 raid (ii) M Nicherts 3 1002 BELTANE THE SHITH 20 (CD,F,G,S) N Dunn 3 1002 BELTANE THE SMITH 20 (CO.F.G.S) N Durn
4 -042 SUMPTIOUS BOY 12 (F) A J Wison 8-10-9. R Guest
5 1-00 BUSH HILL 25 (G) M Paga-7-10-8. P Scudemorti
5 -P33 TOUCHING STAR 8 P Hobbs 7-10-9. B Citizent B)
7 SUPU THE BARRIEN ARCTIC 31 R Bucker 5-10-9.
8 0-63 WOODLAND MINSTREL 35 M Paga 7-10-9.
9 00F3 ADAMS EMPRINT 19 (D.F.) kins G Jones 9-10-9.
10 SUMP BYCAME (7 D) F (0 R) J Tagles 9-10-9.
Martin Jones.

10 SUAP RICHAR 47 (D.F.Q.S) J Tapin 9-10-0
Nerth Jones
Nerth Jones
Nerth Jones
Nerth Jones
L Blackford (7)
11 PSP4 ALEXA'S BOY 8 T Heliett 9-10-0
12 4900 LAD LANE 8 (F) C Poptism 8-10-0
13 0-40 PUNCHBAG 15 (CD.S) G Han 6-10-0
14 16/6 CANT DISCLOSE 45 (C.F) Nies H Kright 11-10-0
15 0850 BOLD MP 21 A Barrow T-45-0
18 - 40P RECEDVIST 10 (D.F) R Hodges 9-10-0
11-4 Woodsend Ministrel, 3-1 Bumptious Boy, 4-1 Beltens The Smith, 8-1 Hottermann, 8-1 Touching Star, 10-1 others.

# 4.50 ROBERT WEBS TRAVEL LTD HANDICAP HURDLE (£1,814; 2m 1f) (14)

9 8-2P GROTIUS 28 (S) G Hem 8-10-0 Belony 10 4-1U SEATON GRIL 71 (CD.F. S) R Frost 8-10-0 Frost 11 SAU FREEH-AMMT 10 (CD.F.) P Hobbs 1-10-0 S Camord (S) 12 PAPO MYLIEGE 80 (LB.F. G.S.) P Leach 8-10-0 L Wyst 33 0050 SEE NOW 72 (D.S.) Mrs A Kright 7-10-0 G Kright 14 PPPP DEVON ZIPPER 28 G Roe 7-10-0 N Dawe 3-1 Magnus Pym, 7-2 Silver King, 9-2 Olveston, 6-1 Seefan Girl 8-1 Myllege, 10-1 Fresh-Mint, Hitts High, 12-1 others.

**COURSE SPECIALISTS** TRAINERS: T Tiscenson Jones, S. winners from 6 removes, 50%; M Pipe, 102 from 250, 40,8%; G Balding, 24 from 104, 23,1%; T A Forster, 9 from 51, 17.6%; P Hobbs, 23 from 134, 17.2%. JOCKEYS: P Soudemore, 84 winners from 171 rides, 49.1%; G Bradley, 5 from 20, 257%; Martin Jones, 3 from 14, 21.4%; J Frost, 24 from 128, 17%; R Guest, 14 from 78, 17.7%; G Upton, 4 from 23, 17.4%.

# Nash condition 'stable'

PHILLIPPA "Pip" Nash, who sustained severe head injuries in a fall at Nottingham on Monday, was yesterday in a "stable" condition.

Charlie Moore, clerk of the course at Nottingham, said: "Although she remains very poorly, she is in a stable condition and has shown slight improvement overnight." Mrs Nash, aged 22, is the wife of the Wantage trainer, Chris Nash. She is on a life support machine in the intensive care unit at the Queen's Medical Centre, Nottingham.

Blinkered first time

# Mudaffar Lincoln doubt



MUDAFFAR, the mount of Willie Carson's mount cut two Lester Piggott, is doubtful for Saturday's William Hill Lincoin at Doncaster after aggra- contracted from 7-1 to 6-1 vating an old injury.

has opened up an old injury on from 25-1) and Go Executive his near-fore. We are treating (25-1 from 33-1).

ating an old injury. while others well-backed Robert Armstrong, trainer included High Low (16-1 of the 20-1 shot, warned: "He from 20-1). Bowden Boy (20-1

it, but if it becomes infected he must be considered doubtful."

Leading prices: 6-1 Super Sally, 8-1 Maggie Siddons, Leading prices: 6-1 Super Mudaffar's stable companion, Roseate Lodge, 14-1 Domicksky, 16-1 Linpac in demand yesterday with West, 20-1 bar.

# BRIAN BEEL

SIS

#### 2.10 DURHAM RANGER MAIDEN HURDLE (Div I: £1,235: 2m 5f 26yd) (15 runners)

C Llewelly

... I Laverend BETTING: 8-4 Not So Soon, 4-1 May-Day-Baby, 6-1 Poetman's Path, 8-1 Burgundy Boy, Nothing To Declare, 10-1 Life Lad, 14-1 Burnet, 16-1 others. 1991: NO CORRESPONDING RACE

2.40 GINGER QUILL NOVICES CHASE (£2,022: 2m 50yd) (15 runners)

1 SO-28F1 SPRUCER 17 (G) (Alterdative Ltd) Mrs I MctGe 7-11-9
2 00/44-P BAVARD BAY 12 (Mrs S Catherwood) G Richards 8-11-2
3 /69/F00 BENTLEY 17 (Mrs D Fallows) Mrs J Croft 9-11-2
4 0P0PPD BOLD ANSWER 24 (D.F) (R Paperorth) M Chapoten 9-11-2
8 000-30U FRAMPTON HOUSE 15 (CD.S) (A Wight) M Charles 10-11-2
8 400-30U FRAMPTON HOUSE 15 (CD.S) (A Wight) M Charles 10-11-2
9 P SALLOR'S VISION 15 (Mrs R Trigg) P Hedger 9-11-2
8 0P/6P-P SONG ANDANCE MAN 18 (W Lee) Mrs A Lee 9-11-2 M Pitman D Skyrme V Slattery (5) 8 0P/8P-P SONG ANTIANCE MAN 16 (W Lae) Mr A Lee 9-11-2 M Printing
9 0-0084P TOMPET 22 (T Pettifer Ltd) J Bukovets 6-11-2 D Skyrme 9
10 4/P84B-0 WAR DANCER 26 (D.S) (B Hne) M Castell 10-11-2 V Sinctery (5) 97
11 UPUP-F6 WILLIAMSRIBLD 15 (A Waller) M Bractetock 7-11-2 97
12 514P4U VPKSHRBMAN 16 (D.BF.F.G.S) (Hyde Sporring Ptenotiona Ltd) J Glovet 7-11-2 M Ahem 99
13 00004-2 CARPE DIEM 8 (Art E Sinther) P Curchal 7-10-11 8 Stronge 89
14 356-F32 GINGER WINGS 10 (D Foreheed) A Moore 8-10-11 G Moore 90
15 005-32U RICHARDS KATE 6 (D.S) (S Tindel) M Brackstock 8-10-11 P Holley 87 BIETTING: 11-4 Sprucer, 4-1 Call Me Early, 5-1 Richards Kate, 6-1 Ginger Wings, 8-1 Carpe Diem, 10-1 others. 1991: PLAT REAY 7-11-2 C Liewellyn (2-1) T Forster 12 ren

3.10 EURODOLLAR HANDICAP HURDLE (\$1,887: 2m) (14 runners) 

Long handloap: Locherre 9-11, Sexic Fun 9-9, Briery File 9-5, The Quietsten 8-13, Fort Wapping 8-11, Easter. Rambler 7-4.

BETTING: 7-2 Locherre, 4-1 Red Ring, 5-1 Harm B Birdbath, 6-1 Persien House, Smith's Gamble, 8-1 Need wood Sprite, 10-1 Knights, 12-1 Briery File, 14-1 others. 1991: THREEOUTOFFOUR 6-10-9 M Brennan (100-30) O Brennan 10 ren

#### 3.45 SWAN NATIONAL LEASING HANDICAP CHASE (£2,902: 3m 190yd) (13 runners)

Long handicep: Astral Spirit 9-10, Lady Remainder 9-10, Lyndingen 9-7. BETTING: 3-1 Menhattan Chase, 4-1 Granny Pray On. 9-2 Bit Of A Clown, 6-1 Sem Shorrock, 8-1 Overloverthere, 10-1 Fire At Win, Uncle Rappy, 14-1 Buckly Holly, 16-1 others.

1991: FENCE JUDGE 9-10-10 C Liewellyn (12-1) T Forster 8 ran

#### 4.15 SILVER SEDGE NOVICES HUNTER CHASE

(Amateurs: £1,413: 3m 190yd) (16 runners)

BETTING: 3-1 Cettio Leleura, 7-2 Riddiers Pite, 4-1 Kateeville, 9-2 Susy Mittans, 8-1 Rose-Lene, 12-1 Run Wast, Too Lete, 15-1 others. 1991: TEAPLANTER 8-11-13 R Russell (1-2 tov) R Russell 15 ran.

# 4.45 MARCH BROWN NOVICES HANDICAP HURDLE (£1,672: 2m) (12 runners) 1 01 DOLINGS 44 (S) (Mrs M Guthrie) J Jefferson 5-11-10. 2 021112 J BRAND 42 (D.BF.G.S) (Miss B Brooks) J Mobre 5-11-4. 3 540342 ZEALDUS KITTEN 19 (M Ceeman) R Price 4-10-13. 4 4003-20 H BOOTS 22 (S) (P Jones) P Jones 7-10-13. 5 2-0306 ROGER'S PAL 17 (B) (K Hogson) A Moore 5-10-12. 6 03/0001 TELL YOU WHAT 10 (D.F) (F Deely) T Casey 7-10-12 (10ex). 7 2/000 CEDAR SHELL 8 (Miss T White) Miss T White 7-10-11. 9 P-80284 HIGHLANE LAD 15 (Exors H Herpur-Crewe) T Connelly 8-10-8. 10 0-90 JUST LIKE TRIGGER 17 (S Insylor) J Giffred 7-10-0. 11 POFD MENAGHI 24 (P Webb) J Upson 5-10-0.

Long handicap: Just Like Trigger 9-11, Menaghi 9-3, Sukey Tewdry 8-11.
BETTING: 3-1 J Brand, 4-1 Ol De Loir, 9-2 Dollson, 6-1 Tell You What, Zealous Kitten, 8-1 Hi Boots, 12-1 High-lane Led, 18-1 others.

1991: SANDSUMO 4-11-1 R Durwoody (5-1) M Tompidne 10 ren

#### 5.15 DURHAM RANGER MAIDEN HURDLE

(Div II: £1,235; 2m 5f 28yd) (15 runners) T Gruntham 72 \_\_ J Osborne = 99 . C Llewellyn \_\_\_\_ \_\_\_ P Leech \_\_\_\_ .... R Dunwoody

BETTING: 7-4 Camelot Knight, 3-1 Doradus, 5-1 Buonerroti, 8-1 Precipice Run, 8-1 Dark Oak, 10-1 Glengriffin 14-1 Lisahane Lad, 20-1 others. 1981: NO CORRESPONDING RACE

COURSE SPECIALISTS							
TRAINERS	Winners	Runners	-	JOCKEYS	Winners	Rides	Percent
P Hedger T Melikoveni	4	10	36.4 30.0	J White	10	331 48	25.8 20.8 17.5
J Bukovets	.4	16	25.0 22.7	J Osborne W McFerland	7	40	17.5
Mrs J Pitman	10	44 38	21.1	R Stronge	ŝ	20 20	15.0 15.0
D.O. WALL	š	7E	50.0	C I letusiber	15	103	14.5

# Twin Oaks heads Aintree weights

Grand National top-weight yesterday when 27 horses were pulled out at the second acceptance stage.

Gordon Richards's chaser is set to shoulder list 7lb, a rise of 3lb, following the withdrawal of the injured Carvill's Hill. Garrison Savannah and Toby Tobias.

Richards has also entered Twin

TWIN Oaks became the new Martell | Among other notable withdrawals were Kildimo, Bigsun, Call Collect, Rolling Ball, Gold Options and

Tipping Tim. Martin Pipe's team has been reduced to four - Bonanza Boy, Omerta, Huntworth and Pharaoh's

Cool Ground, who will now carry 11st 1lb, remains at the head of the

Richards has also entered I will Dake in the Irish National but he is expected to line up at Aintree.

The trainer's wife, Joanie, said:

"We shall be having a peep at the Irish race but, if the conditions are right, he will run at Liverpool. It's not as though he isn't used to carrying big weights."

Detung.

BETTING: Hills: 6-1 Cool Ground, 8-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Docklands Express, 11-1 Brown Windsor, 12-1 Twin Oaka, 20-1 Aunts Dot, Rinus, 25-1 Laura's Beau, Omerta, Perty Cottics, Wilstord, 33-1 Laur

Zimbabwe complete a Mission Improbable

# England collapse shatters their invincible aura

FROM ALAN LEE, CRICKET CORRESPONDENT, IN ALBURY, AUSTRALIA

chorus of "We've got the best

That sentiment rang hol-

low by the end of the after-

noon. England's pursuit of

the apparent formality was a

shambles from the moment

Gooch, hurrying back from

injury to restore the purpose and direction his side had

mislaid in Wellington, was

eg-before to the first ball of

the innings.
Five wickets numbled for

43, four of them to a chicken

farmer from Harare named

Eddo Brandes. Hitherto, in

this World Cup, the burly Brandes's bowling had dis-

mayed nobody more than himself. Yesterday, at the very last, be got things right and England had no answer.

In the caim and capable

hands of Alec Stewart and

Neil Fairbrother, some sanity

was restored. Indeed, so long

as they were together, a near miss remained the likeliest

recognition of Zimbabwe's

The crawl towards self-re-

spect, however, was as painful

as extracting teeth and, when

Stewart fell at 94, the farcical

possibility grew that England might run out of overs rather

over, with ten runs still

SCOREBOARD FROM ALBURY

ZIMBLABWE

FALL OF WICKETS: 1-12 (Flower, James 3), 2-19 (Pycroh, James 5), 3-30 (James, Arnoll 2), 4-52 (Amott, Houghton 7), 6-77 (Sheh, Houghton 20), 7-96 (Houghton, Butchert 10), 8-127 (Butchert, Brandes 14), 9-127 (Brandes, Tra

07. BOWLING: DeFreites 8-1-14-1 (w 2) (5-1-9-1, 3-0-5-0); Smalt 9-1-20-1 (w 1) (6-1-10-0, 3-0-10-1); Bothsm 10-2-23-3 (w 4) (6-2-16-2, 2-0-7-1); Illingworth 9.1-0-33-3 (5-0-17-1, 3-0-11-0, 1.1-0-5-1), Tuinell 10-2-36-2 (w 1) (7-2-16-2, 3-0-18-0).

ENGLAND

FALL, OF WICKETS: 1-0 (Gooch, Bolham 0), 2-32 (Lemb, Bothum 14), 3-42 (Bothum, Smith 2), 4-42 (Smith, Hick 0), 5-43 (Hick, Fashrother 1), 5-95 (Stewart, Fashrother 14), 7-101 (DeFrestas, Fashother 16), 8-108 (Fashbrother, Illingworth 2), 9-124 (Ringworth, Small 4)

BOWLING: Brandes 10-4-21-4 (one spell). Jarvis 9 1-0-32-1 (w.2) (4-0-17-0, 4-0-13-0, 11-0-2-1). Shah 10-3-17-2 (w.3) (4-1-8-1, 3-1-3-0, 2-1-2-1, 1-0-4-0). Traicos 10-4-16-0 (8-4-12-0, 2-0-4-0); Butchart 10-2-32-2 (6-2-17-0, 4-0-15-2)

PROGRESS: 10 overs; 40-2 20: 53-5, 30: 74-8, 40: 99-6

Zimbabwe won by nine runs.
Mari of the match: E A Brandes.
Umpires: B L Aldindge (New Zcaland) and Khizer Hayat (Pakistan)

PROGRESS: 10 overs: 19-1 20: 44-3, 30: 67-5, 40: 108-7.

They were spared that ulti-

team in the land".

EVEN within the uncertain world of one-day cricket, where games erupt rather than evolve, there has seldom, if ever, been an upset to compare with the events here

England, who before last weekend had won 11 consecutive completed one-day international matches, and were still short-priced favourites for the World Cup, were humbled by Zimbabwe, whose only previous contribution to the tournament was to convince everyone that their application for Test match

status was laughable. In a tournament full of unforeseen diversions, this was the most improbable of all. It certainly takes more explaining than Graham Gooch was able to provide last night. "These things hap-

pen," he ventured. To a team with serious designs on the World Cup, these things should not; but England, apparently invincible a week ago, can suddenly find nobody to beat.

Zimbabwe, after all, had claimed only one previous vio-tory in three World Cups, their first match of the 1983 event against Australia.

Ever since, Australians have been sensitive to the mere mention of that day. Yesterday, the humiliation of the Poms gave them some slight consolation for the exit of their own team.

The bare details of this game are astounding enough. England, having bowled and fielded adequately on a pitch exaggeratedly supporting all types of bowl-

England won toes

W R James c and b illingworth Misluped back-loot force †A Flower b DeFreitas......

Played on, off gloves A J Pycroft e Gooch b Bothem . Edged back-loat force to secon

M P Jarvis Ibw b Illingworth

Extras (ib 8, w 8) ...

Houghton e Fairbrother b Small is-hooked to midweket

ing, were asked to score only 135 for victory. Zimbabweans launched immediately into victory celebrations that The voluble Brits, who dominated a 6,000 crowd on threatened to last until dawn. this pleasant bushland England's players wore a ground, pondered an early communal expression of finish and belted out another

"It is very disappointing," Gooch said, unnecessarily. "It's been a bad week for us and two defeats have dented our confidence. But you can't win and play well in every match and part of the professional cricketer's life is being able to bounce back from disappointments.

Gooch's priority in the coming days will be to ensure that the self-belief of his players, so strong for so long on this tour, has not been eroded beyond repair.

But he will be worried, too, by the malfunction of the toporder batting, a problem that has escalated through the last four games.

The worst-affected is Robin Smith, whose form has declined steadily since his 91 against India on the opening day. Two balls for mought against South Africa and a protracted prod for 38 against New Zealand preced-

ed his two runs yesterday. He looked so disorientate that one could say he was fortunate to make so many. Within minutes, he had taken

himself to the nets.
Graeme Hick's footwork was also shown up yesterday before he was yorked by Brandes without scoring. Nothing could have been more chas-tening for Hick, playing for the first time for England against his native country, mate indignity when Glad-stone Small was last out, to the first ball of the fiftieth especially as he had been out to dinner with his old friend Brandes only the previous

Alian Lamb stayed only briefly again and must go into the semi-final against South Africa on Sunday without having played a lengthy innings for more than a month. As for Gooch, he neiproperly fit or in form.

Forcing humour he cannot cossibly have felt, he joked: My hamstring stood up to my innings very well." Fairbrother's batting here

was plucky, considering he was weak and dehydrated in the heat — inevitable after-effects of his food poisoning. But he was strokeless for long periods against the admira-ble Traicos and it is doubtful if he has ever previously bat ted so long for so few.

Stewart continues as the man in form but, having shepherded England to within sight of escape, he will feel he should have completed the

His dismissal squirting a ball to cover from just short of a length, was symptomatic of many to which the pitch conditions contributed.

David Houghton, the Zimbabwe captain, was top scorer in the match, with only 29, and may prefer to recall this triumph in his dotage rather than the 1983 win, in which he was out first ball.

Afterwards, however, neither Houghton nor the Zimbabwe coach, Don Topley. could be shaken from one conviction. England, they agreed, will still win the World Cup. Those inside the England camp can no longer be so sure.

☐ England are still 15-8 favourites to win the World Cup with Ladbrokes, despite the surprise defeat by Zimbabwe. South Africa are the 7-2 outsiders, with New Zealand and Pakistan both 11-4.



Strike one: Brandes, of Zimbabwe, signals his capture of the wicket of Hick

# Australia find little solace in comfortable victory

PROM PETER ROBBUCK IN MELBOURNE

HARDLY had the game begun than news arrived from Christchurch of Pakistan's victory, which ensured that Australia could not reach the semi-finals and put a damper on proceedings for the crowd of 47,572. Nor did an Australian victory by 57 runs with 44 balls to spare over a tense West Indies team bring much consolation.

For Richardson's team. much was at stake, and the West Indies' nerve did not hold, Brian Lara alone batting calmly as they chased a respectable but not daunting Australian total of 216.

Seeds of doubt were sown as soon as the West Indian reply began. Desmond Haynes, an elder experienc-ing an unproductive World Cup, clipping a full toss to square leg. Phil Simmons being adjudged leg-before to an off cutter from Craig

McDermott, who did not seem inconvenienced by his groin injury.

Richardson sought to in-spire his men but his pro-longed struggle ended when he edged his 44th delivery to ian Healy. Arthurton emered, shone briefly, and departed, lifting a

catch to mid-off just as West Indian hopes were rising. Gus Logie finished as he began, in poor form, this time etiging the indestructible and deserving Whitney for Healy to take a magnificent catch 25 overs. backward square leg, Austra-lia did not cut loose. This was diving to his right. Sadly, Carl Hooper failed

too, raising fresh questions about his strength of charac-

Hard as Lara tried, he could not reignite the West Indian play. He played some glorious shots, off-driving with panache and power, and sweeping Taylor as opportu-

#### MELBOURNE SCOREBOARD

Total (6 wkts, 50 overs) \_\_\_\_\_\_\_ 218 FALL OF WICKETS: 1-107, 2-128, 3-141,

**WORLD CUP AVERAGES. FINAL TABLE AND RESULTS** 

BOWLING McDermott 8-1-29-2: Reid 10-1-26-1; Whitney 10-1-34-4; S.R. Waugh 8-4-D-24-1; Taylor 4-0-24-0; Moody 6-1-14-0 Man of the match. D.C Boon (Australia) Umpres. P.D. Reporter (India) and D.R. Shepherd (England).

nity arose. Only at his dis-missal in the 38th over at 137 was the West Indian cause

West Indies were lucky to be chasing so few, Australia scoring just 50 in the final ten where exuberance belonged Earlier they had prospered, David Boon defying a peren-

nially dodgy knee to punish erratic bowling and Tom Moody driving justily to take their side to 107 for one after. But after Moody hooked to

partly because David Boon lost momentum as he went in search of his sixth international hundred this summer. a total he reached off his 146th ball. Whereupon he departed skying a swipe at the 147th, partly because his knee was sore and partly because his partners were unable to take charge. They preferred to chip and putt their way to 216, allowing Benjamin and Anderson, who had made erratic starts, to recover their confidence. Dean Jones was caught behind as he cut, Border again

missed a straight one and Mark Waugh, who tried to attack, was stumped.
Steve Waugh, so effective in Hobart, carved away but could produce only thin slices before being yorked by Cum-

# Mushtaq gives menace to Pakistan surge

FROM JOHN WOODCOCK IN CHRISTCHURCH

WITH only Pakistan to beat to complete what at Hickstead they call a clear. round. New Zealand lost the last of their qualifying matches by seven wickets here yesterday. Much as England did against New Zealand at Wellington last weekend. New Zealand had their first really bad day in this World Cup.

When Pakistan won, the match at Melbourne between Australia and West Indies had only just begun, so they had a long and anxious wait before knowing that a semi-final place was theirs. No side has finished the round robin more strongly than Pakistan, or will now be more difficult to beat; yet only a week ago, they were calling for their blood from Karachi to the Khyber Pass.

Although yesterday's result in Christchurch relieved New Zealand of the unwanted possibility of having to play their semi-final in Sydney rather than Auckland, there was no question, I am sure, of their deliberately easing up. It would be unfair to Pakistan even to think that there was. Believing New Zealand to be at their most dangerous when chasing a target, Pakistan chose to field, and although Wasim Akram was profligate at times with wides and noballs, they were soon among

Apart from Greatbatch and, much later, Larsen (playing his first innings of the competition), no New Zealand batsman so much as began to get his game going:

#### SCOREBOARD

| Greatenics of State of Angels
| Latient of Inzantamy | b Angels
| Jones b Alcam | D Crows of Assert b Alcam | D Extrast (b 3, to 28, nb 4, w 12) 42
Total (48.2 overs) 1,56
FALL OF WICKETS: 1.22, 2.25, 3.30, 4.68, 5-88, 5-93, 7-96, 8-109, 9-150.
BOWLING: Wessim Alcram 9.2-0.32-4, Aspib Javed (b-1.34; Muchtag Ahmed 10-0.18-2; Javen Khar 8-0-22-1; Aamir Sohall 10-1-28-1; jazz Ahmed 10-50.
PARTIETAN
Asmir Sohall of Pitel b Morrison 0
Revice Raja not out 11
Inzament-ut-Heat b Morrison 16
Javed Marchad Rive is Morrison 30
Salim Malik not out 9
Extrast (1 b, 2 nb, 1 w) 9
Extrast (1 b, 2 nb, 1 w) 16
Total (8 wicks 44.4 overs) 167

lez Ahmed, "Immen Khan, Waaim Akram, Moin Khan, Mushkaq Ahmed, Aaqib laved dici not bat. ALL OF WICKETS: 1-0, 28, 3-124.

and even Greatbatch was not the player he has been once Mushtaq Ahmed had been brought on, bowling leg breaks, after only seven overs. Greatbatch took two fours iverpo liverpo omeba

lou

n

and a six off Aqib in only the second over of the match, but that was very much a false dawn. Mushtaq was played as though no New Zealander had seen anyone of his ilk before. It was a treat to watch. and was to bring him the man-of-the-match award (nominated by Sir Richard Hadlee) ahead of Ramiz Raja, who scored a fine unaten hundred for Pakistan. Imran described Mushtaq

as "a little boy with a very big heart". Introduced immed-iately after Jones had been leg-before to a yorker, Mushtaq first unnerved Greatbatch and then had him caught off what, for him, was a very hesitant sweep. Of the 124 runs New Zealand made from the bat, Great-batch contributed 42 and Nos. 9, 10 and jack, 54. Nos. 2 to 8 made only 28 among

Whereas the game began with the distant. snowcovered mountains glistening in the sunshine, by the time Pakistan batted they were blotted out, as a rising gale filled the air with dust. Strangely enough, compara-ble conditions are more likely to be found in Karachi than anywhere else I could think of in the cricketing world, and after a decidedly shaky start. Pakistan, needing 167 to win, made sensible progress.

Just how well Ramiz played for his 119 not out is shown by the fact that of a third-wicket partnership of 115, Javed Miandad's share was

Aamer Sohail had hooked the first bail of Pakistan's innings straight to long leg. When Inzamam then played on to Morrison and Miandad kept getting himself into a tangle against Patel, who used the wind cleverly, the match was in the balance.

Had Patel, diving to his left, caught and bowled Miandad when he was three, as he would probably think he should have done, New Zea-land would have had the edge. Instead, Ramiz, rather than looking a talented player, played like an exceptionalgood one. This was his third World Cup hundred, a number equalled only by Vivian Richards. That is distinguished company for he played yesterday, it is no

# **England A assured** over pitch quality

FROM RICHARD STREETON IN ST VINCENT

ENGLAND A received immediate assurances about the pitch at Arnos Vale for Saturday's second unofficial Test match when they arrived here yesterday after a dawn flight from Trinidad. Michael Finlay, one of the local linison officers, said the pitch would provide reliable bounce and an even struggle between bat

and ball. "Our pitches, invariably, are true and last well," Finlay, who kept wicket in two Test matches during the 1969 West Indies tour to England, said. Both team managers and the West Indies Board of Control members strongly criticised the pitch at Queen's Park Oval after West Indies won the first unofficial Test on Tuesday by 130 runs.

The ground authorities were left embarrassed by an underprepared surface from which the ball alternatively lifted or went through low. "Our recent drought was partly responsible, but there really was no excuse," an official said. The pitches for South Afri-

ca's two one-day matches next month had already been chosen, he sail, and steps were being taken to make certain they were properly prepared. West Indies will choose

from the same 12 for the second match. It remains to be seen, though, whether Perry, the off spinner, is included this time or if the tactic of four fast bowlers is employed again.

# Setback for Yorkshire

field an overseas player for the first time when their season starts at Worcester on April 19 following the injury to Craig McDermott, the Australian fast bowler (Martin Searby writes).

club president, who is in Cape Town with the team, said: "I emphasise that we have no

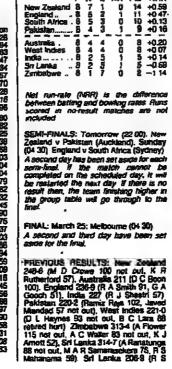
YORKSHIRE are unlikely to, one who is not world class and it might be difficult to find such a player between now and the start of the season."

Chris Hassell, the chief executive, said: "If we can't get a bowler of quality, we'll soldier on without." Such was the impact made by the Queenslander that the supporters' coaches were already filled for intention of going for some- the first six one-day fixtures.

# Mahanama 80), New Zealand 210-4 (K R Rutherland 65 not out, J G Winght 57). Australia 170-9, South Africa 171-1 (K C Wessels 81 not out). West Indias 157 (K L T Arthurton 54), England 160-4 (G A Gooch 65, G A Hock 54) Pakistan 254-4 (Aamer Schael 114, Javed Mandad 89), Zimbabwa 201-7 India 1-0 v Sri Lanka — no result. West Indias 254-8 (B C Lare 72, C L Hooper 83, R B Richardson 56), Zimbabwe 189-7 (A Shah 60 not out, D L Houghton 55), South Africa 180-7 (P N Kirshen 90), New Zealand 191-3 (M G Greatibaten 68, R T Lathem 60), Australia 237-9 (D M Jonea 90), India 234 (M Azhanuddin 83), India's Sir Lawrence Byford, the

Qualification: 100 runs								
M D Crowe (NZ) M P N Kristen (SA)	18 76 57 87 48 8	OBNOG1-NNAS	Rums 365 399 297 195 322 368 262 104 301 296	HS 100° 90 119° 75° 89 100° 88° 33° 78° 85	Avge 121.66 79.80 74.25 65.00 53.66 52.57 52.40 52.00 50.16 49.33	1	500	#32161 - 1417
M.J. Greatbatch (NZ) 6 B.C. Larti (W7)	6877678687	0701112211	296 333 332 283 219 351 146 162 276 233	73 98 98 84 77 93 115 65 90 58	49 33 47 47 47 42 47 16 43 80 41 83 41 00 40 50 39 42 38 83		222	42 1 27 4 4 1 3 2 1
Asmer Sohall (Pat) 8 P V Simmons (Wi) 4 M A R Samyeskra (SL) 5 A C Hudson (SA) 7 R S Mahanama (SL) 8 A C Waller (Zim) 8 A C Waller (Zim) 8 G A Gooch (Eng) 6 G R Marsh (Aus) 7 S R Waugh (Aus) 7 S R Waugh (Aus) 7 S R Waugh (Aus) 8 3 V Manyrokaf (Ind) 6 T M Moody (Aus) 8 I T Batham (Eng) 8 I T Batham (Eng) 8 D I Houghton (Zim) 8 Kabil Dev (Ind) 8	8465778865777687878	0001002200110000101	308 153 219 145 250 247 193 192 185 151 164 202 175 171 165 161	114 110 75 86 79 81 85 85 85 85 85 85 85 85 85 85 85 85 85	38.25 38.25 36.50 27.25 30.25	11/11/11/11/11/11/11/11/11/11/11/11/11/	2 - 1133113-212 - 2111	31   4   33N1   41N3N   33   3

Guardication: & widests	
O A Reeve (Eng)	Avge Best Sw! 13.00 3-38 - 18.14 4-31 - 17.40 3-31 - 17.71 4-30 - 18.00 3-15 - 18.15 4-32 - 19.40 4-57 - 20.41 3-41 - 20.50 3-41 -
A P Kurper (SA)	23.22 3.40 - 23.23 3.34 - 23.23 4.34 - 24.20 3.34 - 25.28 4.21 - 25.28 3.30 - 27.85 2.28 - 27.85 3.41 - 27.85
G R Larsen (N/2)	2850 3-16 - 29.40 2-14 - 29.70 3-27 - 10.75 2-29 - 30.87 3-33 - 11.12 2-23 - 32.00 3-21 - 32.50 3-57 - 32.50 3-57 - 33.57 - 35.57 2-24
S R Waugh (Aus)	34.82 3-36 - 36.80 3-41 - 36.85 3-42 - 39.00 2-19 - 34.62 2-29 - 41.60 2-38 - 42.16 3-35 - 42.85 2-67 -







Inspet revised to238 in 47 overs. Paidstant 74, England 24-1 — no result. South Africa. 195, Sri. Lanke. 1967. (R. S. Mahanseme 68. A Ramebunga 64 not out). New Zealand 1623. 3 (M. D. Crowe 74 not out). A H. Jones 57). Zimbatwe 105-7.
India 216 (S. R. Tenduliant 54 not out). Paidstant 173 (Aamer Sohali 62). South Africa 200-8 (P. N. Kirsten 50). West India 136 (A. L. Logie 81; M. W. Pringle 4-11). Australia 171 (T. M. Moody 51; 1.7 Botham 4-31). England 173-2 (G. A. Goodt 50, 1-7. Botham 52). India 203-7 (S. R. Tenduliant 52). Holia 203-7 (S. R. Tenduliant 53). South Africa 201-2 (A. Goodt 50, 1-7. Botham 52). New Zealand 200-5 (M. D. Crowe 81 not out, M. J. Greetbalch 63). South Africa 211-7 (A. C. Hudsan 54). Paidstan 173-8. England 280-6 (N. H. Fastbrother 63. A. J. Stewart 59), Sri Lanka 174 (C. C. Levis 4-30). India 197 (M. Azhenuddin 61; A. C. Cuntonna 4-30). West Indiae 195-5 (K. L. Arthurton 58 not out). — West Indiaes 197-6 (M. J. Graetbalch 52 not out). Paidstant 200-8 (Astree Sohali 75). Australia 172, India 206-6 (R. Tendulian 172, India 206-6 (R. Tendulian 172, India 206-6 (R. Tendulian 173, Levis 175). New Zealand 250-7 (L. C. Wessels 165). New Zealand 275-7 (A. J. Stewart 77). N. H. Fastbrother 75 not out). — England's target revised to 225-7 (A. J. Stewart 77). N. H. Fastbrother 75 not out). — England's target revised to 225-7 (A. J. Stewart 77). N. H. Fastbrother 75 not out). — England's target revised to 225-7 (A. J. Stewart 77). U. C. Hallmuschofth 4-57). Sri Lanka 117-9 Australia 255-5 (M. E. Wessels 65 not 117-9 Australia 255-5 (M. E. Wessel) 65 not 117-9 Aus 177-9 Australia 205-6 (Mc Waugh do not out, S R Waugh 55. D M Jonas 54), Zimbabwe 137 England 200-8 (G A Hick 56, New Zealand 201-3 (A Hidona 78, M D Crow Person out), India 180-6 (M Azharuddin 79), South Africa 181-4 (P N Kiralan 84, A C Hudson 53). Srl Lanta 212-6, Pakistan 216-6 (Javed Manded 57, Salan Malik 51).

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ARCH IS

Tactical error leaves gate open for Genoa

## Aguilera scotches Liverpool's faint comeback hopes

BY CLIVE WHITE

(Genoa win 4-1 aggregate) Liverpool's return to European competition after their sixyear exile following the Heysel stadium disaster ended, coincidentally, at the hands of Italian opposition at Anfield. It was the first time that the Merseysiders had lost a de in the Uefa Cup, which they had won twice

Attempting to overhaul a two-goal deficit from the first leg of the quarter-final against an Italian defence, Liverpool gave it their all. In the second half, the Genoa goal faced relentless bombardment

The game was only 16 minutes old when Wright limped out of the game. A Liverpool defence which had been rejigged by choice in an attempt to counter the threat of Aguilera, the little Uruguayan, whom Burrows was detailed to mark, had to undergo further adaption as

Tanner came on. It had an immediate adverse effect on the Liverpool team, who until then had looked eager and capable of overturning that two-goal ing the Italians particular consternation, and Molby, chosen in preference to Whelan, had both drawn sprawling saves from Braglia, the Genoa goalkeeper.

But for all the pres which Liverpool and a deafeningly noisy crowd of 39,000 placed on them, the Italians permitted Liverpool precious few clear-cut opportunities in the first half. It was Liverpool who looked the more vulnerable on the counter, and their decision to play Burrows in the middle of defence with Nicol, ostensibly more problems than it solved.

Genoa could not have believed their good fortune at the freedom they enjoyed on the right flank, which, amazingly. Liverpool did nothing to plug until after half-time. From the moment that Skuhravy, the Czechoslovak, was set free in that area of the field in the sixth minute, only to mis-shoot into the side netting, it was patently obvious that Liverpool needed to re-

think their tacties. After 27 minutes, Ruotolo, timing his run perfectly on to one of numerous exquisite through-passes from Onorati, galloped into the space on the right wing. Before Tanner could effectively

could only nudge the ball on in the direction of Aguilera, who needed to finish no more

The ease with which they scored just two minutes into the second half made you wonder why it had taken them so long. Molby played a short corner to Barnes, who crossed almost nonchantly to the far post, where we were treated to the rare sight of Rush scoring with a header.

Liverpool continued to create openings with a prolifigacy which any team would have welcomed. But Braglia was the equal to them all, including two thunderous drives from Molby, one of which he could have known little about. Rush will have been disappointed at missing from a few yards, but other-wise he had an excellent game on his return.

It all became irrelevant however, after 71 minutes when Genoa, almost predictably, broke away to seal Liverpool's fate. Aguilera converted his second goal after a swift build-up involv-ing Skuhravy and Eranio.

LIVERPOOL: M Hooper, R Jones (auto B Venteon), D Burrows, S Nicol, J Molby, M Whight (saite N Tenner), D Sauncies, M Martin, I Flush, J Sames, S Machinement, GBNOALS Bauglier, V Tornatie, C Stranto, F. Colorest, G Signorini, S Routein, M Bortolazzi, Aguilera, T Sicrimay, V Oncesti (sub: Floria).



Securing possession: Jones, Lowton and Read, of Loughborough, smuggle the ball away

### Hueber is recalled by France

AUBIN Hueber, the Toulon scrum half, has been restored to the French team to play Ireland in Paris on Saturday

Fabien Galthié, regarded as a potential captain, is

### Class tells as Loughborough demolish gallant Durham earned Richardson his secsome of these young players,

Loughborough Univ .... 34 BY DAVID HANDS BUGBY CORRESPONDENT

Durham Univ.

DURHAM University's achievement in reaching the final of the Commercial Union Universities Athletic Union (UAU) championship was that of character rather

than pure quality.

Loughborough, lying in wait for them at Twickenham yesterday, mercilessly exposed that absence of class with as emphatic a victory as even they can have recorded in their 24 UAU champion-

With an absolute monopoly on the lineout and a substantial advantage at the scrums, Loughborough had the ideal platform from which a talented back row could impose

They did so to such good effect that, on a blustery, rainladen afternoon, they scored five of the tries in a victory by three goals and four tries to a goal and a try, providing Loughborough with a clean sweep in all three rugby finals played yesterday. Twickenbam finals can but Loughborough knew precisely how they wanted to play, using the strength and pace of the back row both to achieve attacking positions and then to score from them.

If Durham were to make anything at all of their bigger, more cohesive, opponents, they had to maximise possession: they could not. They were cursed with slow ball but might still have done better either to chip short or diagonally rather than constantly returning to the predatory clutches of Nigel Richardson

and his colleagues. Loughborough led 14-0 at the interval and, hard though Durham worked at their rucking, they had to concede set-piece possession. Malone, who has collected much representative experience in the last two years, had far more

wished. Middleton scored the first two tries, from a lineout and scrum respectively; Richardson followed, with Murchison adding to the back row laurels from a five-metre scrum.

Wisheart's long run out of defence, aided by Malone and Dossett, eventually ond try, while Malone punished a missed Durham clearance with a gliding run m the line.

With the match long out of their grasp, Durham's gallant persistence produced a try for Steiger, the replace-ment hooker, and, where Loughborough tried a quick restart, Parks skipped away for a 60-metre run and a second try. But they had not even the consolation of the final word: that was Nicholson's and, emphatically, Loughborough's.

Chellenhern), D. Horstey (Berthammted), N. Kaller (Mill Hill). B. Richardson (KCS Wimbledon).
LOUGHBOROLIGH LIMIVERSITY: C. Donest (Heydon); M. Nicholson (West Buckland), M. Dawson (Mount St. Mary's), T. Sanderson (Kehinside Academy). M. Witshamt (Braud ES); N. Malarna (Heithodist Colege, Beffact), P. Miles (King Herry VIII, Coverbry): D. Lockyer (Cardiff HS), A. Rasel (RIGS High Wycombe), N. Lowlon (King Edward's, Bally), K. Middleton (Royal Hospital, Iosseldh), A. Diprose (Carapian), D. Jones (Yetshifera), N. Richardson (King Bally), P. Richardson (Righy), Raderse: E. Morrison (Bristol).

### TENNIS

### **McEnroe** wants captain's role

FROM ANDREW LONGMORE TENNIS CORRESPONDENT IN KEY BISCAYNE

THE arrival of Frank Sinatra in Florida yesterday slightly dwarfed the departure of

John McEnroe. Ol' Blue Eyes is in town to give two concerts at the performing arts centre in Miami and the excitement surrounding his return provided an antidote to the hangover that accompanied McEnroe's 7-6. 6-4 defeat by Richard Krajicek, the Australian Open semi-finalist, in the fourth round of the Lipton

International McEnroe, though, will be back in the sunshine state in a few days time as part of the United States Davis Cup team against Czechslovakia at Fort Myers.

Not for the first time, he has advertised his interest in succeeding Tom Gorman as Davis Cup captain. For anyone who saw his full repertoire of antics against Goran Ivanisevic on Monday night

the thought is as terrifying as it is tantalising.

The success of Yannick Noah as France's Davis Cup captain has shown what can be done by a player-captain but the prospect of McEnroe sitting still by the side of the court for three or four hours would surely reduce umpires, spectators and, quite possibly, the man himself to nervous exhaustion. But McEnroe is sure he is the right candidate

for the job.
"I'd love to do it," he said. Tom [Gorman] has been doing it for six years now and he must be coming to the end of the road. I've played Davis Cup for 12 years; it's always been important to me and I think I'd make a good

Whether he gets the job or not — and the United States Tennis Association is not renowned for its gambling in-stincts — McEnroe is clear that his first task would be to persuade Jim Courier to re-

turn to the team. "It looks really bad when the No. 1 player in the world is not playing Davis Cup," he said. "There is just no explanation for that. Hopefully, it will change." Like Sinatra, McEnroe would certainly do

main beneficiary of the de-feats for McEnroe and Becker, who lost in three sets to Alberto Mancini.

Yesterday, the Czech-born Swiss just managed to impose his serve-and-volley game on the Russian, Andrei Cherkasov, to reach the semi-

finals 6-7, 6-3, 6-4. In the women's singles, Gabriela Sabatini made short work of Amy Frazier, reaching her third Lipton semi-final 6-0, 6-1. The Argentinian will meet Steffi Graf in a repeat of the final

last year. It will be their 31st match and, though Graf leads the series 21-9, Sabatini has won

### **Aldershot** lose in court

ALDERSHOT, of the fourth division, were wound up yesterday, but they have seven days to appeal against the veriller and are still scheduled

to play a League match at Cardiff City tomorrow night. Ian Cotton, the League's press officer, said that if Aldershot did go under, their results this season would be nullified, and adjustments made to the fourth division

The High Court adjourned for six weeks a petition to chasing promotion to the third division, in order to give the club time to pay off debts. ☐ Roger Wiseman, the referee who appeared to be struck on the head by a supporter during the recent third division match between Birmingham City and Stoke City, will not take charge of another game this season. ☐ The Premier League last night appointed Mike Foster as its secretary. Foster is joint No 2 at the Football League,

having joined the staff there in 1973. ☐ Brazil could miss the 1994 World Cup if Fifa suspends them over a legal row with Flamengo, one of the country's leading dub sides. Fifa has been angered by the decision of Flamengo to sue them in a Swiss court in an attempt to reverse a ban, and the sport's world governing body

## Clough's goal hits United's hopes

Nottingham Forest. Manchester United ...... 0

BY PETER BALL

MANCHESTER United discovered last night that the advantage of games in hand

can sometimes prove illusory.

They failed to exploit the first of their matches over Leeds United, the League leaders, as Nottingham Forest continued their recent improved form to take a psychological advantage into the Rumbelows Cup final.

The knowledge that a win would take them back to the top of the table did little to inspire United and, initially, they failed to recapture the verve of the win over Sheffield United on Saturday, perhaps because some of their key characters from Saturday

were missing.
It enabled Alex Ferguson, the United manager, to demonstrate his belief that football is a squad game. He left Kanchelskis on the bench, along with Giggs, but even the return of Hughes could not disguise the absence of the injured Robson, who is

vital to the United midfield. The most newsworthy absentee, though, was Mark Crossley. Brian Clough, the Forest manager, told him to stay away from the ground for a few days pending his court case in Barnsley. Marriott, whose heights have been set no higher than

claiming the place in the re-serves left vacant by Sutton's departure, came in for an unexpected debut and, until the last few minutes of the first half, it was a quiet one.

The former Arsenal and England youth player had few other chances to shine as Schmeichel was the busier goalkeeper, wish Forest at-tacking on a broad front and testing United down both

" He was in action again when saving at Sheringham's feet as Clough put Forest's leading goalscorer through. Apart from a flighted chip from McClair. United offered

nothing so purposeful. For ten minutes after the interval, though, they looked like championship contenders, forcing five consecutive comers.

But Walker came to the rescue when Marriott fumbled Webb's drive, Charles denied Hughes on the line, and Marriott reacted well to turn aside Pallister's flick.

Then, at the height of the storm. Forest broke away to take the lead. Crosby found Clough in space in front of goal and Schmeichel did well to get to his fierce drive but he could not hold it and the ball trickled over the line.

MOTTINGHAM POPLET: A Marriott, G Charles, S Pearce, D Walter, D Wessell, R Keens, G Croeby, S Genstell, N Cough, E Steringtom, K Stack, MANCHESTER UNITED: P Schmelcheit, MANCHESTER UNITED: P Schmelcheit, G Glogol), G Palleter, M Pholin, P Ince, B McCair, M Hugham (Note: A Kanchinettin, L Sterpe. Furieres: I Bornett,

(David Hands writes). It will be his fourth cap and his first in the five nations' championship, in a XV showing four changes, one positional, from that beaten by Scotland.

demoted to the replacements and with him go the experi-enced Jean-Baptiste Lafond and Andries van Heerden, the South-African born No. 8. This allows Marc Cecilion to revert to the back row from lock.

Sebastien Viars, fit once more, is back on the left wing and Jean-Marie Cadieu, the Toulouse lock who was dropped after the victory over

PRANCE: J. Sadourrey (Colomiers); P. Saint-André (Montiensend), P. Saint (Agen, captaint, F. Missred (Feeing Cheft, S. Viers (Brive); A. Pensaud (Brive), A. Husber (Toutont); L. Armery (Lourdes), J.-P. Gerist (Racing Chob), P. Gerist (Béziers), J.-F. Tordo (Nice), J.-M. Caciliou (Toutouse), O. Rouzest (Dec), L. Caberness (Fiscing Cub), M. Cacilion (Bosspoin), Replacements: J.-B. Latond (Recing Chob), P. Montieur (Agen), F. Galtinés (Colomiers), S. Conciny (Rejies), P. Girnbert (Bégies), A. van Heerden (Tarbes).

### **YACHTING**

## America's Cup teams agree to lift secrecy

and defender syndicates in San Diego have agreed it would be desirable to drop the secrecy "skirts" from the underbodies of yachts while they are ashore at the next America's Cup (Bob Ross A meeting, chaired by Ken

McAlpine, the International

America's Cup Class (LACC) technical director, suggested that skirting of the yachts be prohibited from the start of the eliminations, throughout the cup match. Doing away with the secrecy and security that went with this practice, besides greatly reducing inconvenience and cost, would improve the atmosphere and

public enjoyment of the event, the syndicates agreed. The meeting agreed unani-mously that the IACC rule

had produced an exciting and challenging yacht to design, build and sail. All syndicates were concerned about the cost of America's Cup campaigns but recognised that the cost of building an

part of the cost of an America's Cup campaign.

All syndicates expressed the strong desire to maintain the value of the present fleet, and therefore not to make any large changes to the rule. Final decisions cannot be made until after the present

five of the last six.

Of the two. Sabatini has looked the most convincing this week. Graf laboured again yesterday before beating one of her regular fall girls, Mary Joe Fernandez, 7-66-4.

### may decide to suspend the Brazilian football federation. FOR THE RECORD

### FOOTBALL

LIVERPOOL (0) 1 GENOA (1) 2 Rush 49 Aguillera 27, 72

OTHER MATCH: Ajux 3, Ghort 0 (Ajux win 3-0 on agg).

FA CIND SUNDERL'D (1) 2 CHELSEA (0) 1 Daverport 20 Wise 85 Armstrong 88 26,039

Services League First division

NOTTIME (0) 1 MAN LITD (0) 0 Clough 59 28.062 Fourth division (0) 0 LINCOLN

**GM Vauxhali Conference** WYCOMBE (2) 2 FARNBORO (0) Creaser 29, Scott Horton 82

8 and Q Scottish League Premier division ABERDEEN (1) 2 HEARTS (0) 0 Yen Coat 37 10.500

EUROPEAN CUP: Semi-final series: Group A: Sampdone 2, Anderlecht (), Red Stat Beigrade 1, Panathmakos () Group B: Soarie Praque 1, Senica 1 CUP WINNERS' CUP: Cuurter-finals: Second leg: Cub Brugge (Bel) 2, Atlético Madrid 1 (agg 4-4 Brugge wan on away gr22s) Galatasaray (Tur) (), Worder Breman (Ger) () (Worder Breman wm 2-1 on agg)

PONTINS LEAGUE Pirst divisions Everton 2, Sundersand 1; Rothertam 0 Manchester United 0. Second divisions Oldham 1, Derby 1.

BEAZER HOMES LEAGUE Premier divisions Atherstone 2, Bromsprove 0; Burton 2, Gravesend 1; Dover 1, Poole 0. Southern divisions Ashford Town 1, Fundern 1; Witney Town 1, Ethit and Belvedere 0. Middland divisions Alvedrunch 2, Yate Town 0, Barry Town 1, Rushden Town 1; Newport AFC 0, Hadnesford Town 2; Reddinch Und 0, Softhul Bor 4.

HFS LOANS LEAGUE: Premier division: Morecambe 1, Mossley 0. Challenge Cup: Semi-final, first leg: Metiock 3, Fricking 2. First Division Cup: Newtown 0, Colwyn Bay 2. Worksop Town 2, Curzon Ashfon 1.

NORTHERN COUNTIES EAST

Curzon Ashlon 1.

NORTHERN COUNTIES EAST
LEAGUE: Premier division: Glesshoughton Wel 3, Liversadge 2; Ossett Albon 1.

Belper Town 1 President's Cup: Final:
North Shekts 2, Brigg Town 1 BASS IRISH CUP: Quarter-finals: Ards 0, Portadown 2: Bellymens 4, Oxford United Stars 0; Clifton 4, Dundels 1 (set); Linfield 1, Crusadors 1 (set; Linfield win 3-

HOCKEY

READING: Inter-services champion ship: Royal Air Force 2, Royal Nevy 1. ICE HOCKEY

NATIONAL LEAGUE (NHL): Pittsburgh Pengura 6, Edmonton Obere 5, Toronto Meple Leafs 4, Cluabec Nordiques 3; Washington Capitals 6, St Louis Blass 4; Minnesota North Stars 3, Buffalo Sabres 1; Los Angeles Kings 5, Wirnipeg Jata 4; Detroil Rad Wings 5, San Jose Sharks 4.

GROSVENOR HOUSE HOTEL, London: Commonwealth webstweight championship: Donoven Boucher (Can) bt Robert Witcht (Dudley), rice 11th md. Junior Sght (8 mds): Floyd Haward (Merthyr) bt Harry Escott (Sunderland), rice 7th md Light (8 mds): Pater 14 (Wassell) bit Merk Reder (Bathrial Green), rice 3rd md. Light-weiter (6 mds): Bemerd Paul (Tottenham) bt Mick Mulcally (Rochdale), pits. Middle (6 mds): Stan King (Forest Hill) to lan Chantier (St. Helens), 3rd md.

## SQUASH RACKETS

TABLE TENNIS EUROPEAN SUPER LEAGUE: Sweden 4, Germany 0 (in Clotstrom; Sweden win championship); The Netherlands 4, Hun-gary 0 (in Hilversum; Hungary relegated); Belgium 4, France 1 (in Deume; Belgium tintan third).



Jansher Khan: first-round winner in Cologne

## BASKETBALL

BASKETBALL

EUROPEAN CLUBS\* CHAMPIONSHIP:
Semi-final play-off series: Bercelone 71,
Philips Milan 88 (Milan qualify for finals);
Joventut Bedelone (Sp) 92, Chone
Zegreb (Crostie) 87 (Badelona qualify);
Virtue Bologna 61, Partizan Belgrade 60
(three-log series lavel, 1-1).
NATIONAL ASSOCIATION (NBA): New
York Kriscks 99, Orlando Magic 85;
Chicago Bulle 90, New Jersey Nets 79;
Houston Rockets 100, Los Angeles
Clippers 92; Milwestee Bucks 127,
Boston Cettics 108; Denver Naggets 118,
Secramento Kings 100; Dalles bievericks
81, Phoenix Suns 92; Portland Trait
Blazers 111, Minnestos Timbervolves 91;
Golden State Warriors 119, Seattle SuperSonics 107.

GOLF ROYAL ST GEORGE'S: Cambridge University Stymes 11 1/2 pts, Oxford University Divots 3 1/2. ROWING

ROWING

SCHOOLS EIGHTS HEAD RACE 1,
Eton A, 12min 48eac; equal 2, Shrawsbury A and Hampton A, 12-52, 4, King's,
Canterbury A, 12-53; equal 5, Radiey A
and St Edward's A, 12-54; 7, King's,
Chester A, 12-55; 8, Pangbourne A, 13:00;
9, Shiplake A, 13:01; equal 10, Westminster A and Kingston GS A, 12:03, Tasm's
St Edward's C, Small schools: Royal
Belfast Academy Inst, 13:30, Junior 16;
St Edward's C, 13:11 Junior 15;
Abingdon E, 8:04 (sc), Junior 14; King's,
Wimbledon F and St Edward's F, 8:49
(sc), Women's Junior 14; King's,
Wimbledon F and St Edward's F, 8:49
(sc), Women's Junior 16; Hampton C,
14:32, Junior 15; Winder Boys C, 8:43
(sc), Junior 14; Westminster F, 9:02 (sc),
Women's Junior 16; Kingston GS I,
11:04 (sc), Contid Fours: Junior,
Abingdon D, 14-14, Junior novice; Cay of
Cambridge A, 15:49, Junior 16; Kingston
B, 9:01 (sc), Junior 15; Clares Court
B, 9:01 (sc), Junior 15; Clares Co

se denotes short course

YACHTING ANZIO. Italy: Pre-Clympic regatta: Race 2: Olympic windsurfing class, Men: 1, B Edgington (GB); 2, M Egebtad (Den); 3, R Norman (US). Race 3: 1, L Patomeras (Sp); 2, M Egebtad; 3, R Glordano (N). Overalt: 1 squal, B Edgington; and M Egebtad; 16pta. (Women): 1, M Albisch (Sp); 2, D de Vries (Neth); 3, A Sarsari (II). British placing: 5, P Wey. Overalt: 1, D de Vries; 2, A Sarsini. British placing: 7, P Way. Finn class. Race 2: 1, J van der Poeg (Sp); 2, A Scrivassy (Hun); 3. E Passoni (II). British placings: 5, S Chidderley; 7, T Tevinor: 9, N Patara, Overalt: 1, F Loof (Swe), 19.7; 2, S Westergaard (Den) 21: 3 squal, S Childerley and O Miler (Switz) 24, 470 (Men): 1, K Natomura and N Telcaheshi (Jepan); 2, M Lundgren and U Lagneus (Swe); 3, V Nascotto and F Ferrone (II). British placings: 10, S Norbury and M Ferwack; 18, B Tsylor and S Lovegrova. 470 (Women): 1, L Masicalento and E Pakcholchik (CS); 2, S Wagner and B Kryszak (Ger): 3, T Zabeller (Core, Sto) British placings: 5, T Sabeller (Core, Sto) British placings: 5, T Zabeller (Core, Sto) British placings: 5, T Sabeller (Core, Sto) British placings: 5, T Sabeller (Core, Sto) British placings: 5, Stopping (Core, Stopping (C

Maskslenko and E Pakcholchik (CSS): 2, S Wagner and B Kryszak (Gert; 3,77 zbell and P Guerra (Sp.) British placings: 5, S Ress-Jones and R Tribe: 12, D Jarvis and S Carr Tornado: 1, R Gesbler and F Parlow (Ger), 2, O and R Schwall (Ger); 3, G Glordi and S Ribbols (Ir). Best British: 12, W Sumhucks and R Gutteringe: 13, M Webb and S Wiccx: 14, D Williams and I Rhodes. Plying Dutchmer: 1, J and J Bejens-Moller (Den); 2, J Braun and A Goldman (US); 3, M Wileser and W Koenig (Ger). British placings: 18, A Stand and P Allem; 23, C Martield and A Bowers: 32, M Lennon and M Ridsdell-Smith. Overall: 1, J and J Bojens-Moller: 2, T and V Bergar (Fr); 3, M Wileser and W Koenig, Star: 1, Pietro D'All and A Voggetti (II). 2, F Rita and J Iris (Sp.); 3, J Vutthier and J Serasin (Swt). British placings: 12, M Hicks and D Munge; 19, A Cooper and D Heritage.

TEIGNBRIDGE, Newton Abbot: Home international series: Scotland bt Instand, 137-92 (Scotland stope first): A Blair 21, S Allen 12; R Corsie 24, J Nutt 15; W Wood 24, N Grahem 20; R McCuloch 28, J McCloughtin 10, R Provan 23, A Murphy 16; A Marshall 19, S Adamson 18. CYCLING

TIRRENO TO RACE: Final stage (18.3km time-tnail) 1, E Breadink (Neith), 22mm 44sec, 2, F Sorensen (Den), at 20 sec. 3, R Alcais (Mex.), at 23. Finel positions: 1. Sorensen, 31hr 05min 54sec; 2, Alcaia, at 13sec; 3, Jeker, at 34.

KEY BISCAYNE, Florida: International Players Chempionalshae: Singlest Ment Fourth 7 Sampras (US) bt W Massur (Aus), 7-6, 4-6, 6-2; A Charlossov (Russia) bit C Pioline (Fr), 7-8, 6-2; J Hasek (Switz) bit R Weiss (US), 6-2, 6-2 M Charlossov (St.), 7-8, 6-4; A Mancini (Aug) bt B Becker (Gar), 4-6, 6-1, 6-4; D Nancini (Aug) bt B Becker (Gar), 4-6, 6-1, 6-4; D Nancini (Aug) bt B Becker (Gar), 4-6, 6-1, 6-4; D Nancini (Aug) bt B Becker (Gar), 7-6, 6-4; A Komest Fourth round: S Graf (Gar) bt D St. B Schultz (Neth), 6-1, 6-7, 6-6; A Sabatani (Arg) bt B Schultz (Neth), 6-1, 6-7, 6-7, 6-8; A Sanchaz Vicario (So) bt B Rittner (Gar), 6-1, 2-1 et; M J F (US) bt G Fernandez (US), 6-2, 7-5; A Frazier (US) bt R Zuchakove (Cz), 6-1, 6-2; J Capristi (US) bt Z Garrison (US), 5-7, 6-4, 6-3.
CASABILANCA: King Heastan men's tournament: Third round: M Kosvermens (Net) bt D Prinosi (Gar), 6-3, 6-1; A Beresselegui (Sp) bt H Armys (Peru), 6-1, 6-4; L Mastar (Bra) bt H de La Pena (Arg), 5-7, 6-2, 6-2. TENNIS

### **FIXTURES**

FOOTBALL.

PONTINS CENTRAL LEAGUE: First division: Manchester City v Liverpool (6.45). Nottingham Forest v Sheffield Wed (7.0). Rotherham v Bolton (7.0); Sheffield Utd v Coventry Second division: Burnley v Stoke (7.15), Huddersfield v York. NEVILLE OVENDEN COMBINATION:

ICE HOCKEY WORLD CHAMPIONSHIP: Pool C: Great British v South Korea (at Humber-side, 8.50).

OTHER SPORT

BOWLS: British lates men's inter-nationals (Teignbindge) BOXING: International super-middle-weight bout, Henry Wharton (York) v Kenny Schaeter (US) (York Barbican Centre) Centre)
SNOOKER: Embassy world champtenship Praliminary lournament
(Presion)
(Presion)
RACKETS: Guernsey Women's Open.

### series ends, in May. u ale Manas Relational signed and an area

Ball swap

costs £400 Shane Cooper, the captain of St Helens rugby league chib, was fined £400 by the board of directors for the "ballswapping" incident in the Silk Cut Challenge Cup tie at Widnes. He was found guilty of conduct likely to bring the game into disrepute.

A touch judge said Cooper introduced a second ball into play to his own side's advantage when a Widnes forward, Paul Hulme, was tackled.

### Scots first

Bowls: All seats in Teignmouth stadium, Newton Abbott, have been sold for the home international series, which began with Scotland beating Ireland 137-92.

### Players banned

Hockey: Kate Parker and Denise Shorney, of Slough, have been banned for 90 days after an incident involving a speciator at the national in-door clubs finals at Crystal Palace. If the penalty is upheld, they will miss the European Cup next month.

☐ Inspired goalkeeping by Alan Thomson confined the Royal Air Force to a 2-1 win over the Royal Navy on the opening day of the services championship at Reading.

### Higgins leads Snooker: Alex Higgins cele-

brated his 43rd birthday by establishing a 7-2 lead over Wayne Martin, of Nottingham, after the opening ses-sion of their best-of-19frames first-round match in the Embassy world champ-ionship qualifying at Preston.

Ice hockey: Belgium surpris-ingly beat North Korea 5-4 when pool C of the world championships began yesterday at Hull. Last year Belgium scored 11 goals, conceded 101 and lost to the

### Boucher again

Hull surprise

Boxing: Like several British welterweights before him, Robert Wright was stopped in the eleventh round by Donovan Boucher, the Commonwealth champion from Canada, at London's Grosvenor House Hotel on Tuesday.

### Anzio success

Yachting: At the pre-Olympics regatta off Anzio, Barrie Edgington, the British world champion, scored a first and a seventh in the two windsurfing class races and shared the lead overall with Morten Egeblad, of Denmark. Penny Way was seventh of the women.

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APPOINTMENTS The cream of managerial jobs over eleven pages

THURSDAY MARCH 19 1992

## Bangs, gangs and Warren Beatty

Once tipped as the new James Dean. Beatty failed to maintain his early success. But with his new film Bugsy, he is back in form, says Geoff Brown

ladies' man without peers, the arrogance overlaid with devastat-Ling charm. Someone bright lights that only California can provide. A man who digs in his heels once a pet project is launched: "If you're gonna do somethin, do it right," he argues when a one-million-dollar budget spirals upwards towards six.

Is this Benjamin "Bugsy" Siegel, the debonair gangster and founder of Las Vegas, or Warren Bearty, the actor. Don Juan and maverick film-maker who assumes his mantle in the sleek, greatly entertaining film Bugsy!

Not for the first time in Beatty's bizarre career, it becomes hard to separate the actor-producer from his adopted screen role; though Beatty, one hastens to add, only kills with his eyes, never with a revolver. This protean man, who addresses the Oxford Union one week, marries Annette Bening the next, dabbles in politics, and once in a while makes ambitious entertainments such as Reds, or commercial bull's-eyes such as Dick Tracy, has an ingrained fondness for portraying flawed heroes with collapsing dreams.

In Beatty's 1981 epic Reds, his chosen character, journalist John Reed, died in the turmoil following the Bolshevik revolution documented so passionately in Ten Days that Shook the World. Even Ronald Reagan, at a White House

screening, regretted the absence of a happy ending. Bugsy Sieger's dream was of a different order. He came to Hollywood to seize control of the West Coast rackets, basked in the limelight and struggled to construct the ultimate pleasure dome in desert-swept Las Vegas. Ultimately, the gamblers' paradise took hold, but rivals' displeasure and the love of a bad woman gunned

Watching Beatty's performance as Bugsy Siegel, I thought of the title Kevin Brownlow once gave to a documentary about director Abel Gance: The Charm of Dynamite. In Dick Tracy, despite the presence of his previous amour. Madonna, Beatty seemed an actor in cold storage. Here, he blasts his way out of the fridge with a psychopath's glint and much preening vanity: even when kicking someone to death Siegel finds

time to adjust his hair. Maybe Beatty's energies were freed by having no directorial responsibility: that burden is borne by Barry Levinson, the writer-director of Diner and Avalon, who glides through the action with an almost lyrical finesse.

Beatty's mercurial performance immediately places Bugsy above Billy Bathgate in Hollywood's new gangster cycle. The film's tone, one of dark amusement at mankind's follies, is equally distinctive. Spying a fancy house as he drives through Hollywood, Bugsy walks in, ejects the owner (Lawrence Tibbett, opera singer)



and takes up residence. He undertakes a lamentable screen test (the argument goes, if George Raft can do it...); he talks business with hoods in a chef's hat while a children's party lies pending. Absurd comedy constantly bubbles up in James Toback's script; and a carnival of gangsters and Hollywood all-sorts, excellently played by Harvey Keitel, Elliott Gould, Ben Kingsley and others, are always on hand.

The visual carnival is equally alluring. No film in recent memory evokes Forties California with such lustrous images: the man at the camera is Allen Daviau, often associated with Steven Spielberg. To be sure, Beatty's hero never

matches the brutish Bugsy of history, and Toback's script may soft-pedal Hollywood's obeisance before organised crime; but the rose tints stop with the spats, the brown suits, the polished chrome, and the surreal spectacle of Las Vegas rising up in a wasteland. Bugsy could have been just a nasty slice of gangster history; Beatty, Toback and Levinson make it a caustic valentine to Hollywood

and the American dream. These are topics Beatty knows much about. Look at his charmed, unpredictable life to date. The shy younger brother of Shirley MacLaine, he created an immediate impact in his 1959 Broadway debut, A Loss of Roses, and was tested for the screen kissing Jane Fonda. "This boy," declared director Joshua Logan, "is the sexiest thing around!" Splendour in the Grass, in 1961, launched his film career: he seemed set to be the new Brando or Dean, intense and awesomely handsome.

But he refused to play safe. He appeared in artistic triumphs that no one, other than critics, were given much chance to see (Robert Rossen's Lilith, Arthur Penn's Mickey One). He idled away the time travelling. Then he put his head on the chopping block, producing and co-starring in Bonnie and Clyde, a gangster story mischievously spanered with blood, jokes and bullets. It became an enormous hit, and Beatty earned 40 per cent of the takings. Hollywood now realised he was more than a pretty face.

n Bugsy, Siegel keeps repeating a tongue-twister, iwenty dwarfs took turns doing handstands on the carpet", to improve his elocution. Beatty also likes to stretch himself. In the late Sixties he learned Russian and geared himself up for a film on John Reed, only to pull back when the Soviet Umon invaded Czechoslovakia. Political yearnings have led him periodically to abandon movies altogether: instead of starring in The Sting. The Godfather and other hits, he spent 18 months championing George McGovern's presidential

campaign. Later, he stood behind Gary Hart.

Women claim his time, too. Where other actors' press handouts will acknowledge an interest in fine art, say, or good works, Beatty's mince no words: "He has an active and healthy libido. It has been said of him that every waking hour is spent in the pursuit of pulchritude and pleasure." Witnesses down the decades apparently include Joan Collins, Leslie Caron, Natalie Wood, Julie Christie, Britt Ekland, Michelle Phillips, Carly Simon, Diane Keaton, Isabelle Adjani, and even Mary Tyler Moore.

Finally, Beatty re-launched his stalled career. In 1975 he produced and starred in Shampoo, a comic morality about a stud hair-dresser at the dawn of the Nixon era who bikes around with his dryer places in a symbolic part of his trousers. Finally, as a reward for the pots of money he made Paramount: with Heaven Can Wait, it finally agreed to the John Reed film: three serious hours of romance and polemics. Beauty directed for the first time, carned much respect and an Oscar.

Six years later, the bomb dropped. In 1987 he produced and starred in Ishtar, a comedy that cost \$40 million, had very few jokes and joined Heaven's Gate in Hollywood's list of profligate, vilified films. Beatty needed a certain hit: so he realised a long-term

dream and became Dick Tracy, the comic-strip hero and righter of wrongs, dressed to kill in a yellow raincost and snap-brim hat. The and Beatty's bandwagon lurched

forward again.

As an industry figure and a bedroom legend, Beatty's place in history is secure. As an actor, even after Bugsy, his position looks less certain. Dick Tracy highlighted the problem. He decked himself out in the fanciest clothes and the fairest face (most other males wore disfiguring prosthetics). But this was no hero audiences could warm to: he seemed remote, aloof, hidden from his feelings by his hat and coat, and the film's elaborate,

artificial style.

Beauty leaps back to life in Bugsy, yet there remains a chill around the character's edges, which his on-screen romance with Annette Bening — playing the no-good starlet, Virginia Hill — does nothing to thaw. Whatever his private prowess, he remains a disappointing screen Casanova; James Toback's script, usually so acute, compounds the problem by leaving Virginia Hill as a sketch not a fully drawn character.

A question mark must hang as well over Beatty's personal magnetism. Tabloid readers may be fascinated by his sex life, health fads and intellectual pursuits; this is a different matter from actively wanting to see him on screen

Female hearts beat now for Keanu Reeves, or River Phoenix, strapping lads in their twenties. Beatty looks impressive for 54, yet even he cannot hold out for ever. "His skin hangs over his collar!" one downhearted giri remarked after a Bugsy preview. The big screen's magnifying glass can be

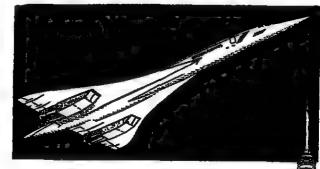
Yet Beatty should survive. Unlike Bugsy Siegel or John Reed, if his dreams collapse, another dream comes to take their place. Ahead of him now lies a longplanned film about Howard Hughes: Hollywood executive, ec-

centric businessman, famous

womaniser, notorious recluse. man of myth and mystery. Warren Beatty has been in training for the role all his life.

INCOMES DE LA COME Appointments. Law Report. Personal

TOMORROW Valerie Grove on royal marriages



### TORONTO and NIAGARA

On 16 April you could fly supersonic on Concorde to Toronto and stay five nights over Easter at the deluxe Sheraton, Dine overlooking Niagara Falls, at the CN Tower and at Harbour Castle Hotel. Enjoy the city tour and the harbour years.
cruise. View the speciacular falls on
cruise.

Departures are also on 28 June, 13, 20 August, 17, 25 September and 8 October. The inclusive price is £1,999 with the 747 return. The five night holiday costs £999 flying both ways

### OE2 CRUISE with CONCORDE

Cruise for seven nights on Queen Elizabeth 2 to the Norwegian Fjords. Depart from Southampton on 10 July. The ports-of-call will be Trondheim, Hellesylt, Geiranger, Stavanger and Oslo. Return from Copenhagen on Concorde. The inclusive price is

Alternatively, cruise for five nights on the QE2 from Southampton to New York. The coach tour includes visits to Philadelphia, Washington, Corning and Niagara Falls before your Concorde return from Toronto. Departures are on 14 June, 29 July, 9 and 24 September. The fifteen day holiday costs £2,999.

You could also fly supersonic on Concorde to Copenhagen on 17 July and cruise for two nights on the QE2 to Southampton for just



Experience our 100-minute supersonic flight on Sunday 26 April. The cost is £499 with the luncheon.



To book, please telephone: 081-992 6991 SUPERLATIVE TRAYEL

## Press button N for executive anxiety

moral dilemma. Here I A am, on my own, on the outskirts of Heathrow, in one of those executive-style hotels with its teakette trouser press and its electric kattle and Typhoo teabag where room service used to be. My working day is over: tomorrow I shall fly to another executive-style hotel in Prague or New York where I shall have a pine-finish trouser press and a sachet of Nescale.

I switch on the TV: each channel is equally Woganesque. But above the TV, because this is an executive hotel, is a card listing six movies which are repeated throughout the day and night, and which I can watch by pressing one of six buttons on the box next to the set. If I press one of those buttons a computer will blip somewhere behind the reception desk and £4.50 will automatically be added

to the bill. Four of the films are hot new releases that are currently playing the local cinemas: the other two have only ever existed on videotape and will never play at any cinema. Hollywood Vixens is, says its coy precis on the card, the story of a young innocent caught up in the sexy, steamy world of the casting couch; Big in Paris is the story of a young innocent caught up in the sexy, steamy world of the French vice trade. Both titles have the letter 'N' by them: 'N' for nudity. They are "adult" movies, hotelierspeak for soft porn.

So here is the dilemma. If I press button five does the computer tell the receptionist that I have simply watched one of the six movies, or does it tell her that I have just spent the night watching a specific film? Hollywood Vixens, for instance. Am I just imagining that knowing smirk on her face as I check out, or has she really got me tagged as another sad old pinstriped perv who gets his kicks watching badly dubbed, scratchy and extremely soft porn alone in hotel bedrooms?

It shouldn't worry me: why should I care what a strange woman in a plum-coloured polycotton mess jacket with a "Only Here To Help" badge believes my nocturnal habits to be?

Because it is, after all, nocturnal habits that we're talking about here, albeit refined, executive nocturnal habits. For that the films are there in the first place suggests that hoteliers have some strange insights into the average executive libido. It means that at some point the marketing managements of the hotel chains around the world must have sat down around their

PRIVATE LIFE

John Diamond on

an oddity among hotel facilities



own teakette boardroom table and agreed on what it is that an executive really wants from his hotel room. And at the end of the

list of overpriced mini-bars and malodorous soaps too tiny to lather the face, and clock radios that go off at 7pm when you set them for 7am, some bright spark around the marketing table put his hand up and said. Auto-

And who knows, he may be.

right. That may be the first thing that a businessman, loosed from domesticity, thinks of when he checks into his hotel room, which would explain why the book stalls of hotels around the world always seem to be stuffed with paperbacks showing women wearing riding boots over their fishnets.

I think, though, that there is another reason why I have occasionally shelled out good expense account money to sit through the first ten tedious minutes of a film in which the only virtue is that the whole plot is contained in the single line of dialogue "Look Helga! Those naughty window cleaners can see right into our changing room! Hey, guys! Why not come in and join us?

"I think the point about hotel pornography," said a woman friend with whom I was discussing the matter, "is that it's insulting to suggest that sex is all the average businessman thinks about when he gets into his hotel room."

Well, up to a point: the fact is that when I've put the can-the-receptionist-tell-what-you've-beenwatching question to any man who regularly uses hotels, he's known just what I mean. "In any case," the friend went on, "there's nothing in the hotels that you can't get in any video-hire shop." And that, I think is the point I go to my video shop once a week or so and I hire regula movies for regular guys. When children come to visit I hire Bambi. The girl behind the counter knows that I love Steve Martin and hate Laurel and Hardy. How can I possibly ask her for a copy of Swedish Sex Cop III? But once I'm in that hotel room, I and all those other embarrassable types, are liberated.

In fact it's a liberation from a constraint that we never really feel, but it somehow seems a shame to waste it. After all, one of the rules in the Book of Machismo is that from time to time a man should have watched a dirty movie, if for no other reason than to tell his mates how banal dirty movies are.

And on that basis the real moral question is no longer "is it right to watch dirty movies" but the sexual equivalent of that old ethical teaser 'If you were offered £1 m to press a button which somehow managed to kill a nameless beggar in the Calcutta gutters on the under-standing that nobody would ever know, what would you do?"

The only problem is that I've never been able to find out from a hotelier whether, in the case of hotel TV sets at least, nobody really

43 Woodhurst Road, London W3 6SS

HEARTBREAK HOUSE: A new

nEANT BRIEAR HOUSE: A new production of Shaw's play brings logether a dazzling assembly of talent. Trever Num is cirecting Paul Scotleid as the 88-year-old Captain Shotover, and Vanesez Redgrave, Felicity Kendal and Danial Massay as his daughters and son-in-law imogen Stubbe, David Calder, Joe Metia and Oliver Fond Davies make up the promising team. Opening night.

Opening night. Theatre Royal, Haymarket, London SW1 (071-930 8800), 7pm.

SOME LIKE IT HOT: Opening right of the Julie Styne/Bob Morrill musical based on the film, with Tomyry Steels clearing himself in the Tomy Curtis role and a company of over 50 actors, amgers and dancers doing the charlesion, tango and the lap routines for which Steels is famous.

for which Steele is femous. Prince Edward, Old Compton Street. London W1 (071-734 8951), 7pm

THE JUDAS TREE: Despite its title, Kenneth MacMillen's newest belief is neither Biblicat nor religious, but it is about a man belreying his best hiend Choreographed for 14 men and one women from the Royal Bellet, The Judas

Tree includes two murders, one rape and a hanging in the space of 40 minutes. The commissioned score is by Brian Ellas. The world premiera is

Royal Opera House, Covent Garden, Lendon WC2 (071-240 1066), 7.30pm.

MINGRAM ROYAL BALLET: The

Royel's sister company makes its sinual visit to Landan with a two-week

Also on the same programme is MacMillan's regime romp, Ellie

ANGELS IN AMERICA: Strong

C. JANNA KARENINA: Fish and imagination in Shared Experience's rewarding version of Totaloy's novel. Tricycle, Kilbum High Read, NWS (071-328 1000). Mon-Sat, 8pm, mat Bat, dom. 105 pm; s. 105 pm. mat Bat, dom. 105 pm

son of the Hariem reghts

high on energy, low on story freshmess. Aldwych, The Aldwych, WC2 (071-838 6404) Mon-Fn, 7.30pm, Sat, 8pm, mete

Wed, 2.30cm, Set, 4cm, 150mins,

THE CRACKWALKER: Utbin savagery in Ontario: violence, abuse grief: strong stuff, served straight. Gate, Prince Albert Pub, Pembridge Road, W11 (071-228 9706), Mon-Set, 7 30pm 150mins.

DANCING AT LUGHNASA: Brian

Fhel's Otivier Award-winning memory-play, set in Thirties Donegal. Garrick, Channe Cross Road, WC2 (971-494 5085) Mon-Set, 8pm, mate Thure, 3pm, Set, 4pm, 180mins, Final

B DEATH AND THE MAIDEN: Juliet Stevenson, Affichael Byrne, Bill Paterson superb in Ariel Dortman's Chileen political drama, Best play of 1991. Duke of York, 51 Martin's Lane, WC2 (07-1836 5122). Mon-Sat, 8pm, mats Thurs, 3pm, Sat, 4pm, 120mins.

El DOWN AND OUT IN PARIS AND LONDON: Paines Plough make Orwell's wintry book a least of dever slaging

end sharp vignettes of acting. Fliverside Studios, Crisp Road, W6 (081-748 3354), Mon-Sat, 7.30pm.

AN EVENING WITH GARY LINEKER: Sometimes droil look at the feature of a worsen married to a

Duchess, Catherine Street, WC2 (071-484 5075). Mon-Thurs, Spm, Fri, Sat, Spm and 8.48pm. 130mins.

FROM A JACK TO A KING: Witty and stylish vision of Macbath's climb

and stylen vession of vessions a cim to the lop, set in the world of rock bunds and packed with Strikes songs Boulevard, Walker's Court, off Peter Stroet, W1 (071-437 2681 after 2pm) Mon-Sat, 8.15pm, Fri labs show, 10 30pm, mai Bát, 8pm, 98mins.

FRIED GATERN TOMATOES AT THE WHISTLE STOP CAFE (12): Heart-warming lives of felsty toils down South, Shellow, but ingrebating. With Kathy Bales, Jessica Tandy, Mary

Stuart Masterson; director, Jon Aynet. Odeon Haymarket (0426 915353)

HEAR MY SONG (15) Promoter seeks reclusive Irish tener Josef Locks, wanted in Britain for its, evention. Shappy dog tale with modest pleasures. Nad Beatty. Adrian Dunbar; director, Prote Chelson MGM Children (071-839 1527) MGM Procedero (071-839 1527) MGM Trocadero (071-839 1527) MGM Trocadero (071-839 1527) Whiteleys (071-792 0532).

LIGHT SLEEPER (18). Luguerious alegy to the Sightee drug scene from writer-director Paul Schrader, parity saved by Willem Dutoe as a loner stumbling towards redemption. With Steam Jamendon.

Curzon West End (071-439 4805).

brothers' marvellous macabre comedy about a New York playwright all at see in 1940s Hollywood, Starring John Turturro, John Goodman A hiple

Cannes pnzewmner. Gate (071-727 4043) Lumière (071-636 0691) Screen on the Hiti (071-435 3386)

CAPE FEAR (18) Demons at-con
Robert De Ning terrorises Nick Note and

BARTON FINK (15). The Coon

BLACK ROBE (15) Sever

CURRENT

**NEW RELEASES** 

THE COTTON CLUB: An

mun at Septer's Walls that fautism the London premiers of the revival of MacNillan's 1958 The Burrow, the first of his trademark psychological ballets THEATRE

## Survival of the thickest



Playing it (fairly) straight: Granville Saxton as the mad scientist, Doctor Lakington, confronts Peter Woodward's manly Bulldog Drummond

THEATRE GUIDE performances in Tony Kushner's locgish but vigorous drama: Alds, religion, bolitics, everything. National (Cottestoe), South Bank, 851 (071-928 2252). Yonighi, 7,30pm, Jeremy Kingston's assessment House full, returns only

Satisfying musical celebrating Fittles and Skrites pop classics. Great stuff. Playhouse, Northumberland Avenue (071-839 4401). Mon-Thurs, Spn., Fri., Set, 5 30pm and 8:30pm 135mins.

Some seats availal
Seats at all prices

TODAY'S EVENTS A daily guide to arts and entertainment compiled by

Kari Knight Syncopations, and David Bintley's cool and classical Galantenes. The

company also presents the lull-length ballet Glastie. Sadier's Wells, Rosebery Avenue,

Sadier's Wells, Rosebery Avenue, London EC1 (071-278 8916), 7.30pm. TOWARDS THE MILLENNIUM: The

City of Birmingham Symphony Orchestra and Simon Rattle continue

LONDON SYMPHONY

with music of the second decade, 1911-1920, including Debusty's Jeint, Elgar's Falstaff and The Rite of Spring St David's Hell, The Heyes, Cardill (0222 371236), 7 30pm.

LONDON SYMPHONY
ORCHESTRA. This concert, conducted by Jeffrey Tale, leatures Elgar's Frowsart, Rechmaninov's Plano Geneoria No 1 and Stebhus's Symphony No 2 written during Finland's struggle for freedom from Russian domination at the end of the last

century, With planist Peter Danohoe. Barbican Hall, Sik Street, London EC2 (071-638 8991), 7.45pm.

ORCHESTRA: The orchestra continues its nationwide lour under conductor Kazimerz Kord Tonight's mb-and-

natch programme comprises
Debussy's Présure à l'aprés infol d'un
dame, Dvôrtik's Slevonic Bence No 2,
Brehme's Hungarian Dance No 7,
Shostakovich's Symphony No 8, and
with planist Ewa Poblocka, Chopin's
Cancerto No 2 in F mitor, Tomorrow
the acchere sleva si Bit Lieuweye

cheatra plays at Birmingham's hony Hall, and on Saturday at the

WARSAW PHILHARMONIC

A HARD HEART: Architect Arve. Massey destroys what she claims to love in Barker's complex, and play. Almelde, Almelde Street, N1 (071-38) Almeida, Almeide Street, N1 (071-35 4404). Mon-Set, Spm. mat Set, 4pm.

Seundars' subtle play concerned with ideals, reality and liberation in Prague and London; Jane Asher in an arrenning meat of the progrompiery cast of four, Hampstead, Swiss Cottage Centra, NW3 (071-722 9301). Mon-Set, Spm, met Set, Apm. 120mins.

IN MEASURE FOR MEASURE Trever Num's engressing production; David Heig fatelly tempted by Cleire Skinner in Fraud's Vienna. Young Vt., The Cut., SE1 (071-820 0411/928 6363). Mon-Sat, 7.15pm, mate Thurs, Sat, 2pm. 210mins.

CI PHANTOM OF THE OPERA: Qleshs version of the old timiler; tunes by Offenbach, Verdi and Weber but not Lloyd Wobber. Shaftesbury, Shaffesbury Avenue, WCZ (071-379 5399). Mon-Fri, 7.30pm, Set, 8.30pm, mete Thure, 3pm, Sef, Som, 150mins.

I THE POCKET UNEAR FOR buriesque of A Midsummer Night's Oream, with Mike McShene and Bendi Toksvig. Dedicated fens only. Albery, 3t Martin's Lane, WC2 (071-887 1115). Tues-Set, 7.45pm, mate Sat.

TO PYGMIES IN THE RUINS: O PYGMIES IN THE FUNDA Uncomfortable play by Rone Hutchman baring the amostles of a Bellinst evide haunted by the city's past. Royal Court, Shame Source, SWI (071-730 1745/2554), Mon-Set, Spm, mat Sat, 4pm. 145mins. Final week.

CINEMA GUIDE Geoff Brown's assessment of films in London and (where indicated with the symbol •) on

Barblem (071-835 8691) Cemden Parkway (071-267 7034) Empire (071-487 9999) MGM Baker Street (071-935 9772) MGM Fulham Road (071-370

DEATH IN BRUNBWICK (15): Sam Neil as an ageing mother's boy suched into love, violence and socidental murder. Tearly black comedy from new Austration director John Russe. 636 6148) MGM Cheises (071-352

THE DOUBLE LIFE OF VERONIQUE (15): Krzysztoł Kieslowski's britismity Wred conundrum about seem to share Poist, one French) who seem to share a life. With Irène Jacob, Philippe Voller. Curzon Mayteir (071-485 8888) • FATHER OF THE BRIDE (PG):

Daughter's impending wedding drive Stove Martin crizzy Disappointing remake of the 1950 classic: for auchances who want to be spoon-fed. With Diene Keston; director, Charles snyer. MGM Chelses (071-352 5096) MGM Oxford Street (071-536 0310) Odeona: Kensington (0425 914695) West End (0426 915574) Whiteleys (071-792 5350)

e BLACK HOBE (15) Seminaria convert Indians in northern Quebes. Intelligent opic from Brian Moory's novel. Director, Bruce Berseland MOM Trocadero (071-434 0031) Odeon Kensington (0426 914655) Plaza (071-497 9699) FRANKIE AND JOHNNY (15): Short-order cook (Al Pscino) cour wary waitness (Nichelle Pielifer) Synthetic adaptation of Terrence

III THE SEA: Jud Dench splendid as the village grande-dame in Edward Bond's comedy of rage and madjess. National (Lyttelton), South Bank, SE1 (071-928 2252), Today 2.15pm and 7.30pm. 145mms.

Town Hall in Leads. Royal Concert Hall, Theatre Square, Notlinghern (0802 482626), 7.30pm.

VAN GOGH IN ENGLAND: There is no great undiscovered English period in Van Gogh's perinting to match the wonders of Brebsent, Paris, Artes and Stramy But the time he spent in England, 1973-78, was extremely increased the best subsequent.

Important for his subsequent development, opening his eyes to the accide realist work of Stastrators and of painters such as Heritomer and Fildes, as well as Gualary Dore's grin views of contemporary London. The show fille in the best account of the

the background, with examples of the British art which fascinated the painter and ten important Van Gogh paintings Barbican Art Gallery, Barbican Centre, EC2 (071-638 4141). Mon-Sat.

ANDREA MANTEGNA: Since one of

AMUNITAR MAIN I EISTUT SITES ONE OF Mantlegna's grandest works, the great series devoted to The Triumphs of Cassar, is part of the royal collection, London seems a logical place to launch this first major retrospective of the painter for many years (it goes on to the Metropolitar, New York).

Manlegna is unique among 15th-century Italian ariests for the Impress he gives of passion only just held in check by the disciplines of classical

Royal Academy of Aris, Piccadily, London W1 (071-439 7438). Delty, 10am-fipm, urtil April 5. Sponsored by Clivetti.

TAL FARLOW AND ALEX ROSTOTSKY TRIO; East meets West

in a double-bill combining the nimble-fingered American guitarist and Rostolsky's sophisticated Russian trio,

at the Pizza Express until remorrow. Pizza Express, 10 Dean Street, London WI (071-439 6722), 7.45pm.

DISOPHISTICATED LADIES: I verve anger-dancers with through the music of Duke Etington, Obvious routines cannot disguise the true rueful Duke, Globe, Shaftesbury Avenue, W1 (071-494 5065). Mon-Fri, 8pm, Sai, 8.30pm, mais Wed, 3pm, Sat, 5pm, 130mms.

☐ A SWELL PARTY: Four singers, two planists in likesible tribute to Cole Porter's wit and wry melodies. Vaudeville, The Strand, WCZ (271-836 9987). Mon-Fri, 8pm, Set, 8.30pm, maja Wed, 2.30pm, Set, 5.30pm, 140mkns,

E TALKING HEADS: Paintal Routledge and Alan Bennett excellent three of his monologues charting the unconacious humour and pent of consists furnish and part of roblin lives. xnady, Parton Street, SW1 (071-867 45), Mon-Sat, Spm, mate Wed, Spm, tl, 4pm, 150mins.

☐ A TRIBLITE TO THE BLUES BROTHERS: Lively paracle of tuneful cidles, Good fun. Whitehali, Whitehell, SW1 (071-967 1119). Mon-Thurs, 8.15pm, Fri, Set, 8,15pm and 9pm. 120mins,

1119), MOR-IRINS, 8.15pm, FR, Sel, 8.15pm and Spm. 12pm/ne.

LONG-RUNNERS: 

Blood Brothers: Phoenix (971-838 5972). 

Blood Brothers: Phoenix (971-838 1972). 

Blood Brothers: Phoenix (971-838 1972). 

Cathar New London (971-405 9972). 

Don't Dress for Dinner: Apodo (971-494 5973). 

Broseph and the Amazing Technicolor Dreamooet: Palladium (971-494 5937). 

Broseph and the Amazing Technicolor Dreamooet: Palladium (971-494 5937). 

Broseph and the Amazing Technicolor Dreamooet: Palladium (971-494 5937). 

Broseph and the Amazing Technicolor Dreamooet: Palladium (971-494 5937). 

Broseph and the Amazing Technicolor Oreamooet: Palladium (971-494 5937). 

Broseph and the Amazing Technicolor (971-494 5930). 

Broseph and the Amazing Technicolo

Ticket information supplied by Society of West End Theatre McNally's pley. Director, Gerry Marchell. MCM Fulliern Road (071-370 2638) Empire (071-497 9009) Whiteleys (071-792 3582).

# JFK (15); Obver Stores's contentious, electrifying, times-hour drams about the Kennedy assessination. Kevin Costner as ing D.A. Jim Gr chiseding M.A., Jim Neuritada, 1988), https://doi.org/10.1016/j.mpc/ring.chil. MGM Fulhum Roed (071-370 2836), MGM Sharbesbury Avenue (071-886 2279/279 705) MGM Trocadero (071-494 0031) Odeon Mezzarine (0428 19568) Plazes (071-878 9989) Someon on Baker Street (071-835 2772) Whiteleys (071-792 3332).

THE LAST BOY SCOUT (18): ♦ THE LAST BOY SCOUT (18): Bruce Wilss as a word-weary defective ambroiled in L.A. corruption. Crowd-pleasing soften movie, piled with bullets and jokes. With Damon Wayame, director, Tony Scott. MGM Fullaum Road (071-870 2838) MGM Haymarket (071-839 1527) MGM Oxford Street (071-839 0310) MGM Thocadero (071-834 0331) Whitteleys (071-782 3332).

ONCE UPON A CRIME (PG): Vacuous comedy about Americans in Monte Carlo tumbing over a dachatund and a dach door Starring John Candy, James Belushi, Sean Young, Richard Lewis, Cybili Shepherd, director, Europea (etc.) Eugene Levy. Odeon West End (0428 915574)

◆ THE PRINCE OF TIDES (15): New York psychiatrist heips footbell coach face family secrets. Romanite drama with ideas above its station, grandly setted by Nick Notite. Barbre Streisand directs and co-stars, but falls to sing. Camden Parkway (071-267 7034) MGM Bates Street (071-352 5096) Notting His Caronet (071-727 6705) Olderes: Kenstmoton MSS 914666 Leichauser Kensington (0426 9148 Bquare (0426 915683).

**Bulldog Drummond** Nuffield, Southampton

brute seriously in this racy adaptation of a "Sapper" adventure, but only in order to show how bizarre Bulldog and his assumptions look today. Woodward's gloss on the "Sapper dialogue parodies the sneering dismissal of foreigners, of course, and allows the hero to be slow-witted to the verge of idiocy when faced with an idea from outside his narrow social marior.

Along with such stolidly conservative attributes goes the ability to devise tactics of survival against overwhelming odds, plunging a room into darkness by shooting out its dozen lights with a single bullet, then dispatching adversaries with wellaimed upper cuts and making a rapid exit disguised in the dress and high heels of the Teutonic vamp.

Jeremy Sinden's production stays on the dewy side of high camp by making his cast pretend to be unaware of their absurdity. There is no ogling at the audience, no eye-rolling signals that here we are going to go over the top for a moment. Even the villain's limping, stuttering factorum just holds back from apeing Quasimodo.

This restraint manages to hold in order a plot that goes merrily off in all directions, where indulgence could lead to overkill and audience exhaustion. Buildog to Flapper, disguised in his golfing jacker. "You know, you look terribly attractive in my clothes." Flapper: "I'm sure you'd look terribly amactive in mine." Clear-eyed inno-

cence is the necessary style for such dialogue and the cast keep to it. Woodward himself plays Bulldog, standing feet astride or with one leg

thrust forward, ready for the off; pipe clamped between manly jaws: manly profile carved in British granite; strong voice briefly tender (in a manly way) at the sight of a damsel in distress, outraged (in a British way) at the devilish web spun by Continentals. Richard Gibson plays his silly-ass sidekick, the Honourable Algy: Chris-

tina Greatrex prowls in malachitegreen as the slinky Irma; James Snell sneers: and Granville Saxton's mad scientist inches slowly up and down stairs like Neville Chamberlain in the last stages of galloping dyspepsia.

JEREMY KINGSTON

CONCERT

### Prelude to success?

SOLDIER, patriot, dashed good

shot and total numbskull. Captain Hugh Drummond — "Bulldog" to his like-minded friends — time after time

defeated filthy Bolsheviks, hook-

nosed conspirators and other vermin

bent on destroying England as a

place suitable for the upper classes to

His creator concealed his own

identity behind the pseudonym "Sap-

per" and appears to have taken his

creation completely seriously. So,

presumably, did most of his readers.

As late as Forty Years On in 1968.

Alan Bennett parodied "Sapper", Buchan and Dornford Yates, all three

enthusiasts for Snobbery with Vio-

lence, and was astounded to find his

grotesquely fascist outbursts received

Peter Woodward also takes the

with shouts of approval.

Lloyds Bank Young Composer Barbican

THIS award had won a good deal of flack before Monday's final round because none of the 12 finalists was a girl. But there were other imbalances too: ten of the 12 were based in London or the Home Counties; all were ethnically European; and a

large number appeared to be known to the London Sinfonietta's education department. Add to that the fact that there were only 69 entrants, and that at least seven of the guished composers, and this begins to look like an insiders' contest.

There must be a lot more music humming in young heads, but of course it may not all be as careful and sophisticated as the pieces that fetched up here. If, on the other hand, the award is looking for young professionals, it comes at rather too early a stage. Very few composers have shown much form by the age of

TRUMPETS went into overdrive for

Andrew Davis in the programme of

Czech music he conducted with the

BBC Symphony Orchestra. Nine

extra players were ranged behind the main forces to add a refulgent fanfare

at the beginning and end of the opening Sinfonietta by Janáček, giv-

en well-ventilated textures and rhyth-

mic impetus as the conductor

moulded its apparent curtness and

clipped phrases into a volatile com-

So it seemed logistically reasonable

to have six of the trumpeters brought

back just to add a climactic passage

near the end of Suk's Ripening (Zrani

in Czech), a vast 45-minute tone-

posite of mounting tension.

21: Mozart and Mendelssohn, of course, and Britten, Shostakovich and Messiaen, but then the list thins. All that the competition can realisti-cally hope to discover is notational competence and an ability to imitate. Unsurprisingly the jury decided to split the award, but it might have been fairer still to give everyone a

handshake and ask to see them again in ten years' time. Of the joint winners, Philip Howard showed remarkable talent in the sureness and delicacy of his two nature pieces. One hopes he will now forget this marathon evening and carry on listening, writing and waiting. The other win-ner, James Webb, was represented by a quiet, revolving Christmas motet. Both were good choices, but David

Grimley showed skill in orchestrating for a tricky mixed ensemble (Nash Ensemble under Simon Halsevi, and there was undemonstrative flair in two solo items. James Cuddeford's for violin and Craig Grosvenor's for guitar. It must help when, as these two were, young composers are writing for instruments they know from the inside; it was also a help that Grosvenor was paid the compliment, by Stephen Smith, of a performance from memory.

PAUL GRIFFITHS

### Back in the swim again

Wet, Wet, Wet NEC, Birmingham

THIS Glasgow band's determination to shake off the tag of teen heroes and impress audiences with a more adult, soulful authenticity has been much trumpeted in interviews with lead singer Marti Pellow. And as if to set the seal on this artistic maturation, he returns from the American recording of the group's third and latest LP no longer the spikey-haired urchin of old, but with a broading mien and ponytail reminiscent of one-time Warhol prodigy Joe Dallessandro.

Yet it takes more than a new image to reposition a product in the market place and Wet, Wet, Wet's move upmarket threatened to undo their considerable commercial appeal. The first two singles from the then unrelessed High on the Happy Side flopped roundly, causing its launch to be delayed while a companion LP of cover versions was quickly prepared as an added sales incentive. And when a brief pre-Christmas string of dates took in small clubs rather than

ROCK stadiums, rumours of the band's

demise began to circulate. Then an inconsequential but dreamy ballad, "Goodnight Girl", was slipped out in the middle of the festive lull and suddenly Marti was everywhere again: shaking hands with Des O'Connor, dueting with Cliff on Wogan and sitting at Number One in both the singles and albums charts. Even his trademark grin, which had been suppressed as part of the new moodiness, returned. But so too, to judge from Birmingham's raucous capacity audience.

have his young girl fans. For though the jaunty tunefulness of early hits like Wishing I was Lucky or 'Angel Eyes' has been abandoned in layour of what is presumably intended as a more low-key, grown-up approach, new songs like 'Make it Tonight' or 'Sister Midnight' were lost amid the same screams of outhful delight as Pellow went bumping and grinding his way across the stage. With all the nuances of his fluid and enjoyable voice - and the band's well-schooled harmonising thus rendered ineffective. Wet, Wet, Wet's 11th-hour reprieve from what seemed to be their fate must feel like something of a mixed blessing.

**ALAN JACKSON** 

CONCERT

### Czech mates

**BBC SO/Davis** 

Festival Hall/Radio 3 poem not exactly familiar to listeners

here. It was completed in 1917 by a composer still affected by the loss of his wife and his father-in-law and teacher. Dvořák.

The recurring apocalyptic effusions culminate in a gigantic orchestral fugue adorned with the motto "work is the liberator", and wordless women's voices from offstage. They were not quite audible enough to make their contribution the finishing touch Suk presumably intended. The music was liable, in Chesterton's phrase, to "advance in all directions", although it was bound firmly together by a performance of often virtuoso calibre.

Absent here were the discipline and

musical imagination so finely applied by Dvořák in his Cello Concerto, of which Heinrich Schiff gave a wonderfully rapt and poetic account of the solo part. He allowed no false sentiment, no exaggerated dynamics, to tarnish the soulful second theme, and attained almost a Tristanesque intensity in the slow movement.

Throughout he was given sympathetic and carefully balanced orchestral support for solo playing that relied on warmth and Intimacy more than the grand gesture, and which turned the finale's coda into a threnody of great poignancy.

NOEL GOODWIN

### **ENTERTAINMENTS**

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Geoff Brown reviews Shining Through, La Belle Noiseuse, J'Embrasse pas, Till There Was You and Late For Dinner

## More of a dull glow, really

itself in the foot by introducing its main attraction, Melanie Griffith, covered with ageing latex for a BBC interview about her character's wartime exploits. "Every-one said it's the BBC, and they'll do it right," she croaks. Thus emboldened, the old girl sets off down Memory Lane, recalling those days in 1942 when she spied in Berlin, and the air was thick with failing bombs, teeming extras in bright Nazi uniforms, and the kind of dialogue that makes toes curl. "What's a war for," she tells Michael Douglas, her contact in American intelligence, "if not to hold on to what we love?"

Once Griffith slips out of the latex, believability remains a big problem. Her role is that of Linda Voss, a New York secretary, half-Jewish, with a smart tongue, a head full of Hollywood espionage movies, and thanks to an immigrant father — an ability to speak German like "a Berlin butcher's wife". Griffith can manage the independent working girl with ease. But no matter what hat the wardrobe department dig up, hers is hardly a period face, and that husk of a voice is ludicrously illequipped for gutturals. "Ein mo-ment, bitte," she pipes faintly, chewing gum. Not that much German is spoken:

as in The Mortal Storm and the other vintage movies from which Linda draws sustenance, all the Nazis in Shining Through have been to language school. Reality is pushed further to the rear by the production's overdose of Hollywood pomp and circumstance. Street scenes unfold under apocalyptic downpours; Berlin's railway station becomes a staggering expanse of milling passengers and puffing

Twentieth Century Fox have reason to like David Seltzer, the film's writer-director: by creating The Omen he made them rich. But they face pauperdom if he wastes millions of dollars trying to ennoble threadbare material best left to

As in all such series, familiar faces make guest appearances: Joely

ight at the beginning. Richardson, with bouncy blonde tresses, as Linda's elegant Berlin Odeon West End) shoots friend; Liam Neeson, his charisma wasted behind a German officer's cap and ribbons: John Gielgud, an ornament of the genre, as the Americans' Nazi contact. These actors escape comparatively lightly, unlike Michael Douglas, who, as Linda's mentor and lover, must follow her sentimental burblings and daft derring-do to the bitter, elongated end. True, he gets the girl, but, flashbacks over, he also gets the

> After a fuzzy Hollywood confection comes the stark luminosity of Jacques Rivette's La Belle Nois (15, Chelsea Cinema, Renoir and Metro). Previous films by this most esoteric of New Wave directors have tended to head up a blind alley; but this awesome drama about a painter and his model makes direct contact with audiences. It also has the

shimmer of a masterpiece.

Rivette, now in his early sixties, has always liked taking his time: one of his earlier films, Out 1, lasts 13 hours. He also likes shattering the wall of fiction, letting life and artifice mingle. But in La Belle Noiseuse he pockets his indulgences. The four hours running time is justified: Rivette needs every minute to draw us into the creative pangs, the emotional whiripool, of his burnedout painter (Michel Piccoli) and unwilling new model (Emmanuelle Beart, struggling to complete an abandoned canvas.

No other film lets us share so vividly in the artist's work with pen and brush. Clouzot's The Picasso Mystery, more than 30 years ago, distilled the artistic process into a documentary. But Rivette, building on a Balzac short story, adds layers

Frenhofer, the painter, had origi-nally used his wife (Jane Birkin) as model; now, he is cajoled into using a visitor's girlfriend. "If I go the whole way, you see blood on the canvas," he warns. As the modelling sessions advance, no relationship is unscathed; everyone bleeds.

Piccoli's daubings are actually the work of a bonafide painter, Bernard Dufour. But the film's controlling hand is always Rivette's. Using direct sound that cuts into the same



Struggling through? Melanie Griffith holds on to a wounded Michael Douglas for support in David Seltzer's Shining Through

(those allergic to scratchy pens, beware), he pares down cinema to essentials. A painter, a canvas, a resentful model, a studio space: from these simple ingredients, he choreographs a hypnotic visual bal-let that bears the mark of a master

iccoli gives a commanding performance, though the focus inevitably falls on Emmanuelle Béart as the young girl who comes to dominate her painter-tormentor. She copes magnificantly with a demanding part; she is also, on occasion, nude. which has never been a drawback in French art house cinema. Béart appears again in André

Techine's PEniorasse pas (18, MGM Piccadilly, MGM Trocadero), as a Parisian hooker who captures the heart of an eager country kid, gradually getting the innocence knocked out of him. This latter-day Candide, well played by Manuel Blanc, begins as a hospital stretcher-bearer. By the mid-way point, blunt charm still intact, he is a hustier in black leather, prowling the grey city streets, tangling with the likes of Béart and Philippe Noiret (as a gay television pundit).

Techine, nearing 50, first worked as a critic and teacher, his films can seem chic assemblages, born of too much deliberation. This new feature, his tenth, has clear enough virtues: fine acting, good nocturnal atmosphere, polgnant slivers of Philippe Sarde music. Yet some crucial things remain missing: a point of view, a reason for this unedifying tale to be told.

Him: "It's hot!" Her: "It gets hotter" Lips move in for the kill as

night descends on the South Pacific

You (PG, MGM Panton Street) is another unedifying tale, spun, alas, by John Seale, one of Australia's leading cameramen, responsible for Witness and Rain Man. In the director's chair for the first

island of Vanuata. The There Was

time, Seale at least makes sure the pictures look pretty. But the jungle scenery and ethnic trappings go completely to waste when the surrounding story - a dead brother, a desperate wife and gold, gold, gold - proves so stale. Lead players include a third-rate pin-up (Mark Harmon), an opulent blonde prised from a Forties' time machine (Deborah Unger), and a sweating slice of ham (Jeroen Krabbė).

More time travelling in Late For

Dinner (PG, MGM Haymarket, MGM Trocadero): two honest American Joes in 1962, running scared after an accidental shooting.

deep freeze by a Dr Chilblains. Twenty-nine years later they awake to find an alien world of street crazies, mobile phones and fivedollar burgers. Director W.D. Richter, previously

get zipped up and dunked into the

responsible for The Adventures of Buckaroo Banzai, has an obvious feeling for off-beat fantasy, but the film's comedy quotient is paltry. Scenes run themselves into the ground as the hero (Brian Wimmer) and his slow-witted brother-in-law (Peter Berg) eat up the footage chatting. We begin to feel frozen in time ourselves.

Matters improve slightly once the lads renew contact with wife and sister. Putting aside his grab-bae of whimsies, Richter now goes for the tear-ducts. By this point, however, it is too late; we are cold, numb, and

**ARTS BRIEF** 

### Fiat lux Europa

JOHN DRUMMOND, until lately controller of Radio 3 but now European Arts Festival supremo, has announced the most significant allocation so far from the fund at his disposal. The Edinburgh organisers of a city-wide exhi-bition of "light sculptures", to be called Lux Europa, have been grante \$100,000. From October 22, when European culture ministers gather in the city, Edinburgh will be illumi-nated by the work of 12 sculptors, one from each EC country. The climax of the show will coincide with the European heads of government summit which Edinburgh will be playing host to

### Fresh pair

THE West End production of Death and the Maiden will soon have a new cast. Geral-dine James and Paul Freeman take over the parts of the vengeance-seeking torture victim and her lawyer husband in Ariel Dorfman's play, starting Easter Monday at the Duke of York's theatre. The two replace Juliet Stevenson and Bill Paterson, Michael Byrne remains in the cast as

### Family bow

TWO top Russian-born musicians, the violinist Dmitry Sitkovetsky and the pianist Bella Davidovich, make their London debut as a duo at the Queen Elizabeth Hall on May 11. What is so unusual about that? Well, they are mother and son. They first appeared together at the Bolshoi Hall in Moscow in 1964, when Sitkovetsky was ten. Subse-quently, both emigrated to the United States. Sitkovetsky's father Julian was a violin soloist who died of cancer at the age of 32.

### Last chance . . .

WITH its field of harvest com and poppies climbing to the sky, bathed in the golden light of memory, the Abbey The-atre's production of Brian Friel's Dancing at Lughnasa became the National Theatre hit of 1990 and transferred to the West End. The original cast dispersed but a new company brought life and energetic footwork to this elegy for a vanished Irish child-hood briefly visited by pagan joy. Final performance is on Saturday at the Garrick (071-494 5085).

## **Quack endangers structure**

or the first two-thirds of last night's Q.E.D. (BBC 1), 1 assumed it was a send-up. Henry Murwas a send-up. Henry Mur-ray, the writer/producer, was worried about a golfball-sized lump under his jaw. Afraid that surgery might damage his looks, he resisted hot-footing it to the nearest hospital to have

it removed. Instead he chose to wander off into the Arizona desert with a film crew and put himself in the hands of a German biochemist who claimed to be able to cure anything from cancer to baldness.

Chris Wolf, the miracle man of the programme's title, was a pretty implausible bealer. With no proper drug trials to his credit, he easily persuaded Murray to start taking cap-sules created from desert plants in a process that looked about as systematic as making marmalade.

The recipe came from the Navajo Indians, naturally. For good measure, Wolf added some tree-bark from Amazo-

T irvana and the Seat-

tle-based Sub Pop movement paved the

way for the rejuvenation of the

heavy rock genre, and now

with the arrival of Pearl Jam.

also from Seantle, the process is

complete. Ten is in many

respects a conventional hard

rock album, with loud guitar

solos, a musclebound rhythm

section, and riffs that pump and judder like a train passing

overhead. But there is a wel-

come freshness and potency in

the group's approach.
Singer Eddie Vedder

sounds at times like Michael

Stipe of R.E.M. and he peddles a similar line in lyrical

Angst, though without getting too precious about it. With its

blunt, one-word titles, its

imaginative avoidance of cli-

ché and its knowing, left-field

ambience, Ten is inspired.

modern metal with a welcome

do things differently, a trio called The Young Gods has

In Switzerland, where they

touch of class.

nia and boiled it all up in a bucket. Plants are a good source of drugs, but it is usual to test them for toxicity and effectiveness first. All Murray had to go on were the testimo-nials of a series of laid-back Californians who said they felt better after taking Wolfs

capsules.
Wolf turned out to have created a rejuvenating skin cream, too, derived from a recipe in an ancient Egyptian papyrus, and to have taken advice from the crew of an unidentified flying object. "This is pretty deep," he said. "People who live in big cities won't understand it." Too

I hardly need add that the capsules did Murray no per-ceptible good. At the end of the was as big as it had been at the beginning. He looked rueful, but refused to draw the conclusion that was staring him in

So what was the point of the programme? Harmless entertainment, perhaps, but how harmless is it to propagate New Age illusions in what is supposed to be a scientific slot? If a drug company makes the tiniest slip, the documentarymakers are lightning-quick in their condemnation. Yet here was an unembarrassed plug for a quack cure, manufactured in appallingly unhygien-ic conditions and never tested for either toxicity or effect-

urray failed to cure his hump — that is his privilege, and he can take his own chances. I don't care. I don't even care, much, that the BBC supported him, though it pains me. But it does matter a lot if others who suffer from similar conditions are persuaded to pursue worthless cures, at their own expense, in the mistaken belief that the drug companies are deliberately keeping quiet about them to swell their profits. It would not be too strong

This scenario is, alas, all-too-plausible. About ten years ago thousands of cancer patients in the United States were duped into paying money for a "cure" made from crushed apricot stones. Attempts to protect them from their own folly by the Food and Drug Administration led only to charges that a legitimate medicine was being suppressed. Every few years a new miracle emerges, cons another generation of sufferers, and disappears, leaving only its originators enriched.

Laboratory tests, animal studies, and double-blind trials on human patients are the only way of measuring the effectiveness of a new drug. To abandon them in a self-indulgent search for alternative cures that cure nothing is plainly foolish. Medicine has taken centuries to drag itself out of the mire of myth and superstition in which QED. contentedly wallowed.

NIGEL HAWKES

ROCK RECORDS

### **Classy rockers and** drinking buddies



Keith Richards: his music remains generous and warm

contrived to create an eviscertar" parts which stitch together this intriguing din are all ating strain of industrialstrength metal on its latest sampled from sources which album T.V. Sky, using nothsound like anyone from ing but synthesizers, a drum kit and a singer with a Jim Morrison fixation. The "gui-Metallica to ZZ Top. Combining elements of European

gothic with American hardcore, the Gods reap a cacophonous whirlwind of strange explosive riffs and abstract noise an experience not for the faint-hearted.

Pearl Jam: Ten (Epic 468884 2)
The Young Gods: T.V. Sky
(Play it Again Sam
BIAS 201 CD)
Keith Rictumbs and The X-Pensive Winos: Live at the Hollywood Pallac December 15, 1988 (Virgin America CDVUS 45)

The "official bootleg" recording of Keith Richards's 1988 tour with his "other" group, the X-Pensive Winos, Live at the Hollywood Palladium, is music in a more relaxed and familiar vein, although on tracks such as "Take It So Hard" and "Whip It Up", Richards's gnarled and raddled voice is so wide of the mark that it sounds mildly surreal. Richards steers his X-Pen-

sive Winos through affectionate re-runs of songs from his Talk is Cheap album, together with old Rolling Stones numbers including "Happy" and "Connection". The effect is loose but lucid, and it is strangely touching that, after all he has been through, Richards can still muster such an unaffected warmin and generosity of spirit in his music.

DAVID SINCLAIR



This

septic

isle

Jim McCue

**ARCADIA** 

By Jim Crace Cape, £14.99

adapt and have no refuge. Com-

merce, innovation or developers

can unwittingly destroy rural livelihoods which have continued

for generations. Then the city is

often the only hope and a longed-

for escape. Here, in "the urban

universe of make-and-take-and-

sell", some thrive and build em-

pires, like Victor, once an urchin selling boiled eggs, now the mil-

lionaire owner of the whole mar-

ketplace. Others, like the bag-ladies, tramps and whores, remain parasites on the city's life. There is

a city for the rich - artificial,

servile, defended - while outside and around the edges is another

city, for the poor, who from day to

Jim Crace is uneasy about how power uproots marginal people.

yet he admires the tenacity which enables some of them to begin again in a new crevice or loophole,

and thrive once more. Arcadia is a hymn to the continuing city. Yet this is held in balance by contempt

for the kind of capitalist Darwin-

ism which would allow only the

Looking down on the city from his corporate headquarters and home, a cloud-capped tower which he rarely leaves. Victor decides to

rebuild the 600-year-old fruit-

market. A competition is held, and

won by the firm which best flatters

the client. Victor has lost touch

with the needs of the stallholders. His promise that they will be

consulted about the new develop-

ment is worthless, for the most

powerful ego in the arcade is the

uncompromising celebrity archi-tect, Signor Busi.
Busi's fantasy in glass is a

"hermetically sealed megalith" of international anonymity, contain-

ing, as well as shops and restau-

rants, a managed wildness: an

eviary, fountains, a Jungle Creche.

After destroying nature, we build an enormous greenhouse; and perhaps now we must deploy creepers and philodendrons, as

Busi does, to filter pollution from

our compressed-air atmosphere. Such Arcadian schemes are mod-

ern man's attempt to synthesise

day live on their wits or die.

uman progress seems al-

ways to trample upon

people. Some cannot

## Edwardian genius at large

Bertrand Russell became Ottoline Morrell's lover, argues Anthony Quinton, as his creativity flagged

Tor Russell, as for practically everyone else in Europe, the year 1914 was a major turning point. In his case it involved, first of all, an end to his extraordinarily intense and influential commitment to work in logic. After his emergence from Hegelianism in 1898 he had been preoccupied with what he described as the task of finding some reason to believe in the truth of mathematics. First, with The Principles of Mathematics in 1903, he had laid the philosophical foundations. Then, with Alfred North Whitehead, he had succeeded in deriving mathematics from an improved logic in the three volume Principia Mathematica (1910-13).

When he could see some light at the end of this great tunnel of labour, he had moved to the less rarefied topic of the theory of knowledge, bringing out his bril-liant sketch of it for the general reader. The Problems of Philoso-phy, in 1911. But the larger work on the topic which he then went on to draft he saw as having been demolished by the passionately expressed criticisms of Wittgen-stein, which had a disabling effect on his professional self-confidence.

He had already taken various public issues up in a serious way. First, free trade and then female suffrage, the latter to the extent of standing as a suffragist candidate for Wimbledon. Oddly. In the light of later developments, he was a moderate, opposed to the militants, with their bombs and hunger strikes, and he firmly defended lorcible feeding of those who went in for such strikes. Opposition to the war was to bring out a much more vehement radicalism and to preoccupy him at the expense of most other interests while it lasted.

Russell had decided he was no longer in love with his first wife, Alys Pearsall Smith, in 1902, after eight years of marriage. But they continued to live rather horribly together, although with increasing absences on his part, until 1911 and the explosive inauguration of his affair with Lady Ottoline Morrell. But, if not exactly orthodox, his sexual morality remained essentially virtuous in practice until an agreeably farcical cou-pling in Chicago with one of the four daughters of his host, spent in her room while one of her sisters stood on guard outside. Alys's ardently virginal wooer had made



Bertrand Russell and Alys Pearsall Smith at the time of their honeymoon in 1895. He wrote to her then: "I suspect I am not much good at Philosophy . . . "

the first large move towards becoming the energetic womaniser

After the fairly ghastly matriarchal imprisonment of his youth, Russell first came fully alive at Cambridge. In a manner appropriate to one about to spend several years wrestling with a paradox, he ceased to live in Cambridge on becoming a fellow of Trinity, but went back, in termtime at least, in 1910.

With the war he drifted away, until he was expelled from his fellowship as a result of his opposition to it. He was never really — or, at any rate, for very long — an academic again. Instead he became a political agita-tor, a journalist, the head of a sive school, an exile and,

finally, an agitator once more.
The letters of someone important that survive are bound to be a chance selection, except where the writer is the sort of cold-blooded self-admirer who keeps copies of everything. In Russell's case the luck is not all that good. What has

mainly survived is his correspondence with Alys and then with Ottoline and it is, for the most

part, windy, nebulous stuff.

Much of it is composed of anxious meditation about the emotions and spiritual purposes of Russell and whichever of them he is writing to, about their characters and about the inward nature of the relationship between them. Quite often he is apologising for something sharp he let slip in a conversation shortly before. These apologies, though sincere enough, are not always calculated to mend matters. To Alys he writes: "If thee had more brains thee wouldn't care so much about mine." Ottoline catches it for holding religious beliefs without acknowl edging the need for any intellectual support for them and Russell has to eat humble ple for that.

There is some unworthily amus ing material about the sexual problems of the two unions. Beforehand Alys thought she would not like intercourse, at least on the scale Russell had in mind. As it

THE SELECTED LETTERS OF BERTRAND RUSSELL Volume 1: The Private Years (1884-1914) Edited by Nicholas Griffin

Allen Lane, £25.00

turned out the opposite happened. Six months before they were married he got round to kissing her breasts, an event he refers to as "our sudden and wonderful con-quest of purity and love", by which he did not mean that purity and love were overcome, but that they survived the ordeal. Ottoline wrote in her diary of "his unattractive body". However, "our spirits uni-ted in a single flame, as if his soul penetrated mine.

The style of Russell's amorous letters often descends to the fustian of A Free Man's Worship ("Brief and powerless is man's life; on him and all his race the slow, sure doom fails pitiless and dark"). Thus he writes to Ottoline, "I shall not fail in truth . . . You shall have always the cold steel that has been tempered in the fire."

But there is other better stuff in his letters to Alys and Ottoline, above all when he is not either excited by or worried about them. There are some nice, dry little donnish jokes, such as: "It is most aggravating to find that, though one can disprove the reality of space and time in a few strokes of the pen after reading a little metaphysics, it makes no apparent difference to the malignity of their operations." There are some uncompromising judgements of character, such as this of the philosopher W. H. Sorley: "Dull, pompous, hypocritical and stupid and Scotch." There are some fine set-piece descriptions, as of a dinner for Henri Bergson who was disconcer.ed to be praised by Bernard Shaw for coming round

to the latter's philosophy.

Some intriguing pieces of information are conveyed: that the

A. N. Whiteheads had eight ser-

vants, that Logan Pearsall Smith in 1893 was collecting money and clothes to help miners on strike in Barnsley, that Russell already had progressive ideas in the 1890s about sex education, coeducational schooling, the need for state subsidies for mothers.

Many people move across the scene: Balfour, McTaggart, Santayana, Asquith, Berenson, the youthful T. S. Eliot. The Webbs are finely commented on: "They have a competent way of sizing up a Cathedral, and pronouncing on it with an air of authority and an evident feeling that the LCC would have done it better.

Nicholas Griffin's editing is informed and informative, some times a bit too much so. His linking remarks quote most helpfully from diaries and letters back to Russell. The evidence for much familiar biographical material is to be found in these letters. There is also a direct demonstration of private earnestness and professional industry that can seldom have been matched.

Eden, though the rus in urbe of

Crace: even-handed concern

(say) the Barbican Centre falls a little short.

Crace's writing is impeccably even and even-handed. There is something to be said for the blemish-free, supernaturally suc-culent fruit of the new market: there is something to be said for the rugged, ragged produce sold off the back of a van in a paper bag with "a pair of ears". Neither is unduly favoured or condemned by descriptive tone. As a title, Arcadia is rich - perhaps richly ironic because it may refer to the countryside or to the medieval market, and is the name chosen, without authorial sneering, for the new development. Each is a different idyli, each in a way delusive.

The texture of Crace's writing is as unselfconscious as cliché - and as just. The pain was memorable" (how much better than failing to evoke its degree); the old men's coughs "could no longer reach and clear the tickling dryness in their throats" (simple and exact); a woman giving up on love becomes "more loyal to work which she now thought of as 'career'". Finally, the discontented and dispossessed rise up to resist the development; fires start; rioting breaks out; the district police improvise: "Their strategy was unrehearsed. They were the jazzmen of the law."

Now Crace loses his poise. The chief of police sends in the riot squad without interrupting his dinner: the rioters are portrayed as innocents, figures even of comedy as they throw fruit at the police. "I am proud to have an opportunity to pay tribute to the spirit and courage of these two young men," said Arthur Scargill of the miners who dropped a concrete slab off a motorway bridge, killing a taxidriver. Crace's police are "well trained. It was a rule that policemen who were obliged to assault a suspect on the street would not arrest the man, but leave him to be found by other officers."

The sarcasm here is crude and ugly ("obliged to assault"); the implication about the role of the police in British riots of the 1980s is unsubstantiated. Fortunately, a final section achieves something like a reconciliation, for what they pave cities with is not gold, says

## Cneisea bunbury tells all

**Paul Golding** 

ANYTHING ONCE By Joan Wyndham Sinclair-Stevenson, £15.95

his is the final, perhaps not the funniest, but certainly the finest instalment of Joan Wyndham's autobiographical trilogy. Whereas its precursors were restricted to an account of the author's bumbling amorous exploits in her youth, this new volume crams over four decades

into its pages.

Wyndham relies less heavily than before upon jeune-fille jour-nal entries. Anything Once is a balanced amalgam of diary excerpts, letters and recollections. It is the work of a circumspect adult and, even if it lacks the innocent charm of its forerunners, the narrative freshness, self-mocking frankness and asbestos humour of this irrepressible Chelsea doyenne have not waned.

This author's great gift has always been her confidential, selfeffacing tone. This is heightened in Anything Once. Wyndham may still be gullible, but she is more compassionate. This is less a book about growing up than one about growing awry and, on occasion. nearly going mad.

After her unfulfilling first marriage to the son of a former docker, she formed a lifelong bond with an unorthodox Russian Jew raised in China. She takes us to Baghdad in the Fifties; thence to Oxford. where she opens the town's pioneer Espresso bar: to the Camargue - propelled by a fixation with a homosexual psychopath; to Ibiza, where, at the age of 48, she took drugs for the first time; to the Rajneesh Ashram in Suffolk; to mediums, faith healers, quacks; and, finally, to hospital, where she successfully combats cancer.

At the heart of Anything Once beats the spirit of Wyndham's beloved Chelsea, the only true constant in her madcap adventures. It is the place where, she teasingly claims, she now plans to remain: musing on heaven, making lists of what she hopes to find there and, between lists, pouring herself well-deserved whiskies.



Keith Waterhouse: an uncharitable view of philanthropy

et's be a little scientific about this. On a purely formal level, Keith Waterhouse's latest jabbing-jobbing-jibing novel is a comitragedy. This, it goes without saying, is quite different from a tragicomedy, let alone a cagitromedy or tromicagedy. Comedy may seem to be what is whistling of the property and ledging whistling off every page, lodging itself as a recurrent guffaw in the reader's lungs but, if we are being at all serious about these things, the book is a cut-and-dried

No, really. Just look at that ineluctable movement from order to chaos, as the sleepy town of Badger's Heath plunges head-first into the slithering horror of Bananaskin Week, a charity jamboree of unprecedented scale, eccentricity, and breathless altru-ism. Look at the narrator's frequent references to fate and Impending doom, even as he cavorts and canoodles with strap-ping widow Rosie Greenleaf (she of the skimpy underwear and unquenchable lust). Look at the apocalyptic carnage of the Youth Prayer Rally, when the starry-eyed bible-bashers from the Living God Tabernacle come halo-to-helmet with the notorious Brighton Chapter of Satan's Soldiers.
On a purely technical level, the book is a nonpostmodernist neo-

### Michael Wright

UNSWEET CHARITY By Keith Waterhouse Hodder & Stoughton, £14.99

chauvinist rollicking romp; good old fashioned fun, in other words. It is essentially an extended suicide note, related with anguished hindsight by the all-too-human Oliver Kettle, middle-aged and resolutely bourgeois editor of the Badger's Heath Herald.

Caught up in a boozy swamp of intrigue, adultery, and blackmail, Kettle finds himself blearily engulfed in "a whodunnit where one knows the criminal without knowing the crime". Does that not make it a "himdunnwot"? The suspense is of the girders — rather than the tenterhooks - variety, but Waterhouse keeps us guessing a little and sniggering a lot and a jolly good time was had by all. On a purely satirical level, this is

a blunderbuss of a book; noisy. primitive, and harmless. The target is British hypocrisy, and espe-cially the guilt-driven fervour with which little-Englanders pedal the charity bandwagon. Kettle reckons that "if we had started a fund for sick cockroaches, our readers would have over-subscribed it".

But, like a toothless Rottweiler enthusiastically welcoming the postman, Waterhouse's satire is all bark and no bite; one can almost detect his tail wagging throughout his waggish tale.

On a purely surreal level, the novel isn't.

On a purely linguistic level, it's a pubgrubby book. The sentences are solid, bland, functional: as drab as processed pâté, as unob-trusive as breaded scampi, as uninspiring as a steaming green slab of microwaved lasagne. That is fair enough, considering that Waterhouse's hick hack narrator is hardly a man likely to be intoxicated by the aesthetic possibilities of language. But one can-not helping feeling disappointed, especially after the word-spinning sparkle of Bimbo, which so poi enantly and comically captured the voice of a Page Three Stunna in all her bobbysoxing glory.

Finally, on a purely mathematical level, this is what is known as a Sixteenist work. Its 256 pages are divided into 16 chapters of roughly 16 pages each, peopled with 16 main characters, and wrapped in a dustjacket that is 16cm wide. Weighed to the nearest pound, it tips the scales at 16 ounces. I ate lo oatcakes in the course of reading it. So let no man accuse this review of being unscientific.

## **B-movie guys and dollars**

ccording to his publishers Jimmy Breslin is "America's most colourful and celebrated writer/journalist". To judge from this biography he is one of those colourful and celebrated writer/journalists who cannot resist the temptation to displace their subject, no matter how much more colourful and

celebrated that subject might be. In this case the subject was very promising. Damon Runyon was the great chronicler of the American gangster. He lived among thieves and murderers, went racing and boxing with the likes of Al Capone, and wrote about them a series of short stories later made famous as the musical Guys and Dolls. In doing so he sanitised them, made them cuddly; one wants to know why. Breslin does

Facts are hard to spot in the tangled undergrowth of Breslin's Stephen Hargrave

DAMON RUNYON A Life By Jimmy Bresliu Hodder & Stoughton, E17.99 **DOUBLE CROSS** The Story of the Man who Controlled America By Sam and Chuck Giancana Macdonald, £16.99

prose, but it does seem that Runyon was born in the small town of Manhattan, Kansas in 1880. The son of an entrepreneurial journalist, he did his first reporting at 12. later serving in the US Army in the Philippines before moving on to the other Manhattan and an unshakable position as chief low-life feature writer for the Hearst newspaper group. He died in 1946.

Like Runyon, this biography presents us with the lovable side of the gangster lifestyle. They may kill and maim, but they live life to the full and talk like B-movie filmstars. That is partly because Runyon himself set the tone for those movies. In America the hood and the seedy private dick alike are seen in heroic proportions. It says something for the Land of Opportunity that it should celebrate its small-timers thus, and Runyon is a key figure in that tradition.

Breslin largely avoids such speculations, preferring a stream of wisecracks and long digressions in which Runyon himself is forgotten. Thus we are treated to five pages of his father's war dispatches, several more on 1880s print technology, a history of New York's City Hall and dozens of lengthy conversations reported verbatim in direct speech. Unless Runyon owned the world's first

tape recorder, these conversations may have been invented. If this might be false, how much is true? It is not simply a matter of detail. There is plenty of detail, most of it pointless. Indeed the episodic nature of the text suggests that America's most celebrated writer/journalist must have produced it in the brief pauses between some of his more colourful columns. But we are not really interested (are we?) in what Champ Segal said to Nigger Nate Raymond when George McManus shot Arnie Rothstein; nor are we all that interested in the details, such as Breslin provides, of Runyon's own daily round of race-track, boxing hall and speakeasy. We are interested in what drove a very good writer to spend his life in the gutter.

There are, incidentally, no footnotes, index or photographs. Double Cross has a good index

and plenty of photographs, mostly of people who were up to no good. Its authors are the son and nephew of Chuck "Mooney" Giancana, formerly Mafia boss of Chicago. The book lacks the pretensions of the Runyon biography and is all the better for it. Mooney is presented as a greedy psychopath who not only killed people when he felt like it but made normal life impossible for his own family. This is a cameraangle never used in the B-movies.

The authors rely on Sam's recollection of conversations with his brother. Mooney claimed to have been involved in many major events over the years and the word of a Mob chief is perhaps not the most reliable; but anyone who still believes that Lee Harvey Oswald was the lone assassin of Jack Kennedy should read this book.

Mooney himself came to the mobster's traditional end in 1975. What to do

con:

## Conscience of art in a merciless age

E, H. Gombrich points out at the beginning of his perceptive foreword to this selection of letters, those who fashion an image of an artist out of what they know of his work, and interpret the work in terms of their image of the artist's personality, are often doomed to disappointment. In Oskar Kokoschka's case, however, there is no such discrepancy. From 1904 when, at the age of 18, he won a scholarship to the Viennese School of Arts and Crafts, to 1976 when, at the age of ninery, he produced the drawings for his last set of lithographs, Kokoschka never ceased to explore the con-scious and subconscious world -

Whether as painter, playwright, essayist or teacher, he strove to reconcile life with art and art with life: for only by doing so could he realise his creative ideal. Expressionism, for Kokoschka, was a medium for giving form to human

his "sea with visions as its only

Happily, it is the human side of the artist that is best represented in this collection. Selected from the four-volume German edition by his widow, Olda, and his friend, the poet, novelist and translator, Alfred Marnau, the letters highlight Kokoschka's impetuosity, warmth and courage, his sense of mission as an artist and an educator and, above all, his passionate friendships with womer

Of these, it was Gustav Mahler's widow, Alma, whom Kokoschka met in Vienna in 1912 at the age of 26, who first opened his eyes to the overpowering force of erotic love. Within three days he was imploring her to become his wife "in secret so long as I am poor ... " In the course of their affair he deluged her with more than 400 letters.

The 50 included in this volume make dramatic reading. From the outset Kokoschka admitted his jealousy, not only of Mahler, but of everything in Alma's past and present that prevented their becoming one in body and mind. "I can't come to you in peace, so long as I know that another man, dead or alive, inhabits you", he wrote in June 1912, " . . . I am

Oskar Kokoschka died in 1980, still painting. Susanne Keegan reads his remarkable letters

impatient and want to burn every thing in the past which . . . would be bound to make our union

Again and again Kokoschka exhorted Aima to renounce all he considered shallow in her life. Alma obviously paid some heed, you destroyed?" he demanded in a for, a few days'

approvingly that he was "really delighted by your revised ideas about your retreat from society. Inner peace:

giving up the struggle to shine and impress other people. We'll be so Happiness, however, was to einde them both. Kokoschka's desire to possess Alma body and soul became increasingly oppressive. Nothing, not even the great hymn to their love, his painting "Die Windsbraut"; completed at the end of 1913, could persuade Alma to marry him. Worse still, in the spring of 1914, Alma had

architect Walter Gropius and, as a result, aborted Kokoschka's child. Unlike the head and lung injuries that nearly cost him his life in August 1915, this was a wound that never healed. "What have you created to take the place of what

hitherto unpublished letter to OSKAR KOKOSCHKA Alma in 1937, Letters 1905-1976 urging her to use her influence with her friend and Affred Marnan Kurt von Schu-Thumat & Hudson, 124.95 schnigg on be-half of artists declared "degen-

Nevertheless, despite the misery it caused him at the time, Kokoschka found fresh artistic and emotional impetus after his part-ing from Alma — reflected in the lighthearted, optimistic letters written to the Russian singer, Anna Kallin, Alice Lahmann, and a young American Marguerite Loeb, in the course of his travels in Europe and North Africa during the twenties. In these, as in all his correspondence, Kokoschka



Oskar Kokoschka: "Tower Bridge III", Lithograph 1967

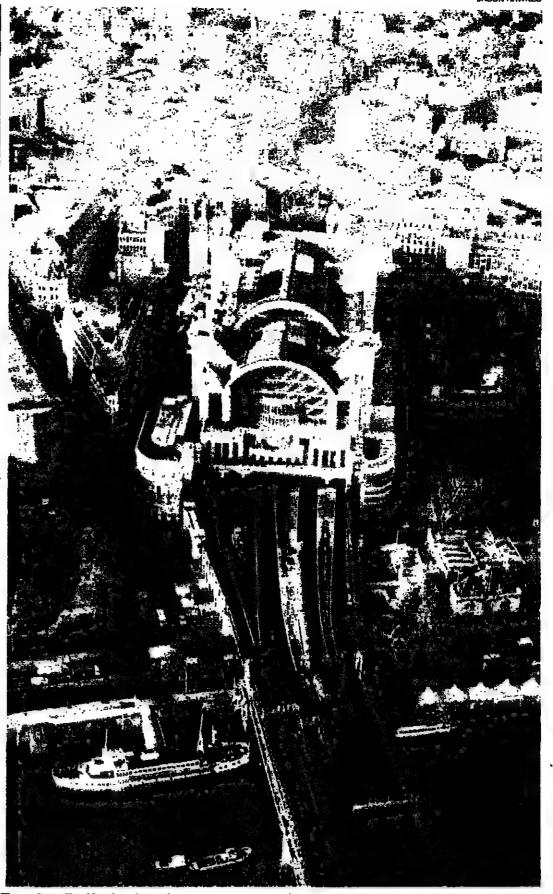
shows himself to be a natural writer, with an artist's eye for detail, and an often mordant wit. "My dear old owlish friend", he wrote to the poet Albert Ehrenstein from Prague in the summer of 1935, having just finished a portrait of the aged President, Thomas Masaryk, "I've made him look healthy, everyone agreed about that, but all I was thinking was: 50 crowns a day in tips, and I didn't even earn a gong, Order of the Bohemian Lion, or

Although deeply depressed by the political events of the thirties and forties, blaming them on "our hypocritical, blood-thirsty civilization". Kokoschka never ceased to believe in the regenerative powers of art, music and nature. In London with Olda during the war, he wrote to Donald Wolfit that his acting "made us soar in a delirious spiritual atmosphere" and to Wilhelm Furtwängler that his mysterious musical spirit ... inspires everyone who has the luck to

It was his belief in the healing power of seeing the world un-clouded by theory that led Ko-koschka to found an International School for the Visual Arts in Salzburg in 1953. Disappointingly, there are few examples of letters describing the gestation of his own work. Three notable exceptions chart the progress of a double portrait of John and Betty Cowles, painted in Minneapolis in the autumn of 1949. "I painted for eight hours today", he wrote to Olda, "and am ready to drop... I scrubbed the whole thing yesterday for the third time, and painted it all over again and then of course I was appalled at having wasted the work of forty long sittings . . . But I had no choice, because the painting wasn't dense

When writing to Augustus John, asking for his support for his application to become a British citizen (granted in 1947) Kokoschka said that he wanted to paint until he died. As this book thows, this is exactly what he did.

Susanne Keegan is the biographer of Alma Mahler. She is writing a life of Kokoschka.



Terry Farrell's Charing Cross building (1990), one of many aerial photographs by Jason Hawkes in London from the Air (Ebury Press). Felix Barker calls it a "Mighty Wurlitzer of a train shed".

### Daniel Johnson

THE BLACKWELL COMPANION TO THE ENLIGHTENMENT Edited by John W. Yolton Biachwell, E60 THE CAMBRIDGE COMPANION TO MARX Edited by Terrell Carver

THE CAMBRIDGE **COMPANION TO** FREUD Edited by Jerome New

THE CAMBRIDGE COMPANION TO KANT **Edited by Paul Guyer** Cambridge University Press all £40 and £12.95 pb

n my hall hangs an old print

Blackwell's handsome volume shares the Francophone bias of the period (roughly 1720 to 1780)

by a forgotten French artist called Meissonier, dated 1859, entitled "La lecture chez Diderot". It shows the great philosophe and some of those who collaborated with him on the Encyclopédie, who included d'Alembert, Rousseau, Voltaire, and D'Hou The notion of a "companion to the Enlightenment" would have appealed to the encyclopedists, with their their officious self-promotion as sole agents of the disillusion-ment of a benighted mankind.

which it covers. D. J. Fletcher's article on "France" makes this explicit: "The French concept of les lumières," he says, "is the result

## Any good companions?

of a gradual evolution from the 17th century notion of spiritual illumination emanating from a divine source to its present enlightenment." The French century owed much to foreign precursors such as Newton or Leibniz, and the most precious legacies of the epoch were probably Scottish or German rather than French; but the Companion quite properly treats the 18th century on its own

More trouble might have been taken by the editors to avert contradiction and repetition, which are bound to occur when

hundreds of articles are written by scores of scholars. A few examples: two articles about "ideologue" and "ideology" attribute the coining of (the science of ideas) to two different men, Lalande and Destutt de Tracy. The same long quotation from Hume recurs in articles on "human nature" and "individualism". while there is some overlapping between articles on such closely related subjects as "philosophes".
and "intelligentsia", say, or "constitutionalism", "jurisprudence",
"justice", "law" and "natural law".
But these are quibbles. This

The same criticism cannot be made of the new Cambridge companions to the philosophers: though exorbitantly priced in hardback, they are published simultaneously in paperback at a price that the undergraduate or private scholar can afford. These

collections of essays on the main aspects of each thinker's work. Of the first three subjects -Mark. Freud and Kant - only the enlightening companion is a work

are not encyclopedic, but are

of reference valuable to anybody interested in the history of

thought. A pity that its cost puts it

far beyond the means of all but a

iaricitul of libraries and schol

last was a philosopher in the narrowly defined sense. While I welcome the wider definition of philosophy adopted by the progen-(some 20 volumes are already in progress), in the case of Marx and Freud the critical distance proper to such a scholarly exegesls is

figure such as Kant. The volume on Marx is almost entirely written by academics sympathetic to Marxism. Several of the contributors engage in polemics which do nothing to assist the reader who merely wishes to know where Marx was coming from and

harder to maintain than with a

avoids this danger because few of its contributors are Freudians. The study of Freud's relationship with Vienna. London, Paris and Rome by Carl Schorske is (like everything by that great scholar's pen) luminous. The essays on Kant argued, and there is an excellent survey of the first 20 years of Kant's reception. A pity the editor did not include another article on more recent debates on the Kantian legacy: there is no mention, for instance, of Max Scheler's assault on Kantian ethics. The Freud volume includes a single Item devoted to the critique of psycho-analysis by Adolf Grünbaum. In the case of Marx, this exclusion of criticism is laughable.

what he (not Engels) wrote.

Freud's companion largely

### What to do if it hangs

very four or five years, from his hibernatory hole, creeps blinking into the sunlight that singular breed of person, the profes-

sional psephologist.
Psephologists are interested in all things political.
Some have political views of their own, usually moderate views and usually moderately held. But politics-as-substance is not their passion. What excites them is facts. David Butler, the grandfather of psephology who retires this year from his 40year fellowship at Nuffield. refers to Sir Isaiah Berlin's classic divide between the hedgehog, who knows one big thing, and the fox, who knows lots of little things, cheerfully affirming that he and his descendants are foxes. These are the Bill Frindalls of politics, who can tell you at the push of a button what the swing to Labour was in 1964, or how the redrawing of a boundary will turn this seat or that from safe to marginal, and which ministers will be unseated on what swing.

Naturally, they wish to exploit this esoteric knowledge when its value is at its highest, during the election. Two eminent practitioners. David McKie of The Guardian and David Cowling of ITN are the prime movers behind these two election

The Guardian guide starts off Guardianesque: that is to say, before you are asked to digest hard data, you are offered soft reads by Guard-ian writers. These are followed by a solid compendium of evidence on the Tory record, and the strict psephology. The strict psephology is not Grauniadesque. That is to say, it contains few errors David Lipsey

THE ITN GUIDE TO THE ELECTION 1992 Edited by David Cowling Boxtres, £9.99

THE ELECTION A voter's guide Edited by David McKie Fourth Estate, £9.99 **ELECTIONS IN** BRITAIN TODAY A guide for Voters and Students By Dick Leonard Macmillan, £14.99

and misprints, though it inaccurately suggests that on a 4 per cent swing to Labour the Tories would win 322 seats, where in fact they would win

You would think the Guardian book comprehensive until you saw the ITN book. It contains no elegant essays, nor does it essay an assessment of the government's record, but it reaches parts that other guides do not reach. See page 194 if you want to know how Labour's ethnic candidates fared, or page 200 for the opinion polls of 1987 or page 141 if you want to know the election expenses limits. Serious psephological groupies will acquire both volumes.

They will also want Dick Leonard's revised edition of his Elections in Britain Today, which is a lucidly written and comprehensive guide. It there is a hung parliament, it will be particularly useful beyond election day, since it contains the nearest thing on earth to a comprehensible explanation of alternative systems of proportional rep-

## Great, good and literate

ichard Hoggart can be almost aggressively unflashy: The jacket of this book is the colour of green emulsion paint. It is illustrated by L.S. Lowry's "Private View" — twenty fig-ures, mostly solitary, their style of dress provincial, gaz-ing without animation at the canvases in a flatly-lit gallery. Do not be deceived.

And do not be deceived by the story against himself with which he begins. Twenty years ago, he took part in a BBC radio discussion from Paris. Over lunch, he overheard a French contributor asking the British chairman who Hoggart was, "Oh", came the reply, "he made his name with a book years ago and has gone on saying the same things ever since." The chairman could have added that people have also gone on listening — The Uses of Liter-acy is still available in paperback thirty years after it was first published.

This is the third volume of Hoggart's "Life and Times" - he insists that an autobiography would be something different - and begins in 1959. His title comes from Logan Pearsall Smith: People before the public live an imagined life in the thought of others, and flour-ish and feel faint as their self outside themselves grows bright or dwindles in that mirror." Don't be deceived by that, either. Natives of Hunslet are not given to fits of

the vapours. Hoggart appeared before the public in those years in various guises — as a member of the Pilkington Committee on Broadcasting, as an Assistant Director-General at "that near-anarchic Tower of Babel", UNESCO - but says that he wished to remain not only family-centred but also a sort of amateur. His reasons



Richard Hoggart: Mrs Thatcher was his old Aunt Ethel

lan McIntyre

AN IMAGINED LIFE Life and Times

195<del>9-</del>91 By Richard Hoggart Charco & Windus, E17.99

"Whenever a man has cast a longing eye on offices, a rottenness begins in his His Pilkington member-ship was important to him, because he sees the principles

of public service broadcasting

as "a superb example of democratic thinking". (That might come as a surprise to the man who, with a little help from "the brute force of monopoly" was instrumental in formulating them; John Reith's remper was profoundly undemocratic.) There is a good description of Reith's appearance, "towering and anguished-looking", before were sternly Jeffersonian: the committee; he spoke, "as though his words were being

> Hoggart's own most celebrated public appearance was as a witness in the Lady

cut out of granite during a

Chatterley trial, when he described the book as "highly virtuous if not puritanical" Lawrence was always impor-

tant to him. Joyce Grenfell, a Pilkington colleague who became a friend, thought he made too much of class divisions, and she was right. Hoggart also concedes a certain weakness for conspiracy theory, and seems to me to demonstrate it when he describes the Chatterley verdict as "a tactical victory over old, tired, but, even today, tenacious and strategically placed elements in British life". About the 1960s generally, he writes rather fuzzily. Permissiveness, he holds, was more a gain than a loss: "It seems innocent, almost pre-laps-

Hoggart is as hard on the 1980s as he is soft on the 1960s. Mrs Thatcher he sees as his Aunt Ethel come back to life: "I was brought up with, precisely, hauntingly, that shrill, nagging, overinsistent way of speaking. that bossy-pants way of walk-ing, that remorseless insistence on always being right." What he mostly holds against her is the 1990 Broadcasting Act, which he describes bitterly as the final confirmation of the sentence of death on the public service ideal - "a disgrace to the nation of Milton and Blake and Coleridge and Mill and Arnold and Orwell".

Hoggart writes marvellously well about places. He also writes with great penetration and honesty about Richard Hoggart; not everyone would write of himself that what sometimes seemed moral courage could in fact be a form of pride. His has been, he insists, a life of "sustained ordinariness". He has quarried from it a book of sustained quality.

## Rembrandt?



In this Friday's TLS, Simon Schama takes issue with the enemies of Romanticism, the Rembrandt Research Project, in their search for the authentic 'Rembrandt'

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Experience must include at least eight years' International fmcg Brand Merchandising preferably within the furnishings or textiles industry. Candidates must be able to combine numeracy based skills with strong product sympathy, as well as the ability to manage others in a team environment. (Ref. 541).

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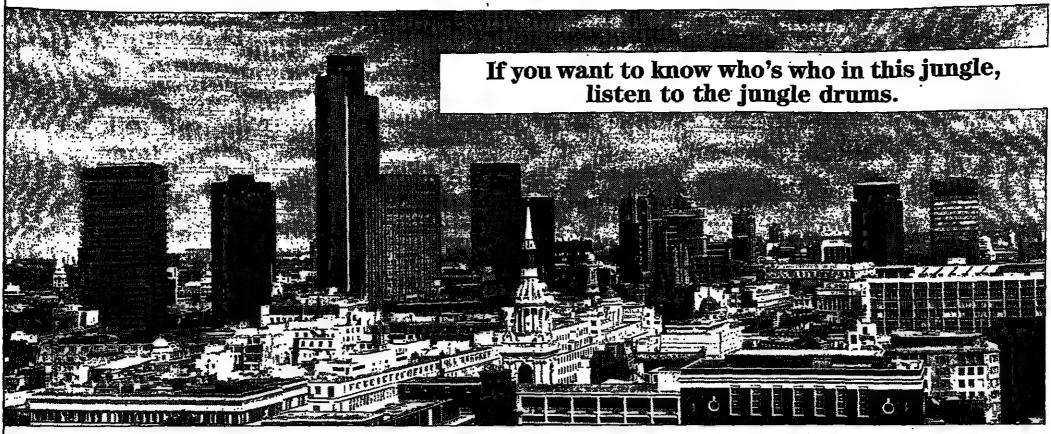
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6 HP Up. Hewlett Packard has announced its first quarter financial results. Revenue grew by 13% to \$3.9 hillion, and profits by 49% to \$306 million. The results are a striking contrast with losses made by IBM and DEC.

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initiatives based on sound commercial judgement.
Some exposure to global marketing techniques
would be an added bonus, as one third of the
company's products are exported.

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At least 3 years' sales management experience should provide the level of competence and authority we expect. The capacity to make sound judgements against complex sets of business criteria will be equally important.

Based in Staffordshire, rewards include car, preferential mortgage terms and free BUPA membership on top of a competitive salary with performance based reviews.

If you can contribute to the process of fine-tuning our sales operations to enhance our overall commercial performance, please write with full career details to Ms P. R. Harrison, Personnel Controller, Britannia Building Society, PO Box 20, Newton House, Leek, Staffordshire ST13 5RG.

Closing date for receipt of applications is 30th



## FINANCE AND ADMINISTRATION MANAGER

Liverpool/Sussex

to £35,000 + exec car

Our client, a major multinational organisation, is a market leader in the chemical industry, with a turnover of £16billion worldwide. They offer an unparalleled range of services and products at their UK sites in Liverpool and Sussex and are currently enjoying a substantial investment and expansion programme.

Two senior management positions have been created offering exceptional opportunities to play a key role in developing the organisation. You will be responsible for all aspects of the site financial function – providing day-to-day management information to the General Manager, including production and performance costings – together with manmanagement responsibility for other high profile administration functions.

We are seeking progressive, action orientated business professionals, of graduate calibre (preferably business related) whose management skills have been honed in a manufacturing or batch processing environment. You should be familiar with the requirements of high-volume production, in terms of financial costings, and experienced in managing change.

Ideally your background will be in manufacturing, with responsibility for a site or subsidiary. For high calibre individuals who can prove their worth with demonstrable results, our client offers a real challenge and outstanding career development.

To apply, please send a detailed CV with work/home telephone numbers, quoting Ref: 03/337, to L.J. Associates, Recruitment Consultants, 12 Celbridge Mews, Porchester Road, London W2 6EU. 071 243 1888.

Please state companies to whom you do not wish your CV to be forwarded.

\_\_\_L.J. ASSOCIATES:

### A MAJOR NEW VENTURE IN LIFE ASSURANCE

Excellent Packages inc. Car · Based Bristol

NatWest Life is a bold and unique venture, committed to raising product and service levels to new heights of excellence. Quite simply, to every one of its customers and every member of staff, the goal is to deliver a better Quality of Life.

NatWest Life - the product of £140 million worth of investment, thorough research, meticulous planning and careful timing - is on schedule to start writing business early

Its impact will be immediate with a competitive edge coming from three key

Products We will design and deliver a range of easily understood products in these core markets:

 life assurance including mortgage-related products • pensions • long term investments including unit trusts.

Systems We are developing administrative systems, based on NatWest's massive IT power, that will deliver levels of service support which will more than match any in the industry.

Service We will build a customer services division which will deliver a quality of service to our clients that will become the hallmark of NatWest Life.

However, in the final analysis it is people who deliver service. We are now recruiting the senior management team, directly responsible to the Customer Services Director, that will build a 300 strong division - creating and implementing the standards, procedures and performance levels which will literally drive our new business.

Everyone must have around 15 years' experience in the Unit Linked life and pensions industry - at least 5 of which will have been spent managing a significant head office function within the customer services arena. Proven skills in the management of change, new product development and implementation are taken as read. Management, motivational, communication and business skills must be

In short, in each of the following areas we need to talk with the best the industry has to offer:

of an equally high order.

■ NEW BUSINESS MANAGER £40-15K + car (Ref: 1109/ST)

■ CONTRACT SERVICES MANAGER

\$40-45K + car (Ref: 1110/ST)

TECHNICAL SERVICES MANAGER £35-40K + car (Ref: 1111/ST)

UNDERWRITING MANAGER £35-40K + car (Ref: 1112/ST)

QUALITY AND PERFORMANCE MANAGER £35-40K + car (Ref: 1113/ST)

PREMIUM ACCOUNTING **MANAGER** £30-35K + car (Ref: 1114/ST)

PERSONNEL AND TRAINING

**MANAGER** £25-30K + car (Ref: 1115/ST) A better Quality of Life

Based in an outstanding new complex in the heart of Bristol's waterfront, these positions offer a level of challenge and scope rarely found in the life and pensions industry. They also offer exceptional rewards - quite apart from the negotiable salaries, the packages include a performance related bonus, profit share, mortgage subsidy, non-contributory pension and relocation assistance where appropriate.

If your senior level life and pensions industry experience qualifies you to deliver a better Quality of Life, then write, with a full cv, quoting the appropriate reference, to our retained

Wheale Thomas Hodgins plc, Executive Resourcing, 9 Unity Street, College Green, Bristol BS1 5HH.

Closing date for applications: Wednesday 25th March 1992.

Nat West Life is an equal opportunities employer

## NatWest Life

### TREASURY MARKET MANAGER A

### Capital Markets & Foreign Exchange Products

Our client is a major international organisation involved in the distribution of foreign exchange and money market information. Renowned as progressive market leaders, they now wish to appoint a Treasury Specialist to be based in London.

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21719

An accomplished track record as a Dealer in Capital Markets and Foreign Exchange is essential as the essence of the brief is to maximise revenues by ensuring the Company's products meet the market's dynamic information needs, whilst remaining competitive in terms of content, response, presentation and price.

The successful candidate, male or female, will be responsible for the production and implementation of a business strategy to determine the direction of future Treasury Market Products.

Dealing at the highest level with clients, governments, exchanges and industry associations you must possess impeccable communication and negotiating skills. The same skills will also be required in liaising with sales and marketing staff to ensure the appropriate sales strategies are implemented.

The remuneration package will fully reflect the importance of this position.



Applications in writing please to: Oriel Search Limited, Oriel Lodge, Dunmow Hill, Fleet, Hampshire GU13 9AN

### The new force in Value Added Networks



### **Network Services Project Managers** £ Excellent Package

Scitor is a dynamic new Value Added Network Services provider backed by an established international organisation operating the world's largest global data communications

Experienced project managers are now required with a proven track record in the planning and implementation of large scale Data Communications projects; this role will span pre-sales support through to global service roll-out.

Knowledge of Networking and/or Messaging Technologies will be essential for such a dynamic and challenging position.

You will be a strong communicator and will have a 'Consultant' style approach probably developed in a VAN or Systems House environment.

Majdenhead O Paris O Ameterdem O Frankfurt

### Service Development Project Manager £ Excellent Package

We seek an experienced Service Development project manager who will be responsible for the development, design and implementation of new Value Added Services for Scitor.

Your knowledge of Networking and Messaging Technologies will be extensive, in addition to a sound knowledge of IBM MVS and/or UNIX applications and networking environments.

You will have excellent interpersonal skills and a proven track record of the successful management of third party software

To discuss these opportunities contact our advising consultants Peter Gillingwater or Simon Healy during office hours on 071-240-0606 Facsimile: 071-497-0284/5 or evenings and weekends Peter Gillingwater 071-585-0684. Alternatively write to them with full career and salary details at: Morgan Chase Associates Ltd. 114-116 Charing Cross Rd. London WC2H 0JR

### THE CONRAN SHOP

has a vacancy for ASSISTANT

STORE MANAGER The successful applicant will have had at least 3 years experience of senior retail store management in a business with high standards of merchandise presentation and customer service. He or she will be able to provide strong personal leadership and to implement in-house training programmes. Numeracy and competence in administration are also required.

An appreciation of good design and of The Conran Shop's market-leadership in its field Please apply in writing only with a full C.V., stating salary required to:

### OPPORTUNITIES 92

A career preview - on Thursday 26th March 1992, starting at 7.00pm will be held at the following Branches -

8277 632244 South West London East/North London 081 947 8981 081 518 6966 0483 740608 0225 337870 021 455 9494 East/140th London Surrey/Hants/Sussex Wilts/Avon/Somerset/Clas 0532 452726 0892 547822

West/North West London/Herts 0923 836024 Bucks/High Wycombe Area 6494 441442 The career preview will provide you with imight on-

\* The Company \* The Products \* The Role \* The Training \* The Rewards \* The Management Path

If you want to amend any of the career previews or are unable to amend and would wish for a personal career evaluation please contact any of the above Branches on the relephone numbers listed.

ATTICO ALLIED Allied Dunber Assessance DUNBAR bje je su edosy apportunities group

## HEAD OF DEVELOPMENT

New Appointment

c£40.000 plus Car and Banking Benefits

Sussex Coast

A leading player in the specialist world of business finance, our Client is investing heavily in the future, anticipating the changing financial needs of business in the 1990's.

As part of an innovative and forward-looking business strategy, our Client has created the new and unique appointment of Head of Development. This is an influential role reporting directly to the MD, carrying a brief to further develop in-house systems and, by integrating the company's information technology and product development activities, to develop a range of sophisticated, networked financial management acroices which will offer customers immediate access to our Client's considerable wealth of technological and financial expertise.

The role demands a rare combination of talents, revolving around a close understanding of the operational and financial needs of small to meditim-sized businesses and an awareness of what can be profitably achieved through the creative application of both mainframes and

PC's. The ideal candidate will be an entrepreneur with a flatr for identifying and exploiting niche applications and the ability to lead a small, multi-disciplined team of experts. delivering technologically-advanced and marketable products and services.

A senior member of our Client's management team, the individual appointed will interface with a wide range of contacts both internally and externally. A professional, focused yet supportive and integrative personality profile is therefore required.

This important new position carries an attractive benefits package, comprising starting salary in the region of £40,000 plus car. preferential mortgage, non-contributory pension, family medical assurance, relocation istance and a range of banking benefits.

Candidates with the ability to meet the exacting requirements of this unique role, should write with full CV to Ian Payne, Director at Pasco Payne Associates, quoting reference ST06.

HUMAN RESOURCE CONSULTANTS 10 CLEMENT STREET, BIRMINGHAM BI 2SL, TELEPHONE: 021-212 2644 FAX: 021-212 2645

## AN OPEN WINDOW

### LANs \_ Client / Server \_ GUIs \_ SQL

These terms have become increasingly familiar over the last couple of years and the take-up of the technology they represent has had a remarkable effect on the whole IT industry. In the vanguard of this exciting movement is Gupta Technologies undoubtedly a major force in the current trend towards enterprisewide co-operative processing.



From an entry into Europe only 18 months ago, Gupta is a profitable and rapidly growing company which can offer an exciting and lucrative future to software professionals TECHNOLOGIES INC. who can share their vision of the future.

### Partners Manager □ to £35,000 □ one £65,000

Gupta sells exclusively through Authorised Resellers and a number of selected business Partners. This senior role will be to identify and bring on board appropriate new Partners and then work with them to ensure our joint success in the marketplace. Proven sales ability with resellers will be a pre-requisite together with enough understanding of the technology to be technically self-sufficient whether talking to partners or targeted major

### European Sales Support Specialist (1) to £35,000

The European HQ operation in the UK (based in Marlow, Bucks.) provides specialist support to distributors across Europe. This role is to work very closely with these third parties and assist in major sales opportunities; to educate local support resources; and to provide total product capability, particularly as new products and features are released. Naturally, the person appointed must have sound technical experience of LANs, Windows products, connectivity issues and SQL. To succeed, this person must also feel at ease assisting third parties in presenting the Gupta story to their major accounts and resellers.

These roles are clearly demanding, but also highly rewarding in every sense. A highly competitive solary is supported by benefits including a car, BUPA and attractive stock options. To learn more, telephone Paul Brennand at our advising consultants, Cathy Tracey & Associates Limited, today between 10.00 am and 1.00 pm on 0483 417983. Alternatively fax your CV to Paul on 0734 771223 ur post it to him at the address below quoting reference DW798.



West Country \* ote c.£75,000 + quality car

"A new and exciting opportunity with an emerging supplier of Open Systems software products.

As a successful sales and marketing professional in the IT industry you will be well aware of the remarkable take-up of Open Systems in the past couple of years. Here is an opportunity which will allow you to take full advantage of this with a company which is positioned for rapid growth in the provision of Open Systems based applications software products and services.

appointment of a person to spear- manager. head the penetration of new This is an opportunity to make a markets and build on the successes of the past couple of years.

We are seeking an individual who can contribute at a number of salary package plus benefits is levels. First, to complement the strategic product development and tactical sales programmes to address below, quoting Ref. DW799.

The company has an exceptional member of the board, making a technical base and a young, highly contribution to the overall shape talented sales and marketing team, and running of the company. As a result of success to date, they Naturally, you must also possess now wish to make the key the attributes of an inspiring man-

> major contribution to the future of an already successful company. To attract the right person, an attractive offered, including an opportunity for equity participation.

skills already in-house by driving. If this interests you, please send a strategic marketing. Secondly, to CV to David Woodbead, Cathy plan and implement the strategic Tracey & Associates Ltd., at the achieve revenue objectives; and All applications will be treated in thirdly, to become an integral strictest confidence,



### MAKING SURE WE GET A GOOD RECEPTION

### Challenging roles for experienced radiocommunications engineers

The radio spectrum is becoming an increasingly important national resource Technological advances, the development of new broadcasting services and the rapid growth of safellite and mobile communications systems, mean that the demands on the spectrum are growing and becoming more and more difficult to accommodate.

The Radio Agency is responsible for the management of civil radio spectrum in the UK, ranging from long term planning activities to individual frequency assignments. Internationally the Agency takes the lead on all spectrum issues concerning the UK and is active in international bodies dealing with technical recommendations and standards for radio equipment and systems.

We currently have opportunities for radio engineers at a range of levels. The scope of our work is wide-ranging and you could be working in one of a variety of areas - anything from private mobile radios to fixed links and broadcasting or satellite services, from HF to the millimetre wavebands

We're looking for graduate electronics engineers with 2 to 8 years' experience including first hand knowledge of radio or telecommunications, digital systems and computer modelling. Depending on the position, you may also need experience in one or more of the following areas, radio frequency planning techniques, statistical analysis, testing and measurement, and the management of angineering software projects.

For the more senior positions, you should have experience of managing a small team of engineers or scientists. Your technical expertise should be backed by hands-on experience of project management, design and development and negotiation of specifications and standards Ideally a chartered engineer, self-motivated and hardworking you should be capable of managing a high work load and competing priorities.

Starting salary, dependent upon qualifications and experience will be in the range £19,000 -£28,000, with performance related increments to £32,000.

For turther information and an application form (to be returned by 16 April 1992) write to Recruitment & Assessment Services, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoka (0256) 468551 or (0256) 846400 (answering service operates outside office hours) or iax (0256) 846660 (24 hours). Please quote ref: B/1480.

Growth and Expansion:

Calibaven plc, one of the UK's fastest growing IT companies, continue to expand and have immediate career opportunities for qualified and experienced sales, managerial and technical professionals.

To sell Open Systems-based solutions in the commercial corporate marketplace (five positions). Track record essential.

**MANAGERIAL** 

Opportunity for ACA qualified and experienced accountant to take charge of busy finance operation.

TECHNICAL

Human Resource Manager

[Ideal opportunity for IPM qualified No 2 to move into sole broad generalist role to develop the organisation and staff to next stage.]

Apple Corporate Account Managers £50To sell Apple-based solutions in the commercial corporate marketplace (four positions).
Track record and interest in selling value-added solutions distinct advantage.

To sell Apple-based solutions to the commercial and the education sector.

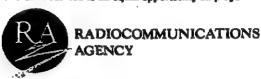
Pre Sales Support
To assist in the sale of Networks, Open Systems and Database Development.

To train end-users in Unix and network administration to an advanced level.

PDS Structured Network Cabling Technical Consultant

Network Specialists - Mac/Sun/PC/Vax (Two positions)

The Civil Service is an equal opportunity employer.



The Radiocommunications Agency is an Executive Agency of the Department of Trade and Industry

Sun Corporate Account Managers

Apple Account Executives

Financial Controller

### AREA SALES AND CUSTOMER SERVICES MANAGER



c£30,000 + Car & Benefits

As a business, the Royal Mail is unique in its structure and function. With a turnover in excess of £400 million, each of our recently created regional divisions operates as an individual profit unit, servicing the diverse needs of its customers, from 3.4m single householders through to £100K

Despite individual geographical characteristics, nationwide the aim is the same: to deliver the best service in the world.

Our sales and service activity in the North East is already highly productive, but we aim to optimise this, in partnership with our customers, by continuing to develop both niche and mass market services complimentary to their needs.

To achieve this, we are looking for someone able to service all our clients needs.

both today and in the future. You will be responsible for leading and motivating a customer driven sales and services team and implementing a business Newcastle

plan, designed with quality service, profitable long term growth and increased market share as its main aims. You will also imbue your team with a customer first attitude and encourage innovation in their new business approach.

Ideally qualified to degree level, you will have three years' plus experience in developing a sales/customer service team, probably gained in a big company environment. You will comfortably embrace a quality driven service and show an ability to develop fruitful partnership with key account customers.

To apply please write with full cv to Alex Wilson at Moxon Dolphin Kerby Limited, 178-202 Great Portland Street, London W1N 6JJ, quoting reference ST/6175.

Royal Mail is an equal opportunities employer.

MOXON DOLPHIN KERBY

## Apple Software Support (Two Positions)

Sun and Networking Trainer

Multimedia Developer



£12-18K

£50-75K OTE

£35-50K OTE

£20-24K

£30-35K

£20-30K

£20-30K

£20-30K

£15-24K

£16-24K

Apply quickly in writing or by fax enclosing a CV, indicating clearly which post you are interested in, to Rob Wirszycz, Callhaven plc. 74 Rivington Street, London EC2A 3AY. Fax: 071-410 9195.

Calihaven pic, based in Central London, promotes innovative Apple, Sun and Digital based solutions to both corporate and professional organisations. Established seven years, Calihaven has a unique service capability involving networking, systems integration, databases, multimedia, document image processing and optical data capture os well as offering full customer support.

## **Production Manager**

Royal Mai

Highly Automated Electronics Industry South Herts Package c30K

SOUNDCRAFT ELECTRONICS LTD is a world leader in the design and manufacture of professional audio equipment. Part of a large multi-national group. Soundcraft has established an enviable reputation for high quality audio mixing consoles for use in theatres, concert tours, recording studios and broadcast stations throughout the world.

Having recently moved to a new Manufacturing Facility the Company is now looking for an innovative Production Manager. This is a high profile, hands-on role which will offer responsibility and the scope for the night person to realise their true potential in a growing

It demands a mature individual with an HND/Degree level qualification, expenence in a production environment and a proven working knowledge of modern manufacturing techniques. An effective communicator in a large workforce environment, the ability to implement and manage change in a

dynamic environment is essential In addition to an excellent remuneration and benefits package including comprehensive relocation assistance where necessary, the role offers a challenging, but rewarding career in a fast moving, innovative organisation. Please send written details or contact HELEN THOMAS, Human Resources Manager on 0707 665000.

SOUNDCRAFT ELECTRONICS LTD

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**News International** Newspapers Ltd

### COMPUTER ANALYST/ PROGRAMMER

C.£22,000 PLUS BENEFITS

News International Newspapers Limited, publishers of The Sun, News of the World, Today, The Times and The Sunday Times has a vacancy at their Wapping plant for an Analyst/Programmer.

The position offers an opportunity to work on a variety of sophisticated and challenging business systems utilising the latest Open Systems and RDBMS technology.

Ideal candidates will have two-three years solid INGRES 6.3 skills coupled with a good knowledge of UNIX/C preferably in a SUN environment. Any exposure to Ingres Windows 4GL would be an advantage.

In addition to the salary, there will be four weeks annual holiday and free medical insurance.

Applications should be made in writing only, enclosing a c.v. to:-Mr R E Gobbett, Personnel Manager, News International Newspapers Limited, 1 Virginia Street, London E1 9BD. 19870.

£33,750

### RESEARCH PROJECT LEADER

£25,700

Ashridge Management Research Group, part of the Ashridge Trust, has built a deserved reputation for forward-thinking about business in the UK, the rest of Europe and worldwide. People who join us now will probably be familiar with some of our recent reports

\*The Quest for the International Manager \*People Development and Improved Business

\*Management for the Fittire

and work to support Opportunity 2000. All of these have been based not upon crystal hall gazing but upon analysis of developments in management, consultation with business and public sector leaders and the control of high profile projects.

Due to the continued development of our research activities we are seeking two additional, experienced researchers to lead the following aspects of our work:

 International management and organisational issues, making comparative and in-depth studies of the changing nature of management, learning and organisations.

 Environmental leadership and corporate responsibility in the 2 ist Century, researching the human resource implications.

The successful candidates will bring a management development perspective to their work. They will be experienced in designing and carrying out projects from concept to delivery - in writing and on the public platform, in generating research funding and may well be known in the management press. An MRA or similar higher degree is required and the ability to work in a European language in addition to English is desirable.

These posts are offered at either Assistant Director or Research Project Lender grade dependent upon experience and qualifications. Each post offers a wide range of henefits including a car, pension wheme, life assurance, private medical care and a time allowance for private work as well as the distinction of working in the environment of one of Europe's foremost management development

Please apply in writing with a full curriculum vitue specifying your interest, describing your achievements and showing how these match our requirements to: Mike Baldwin, Personnel Department, Ashridge Management College, Berkhamsted, Herts HP4 1NS, England. Please quote ref AMCI for Assistant Director/AMC2 for Research Project

#ienced ineers

Carron are one of the UK's leading manufacturers and suppliers of systems furniture for the Office environment, back by the world's No I in business products.

Our strong Carson and Twinlock Furniture brands provide an ideal product portfolio for Industry experienced sales stionals across all regions of the UK in both the Private and Public Sector markets. We also require sales executives to further develop our National Dealer Network.

Proven experience in the Office Furniture Industry or the ability to demonstrate outstanding results in related markets is exercial.

Direct Sales Executives Dealer Sales Executive Public Sector Sales Executives

c£30K OTE + car c£26K OTE + car cd30K OTE + car

going commitment to provide quality services and quality products. Opportunities for career development and earnings otential are outstanding for the right individuals. These outions require high performance achievers ready to make a ntribution to the company and its success.

As part of an International Group a generous benefits package supports all of these positions.

Please send or fax your CV to: Richard Morcombe or Alan Trotter Carson Office Furniture Systems 29/31 Great Portland Street London W1N 5DD Fax: 071 323 0156 or talephone him on 071 436 1771

Carson Office Furnisme Systems are a B\$5750 registered Company

Senior Sales Managers

I.T. Sector

Various Locations Throughout The UK,

c £45,000 Package, (£60,000 Realistic Potential), Car, Benefits

£60K

£50K+

£40K+

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This medium-sized, fully quoted PLC is a market leader in the J.T. sector, supplying services to major clients in both the private and public sectors. The company has invested heavily in new value-added services to help achieve further market penetration and sustained growth.

These positions represent key senior management roles in the UK sales and marketing team. Reporting at board level, responsibilities include the ement and development of field-based sales people, determining and implementing the territory and account organisation of the team, having direct contact with major clients, and liaison with production and technical staff to ensure the successful overall performance of the operation.

The requirement is for experienced, well-trained sales managers, probably graduates over 30 years old, with demonstrable success in the management of sales teams in the LT., office automation or publishing sectors, in 'blue chip' sales environments. First class skills in sales, negotiations and communications at all levels are a prerequisite. You must also have the commercial awareness, presence and stature to operate at board level and the ability to provide leadership by example.

These are excellent career opportunities with genuine board potential for the successful

Male or female candidates should submit in confidence a comprehensive c.v. to: L.D. Hadi, Hoggett Bowers plc, 1/2 Hanover Street, LONDON, WIR 9WB, 071-734 6852, Fax: 071-734 3738, quoting

UNEMPLOYED: EX. PAT: CAREER RUT: RECESSION HT

With hundreds of applicants applying for each advertised position, how can an individual compete in the marketplace?
Fletcher Hunt are not an agency, but a specialist teem established to help individuals seeking fast career change to find the right position quickly and professionally, normally within the unadvertised market.
Consultancy is sometimes

Fletcher Hunt plc.

Scotlampton 0703-787396 Scotland 0739-441327

## Hoggett Bowers

BIRMINGHAM, BRISTOL, CAMBRIDGE, CARDIFF, EDINBURGH, LEEDS, LONDON, MANCHESTER,

You need a new position:

available to our unem-

071-436 8886 (942-825282 0803-620054

Phone Richard Holm on 071-436 2006

## **Managing** Director

Computer Games

A European Role

Thames Valley,

To c £45,000, Car Allowance

The rapidly expanding UK arm of a \$50m U.S. Computer Game Publisher seeks to appoint a Managing Director to take on a wide ranging

The Company is poised for dynamic growth and increased market share as a result of its commitment to technical application in a sector constantly demanding greater sophistication and ingenuity.

The remit is to develop the European Business strategy to promote the high profile product range in the UK and key European countries. It requires the close nurturing of selected established distributors who, in turn, stimulate the retail sector. A balance between performing a dynamic business development role whilst maintaining tight financial controls in a budget conscious environment would also need to be achieved.

A background in all facets of general management in a small company experiencing rapid change should be complimented with a sound business understanding of the consumer products, retail or distribution sectors. Aged under 45 with a proven European pedigree you would need to show evidence of engendering protracted relationships with European distributors and be capable of influencing the relevant. trade press. Previous exposure to U.S. culture and reporting would be seen as desirable, as would a proficiency in the German or French language. Assertive and analytical you should have the vision to view the opportunity as a significant career step with enormous long term potential. .

Male or female candidates should submit in confidence a comprehensive c.v. to: J.W. Conchie, Hoggett Bowers plc, 11/12 Outen Square, BRISTOL, BS1 4NT, 0272-298433, Fax: 0272-279714, quoling

## Hoggett Bowers

BIRMINGHAM, BRISTOL CAMBRIDGE, CAUDIFF, EDINBURGH, LEEDS, LONDON, MANCHESTER, NEWCASTLE, WINDSOR and repres



### DIRECTOR **MARKETING & SALES**

\* Top Position in Leading Hotel Consortium \*

Team of 40+ staff and 2 regional sales offices Print exceeding 2 million publications Managing leading consortia breaks programmes CRS linking 3,300 hotels in 39 countries

\* Remuneration / benefits reflect stature of post \*

Best Western Hotels is currently celebrating 25 years of highly successful marketing and sales activity for its 200 members. This challenging post offers tremendous scope for a highly motivated versatile and dynamic marketeer. The successful applicant will have a proven track record in marketing in the nospitality and travel industry. A capacility to initiate both domestic and worldwide programmes is vital.

Applications, with a CV, marked "confidential" to, Nigel Embry, Chief Executive, Best Western Hotels, 143 London Road, Kingston upon Thames, Surrey KT2 6NA (closing date: 13th April 1992).



1113-1120

Fine Independent hotels throughout Britain.



West Bromwich

BMG Records (UK) Limited is the name behind some of the world's top artistes such as Whitney Houston, Level 42 The Eurythmics and Lisa Stansfield.

Our Distribution Centre in West Bromwich plays a crucial role in our organisation ensuring records, tapes and CD's reach dealers throughout the UK. With some 1200 retail and wholesale accounts, effective credit control is vital to our continued success.

As Credit Manager you will play a key role in the collection of monies in excess of 130 million pounds annually. You will also be responsible for minimising bad debt and maximising A minimum of 5 years' credit control experience at a senior

level within a fmcg environment is essential together with a knowledge of computerised systems and strong interpersonal skills.

Interested? Write, quoting current salary, to Jill Berry, Personnel Manager, BMG Records (UK) Limited, 69 -79 Fulham High Street, London SW6 3JW



**Wrong job** 

-Redundant = Neither means being ort of the running





McKenzie

McKenzie Waterman & Co. St. Alphage House, Fore Sueet, London ECZY 5DA

louche Ross

Lemanski or Peter Willoughby, Touche Ross Executive Selection at the address below, quoting reference 1195.

MANAGEMENT CONSULTANTS Oueen Anne House, 69-71 Queen Square Bristol BS1 4JP. Telephone: 0272 211622

General Manager Capital Equipment Scotland c.£45.000 + Car

for a successful engineering company; a recognised leader in niche markets both in the and overseas. The establishment of a divisional structure calls for the appointment of an all-round General Manager to run a discrete business. Reporting to the Group Chief Executive, the role spans production, marketing and sales and is fully profit responsible. Candidates, ideally graduates, will be able to demonstrate recent commercial success in a complex manufacturing environment where business growth has been accomplished through effective marketing initiatives. The normal routine will involve much time away from home although relocation support will be provided to a required base in Central Scotland. Please write, in confidence, with full career details, to Stuart Macintyre, as adviser to the company, at Selection Thomson Limited, 24-25 New Bond Street, London W1Y 9HD

or 14 Sandyford Place, Glasgow G3 7NB.

Selection Thomson London and Glasgow



CHIEF EXECUTIVE

West Country Package c.£40,000

We are seeking a person of proven managerial

ability, to take charge of a long-established

service business in the agriculture industry

based in the West Country. The industry in

which the company operates is undergoing a fundamental restructuring, and our client wishes

to take advantage of the opportunities which

The first priority will be to develop and

implement a Corporate Strategy in consultation

with the owners and Directors, whilst managing

the day-to-day operations of the business. The

position requires an innovative approach and a

sound grasp of the necessary management

skills. The industry in which these skills have

been gained is not a critical factor. The

successful candidate must have excellent

If you have the right skills, expenence and

entrepreneurial flair to realise the full potential of

the opportunities available, then send your career résumé, with salary progression, to Philip

communication and motivation skills.

this change will offer.

## Information **Systems Consultants**

### Systems Development

- As one of the leading firms in the professional services industry. Ernst & Young's Management Consultancy Practice continues to grow through providing innovative business solutions to leading UK and worldwide organisations.
- To ensure that our clients obtain the most from their investment in information technology, we have created a world-class framework for the specification, development and evolution of information systems. The Ernst & Young Navigator Systems Series development methodology is a key element in this framework.
- As a result of our rapid and continuous success in this with a background in information engineering based methods Implementation. In order to meet client demand we are currently
- Consultants/Senior Consultants who have in depth experience of structured methods, CASE tools and their
- applications: Managing Consultants who can in addition demonstrate a proven ability in selling and managing information systems projects.
- Successful candidates will be rewarded with a competitive remuneration and the outstanding opportunity to be part of a winning, world-leading team.
- Candidates should apply in confidence to Emma Hunt, Human Resource Manager, Ernst & Young Management Consultants, Rolls House, 7 Rolls Buildings, Fetter Lane, London EC4A 1NH, quoting reference

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### **EXPORT SALES MANAGER**

Bournemouth

We are a market leader in the decorative furnishing industry with an annual turnover of £15m and have rapidly expanded our European export activities in the last 3 years, based on a very successful home market.

We now wish to appoint an Export Sales Manager, reporting directly to the Managing Director, to work with existing distributors and also identify successful new appointments worldwide, to ensure the fulfilment of our ambitious growth plans. In addition, the person concerned will be responsible for the administration of the Export Sales Office.

Probably aged between 30 and 40 years, you will be self-motivated and capable of working on your own initiative. You will have a proven track record in Sales Management within our industry, including experience of European markets. Fluent in French and one other foreign language, you will be familiar with modern promotional and marketing techniques.

The position offers opportunities for significant career development and in addition to an annual salary of c.£30K inc. profit related bonus, our package provides a fully expensed car and other company benefits.

Please apply in writing, enclosing full CV to: P. J. Hill, Managing Director,

MONKWELL LTD,

10-12 Wharfdale Road, Bournemouth, Dorset BH14 9BT



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### MARKETING PROFESSIONALS

Operating in 170 markets the world over and selling over 25 billion cigarettes a year, we're looking to increase our activities within every location around the world. To achieve it, we need the cream of marketing talent: people who by their own and their colleagues' definition, are FMCG pioneers.

The reason for it is simple. We need people who have the talent. . it takes to make an accurate analysis of the market environment. of any country or countries in which they're placed, and if need be, create a market from scratch.

You'll manage your own territory, which could be anywhere from Central Europe to the Far East. You'll be responsible for sales and distribution, involved with advertising and promotion and accountable for the creation and achievement of your

## If you're really, truly, sériously talénted, all you need now is a stamp.

The scope of responsibilities is extensive, so there's no question that you'll have to be more than just good at your job. A degree qualification and aptitude for languages plus 2 or 3 years' FMCG experience will be a starting point, but your desire for autonomy and a proving ground, linked to your entrepreneurial spirit, will make you stand out from the pack.

We'll provide everything else you'll need. Excellent training, opportunities for progression, and a package which includes an impressive salary, BUPA and accident insurance, relocation expenses, and a free house and car.

Your first step is to write with career details to Mrs H. Morgan, Personnel Department, B.A.T (UK and Export) Limited, Export House, Woking, Surrey GU21 IYB. -Closing date: Friday 27 March, 1992.



B.A.T (U.K. and Export) Limited

£40,000 - £80,000 plus benefits

## Management Consultancy in IT. All business sectors

Established since 1964 CMG has expanded consistently to become Europe's leading provider of Management Consultancy specialising in the field of Information Technology. We assist our clients to achieve their own business objectives by supplying a complete range of services including Strategy Planning, Project Management, Software Development, Technical Consultancy, Payroll Services, Facilities Management and Bureau Processing.

Our client list includes a high proportion of Europe's largest and most successful

We have recently announced our 1991 financial results, showing another record year in both turnover and profitability. in a demand-driven market we have a continual need to provide our client base with high level strategic advice on the

use of IT to improve business performance. CMG is responding to this demand by increasing capability and resourcing at the top level of our product and service range. Our growth applies to all the business sectors in which we are active, and we are looking for experienced Management Consultants with business awareness in at least one of these

areas: Finance, Government, Utilities, Energy, Petrochemical, Commercial, Retail, Distribution and Transport. This is an extensive recruitment campaign as we wish to

acquire skilled people at all levels of experience as part of CMC's corporate plan for extending our Management Consultancy services. In addition we would be interested to hear from anybody who can help to implement our internal training programme.

Candidates must be capable of building excellent relationships with the senior

management of our client organisations to ensure that CMG continues to develop as a

What you can expect from us is the opportunity to develop your career and be part of the continuing growth of one of Europe's leading management consultancies. You will be actively encouraged to progress into higher

As well as the CMC share purchase scheme (the majority of employees own shares in CMC) you'll enjoy free family BUPA, plus pension, life assurance and sickness insurance. Annual holidays rise from 26 to 41 days.

If you think you have what it takes to be part of CMC's unique brand of management consultancy, Management Consultancy. Telford House. Tothill Street, London SW1H 9NB or telephone 071 233 0288.

CMG. Systems for success.

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Sales If you are educated at least to 'O' level standard and can convince us that you have the necessary skills and

personality to advise those customers, we'll help you to satisfy a real hunger for success. Suitable people will be aged 25-45, prepared for a demanding interview and ready to pick up the phone now.

Call 0345-345015, whatever the time, quoting reference NAT7calls are charged at local rates.



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c.£40,000 + performance related bonus + car + substantial benefits

For over 50 years PPP has been a leader in private medical insurance. As the second largest medical insurance group in the UK, we combine innovation and value with a high level of customer care.

To optimise value for money for our subscribers in an increasingly competitive, cost-conscious market, we require a seasoned Commercial Negotiator to manage our Department of Hospital

Based in Tunbridge Wells and reporting to the General Manager -Medical Division, you will lead a small team negotiating complex Emulti-million contracts with hospital groups, dealing personally with the major providers.

You will have proven experience in negotiating and monitoring the performance of comprehensive, high-value commercial contracts in which standards of service are critical, Success in this role requires a combination of strong analytical and financial management skills with a high level of interpersonal ability. Health sector experience. although advantageous, is not necessary.

The importance of this role is reflected in the status of the appointment and the substantial salary and benefits package. Salary is c.£40.000 plus a substantial performance related bonus. Benefits include company car, private medical insurance. generous pension and life assurance. PHI and subsidised mortgage.

Please write, explaining how you meet our requirements and enclosing your c.v. and details of your current salary and benefits package, to: Mrs Rosemary Serpis, Senior Personnel Officer, Private Patients Plan, PPP House, Vale Road. Tunbridge Wells TNI IBJ.



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Your task will be to sustain the rapid growth of the mpany, through the control of major projects and the on of on-site support, guidance and not least your of expertise, to the consultants in the field. Working in an anvironment which is self disciplined, but not

rigidly structured, you must have exceptional analytical and an ability to take hands-on control of technical and commercial issues, which you can apply with and through people at all levels.

All of which suggests a history of achievement as an effective senior manager and a practical engineer in a blue

package which includes a profit share, reflecting the

To apply, please send your CV to our advising consultant, Harry Chryssaphes, at CFA, Avon House, Kensington

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### MARKETING MANAGEMENT

Major Food Processor and Marketer

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FOOD PRODUCT'S COMPANY, established in 1490 as a diversified Food Processor and Marketer, is based in Riyadh, Saudi Ambia and seeks a highly-qualified food industry marketing specialist -

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To function as FOOD PRODUCTS COMPANY's Senior Marketing Expert in respect of its food products and brands. Reporting to the Director General, the successful candidate will be responsible for all sales, marketing and physical distribution functions. A university degree together with a proven record in Sales and Marketing Planning. Development and Management with a leading international brandname food processor and marketer is essential

This is a challenging position which includes an attractive remuneration package and benefits, housing, car, one-month annual vacation, return acket home and medical coverage. The appointment can be either

There is currently no income any in Saudi Ambia.

se send your application with detalls of education and rience to Mr E. H. R. Lyte, Arthur D. Little Ltd., sley Square House, Berkeley Square, London W1 X 6FY.

Arthur D Little

### NATIONAL SALES MANAGER c£35,000

A substantial European Group requires a National Sales Manager for its UK building systems division with £30 million turnover and based in Wiltshire.

Candidates may come from any industry which is involved in long term business development selling. They should be aged 35 to 49, strong motivators of senior sales developers and with the ability to analyse market opportunities and plan the total sales function.

The post reports to the Managing Director and is a member of the Management Board. Earnings are based on high salary and sales targets achievement. Usual large company benefits apply. This is an outstanding career opportunity. Relocation can be negotiable.

Apply in complete confidence with Curriculum Vitae. current earnings and photograph to George Fearnley-Whittingstall, Profile Management Search, 53 Northgate Street, Gloucester, GL1 2AJ.



### BUSINESS ANALYST EAST SUSSEX £17,000-£24,000

As a household name Parker Pen will need no introduction. Their UK operation is based in Newhaven, where the Sussex Downs meet the sea, in a modern office and factory, employing some 800 people.

Our Commercial Development team has been tasked with developing our systems for 1992 and beyond and we are seeking a Business Analyst to

play a major role in this project. The requirements are:
Graduate with a minimum of several years commercial/

industrial experience.

Expenence in developing systems solutions, preferably in DISTRIBUTION and ORDER PROCESSING.

Computer literate with experience of IBM PC, AS400 or Mainframe.

An interest in developing business skills.

An interest in developing business skills.
 Problem solving ability.
 Good Inter-personal skills, together with persistence, diplomacy, confidence and self-motivation.
 If your background and experience fits, we would like to hear from you. Please send your CV. to our recruitment adviser, Mark Irens, IRENS & CO., 17 WIGMORE STREET, LONDON WIH 9LA.

Interviews can be held in London

**London & Cheshire** 

away from your chosen base location.

Consultants will be expected to identify and

capitalise on new business opportunities. therefore proven strong commercial and

business acumen must be in evidence.

Naturally, a solid track record in all aspects of

Project Management is a pre-requisite for the

Applicants, preferably educated to degree

level, will possess an outgoing and resilient

personality, strong communication and

presentation skills and the confidence and

commitment to contribute to our client's

Chosen applicants can expect real career

opportunities, training and personal

To apply, please forward your CV, including

daytime telephone number and salary details.

and stating the location and position you wish

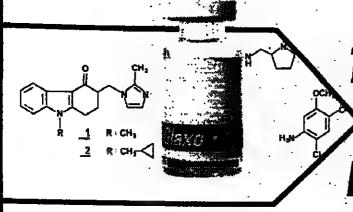
to apply for, to Lucy Gilmour or Tom Crawford

at Harvey Nash, quoting Ref: HN561 ST.

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forward have been created at both sites. Positions are suitable for young graduates in chemistry, pharmacy, microbiology or biology or, for those with up to ten years' relevant experience, dependent upon the appointment.

A background in QA or secondary production in a pharmacautical or related environment is required.

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Ref 239/A -Up to £33,000

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A key player in the Business Centre, through your team you will ensure that the highest quality specifications and GMP

An experienced QA professional, you could already be a Qualified Person and will have managerial and leadership skills.

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You will ensure that the activities within your Manufacturing Centre meet the standards of GMP. Within the Business Centre team you will provide leadership in quality and compliance.
You will have several years' QA experience, could be a
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### Microbiologists

Ref 239/C - Up to £25,000

Working closely with manufacturing staff, you will test products, equipment and environment to ensure that required microbiological quality specifications are met, provide microbiological support for validation programmes and train other staff in the use of microbiological techniques to GCLP.

Some of these positions are suitable for new or recent

### Analysis and Validation Co-ordinators

Ref 239/D - Up to £25,000

. Working to GCLP standards, analysts will analyse and test raw materials, products and excipients to ensure that quality

In addition, some Analysts will undertake a Validation Co-ordinator role to ensure the development and application of affective validation procedures

You should have some experience in the use of analytical techniques in a laboratory environment.

Highly attractive salaries and benefits packages dependent upon experience are offered with these positions, lockeding non contributory pension scheme, generous share option scheme and relocation package where appropriate.

If you are interested in a step forward with a world leader in pharmaceuticals, please write enclosing your curriculum vitae to Carol Whitehouse at our consultants: Euromedica Ltd, 8 Enterprise House, Vision Park, Histon, Cambridge, CB4 4ZR quoting the relevant reference number, or telephone now on **0223 235338**, Fax No. 0223 235305.





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A recognised leader in its field, our client is

one of the world's largest professional

services companies. They have successfully proven their pedigree in the management of

complex and demanding consultancy

projects. Their public sector division in

particular, has won a substantial number of

key, high-profile contracts throughout the

To help sustain this growth and to maintain

our client's pre-eminent position, a number of

rare opportunities for Consultants and Project

Common to all roles is the ability to liaise with

customers at the most senior level and an

understanding of the public sector, gained

from working within a System/Software

(in particular SSADM and PRINCE) would be

highly desirable, as would the flexibility to

adapt and work on different client premises,

Managers have been identified.

House or Consultancy environment. Experience of 4GL's and structured methods

United Kingdom.



premium spirits, wines and beverages, including such premium brands as Chivas Regal and The Gleniwet scotch whiskies, Martell cognacs, Mumm Cordon Rouge

champagnes, Sandeman ports and sherries, and Tropicana

Within its Seagram Europe & Africa Division, the company has established a new regional grouping comprising Scandinavia, Eastern Europe, the CIS, and Africa. This is an area of major investment focus for the company, which now seeks a Human Resources Director - Eastern Region & Africa. to meet the organisation and business challenges of the new

The prime objective for this new position will be to

resource the development of new operations and subsidiaries in the Region and to Install systems to provide strategic and effective HR management for this rapidly developing

Candidates should have the ability to make a swift impact in a wide variety of cultural and commercial environments - a requirement calling for substantial international HR experience, preferably with a similar start-up emphasis, in a blue-chip organisation. Personal mobility and a proven ability to get results are essential. A knowledge of French, German and Russian would be an advantage.

Group prospects beyond this uniquely challenging role are axcellent. To apply, send your detailed cv to Christopher West at Courtenay, 3 Hanover Square, London W1R OAT, or telephone 071-491 4014 for a personal history form. In either case, please quote ref: 4224CW.





### **Country Managers**

### **Central and Eastern Europe**

With operations in all continents, our client is the world leader in its field. In recent years, their highly profitable business has seen significant growth, stemming as much from the calibre of its management team as from the prestige and quality of its brand portfolio. Central and Eastern Europe represent a major long-term growth opportunity and consequently the Company now intends to appoint 3 Country Managers to take full profit and operational

blue-chip consumer goods Company, noted for the excellence of its brand marketing. Successful applicants will transfer to the assignment location for an initial 2-3 year tenure. Subsequent opportunities for career advancement within the Group are excellent. A highly competitive salary, benefits and expatriate package is offered.

Please write, enclosing a curriculum vitae, to Alan Rundle at Rundle Brownswood Ltd., Highway House, 17 London End, Beaconsfield, Bucks HP9 2HN.

### **RUNDLE BROWNSWOOD**

### **Luxury FMCG**

responsibility for their markets in Hungary, the former Soviet Union and Romania/Bulgaria. Candidates, aged 28-40, will be graduates with proven linguistic ability. They will have at least 5 years international sales/marketing experience, an outstanding track record, and training in a

INTERNATIONAL SEARCH AND SELECTION

## Risk Management Controller

Northampton Nationwide, with over 1 million mortgage accounts, is

established as the UK's second largest building society. We have a reputation for innovation across our broad product range, with our Management Services Department playing a key role in the development of business strategies and management for the Mortgage and Insurance Division. Within the Department an important and challenging role

has been created to manage and develop risk management systems and procedures for the Society's

A prime responsibility will be to develop systems to monitor and control lending quality within agreed policies which will minimise the organisations risk potential for bad debts. Another important aspect will be the liaison with and control of the work of third party credit scoring companies working on our behalf.

The demanding and far-reaching position will give you a thorough grounding in the Society's lending policies and a detailed awareness of the business issues, at both strategic and tactical levels, which face one of the country's main mongage lenders.

Already committed to a future in Financial Services and

with a successful track record in the field of automated decision making your communication skills will have been proven with your ability to influence colleagues and senior management alike.

Your degree and previous experience will be the foundations of a successful career to date and you will now be ready for a new opportunity in a fresh, rewarding environment where your work will make a visible impact. A move to Nationwide will provide the challenge and career impenus you are seeking

As well as the competitive salary, benefits include a comprehensive relocation package, plus concer ilonary mortgage, status car, free private health cover and a pension and life assurance scheme

The Society upholds a clean air health policy for the comfort and safety of staff. Accordingly, smoking is prohibited on the premises.

For an environment where creativity and business success go together, please write with a full c.v. and current salary details to: Bill Blumsom, Human Resources Consultant, Nationwide Building Society, King's Park Road, Moulton Park, Northampton



The Nation's Building Society

### DIRECTOR

TO CO-ORDINATE CARAT'S

**EXPANSION INTO** 

EASTERN EUROPE

Based in Wiesbaden, Germany

Aged 30-40, you will have extensive international business and management skills and experience of setting up decentralised operations.

flight manager to direct it.

A company car will be provided.

£40,000 Gross

Plus Benefits

Candidates should submit in confidence a comprehensive CV to; Wolfgang Hummel, HMS Media Service GmbH, Biebricher Allee 36, D-6200 Wiesbaden, Germany.

The Carat Group is Europe's leading media planning and buying

expanding its business drive into Eastern Europe and needs a top

Based in Wiesbaden, Germany you will be responsible for leading

Experience of the media sector and Eastern Europe is not essential, but fluency in English and German, both oral and written, is a

and developing Carat's business in the emerging markets of

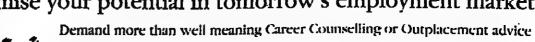
requirement. Computer literacy (PC's) is also essential.

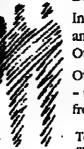
specialist. It has a closely integrated network of more than 50 offices in 18 countries, serves more than 4,000 clients and handles media billings in excess of US\$ 5,000 million. It is now



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Landseer House, 19 Charing Cross Road London WC2H 0ES Tel: 071-930 5041 Fax: 071-930 5048

## Sales Director

### Leicester based

mega is regarded as the finest manufacturer and marketer of precision process measuring devices in the world. For a generation we have been providing best-selling products to thousands of successful companies worldwide, establishing a reputation for total quality and customer service that is without parallel.

A US based company, we are now committed to achieving the same remarkable degree of success across funder using the UK operationars a base and consequently, are moking to retruit an edge dear to form the core of the operations.

Although as first responsible for the IK sales operation, you will introduce manage the funderan sales network. Developing ambittous sales strategies and

goals will be a major concern, but so will managing the profit and loss aspects of the sales function. So being a brilliant salesperson into reading the you'll have to be business outentailed with an acute commercial and financial wateress.

Extremely experienced and with a superb track record intilating and managing. a highly successful sales function, you'll need an impressive engineering degree, probably an MBA and 10 years in process measurement on a related industry.

Flatticey in another European language would be useful, picketive result.

Currently a bighty innovative heavyweight with a major others or phents chapters.

ideas must be immediately practicable, realistic and profitable. Your leadership qualities, too, must be exemplary, a confident team player with genuine enthusiasm.

This senior role carries a salary and benefits package that reflect our leading position in the market and yours within the organisation.

In the first instance, please send your c.v. to Maureen O'Connor, Regional Director, Bernard Hodes Advertising, Television House, Mount Street, Manchester M2 5WS.

We are an equal opportunities employer



PLANNING FOR GROWTH IN FMCG

MARKETING DIRECTOR

### North of England Package £45-£50K

Part of a blue-chip international group spanning over 100 countries and employing in excess of 25,000 peopl our client is a market leader in its field. With turnover doubling in the last 4 years, and an impressive 10% growth in 1991, the company is poised to implement ambitious future plans and exploit a variety of market opportunities. Working within this consumer-led, pan-European environment, and reporting to the Managing Director, your responsibilities will be 3-fold; to bring a strong consumer marketing emphasis to the organisation, covering all elements of the marketing mix, supported by a generous budget and a small, dynamic team; to contribute to the general management and future direction of the company through membership of the Executive Team; to participate in the pan-European marketing activity of a truly international group. The opportunities for company growth are

matched by the scope for personal impact and development. To respond to this challenge, you will be a degree-qualified marketing professional, ideally in your early 30s. with a blue-chip background. You must be able to demonstrate a successful track record in the management of the marketing mix, most significantly in the development and launch of new products and advertising strategies. In addition, you will possess an innovative and proactive approach, with the ability to think in both strategic and tactical terms. Your efforts will be recognised by an impressive salary package, including performance bonus, company car, pension, medical insurance and, if appropriate, relocation expenses. To apply, please send full career details, together with an indication of current salary, to Zillah Jamieson. Ref: 5508/ZJ/ST, PA Consulting Group. Fountain Court, 68 Fountain Street. Manchester M2 2FE, or telephone ber secretary for an application form on

## PA Consulting Group

Creating Business Advantage Executive Recruigment - Human Resource Consultancy - Advertising and Com-

### **ASSISTANT SECRETARY GENERAL** c. £55,000 + car + benefits

For this post on the Management Board, the Law Society is seeking a person of stature with substantial experience gained from a legal background and preferably with experience of working for a legislative or deliberative body.

The successful management of the elected Council's business is the responsibility of this post; so too is the development of the Law Society's own strategic plans which are supported by the Research and Policy Planning Unit. An early task will be to examine the equivalent of the company secretarial functions of the Society. The postholder will also be expected to take on other major issues which cross the boundaries of departments and committees, and will provide the President and other Senior Office holders with top quality advice on the Society's responsibilities.

This very wide brief demands exceptional skills, in particular effective management and a high standard of written and oral communication.

Application forms are available from Jean Thomason, Head of Personnel and Training, The Law Society, 113 Chancery Lane, London WC2A 1PL, Tel: 071 320 5798 Closing date for returned applications is Friday 3 April. All applications will be acknowledged within 7 days of the closing date. First interviews will take place on Wednesday 15 April.

The Law Society is committed to Equal Opportunities



THE LAW SOCIETY

### RELOCATION - POSITION FOR EUROPE/EAST EUROPE.

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### **Duty Free Sales Manager** \$30,000 US Tax Free, Single Accommodation

Jakarta International Airport

You will be responsible for the day to day operation of the air side retail outlets which includes off-scences, perfumes, fancy goods and gift lines.

Previous experience in a similar post on a port/airport or a large passenger ship is needed. Preference will be given to applicants who can show direct experience of controlling stocks in and out of bonded warehousing. Applications to:

Net A. Smith, Dumand-Haming & Americana, 41-10, High Road, Ictumham, Middlesex, UB10 8LF. Tet 0895-63383. Fac: 0895-677550. Ansarphone: 0296-630152

### ZOOLOGICAL SOCIETY OF LONDON



## London Zoo Chief Executive.

The Zoological Society of London, which runs zoos at Regent's Park and Whipsnade and the Institute of Zoology, is seeking a Chief Executive for London Zoo. The Zoo is at an exciting stage of its long history and offers a challenging opportunity for the right candidate. The Zoo has wide responsibilities in animal conservation, husbandry and welfare, breeding endangered species and the advancement and dissemination of zoological knowledge.

Applicants should have a proven record of management at a senior level and first class administrative experience, Leadership ability will be essential and a broad and practical knowledge of visitor orientated management is desirable,

Please reply with a full CV, the names of three referees and current salary to Sir Barry Cross CBE FRS, The Secretary, Zoological Society of London, Regent's Park, London NW1 4RY, by 16 April 1992.

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OUR credentials are just what YOU need: Success in Product/Service Marketing and the "inside track" edvantage of managing one of London's top executive search firms. By marketing your strengths and understanding employers' real needs, we'll achieve unique competitive advantage for you!
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International Company, wishes to recruit a unique individual as Chief Executive of its Plustics Business, whose major responsibility will be to take the Group into niche Polymer

ing above average growth and profits.

The Group's stategy is to build a European wide marketing and distribution beatsums, manufacturing from beats in Posace, Germany and the UK.

Please sund comprehensive CV te: Bux No 7865

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and needing a job

By working together we have total commit-ment in helping you to find the right job. Our methods lead to hundreds of oppor-tunities at senior level across a wide range of services and industries. EASA & wide range of Services and industries. EASA to the services and to finish. Special Government interest free loan to tide you over, if required. Call us on 077-488 1204 to learn how we

SALES & MARKETING DIRECTOR

CASE-ICC leads the world in design and manufacture of electronic coin counting machines and related systems. We are actively pursuing BS.5750 accreditation. Our companies self directly in the UK. France and Ireland. Outside our home markets we self via a worldwide network of distribution.

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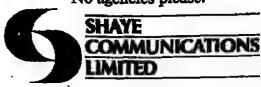
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The closing date for the receipt of applications is 2 April 1992.

For informal discussion on the appointment please contact the RUC Deputy Chief Constable, Belfast 650222, Ext 50100.

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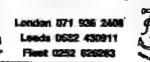
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## Determined to be fair and square

Clare Hogg, in the second of a two-part series, reports on ways that company chiefs can fully justify their executive salaries to the shareholders

ouglas McWilliams the chief economic adviser to the CBI, sets out which top pay levels may be judged: first, pay should reflect performance; second, pay should be determined by independent non-executive directors operating on behalf of the shareholders; the third concerns the openness described above - "There should be glasnost in determining remunertion systems."

However, as Mr McWilliams admits, even though the principles are clear cut, "their application is a bit more complicated".

Few companies have reached glasnost. "Many are making awards to senior

executives that are realistic, responsi-So long as ble and competitive, yet they fail to fairness is not disclose who is making the decitransparent, sions and criteria being employed. They are therefore there will be much public leaving themselves criticism in sary criticism," says Colin St Johnston, managing di-rector of ProNed, individual organisation cases which promotes the work of non-

executive directors. In the previous article on directors' pay in this column (March 5, 1992), we quoted Mr McWilliams as saying, "It's not so much what you do, but more how you do it." The methodology behind the figures, the justification for them, must be crystal clear to all.

Carol Arrowsmith, the managing director of remuneration experts New Bridge Street, agrees. In a recent Director magazine article she explains: "Much of the current furore over top pay is misplaced. The best solution would be for companies to include a clear statement in the annual report of the make-up of top pay, covering base pay, bonuses, retirement benefits and options, with an explanation of the basis of reward for the current year."

Her advice is echoed almost exactly in the latest ProNed guidelines, which also make the point

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that the names of those on a company's remuneration commit-, tee should be published in the annual report (currently only 33 per cent of companies do this), and goes on to say that "the remuneration committee should only makerecommendations they are prepared to see published and to justify in public".

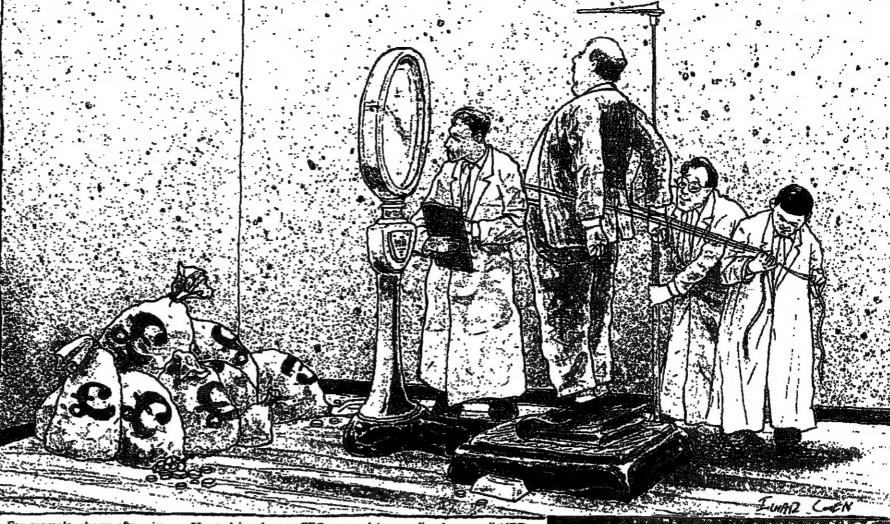
Mr St Johnston explains that the guidelines have been formulated to help. "If followed," he promises, "they will help independent non-executive directors ensure that the remuneration process is fair, that it is fully disclosed and therefore can be

Ensuring that the remuneration

process is fair and sufficiently rewards perfor-mance is itself a problem. thorny problem. Profits are so easy to manipulate by sions that many, including Peter Morgan, the director general of the Institute of Direcof share-option schemes forming a significant .

Others have argued during the recent depressed state of the stock market that share-options are an insufficient incentive, preferring instead a cash-based, long-term component to pay. One of the strongest arguments in favour of share-option schemes is that directors are supposed to act in the interests of shareholders and that they should therefore receive bonuses only if shareholders have

benefited by their tenure of office. One cannot help feeling that some share options are good just as long as the general buoyancy in the market makes them easy money, but when things are tough they would prefer to change the goal posts so that they can have a guaranteed" stream of easy cash. Maybe a fairer way of assessing share performance is the performance of the shares relative to the market as a whole, but this too will have its anomalies.



For example, shares often rise steeply when the company is the target of a takeover. Yet, the argument for a takeover is often that new management could do better than the old. All of which only goes to show that assessing directors' performance by simplistic targets often rewards or penalpeople irrespective of performance or distorts their per-

formance to reach artificial goals.

And what of the second princiole, that compensation levels should be set by a snowy-white group of individuals with more general application?

The description "independent non-executive directors operating on behalf of the shareholders" may seem to hang nicely together. but it makes many dangerous assumptions. Bud Crystal, the professor of business administration at the University of California. Berkeley, recently completed a study in the United States of 104 of the largest Fortune 500 and Service 500 companies.

"In studying the way CEOs are paid. I found that about 40 per cent of the variation in their pay could be traced to considerations of company size, performance, business risk and CEO tenure.

"If those same factors are used

to predict the pay of outside directors (excluding CEO tenure, which is not applicable), only company size proves to have any significance, and it accounts for only 6 per cent of the variation in pay. So while outside directors are fond of preaching about the need for pay-for-performance, they

rarely practise what they preach." Two American law professors. Ronald Gilson and Reinier Kraakman, in a working paper published by Stanford Law School, highlight severe limits to the independence of non-executive directors (NEDs) which apply just as much in Britain. In practice, they are usually appointed by management, not shareholders.

One only has to think of some of the more potorious recent scan-

London

interests of the shareholders.

Even more surprising, there are some public companies which have no remuneration committee, and some which have no NEDs (Amstrad and Lonrho, for example). There is no statutory require ment for companies to have NEDs and therefore some choose not to do so. Under these circumstances. who should get their salaries and who should assess performance?

While Mr McWilliams's three principles sound fine in theory, in practice they are not easy to achieve. Performance is truly difficult to assess; clarity can also pose problems; and the non-executive solution to protecting the share-holders' interests is fallible.

Although the current situation may work well in most cases, the tem is capable of serious abuse So long as fairness is not transpar ent, there will be highly-publicised criticism in individual cases



Full disclosure: Colin St Johnson the managing director of ProNed

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## **Document on computer**

Alliance & Leicester Building Society v Ghahremani and Others

Before Mr Justice Hoffmann [Judgment February 20]

Information stored upon a computer came within the meaning of "document", and consequently the deliberate deletion of part of the information so stored was a breach of an order of court entitling the inspection and retrieval of the information and committal proceedings could be

based upon it. Mr Justice Hoffmann so held in the Chancery Division in committing Naresh Chopra, a solicitor. for contempt of court and fining him £1.000.

Mr Ivan Krolick for the plaintiff; Mr Nicholas Leviseur for Mr

Mr JUSTICE HOFFMANN said that the alleged contempt was that in breach of an order made by Mr Justice Knox on July 4, 1991, which had been served earlier, he had deliberately de-leted part of a document stored the disc of his office

The order had been made in an intended action in which Alliance & Leicester Building Society al-leged that it had been the victim of a mortgage fraud by the first two defendants. a Mr and Mrs

Mr Chopra was a partner in a firm of solicitors, dissolved on June 3, 1991, who had acted for both the Ghahremanis and the building society in the trans-

The solicitors were being sued for failing to inform the building society of the true nature of the When Mr Goldmeier of Berwin

Leighton, new solicitors acting for the society, went to Mr Chopra's ffices to execute the order. Mr Chopra, on being asked to allow inspection of various files, called up one which gave details of a completion statement which referred on its first page to a consideration of £6,000,000, with

page. But when later the same day at 5pm a computer expert, brought to Mr Chopra's office to examine the computer, called up the same file only the second part discovery. of the document appeared on the

The directory containing the file showed that it had last been saved, that is, written from screen to disc at 3.02pm at which time evidence proved that Mr Chopra had been operating the computer.

Proceedings for committal had been started the following day.

Mr Leviseur, as a preliminary point, contended that there had been no breach of the order because the word "document" in it required for the purposes of the order some visible writing on paper or other material and did not include information stored on

the hard disc of a computer.

But Mr Justice Vinelott in

Derby & Co Ltd v Weldon (No 9)

[199] ] WLR 652), decided that such information was a document for the purposes of the obligation

of the Rules of the Supreme Court. His Lordship considered that the word must bear the same meaning in Mr Justice Knox's order, which was for advance

The laws prohibiting the use of fixed engines to catch salmon in the Solway had to be considered Mr Leviseur contended that nevertheless, while that might be its construction in a technical rule of court, in ordinary language a document meant a visible writing independently of the law relating to other Scottish rivers and did and that it should not be given a wider meaning in an order canot prohibit the use of haaf-nets, because, being moveable, they were not fixed at an identifiable pable of enforcement by commit-tal, the terms of which should be In any event, under the general completely unambiguous.

However, the order was intended to be served upon a solicitor and Mr Chopra and the solicitor acting for him had no difficulty in agreeing when the order was served that it entitled Berwin Leighton to see and re-trieve the information on the

That submission and other preliminary points would thereore be rejected. Solicitors: Berwin Leighton;

Council of licenses for haafnetting.

Mr Donald McLeod for the petitioners: Mr John Campbell for the respondents.

Salar Properties (UK) Ltd v

law, haaf-nets were probably not

fixed engines, because the capture of fish with them was effected by

the agility of the netsman rather

than by the use of the net as a stationary obstruction.

Outer House of the Court of

Session, so held, dismissing petition by Salar Properties (UK) Ltd for judicial review of the grant by Annan and Eskdale District

Eskdale District

Annan &

Before Lord Coulsfield

Judgment January 29]

Council

LORD COULSFIELD said that the respondents held certain rights of salmon fishings granted to the Royal Burgh of Annan by various Royal Charters from 1538 onwards, in the exercise of which they and their predecessors

ries to license individuals to fish for salmon by haaf-netting.

A haaf-net was a net fixed to a

Scots Law Report March 19 1992

Solway fishing laws special

length from which three protrud-ing rungs, each 4 to 5ft in length was set at right angles, thus resembling the letter E in shape. The net was attached at the outer ends of the beam and of each of

the three rungs.

The netsman waded into the firth and stood, facing the tide; he might wade out so far as to be chest deep. He held the net by the centre of the beam with the rungs approximately perpendicular, their outer ends resting on or pointing towards the sea bed.

He also pulled up a few of the mashes of the net and held them

on his thumbs; if a fish struck the net, the netsman felt a pull on his thumb and swung the rungs up to the surface and caught the fish in the net. The manocuvre had to be carried out quickly if it was to Section 11 of the Salmon Fish-

eries Act 1861, as applied to Scotland by the Salmon Fisheries (Scotland) Act 1862, prohib the placing or use of any fixed engine of any description for carching salmon in tidal waters: "fixed engine" included a net temporarily fixed to the soil and all fixed implements for catching

(Scotland) 'Act 1877 defined a "privileged fixed engine" as one that had been in use between 1861 and 1864 in pursuance of any charter or immemorial usage and empowered the commissioners to certify such engines as lawful. The certificate required to state the location of the engine.

The petitioners argued that haaf-nets were fixed engines because they were stationary when used and that they could not be privileged because, being peripatetic. Parliament had not in-tended to include them within the class of engines that could be certificated

That approach to the construction of the Act could not be correct for it would be extraordinary if haaf-nets were to be regarded as fixed engines for one of the purposes of the Act and not for another. What Parliament had in view throughout the Act were fixed engines which had an identified situation. It followed that haaf-nets were not fixed engines within the meaning of the

The second branch of the petitioners' argument was that under the general law, any net which remained stationary in the water so as to create an obstacle to time, constituted a fixed engine (Duke of Atholi's Trs v Glover

Revised pre-death statement admissible

F (HL) 57). However, the 1877 Act had established a regime for the Solway which had to be applied on its own terms, notwithstanding the general law relating to the other rivers (Duke of Atholi's Trs

If it had been necessary to consider whether a haaf-net constituted an unlawful mode of fishing within the principles laid down in Duke of Athol's Trs. his Lordship would have thought there was much logical force in the argument that haaf-nets in-volved the unlawful element of obstruction by a stationary net.

On the other hand, in Duke of Athol's Trs the capture of the fish was effected by its becoming entangled in the net or at least stopped by the net and thereafter secured by the use of gaff.

In the case of the haaf-net, the capture was effected by the agillity and speed of the netsman and there was no question of the fish becoming entrapped or even stopped for a significant period. It involved the positive act of fishing, and could be distinguished from the use of a hangnet. His Lordship would have been inclined to hold that a haafner was not illegal within the net was not illegal within the principles laid down in Duke of Athol's Trs.

Law agents: J. & F. Anderson.

### Power to award compound interest

Guardian Ocean Cargoes Ltd Brasil SA (The Golden Med) Before Mr Justice Hirst (Judgment February 18)

The court's equitable discretion to award compound interest on a sum for which judgment had been given was not punitive in in relation to the commercia

Mr Justice Hirst so held in the Bench Division in awarding compound interest on the judgment sum of \$600,000, after hearing further argument and having given judgment for the plaintiffs, Guardian Ocean Cargoes Ltd and others, in an action for the return of money deposited with the defendant, Banco do Brasil

Mr Murray Pickering, QC and Miss Elizabeth Birch for the plaintiffs; Miss Elizabeth Gloster. QC and Mr George Leggatt for

MR JUSTICE HIRST said that he had found that the \$600,000 had been deposited with the bank only conditionally as a token of genuine intent by the plaintiffs in a proposed re-linanc-ing deal for a ship-building

### Correction

In R v Sheffield Stipendiary Magistrate, Ex parte Stephens (The Times March 16) it should have been made clear that Mr Tudor Owen had not appeared in

The negotiations, having nearly come to a successful conc 1981, dragged on for five years. until November 1986 when the finally broke down. The plaintiff had then demanded the return of the \$600,000 but the bank re-

The plaintiffs claimed the re-turn of the money on the footing that the consideration had wholly failed or alternatively on the bas defence was that the payments were voluntary payments made unconditionally and were there-

His Lordship had ruled in favour of the plaintiffs on both

award of compound interest under the court's equitable jurisdiction having regard to the defendant's breach of fiduciary duty from November 1986 to the date of judgment. His Lordship was unable to

accept the submission that com-pound interest was only to be awarded in exceptional cases where the defendant was guilty of serious misconduct.

The authorities made it clear that the award of compound interest was in no way punitive in character but was related to the Thus, as shown in Burdick v Garrick ((1870) 5 Ch App 233) compound interest would be in-

compound incress would be io-appropriate in the case of a solicitor trustee who was not engaged in the investment business. Conversely, where a trustee was engaged in investment, as in Wallersteiner v Moir (No 2) ([1975] QB 373), it was to be presumed that he would invest the money in his trade or business, using it in effect as part of his working capital.

parable to Wallersteiner, apart from the irrelevant distinction that there was nothing seriously culpable in the bank's conduct, seeing that the bank was essen-tially engaged in investment busi-ness and had to be presumed to have used its money for normal banking purposes as part of its working capital and thus to have been in a position to earn com-

It followed that compound interest was the appropriate basis.

Although there was evidence that in New York, where the money had been deposited, the period of rest for compounding the interest would be three monthly, his Lordship preferred to adhere strictly to the Wallersteiner formula and award yearly rests, which in all the circumstances he considered fair.

### Solicitors: Swinnerton Ashley-

### Considering plea in bar

Cooper v New Forest District Council

The crown court had power to consider a defendant's plea in bar, such as autrefols convict or autrfols acquit, even though the defendant had pleaded guilty. Accordingly, after a defendant's unequivocal plea of guilty to a charge before justices, the crown court was emitted to consider his application to appeal against conviction and withdraw that unequivocal plea on the ground of

the special plea in bar raised.
The Queen's Bench Divisional
Court (Lord Justice Beidam and Mr Justice Tudor Evans) so held on March 12 when they allowed in part the appeal of Mabel Cooper against the decision of Southampton Crown Court (Mr Recorder Adrian Whitfield, QC and justices) on September 29, 1989, refusing to allow her to withdraw a plea of guilty made before Lymington Justices on July 18 to two charges of offences

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Country Planning Act 1971, on the ground of autrefois convict. LORD JUSTICE BELDAM said that the rule that no person should be put in peril twice for the same offence was so fundamental that when after a plea of guilty it that when after a presume ser-was contended that grounds ex-isted on which a plea in bar if was incumbent on the court to enquire into the circum-stances to see whether such grounds did exist.

### Highland Venison Mkt Ltd v Allwild GmbH

Before Lord Cullen

[Judgment January 30] A statement taken down in writ-ing by a law agent from a person who subsequently died, which had been revised and signed by that person, was admissible in

Lord Culten, string in the Outer House of the Court of Session, so stated by way of obiter dicta, granting decrees against both parties after proof in an action and counterstain because action and counterclaim between Highland Venison Mkr Ltd and Allwild GmbH. Section 2 of the Civil Evidence

(Scotland) Act 1988 provides: "(1) In any civil proceedings — (a) evidence shall not be excluded solely on the ground that it is hearsay; (b) a statement made by a person otherwise than in the course of the proof shall be admissible as evidence of any matter contained in the statem of which direct oral evidence by that person would be admissible and (c) the court . . . if satisfied that any fact has been established

proved by the evidence not-withstanding that the evidence is

Section 9 provides: "In this Act ... statement ... does not include a statement in a

Mr Donald Rae for the pursu-ers: Mr John Campbell for the LORD CUILEN said that he

had heard the evidence of Miss Jane Ryder, a partner in Boyd Jameson, WS, who acted for the defenders, in regard to statements made by a gentleman who had since died. She had interviewed him and

taken notes with a view to prepar-ing a precognition of his evidence. had sent a draft precog to him later for his revisal. In due course he had returned a re-typed precognition which incorporated certain revisals and which he had Mr Rae had objected to the

evidence of the contents of the document on the ground that it was a precognition. In any event, it was inadmissible in respect that picion, either that the statement was not in accordance with the

one-sided version of the truth" (The Lauderdale Peerage Case. ((1885) 10 AC 692)).

The latter objection also applied to Miss Ryder's notes. The gentleman had been a commercial agent of the defenders for a long time and had hoped to remain one. The objection applied with even greater strength in respect that his statements had been

taken from him post litem Mr Campbell submitted that the document should be distin-guished from a precognition in respect that the deceased had not only altered the statement but had

signed it, making it his own rather than a statement filtered through the mind of another person.

Mr Rae responded that peragraph (a) of section 2(1) of the 1988 Act qualified the scope of paragraph (b). If it did not do so there would be no need for it. It was so worded as to preserve an objection on a ground other than that the statement was hearsay.

such as the objection in the Lauderdale case. His Lordship agreed with the latter submission. Read as a

whole, the intention of the sub-section was clearly to deal with the hearsay objection. Paragraph (b) should not be read as if it ruled out objection other than an objection on the ground of

For example, if evidence was objected to on the ground of confidentiality then that objection would plainly be unaffected by paragraph (a). The same should apply to (b).

Accordingly, in the present case the question was whether an objection of the type made in the Lauderdale case was an objection on the ground of hearsay.
In his Lordship's view it was,

and the effect of paragraph (a) was that such evidence should not be excluded from consideration. Its weight was a matter for the In the present case there was no

sound reason why it should not be treated as credible and reliable evidence. Moreover, there was some force in the view tha the document was not a "pre-cognition" for the purposes of the 1988 Act, for the reasons given by Mr Campbell.

Law agents: W. & J. Burness, WS; Boyd Jameson, WS.

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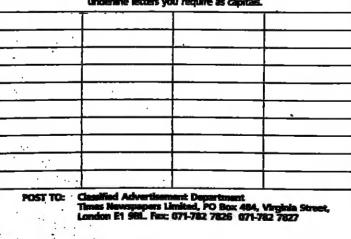
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7Chasm (4) 9Capital letter (5,4) 3 Pre-Ler: fissival (8) 14Costume parade (7) **SOLUTIONS TO NO 2742** ACROSS: I Mekong 5 Ruby 8 Throb
9 Vinegar 11 Scheming
13 Gaff 15 Set square
18 Leek 19 Jack Cade
22 Exploit 23 Whisk 24 Prof 25 Robust DOWN: 2 Earth 3 Orb 4 Give no quarter 5 Rand 6 Big game 7 Stash 10 Riff 12 Mote 14 Walk 15 Sleeper 16 Sloe 17 Jerky 20 Adios 21 Wolf 23 Web Send to: Singon Goddard, Advertisement Manager, The Times, Times Newspaper Ltd., PO Box 484.
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ACROSS 1 Pamin

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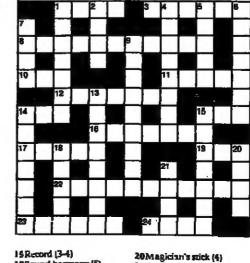
19 Down (3)

24 Kernel (4) DOWN

I Systematised (7) 2"Bear" (4)

4Inquition (8)

5 Ridge (5) 6 Implicitly (7)



18Sound harmony (5) 21 Greek spirit (4) ANNINO MORE By Raymond Keene, Chess Correspondent-

This position is from the game Alekhine -- Prat, Parls 1913. Here, Alekhine launched a brilliant ten move combination which resulted in checkmate. How did he do this? Only white's first move is required.



Solution: 1 Oh5+! is the first move of the winning sequence.

Solution below

BBC 1

6.00 Ceefax (72345) 6.30 Breakfast News (57612906) 9.05 Election Call presented by Jonathan Dimbleby. This morning the environment secretary Michael Heseltine enswers viewers' and isteners' calls. To participate ring 071-799 5000, Simultaneous broadcast with Radio 4 (1466703)

10.00 News, regional news and weather (8637513) 10.05 Playdays (7) (8203838) 10.25 Poddington Pess (7) (8630600) 10.35 Gibberish. Celebrity word game (9263567) 11.05 Resultywise.

Advice on all aspects of heir (3893093) 11.30 Travel Show Extra. Reports from Cromer on the Norfolk coast, Wensleydale in Yorkshire, the Greek Island of Zakinthos and an exclusive Austrian health farm (7505722) 11.55 The History Man. Bryan McNemey begins a series on 12th-century castles starting with the one at Orlord in Suffolk. Includes News at 12.00 (5579703)

12.05 Pebble Mill. Alan Titchmarsh and Judi Spiers armounce the winners of the Broadcasting Press Guild awards (s) (1728136) 12.55 Regional News and weather (60921819) 1.00 One O'Clock News and weather (28451) 1.30 Neighbours

(Ceefax) (s) (83325659) 1.50 Fixe: The Getting of Wisdom (1977) starring Susanneh Fowle and Barry Humphries. Australian drama set at the turn of the century in a girls' finishing school where a sensitive young woman from the outback has to cope with snobbery and discrimination. Directed by Bruce Berestord (26408548)

Directed by Bruce Berestord (25608548)

3.30 Cartoons. Three Bugs Burnry shorts (4346987) 3.50 Melvin And Maureen's Music-a-Grams (s) (6155971) 4.05 Jacksmary. Bernard Cribbins with part four of Hugh Lofting's The Story of Doctor Dolittle (5846277) 4.20 The Further Adventures of SuperTed (r) (4586797) 4.30 Dizzy Heights. Cornedy drams set in particle better (c) (4786797) 4.30 Dizzy Heights.

in a seaside hotel. (Ceefax) (s) (2773613)

4.55 Newaround (5952567) 5.05 Blue Peter. Enduring children's magazine series. (Ceefax) (s) (8431093)

5.35 Neighbours (r). (Ceefax) (s) (110074). Northern Ireland: Inside

Usiter
6.00 News with Anna Ford and Chris Lowe. (Ceefax) Weather (635)
6.30 Regional News Magazines (987). Northern Ireland: Neighbours
7.00 Top of the Pops (s) (8645)
7.30 EastEnders. (Ceefax) (s) (971)
8.00 Leat of the Summer Wine. Foggy tries to lift Compo's depression caused by Smiler's burgeoning friendship with Nors Batty through an old jungle remedy he learnt during the war (r). (Ceefax) (2074)
8.30 Us Girfs. Comedy series about three generations of one family living under the same roof. (Ceefax) (s) (1109)
9.00 Nine O'Clock News with Michael Buerk. (Ceefax) Regional news and weather (250277)
9.50 Party Election Broadcast by the Labour party (894703)
10.00 Crimewatch UK presented by Nick Ross and Sue Cook. Includes appeals for information concerning the 16-year-old murder of Lesley Moiseed whose case has been re-opened after the release last month of the man wrongly imprisoned for the crime (\$13567)

last month of the man wrongly imprisoned for the crime (513567)



10.45 The Full Wax II. The shrill American correctionne Ruby Wax is joined by James Betushi and Patricie Hodge (a) (668628). Northern Ireland: Spottight
11.15 Campalign Question Time presented by Pater Sissons from Luton. The panel is Chris Patten, Gordon Brown, Sir David Steel and leuwan Wyn Jones (921703)
12.15am Crimewatch Update (7001265)
12.25 On the Hustings (8797198). Northern Ireland: (to 12.40) Faces of Islam 12.55 Weather (5013859)
1.00 Faces of Islam. The second of four programmes for Ramedan (4994865). Ends at 1.15

4994865). Ends at 1.15 2.00 The Way Ahead. Continuing the explanation of April's new benefits for the disabled (6442339). Ends at 2.15

Waxing lyrical: Ruby with actor James Belushi (10.45pm)

VideoPlus+ and the Video PlusCodes

12.20 Open University: Wes Round. Ends at 12.55

unsition man woos a woon recussory
4,00 A Green Journey (1990; A echool-leacher linelly meets her pen-pal (\$1813451)
5,40 Entertainment Torige (\$7870)
5,00 See You in the Morning (1989);
Divorces Jeff Bridges and widow Alice Krige

The numbers now appearing next to each TV programme listing are Video PlusCode® numbers, which allow you to instandy programme your video recorder with a VideoPlus+6 handset. VideoPlus+carn be used with most videos. Tep in the Video PlusCode for the programme you wish to record. For more details call VideoPlus to 0833 121204 (colls charged at 48p per minute peak, 30p off-peak) or write to VideoPlus+. VTM Ltd, 77 Futhern Place Road, London W6 8LA. Videoplus+(®), Pluscode (®) and Video Programmer are trademarks of Gernster Marketing Ltd.

BBC 2

6.45 Open University: Drifting Continents (6743890). Ends at 7.10

8.15 40 Winutes: Children of the Open Hung (r) (503720)
9.00 Deytine on 2. Educational programmes
2.00 News and weather (74031722) followed by You and Me (r) (56591567) 2.15 Advice Shop (3408987)
3.00 News and weather (3277600) 3.05 High Chaparral. Western adventures (6033088) 3.50 News and weather (4313529)
4.00 Sealbrook's Year. The last of the series profiling the life of Fischerd

cancer which affects one in 500 men (r) (364)

6.00 Film: Where Pigeons go to Die (1990). The lete Michael Landon wrote, directed and stars in this sentimental tale of a middle-aged

7.30 First Sight: Election Special. Terry Dignan examines the importance of marginal seats in the South-east. With reports from the constituencies of Brentwood and Isleworth, Harlow, Tooling.

une constituences of Brentwood and Isleworth, Harlow, Tooting and Hastings (\$13). Northern Ireland: Situations Vacant; East: Matter of Fact; Midlands: Midlands Report; North, North-east and North-west: Close Up North; South: Southern Eye

8.00 Abroad in British: Brick and Morters. Jonathan Meades continues his exploration of exotic British and turns his extention to military establishments (r). (Ceefex) (9136)

8.30 Top Gear. Includes a road test on the latest small cer from Fist, the Chrystopole (2451)

9.00 Red Dwarf V. Off-best science fiction comedy series starring

Reflecting on his war behind bars: Ian Mather (9.30pm)

9.30 War Stories: Defence Correspondent lan Mather
© CHOICE: Sent by his newspaper to cover the Falidands invasion, defence correspondent lan Mather got no turther than Argentina where he was arrested on suspiction of spying and spent 81 days in prison. Instead of reporting news, he helped to make it. Returning to the scene of his incarceration for the first time, Mather chats amiably to his former adversaries who still seem unable to admit the them was to accordant him.

admit that there was no case against him. All is unfair in war. Unlike many of his colleagues, Mather is reluctant to condemn the Ministry of Defence disinformation which convinced the Argentines that no British landing was imminent, He reckons it

shortened the wer and may have saved his fite. Among footage from 1982 is a reminder of lan McDonald, the defence ministry

from 1982 is a reminder of tan McDonald, the defence ministry spokesman, whose deadpan statements made him an unlikely media star. (Cesfax) (897426)

10.10 The Nitcholas Craig Mesterclass. The thinking man's thespian, also Nigel Planer, instructs Michael Palin, Miles Kington and Michael Wood on traveilling techniques when working in television. (Cesfax) (s) (195677)

10.30 Party Election Broadcast on behalf of the Labour party (783971)

10.40 Newsnight with Peter Snow (940722)

11.35 The Late Show. Art; and media magazine (641161)

12.05cm Weather (7012391)

12.20 Open University: Weekend Outlook 12.25 Physics; Energy to Go

Chris Berrie and Craig Charles. (Ceefax) (s) (9345)

Cinquecento (2451)

man reflecting on the influence in his chilchood of his beloved

grandfather. With Art Carney (71616). Wales: See Heart 6.30 Deutsch Direkt 6.55 Bazzar 7.20 Abroad in Britain 7.50-8.30

8.00 Breakfast Nows (9480890) 8.15 40 Minutes: Children of the Open Road (r) (8557258)

ITV

6.00 TV-am (3365567) 9.25 Lucky Ladders. Word association game show presented by Lennie Bennett (9993703) 9.55 Tharmes News (6358890) 10.00 The Time... The Place... Topical discussion series (6314567)

10.40 This Morning. Magazine series presented by Judy Finnigan and Richard Madeley. Today's edition includes on the spot holiday reports made by viewers on camcorders; Dr Chris Steele with family health advice; and Una Stubbs with ideas for both the hand Seabrook, a freelance farmworker (r) (600)

4.30 Slow Boat From Surabaya. Jack Pizzey ponders the power of women in the Philippines (r). (Ceefax) (8059155)

5.20 Motorcycle Man. The world of the motorcyclist for whom all roads lead to the late of Man TT races (r) (6580635)

5.30 Dyling from Embarrasament. A documentary about testicular

tamily health actrice; and Una Stubbs with ideas for both the hand and machine knitter. With national and international news at 10.55 and regional news at 11.55 followed by national weather (4003884) 12.10 The Riddiers. Puppet series for children (9306242) 12.30 JTN Lunchtime News with Nicholas Owen and Sonia Reseler. (Oracle) Weather (7385884) 1.10 Thamses News (77828987) 1.20 Home and Away. Australian family drama serial. (Oracle) (63491703) 1.50 A Country Practice. Medical drama serial set in the Australian outback (s) (96624703) 2.20 TV Weeldy. Anne Diamond reports from behind the scenes of

2.20 TV Weekly. Anne Diamond reports from behind the scenes of favourite ITV and Channel 4 programmes (46736819) 2.50 Take the High Road. Drama serial set in the Highlands (6829703) ITN News headlines (3367277) 3.20 Thames News headlines

the High Road. Drama serial set in the Highlands (6829703)
3.15 ITN News headlines (3367277) 3.20 Tharmes News headlines (3357890) 3.25 The Young Doctors (8665242)
3.55 Toucan Tecs. Animation (s) (4236426) 4.05 Dangermouse. With the voices of David Jason and Terry Scott. (Oracle) (s) (6355258)
4.30 Runaway Bay. Adventure serial set on the Caribbeen island of Martinique (838) 5.00 Cartoon featuring Daffy Duck (3524838)
5.10 Who's The Boss? American domestic comedy series starring Tony Danza (8425432)
5.40 Early Evening News with John Suchet. (Oracle) (472451)
5.55 Tharmes Hetp presented by Jackie Spreckley (r) (255364)
6.30 Tharmes News. (Oracle) (703)
6.30 Tharmes News. (Oracle) (155)
7.00 Emmerdaie. Soap set in the Yorkshire Dales (1722)

7.00 Emmerciale. Soap set in the Yorkshire Deles (1722)
7.30 In Search of Wildlife: Operation Oryx. David Shepherd travels to central Oman to see the progress in the experiment to re-introduce



Strong arm of the law: Jon Hes as DC Dashwood (8.00pm)

home in order to obtain a urgent warrant and is taken hostage by two hooded burglars. (Oracle) (4242)

8.30 This Weet: Election Special — Day with Ashdows. The first of three in-depth interviews by Sir Robin Day with the party leaders, beginning with Paddy Ashdown of the Liberal Democrats. (Oracle) (6277)

9.00 L.A. Law. Glossy American courtroom drama series. (Oracle) (s)

(9074) 18.90 News at Ten with Alastair Stewart and Julia Somerville. (Oracle) Weather (46242) 10.30 Thames News (787797) 10.40 Prisoner: Cell Block H. Australian drama series set in a women's remand centre (209967)

11.30 01. Entertainments guide, includes a review of the fam Bugsy and a feature on the new Cameron Mackintosh musical Moby Dick

12.00 A Problem Aired. Viewers' emotional problems discussed by experts (90914) . 12.30am Alfred Hitchcock Presents: Romance Machine. A shy scientist creates a look-alike in order to won the woman of his

dreams (78204) 1.00 Files: Lola (1986) starring Angels Moline and Patrick Bauchau Spenish-made drama about a woman factory worker who escapes from her sadistic lover into the erms of a wealthy executive where she finds happiness — until her past life catches up with her.

ahe finds happiness — until her past life catches up with her. Directed by Bigas Luna (11556)

3.00 The Truth About Women. Eve Pollard discusses the realities of women at work with Teresa Gorman, Joenne Foster and Mary Kenny (99845)

3.30 Maurphy's Law. Cornedy drama series starring George Segal as an insurance investigator (r) (10285)

4.30 America's Top Ten (r) (a) (90575)

5.00 Videofastation (r) (60846)

5.30 ITN Morning News with Phil Roman (91645). Ends at 6.00

CHANNEL 4

8.00 Channel 4 Daily (3363109) 9.25 Schools (54750819) 12.00 Noetr's Ark. Spanish documentary series about the nature and

12.00 Nosin's Ark. Spanish documentary series about the neture and environment of Venezuela (43155)
12.30 Business Daily. Financial news (68906)
1.00 Sesame Street. The guest is Pretty Woman Julia Roberts (56161)
2.00 Transantarctic Adventures Sails of the Pole. Six explorers test the strength of the polar ice fields (r) (46723345)
2.25 Channel 4 Racing from Doncaster. Brough Scott introduces five coverage of the Philip Comes Brooklesby Stakes (2.35); the Coverage of the Philip Comes Brooklesby Stakes (2.35); the Receiom Update Handicap Stakes (3.05); the Doncaster Shield (3.40); and the Back a Winner by Train Handicap (4.10) (85368425)
4.30 Counsdown. Words and numbers game (s) (180)

4.30 Countidows. Words and numbers game (s) (180) 5.00 The Oprah Winfrey Show. Bachelors, aged over 40, discuss why they feel persecuted (4276513)

5.55 Leurel and Hardy. Animation (r) (253906)

6.00 My Two Dads: The Man in the Pink Slip. Michael loses his job (r).

(Teletext) (a) (345)

8.30 Remote Control. Return of the madesp quiz show (a) (797)

7.00 Channel 4 News with Jon Snow and Zeinab Bedawi. (Teletaxt)

Weather (314567) 7.50 Voters. Three voters in Derbyshire discuss what they regard as

key election issues (590529) 8.00 Free For All. Two grieving mothers attempt to discover the truth behind the sinking a year ago of the trawler Pescado (2884)

8.30 The Big Onec Award in Your Ear. Comedy with Sandi Toksyg and Mike McShane as the feuding Anglo and American writers (s)

(4819)
Israel: A Nation is Born
CHOICE: Abba Eben, the former israeli foreign minister, presents a five-part documentary about the history of his country. No one will expect him to be a detached observer. Eban was centrally involved in the Zionist struggle to set up the state of israel. and was a leading figure in the country's subsequent political development. This is a personal view and billed as such. Do not expect any sympathy for the Arabs or Ernest Bevin, the post-war British foreign secretary, whom Eban accuses of a one-sided and prejudiced approach to the Israeli cause. All the same this is far being being a piece of special pleading. Eban does not minimise the difficulties facing the British as they tried to dispose of their Palestinian mandate or the atrocities committed by the Jews before and after the achievement of their national home. (Teletext) 10.00 The Camomile Laws

The Canonille Lawit

OCHOICE: As Mary Wesley's sega of an upper middle class family
at war reaches its penuitimate episode, the feeling is increasingly
of an admirable production being undermined by less than
admirable characters. The best thing in the series is Paul
Eddington's one-legged misfit, a casualty from the last war who
has no place in this one and, you feel, would not be too averse to a hazi victory. Felicity Kendel ages charmingly as his cheating wife, who like many of the other famales prefers the company, and tight bed, of the Austrian refugee violinist with the crazy hairstyle, indeed rather as with that kitsch classic of the 1970s. A Bouquet of Berbed Wire, much of the fascination lies in trying to predict who will end up between the sheets with whom. The trouble is that an unrelieved cavelcade of selfish and amoral people soon begins to pell. (Teletext) (s) (3519223)



Comedy solo in the windy city: Norm MacDonald (11.05pm)

11.05 One Night Stand: Norm NecDonald. The Canadian comedian in a one-man show recorded at Chicago's Old Vic Theatre (s)

(149513)

11.35 Resistan New Music: Balkan Suite. Featuring St Petersburg musicians Anatoly Vapirov and Sergey Kuryokin (643529)

12.05ers Midnight Special. Vincent Hanna presents the latest naws and views on the election campaign. The programme includes an election broadcast by the Labour party (4851420)

2.05 The Street. American police drams (3658223). Ends at 2.30

### SATELLITE

e Vis the Astra and Marcopolo establish.
8.00um The DJ Kis Show (5039703) 8.40
Min Popperpst (8105159) 8.55 Playsboott
(6484256) 9.10 Centoons (757846) 9.30 The
New Lasva it to Beaver (15884) 10.00
Meude (40155) 10.30 The Young Doctors
(83797) 11.00 The Bold and the Boutiful
(18451) 11.30 The Young and the Resident
(7842) 12.50pm Bernathy Jones (61659)
1.30 Another World (9429074) 2.20 Santa
Barbars (8459069) 2.45 Wile of the Week
(441242) 3.15 The Brady, Bunch (44815)
3.45 The DJ Kat Show (7124819) 5.00
Diffvert Strokes (3722) 5.30 Sewilched
(7277) 8.00 Facts of Life (7990) 6.30 Candid
Camera (8242) 7.00 Love at First Sight
(118) 7.50 Growing Peirs (1426) 8.00 Full
House (8506) 8.30 Marphy Brown (5513)
9.00 Chances (46160) 10.00 State (7194819)
10.30 Cairna Beach (68890) 11.30 Fashion
TV (42567) 12.00 Designing Women (45489)
12.30 The bas a terminal lineer (8334451)
2.10 pm Hard Travelling (1985): A mentally

© Viz the Astru and Marcopolo setalities.
News on the hour.
8.00cm Surtine (854567) 9.30 The Conference (19426) 10.00 News, Incl. Election Phone-in (12528) 11.00 Deyline (18519) 11.30 Mightiles (17722) 1.30pm Good Morning America (21942) 2.30 Good Morning America (41942) 2.30 Travel Destinations (55242) 4.30 Beyond 2000 (4557) 5.00 Live at Five (80638) 6.30 Newstina (84083) 8.30 Firencel Times Business Weetly (94722) 10.30 Target (94322) 12.50em Newstina (94685) 1.30 ASC News (91223) 2.30 Migmories (94752) ASC News (93001) 4.30 Migmories (1952) 5.30 Nesseline (44758) Vis the Astro and Marcocolo estellas.

Divorces Jet Bridges and videov Alice Krige get married (S6155) ELGG Assautt of the Killer Biorbos (1657): Thron cancers are trained for nurder (S6970371) 9.40 Projector (546246) 10.00 The Excrete III (1690): George C. Soot investigates a series of secrilegicus marders (457797) 11.50 Line (1999): A teenage gist's prank phone-calls becidire (553513) 1.25am The Massaus of the Red Destit (9455730) 4.25 (Shoulies 2 (1955): A magician tricks the grandes (7644010). Ends at 8.55 THE MOVIE CHANNEL

6.50 it's Garry Shanding's Show (9806) 9.00 Hogan's Heroes (94819) 9.30 Here's Lusy (9208) 10.00 The Lent Laugh (67898) 10.30 The Addama Family (43258) SKY SPORTS

kend Outlook 12.25 Physics: Energy to Go

Divorces Jeff Bridges and widow Alice Krige
get married (\$6155)

8.00 Assessit of the Killer Station (1957):
Three dancers are trained for marrier
(\$8970971) 9.40 Projector (\$49246)
10.00 The Exercist III (1990): George
C. Scott Investigates a series of secringious
murders (467797)
11.50 Lieu (1999): A tearage girl's prent
phone-calls backfire (\$53513)
1.25ern The Masque of the Rad Death
1.95ern A red-closied Squre station a
markered banquet (161594)

1.25ern Tel Misroppet (161997)
1.25ern Tel Misroppet (1997)
1.20e Vin the Astric and Misroppet (1997)
1.20e Vin the Astric and

medievel benquet (161594)

3.00 Far From Home (1989): Drew Berry
• Via the Astra setellite. 8.00am Termin ATP Tour (89258) 10.00 Live Story World Cup (87159) 11.30 Euro Fun Magazina (82242) 12.00 Wreetling (83845) 1.00pm Football European Cups (4293) 2.00 Houseling Story 3.00 Equation Story Jumping World Cup (46258) 4.00 American Supercrees (59053) 5.00 Termis ATP Tour (16160) 7.00 Motoraport News (2250) 7.30 Trans World Sport (6836) 8.30 Europort News (7513) 9.00 Football European Cups (5906) 10.30 Hendball World Championahip (16548) 11.30 Eurosport News (6858) SCREENSPORT

OVIL the Astra satellita.

7.00an Eurobics (1808) 7.30 US Men's ProSid Tour 1991/82 (93703) 8.00 US PGA Tour
1992 (479819) 9.15 God Report (524819)

8.30 Eurobics (5008) 10.00 World Fieldy
Chempioraship 1992 (9898) 11.00 Matchroom Pro Box (79528) 1.00pm Rodeo
Showdown (55597) 2.00 Eurobics (4616)

2.30 Bodybalding (78364) 3.30 French
Rugby League (92354) 4.30 NHL Ica Hockey
(94703) 8.30 Arganize Footbell 1991/92
(90155) 7.30 Motor Sport (95998) 8.30 Ford
3rd Report (95180) 9.30 Spanish Footbell
(27908) 11.30 International Attrietics (52974)

I HERSTYL E

LIFESTYLE clearus not in an Referritura Brooklym pazzarda (32476306) 12.10 sem Casualities of Warr (1989): Vietnam charas starting Michael J. Fox (379865) 10.00 to The Great American Germedhows memorated by escaped lumstice (845372) 3.45 The Hustier (1961): Past Newmen plays a hot-handled pool player (85212952). Ende at 6.00 The Hustier (1961): Past Newmen plays a hot-handled pool player (85212952). Ende at 6.00 The Hustier (1961): Past Newmen plays a hot-handled pool player (85212952). Ende at 6.00 The Hustier (1961): Past Newmen plays a hot-handled pool player (85212952). Ende at 6.00 The Anthret.

• Via the Astra satellite.

12.50 m Style Fie (76466103): 12.55 Sesrcth For Tomorrow (4658429): 1.20 Seyways (7163905): 2.20 Litestyle Play (37768529): 2.30 Reflectly's Rules (8674615): 3.25 Work (2589155): 4.00 VeQP in Cindinati Juncialo's Nasy (1461): 7.30 The Addens Family (3258): 8.00 Mother and Son (4971)

Dance (54020):

PM Starse and MW, 4.00em Bruno Brookes with The Early Breakfast Show 8.00 Simon Mayo 9.00 Simon Bates 12.30pm Newsbeat 8.30 News 32 7.00 Mark Goodier like from Manchesters. Featuring the Inspiral Carpets performing live as part of One PM's day at the city's university 9.00 in Concert. Elic Caption and friends recorded at the Albert Hall in Fabruary 1991 (r) 10.00 Nicky Campbell Goes into the Night 12.00-4.00am Bob Herres (PM only)

RADIO 2

FM Stereo. 4.00em Steve Medden; The Early Show 6.15 Pause for Thought 6.30 Brian Hayes: Good Morning UKI 8.15 Pause for Thought 8.30 Ken Bruce 11.30 Jimmy Young 2.00pm Gloris Humiland 3.30 Ed Stevent 5.05 Chris Stuart 7.00 The News Huddines 7.30 Wally Whyton 9.00 Paul Jones 10.00 Str. Short Strings: Guitar music (5 of 6) 10.30 The Jamesona 12.05arm Jazz Parade 12.35 Alex Lester with Night Ride

News and sport on the hour until 7,00pm.
6.00em World Service: World News; 6.09 News
about British: 8.15 The World Today 6.30

Darray Balas's Marring Edition 9.00 Schook: Lef's Make a Skry, 9.15 Together; 9.35

Listening and Reading: 9.45 The Song Tree; 10.00 in the News 10.25 1, 2, 3, 4, 6 10.40

Johnsie Walter with the AM Atternative 12.30pm in the Hot Seet 1.00 News Update 1.151.2, 3, 4, 5 (7) 1.30 BFBS Worldwides Simon and the Squed 2.30 World Service: International Calt.
5.05 Cuticols, 3.30 Meridien Feature; 4.05 Assignment 4.35 Five Aside 7.15 Desperate to Act (7, 7.30 The Secret Garden: Thard of a live-part adaptation of Frances Hodgson-Sumett's novel 8.00 Formula Five 8.30 Vibel 9.30 Fashion Icons: The Blonde 10.10 Eastern Best, incl. 11.00 Sport 12.00-12.10em News; Sport

T1.00 Sport 12.00-12.10em News; Sport

WORLD SERVICE
Report A48 Travel and Weether 4.46 News and Business Report A49 Travel and Weether 4.46 News and Business Report A49 Travel and Weether 4.46 News and Business Report A49 Travel and Weether 4.46 News and Business Report Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concert: Live from St George's, Brancion Hill, Bristol Lanchtime Concerts Live from St George's, Brancion Hill, Bristol Lanchtime Concerts Live from St George St Brancion Hill Lanchtime Hill Live from St George St Brancion Hill Lanchtime Concerts Live from St George St Brancion Live from St

### ITV VARIATIONS

ANGLIA ANGLIAA
AB London except: 6.25pm-7.00 Anglia
News (74816) 7.3C-8.00 Survivet: Life in the
Fight Path (587) 10.40 Anglia Todijet
(587) 11.10 Widelangia (14024) 11.40
Prisoner: Cell Block H (524093) 12.55em1.00 The Spectacular World of Guinneae
Records (9870285) BORDER

As London except 2.50pm-8.15 Greherz Kerr (6829703) 5.10-5.40 Home and Away (9425432) 6.00 Looksround Thursday (703) 6.30 Blockbusters (155) 7.30-8.00 Survival (567) 10.40 7th Heaven (277074) 11.10 Prisoner: Cell Block N (729971) 12.05mz THEORIE: CAE Block N (729971) 12.05mm Film: The Human Factor (Fichard Albanba-ough) (516446) 1.50 America's Top Ten (8402001) 2.20 Videofestrion (6127933) 2.50 Cus the Music (8516778) 3.50 Film: Brotoin Journey (7737730) 5.20-5.30 Joblinder (7433568) CENTRAL

GENTHAL
As London succept: 2.50pm-8.15 The
Young Doctors (663703) 3.25-3.55 Take
the High Road (663542) 5.10-5.40 Blookbusters (865542) 6.27-7.00 Central News
(719516) 7.30-8.00 Survival (557) 10.30
Central News (787797) 10.40 Central Lobby
(277074) 11.10 1st Night (14042) 11.40
Married...with Children (644250) 12.10em

Murphy's Law 1.05 Video View (2018407) 2.05 America's Top Ten (\$138040) 2.25 Vivid (\$857799) 9.10 A Hote Lat of Trouble (7394037) 9.35 Rev Power (4080040) 4.35-5.30 Central Joblinder '92 (8808982) GRANADA

GHANADA
As Landon except: 4.10pm-5.40 Electrostes (8425432) 6.30-7.00 Granada Tonight (155) 7.30-8.00 Home Northwestes (657) 10.40 Families (844549) 11.35 Marriad—with Children (845987) 12.05mm Film: The Human Factor (Richard Attantopough) (816849) 1.50 America's Top Yes (8402001) 2.20 Videobashion (6127933) 2.50 Cue the Music (8818778) 3.50 Film: Brotein Journey (Phylin Calvert) (7737730) 5.20-5.30 Job-finder (7433559) HTV WEST

As London except: 1,50pm-9,20 The Young Doctors (95624703) 3,25-5,85 A Country Practice (95624703) 3,25-5,85 A Country Practice (9562402) 5,10-6,40 Horre and Away (8425432) 8,00 HTV Never (703) 1,30-7,00 Stockbusters (155) 7,30-8,00 Survival (957) 10,40 The West file Week (277074) 11,10 Soone '92 (140342) 11,40 Prisoner: Cell Block H (959432) 12,30em-1,00 A Problem Aired (78204) HTV WALES

As HTV West except: 6.00-6.30 Wales at Six 7.30-9.00 Wales and Westminster 10.40 Wales this Week 11.10-11.40 The Decreotia. World Classic

TSW
As Losdon except: 2.50pm-3.15 The Young Doctors (6829703) 3.23-3.55 Home and Away (6666971) 5.10-5.40 Take the High Read (8425482) 6.50 TsW Today (918619) 6.20 TSW Community Action (768797) 6.20-7.00 Blockbusters (155) 7.30-8.00 Scrives (697) 10.40 Constag of Aga (277074) 11.10 Petrone: Cell Block H (729971) 12.66cm Flat: The Human Factor (816946) 1.50 America's Top Ten (8402007) 2.20 Videofeshion (6127953) 2.50 Cub the Music (8618778) 3.50 Film: Broken Josseny (7787730) 5.20-5.50 Jobinder (7483656)

As London except 1.50pm-2.20 The Starte: 8.00pm C4 Daily (383102) 8.55 Young Doctors 69654703 3.25-3.55 Sons Schools 6547508191 12.00 The Perferent reang Licenses (1982-143), 3.25-3.55 Some and Deughters (1982-242), 5.10-5.40 Home and Assay (3425-432) 6.00 Coast to Coast (703) 6.30-7.00 Bootbusters (155) 7.30-8.00 TV Weekly (567) 10.40 The Human Pactor (27707-4) 11.10 Prisoner: Cell Block II (725971) 12.05em-1.00 Medicck (7531375)

TYNE TEES T VIII: T-E-ES
As Landon except 1.50pes-2.20 Gerdenkg Tiese (50024703) 5.10-5.40 Horse and
Away (8405432) 6.00 Northern Life (703)
6.30-7.00 England's Lest Wildermeen (159)
7.30-8.00 Survival (597) 10.40 Point of
Order (277074) 11.10 Prisoner: Call Black H
(729071) 12.05em Pilot: The Hussen Pactor
(816846) 1.50 America's Top Ten (8402001)

Progressme (49155) 12.30pm No 8060) 12.40 Sot Methein (6148) Countdown (11161) 1.30 Busin

### RADIO 3

6.55am Weather; News Headlines 7.00 Morning Concert: Bach (Lute Suite No 2. BWV 997); Mozert (Violin Sonata in A, K 305)

Meroesscrin (sympnony recein A Italian)

8.30 News

8.35 Composers of the Week:
Sorodin (Pisno Cuintet in Cominor; Towards the shores of your distant homelend;
Symphony No 2 in Bomisor)

8.35 Mostly Winds: Saint-Saëns (Caprice sur des airs denole et russes, Op 79: Catherin Cantin, flute, Maurice Bourgue, oboe, Michel Portal, clarinst, Pascal Rogé, piano);
Schubert (Rondeau brilliant, D 895: Nathan Milistein, violin, Georges Pludarmacher, piano); Goundd (Patite Symphonie: Saint Paul Chamber Orchestra under Christopher Hogwood; Saint-Saëns (Scherzo, Op 87: Christian Natid and Noel Lee, two pianos); Beethoven

Northern Sintonia's conduct
7.30 litezant (Sonate in A minor, I
310: Diru Lipetti, pieno)
7.46 Royal Liverpool PO

• CHOCE: This concert's
highlight is a radio "first" —
Dominic Muldowney
conducting his Violar
Concerto, with Tasmin Little
as solvist. Muldowney is the
Royal National Theatre's
director of music and for his
violin concerto, he splits the
orchestra in two. Nolthing
unique about that, except that
the solvist has physically to
move between the two halves.
A pity this is not belevision.
Tonight's other conductor, in
Mendelssolm's Fingal's Cave
and Tichallovsky, there is
an interval talk at 8.30 in
which Gabriel Jostpovici
explores the theme of
despondency
literal is our Times. Ch. Ch. despondency Music in Our Time: Six String

7.00 News
7.05 News
7.05 Third Ear: Bernard Keeffe
talks to Helorich Schiff, the
Northern Sinfonie's conductor
7.30 Mozart (Sonate in A minor, K

and Aine Rivers. Paragon
and Aine Rivers. Paragon
Ensemble under David Davies,
with Magnus Andersson,
guitar, performs Elitott Carter
(Changes); James Dilton
(L'Osuvra au noir, Nine rivers,
Ain 7: Enseno Davidno); Afanol-(C. CHEUVER BUILDIN; PERPER PRIVETS, No 7); Franco Donatoni (Algo); James Dillon (elleadh squaibe, Nine Rivers, No 8); Aldo Clementi (Fartassia) 11.00 The Honky-tonk Man: Cripple Clarence Lofton (r)

Cripple Clarence Lotton (r)
11.30 News
11.35-12.35em Composers of the
Week: Honeggs (r)
1.00-2.00 Night School (except in
Scotland) (es Radio 5 at 9em)

a brass spy and condemned to softary continement. With Maureen O'Brien as Edith (s) , 3.00 Down Your Way (FM only): Simon Weston in Nelson, mid Glamorgan (s) (r) 3.40 Poetry Please! (FM only) (s) 4.00 News

Wales (s)
4.45 Short Story: Telling Stories,
by Mesve Binchy

2.20 Videofashion (5127933) 2.50 Oue the Music (5818775) 3.50 Film: Broken Journey (7737730) 5.20-5.30 Jobinder (7433338) YORKSHIRE

As London except 5.10pm-6.40 Horse and Assay (3425432) 8.00 Calendar (703) 8.30-7.00 Blockbusters (155) 10.40 Calendar Commentary (277074) 11.10 Time Playard (140242) 11.40 Plaze The Taking of Publish 123 (957558) 1.35 Night Heat (248768) 2.35 America's Top Ten 3.05 CinomAttas-tions (27371691) 3.35 Metric Rev. (240768) tions (37331661) 3.35 Music Box (40 4.35-5.30 Joblinder (890862)

Programme (43165) 12.20pm Nerve (5445-8065) 12.40 Sot Matthrin (5148093) 1.00 Countdown (11161) 1.30 Business Dally (87277) 2.00 Transarctics Adventure (4672346) 2.26 Cherrell 4 Racing (322546) 4.25 Stot 23 (4004242) 5.00 The Wooder Years (6600) 5.30 Happy Days (432) 6.00 Nerve (878703) 6.10 Herro (472155) 7.80 Pobol Y Cerro (8364) 7.30 Nerve (62226) 8.00 Monopoly (2894) 8.30 Nerve (62226) 8.56 Colomenod Cai (374762) 9.25 The Cememia Laver (159074) 10.25 Fibr. Two Way Stretch (170364) 12.00 Letters From S Petersburg (8464865) 12.15em Priests of Passion (5553042) 1.10 Catch 5: Jeseph Hottler and Remissandt (5508136) 1.15 Close

# French. With Nan Christie, soprano, as Marguerite; and carole Farley, soprano, as lashelia da Montai (r) 3.45 Hugh Tisney: The plantst plays Brahms (Sonata No 2 in F sharp minor, Op 2); Bartisk (Three Burlesques, Op 8c); Protodiev (Sonata No 3 in A srinor, Op 28); Scriabin (Sonata No 10, Op 70) (r) 4.45 Uster Orchestra under Simon Joly performs Stanford (Prelude, Oedious Rev); Philip Martin (lona Circles); Charles Wood (Patrick Sarsifield — An Irish Air with Variations) 5.30 Mainly for Pleaseze, with Edward Seckerson ... 7.00 News

7.30 News 7.35 Morning Concert (cont): Tohakovsky //

Tchsikovsky (Voyevode, Op 78); Hindemith (Trauermusik); Mendelssohn (Symphony No 4 in A, Italian)

Christian Maio and Note Lee, two pianos); Beethoven (Octel, Op 102: Bamberg Symphony Wind Ensemble); Shrauss (Serenade, Op 7: Members of the Minnesota Orchestra under Edo de Waart); Seint-Seins (Carrive) of the Actividate Marchal Marchal Marchal Phaeti of the Animals: Michel Berof and Jean-Philippe Collard planos, with Ensemble) 11.30 Bournemouth Symphony Orchestra under-Yuri

Temirkanov performs Rimsky Korsakov (Russian Easter Festival Overture, Op 36): Rachmaninov (Plano Concert No 2 in C minor, Op 18: John Lill); Shostakovich (Symphon) No 6 in B minor, Op 54) (r) 1.00pm News 1.06 Bristol Lunchtime Concert:

(a) Stereo on FM 5.55am Shipping Forecast 8.00 News Bireting, incl 6.03 Weather 8.10 Farming Today 8.25 Prayer for the Day 6.30 Today, incl 6.30, 7.00, 7.30, 3.00 News 6.55, 7.55 Weather 7.45 Thought for the Day 8.48 Party Election Broadcast 8.58 Weather 9.40 News 9.00 News 8.05 Election Call; 071-799 5000.

8.05 Election Call: (071-799 5000. Voters are invited to ring Michael Hesettine, the environment secretary)
10.00-10.30am Charity Ends at Horsen (Fill only). Fifth of a sixpart dramatisation of one of Coin Watson's Flackorough Chronicles (s)
10.00 News; An Act of Wesship (LW only)
10.15 The Bible (LW only):
Jeremiah: Alan Balas reads the fifth of seven episodes the fifth of seven episodes 10.30 Wessan's Hour: Marsid Devin talks to Irish women sving in London. Incl 11.00 News
11.30 Frost Our Own
Correspondent

1-ou From Our Own
Correspondent
12.00 News; You and Yours
12.25pm Back to Square One:
Cirus Serie quizzes Pam
Ayres, Lestin Thomas and
quests Stephen Fry and
Frances Edmonds (s) (r)
1.00 The World at One, with
Jemes Naughtie
1.40 The Archers (FM only) (r)
1.55 Shipping Forecast
2.00 News; Seven Years'
Solitary: Jonathen Smith's
chamatisation of the

sation of the autobiography of Dr Edith Bone. She returned to her native Flungery in 1949, aged 64, where she was arrested a a British spy and condemned

3.40 Poetry Pleases (FM only) (s)
4.00 News
4.05 Keleidoecope in Cardiff:
Weish writers, artists and
performers gather at the
Sharmen Theatre where a new
adaptation of writing by Dylan
Thomas is in preparation as
pert of the arts renaissance in
Wales (a)

### RADIO 4

5.00 PM 5.50 Shipping Forecast

5.00 PM 5.50 Shipping Forecast
5.55 Weather
5.90 Stc O'Clock News
6.30 Winston in Europe: An
Educated Woman. Second in
a six-part comedy series by
Peter Timiswood (s)
7.00 News 7.05 The Archera
7.20 Soundtrack (FM only): If I
Could Talk to the Animals.
John Dryden talks to people
about their diverse reactions
to a visit to the zoo (s)
7.20 Weassen's Hour (LW only)
8.00 Analysis. No Science Plesse,
We're Politicians. Peter
Hennessy asks how good
ministers are at reacting or
acrutinsing costly acientific

acrutinising costly acientifi decisions. How can their

CHOICE: Lucy Hunt's series CHOICE: Lucy Hunt's series of conversations between newcomers and old-hands get better by the week. Tonight, veteran butcher Alam (martet stall) compares notes with new boy lan (shop). Veteran hangs up pigs' heads and offal. New boy does not want to remind his customers what goes on traids his arismas, and sells trendy specialities and such as vermouth-maninaded. such as vermouth-marinar chicken legs stuffed with minced pork. Both are surprisingly tolerant of supermarkets, probably supermarkets, probably because butchers can offer

customers something extra -a bit of banter such as "Don" put the beby's bottom on the

put the beby's bottom on the counter?" (s)

9.00 Does He Taite Sugar?
Magazine for cleabled interes?

9.30 Kaleidoscope (s) (r)

9.45 The Financial World Toxight (s)

9.59 Weather

10.00 The World Toxight (s)

10.45 A Book at Beddinas Two Bootmakers, by Stacey Aumonier, Read by John Baddeley (1 of 2)

11.00 Sex, Lies and Andiotope: Chinese Whispers. The second of six comedies by Simon Booker (s) (r)

Simon Booker (s) (r) 11.30 Election Platform 12.00-12.43am News, incl 12.27 Weather 12.33 Shipping Forecast 12.43 World Service

FREQUENCIES: Radio 1: 1053kd-tz/285m:1088kd-tz/275m:FM-97.6-99 8. Radio 2: FM-88-90.2. Radio 3: 1215kd-tz/247m; FM-90-92.4. Radio 4: 198kd-tz/53m:7M-92.4-94.6. Radio 5: 693kd-tz/453m; 909kd-tz/330m. World Service: MW 648kd-tz/463m. Jazz FM 102.2. LBC: 1152kd-tz/261m; FM 97.3. Capital: 1548kd-tz/194m; FM 95.8. GL.R: 1458kd-tz/208m; FM 94.9; Melody FM 104.9.



75 years of caring for

George's Fund for Sailors.

help from KGFS.

the casualties of the sea

Yesterday marked the 75th Anniversary of the

founding, by King George V in 1917, of King

KGFS is the central fund looking after Royal

Navv and Royal Marines widows and orphans from two World Wars and the Falklands Cam-

paign to the present day. It is also the vital safety

net for the many charities which serve the

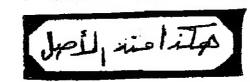
Merchant and Fishing Fleets. In 1991 alone,

nearly 100 maritime charities received £2m in

All these charities rely heavily on us - as we need

to rely on you. Your gift and your legacy will be

their lifebelt. Please give us your support!



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